

JOHN LEWIS GROUP

CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2018 vs 2017 - FEBRUARY YTD

CLARINS
FRAGRANCE GROUP

	£	Vs 2017 (%)	MIX OF BUSINESS (%)
ANGEL	59,813	2.4%	44.7%
AMEN	7,665	26.2%	5.7%
ALIEN	50,641	8.2%	37.9%
AURA MUGLER	12,778		9.6%
LES EXCEPTIONS	-		0.0%
COLOGNE	-		0.0%
OTHERS	-		0.0%
TOTAL - MUGLER	130,897	17.2%	
WANTED	2,222	-51.3%	1.7%
CHROME PURE	584		0.4%
AZZARO OTHERS	-		0.0%
TOTAL - CLARINS FRAGRANCE GROUP	133,703	15.0%	

CLARINS

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		ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL			
ACC	STORE NAME	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2017	2018	%	2018	%	2018	%	2018	%	2017	2018	%	
5695	JOHN LEWIS ABERDEEN	444	-36.8%			445	187.1%									857	889	3.7%							821	889	8.3%	
5817	JOHN LEWIS BIRMINGHAM	533	-40.0%	32	-56.2%	711	145.2%	187								1,251	1,463	16.9%							1,251	1,463	16.9%	
5630	JOHN LEWIS BRENT CROSS	2,362	-12.6%	300	163.2%	2,002	33.2%	259								4,320	4,923	14.0%							4,320	4,923	14.0%	
5670	JOHN LEWIS BRISTOL	1,417	34.3%			1,167	41.1%									2,005	2,584	28.9%							2,005	2,584	28.9%	
8321	JOHN LEWIS CAMBRIDGE	1,507	0.4%	100	-25.4%	1,223	4.9%	122								2,801	2,952	5.4%							2,801	2,952	5.4%	
5716	JOHN LEWIS CARDIFF	462	-44.3%	50	11.1%	589	-14.6%	94								1,564	1,195	-23.6%							1,716	1,195	-30.4%	
5636	JOHN LEWIS CHEADLE	1,967	-16.4%	50	-80.9%	1,581	18.1%	571								3,953	4,169	5.5%							3,953	4,169	5.5%	
5819	JOHN LEWIS CHELMSFORD	328	52.6%			462	187.0%	365								423	1,155	173.0%							423	1,155	173.0%	
5707	JOHN LEWIS DARTFORD BLUEWATER	1,655	102.1%			1,491	105.1%	212								1,546	3,358	117.2%							1,773	3,358	89.4%	
5635	JOHN LEWIS EDINBURGH	692	40.7%	108	92.9%	380	8.6%	47								898	1,227	36.6%							898	1,227	36.6%	
5816	JOHN LEWIS EXETER	465	218.5%	50	-21.9%	524	97.7%	89								584	1,128	93.2%							584	1,128	93.2%	
5708	JOHN LEWIS GLASGOW	1,139	-9.1%	50	-35.9%	754	-2.6%	178								2,105	2,121	0.8%							2,105	2,121	0.8%	
5812	JOHN LEWIS HIGH WYCOMBE	1,137	11.7%	32	45.5%	1,483	162.5%	391								1,637	3,043	85.9%							1,637	3,043	85.9%	
5700	JOHN LEWIS KINGSTON	821	13.2%	114		992	39.9%	91								1,568	2,018	28.7%							1,568	2,018	28.7%	
5818	JOHN LEWIS LEEDS	625	-3.4%			161	-67.6%	100								1,144	886	-22.6%							1,442	886	-38.6%	
5713	JOHN LEWIS LEICESTER	410	-17.7%	210		609	62.8%									872	1,229	40.9%							872	1,229	40.9%	
5712	JOHN LEWIS LIVERPOOL	4,606	-21.4%	578	-22.5%	3,108	-21.0%	1,073								10,542	9,365	-11.2%	709	8.7%	84				11,194	10,158	-9.3%	
5620	JOHN LEWIS LONDON	6,957	26.2%	1,795	53.3%	6,681	9.8%	1,062								12,844	16,495	28.4%	58	-96.1%	457				14,322	17,010	18.8%	
5814	JOHN LEWIS LONDON WESTFIELD, STRATFORD	760	-33.6%	242	70.4%	1,148	47.2%	331								2,067	2,481	20.0%	59						2,067	2,540	22.9%	
5709	JOHN LEWIS MANCHESTER TRAFFORD PARK	633	32.2%	32		850	194.1%	274								768	1,789	132.9%							768	1,789	132.9%	
5655	JOHN LEWIS MILTON KEYNES	1,323	-40.8%	52	-59.4%	725	-30.1%	174								3,399	2,274	-33.1%							3,399	2,274	-33.1%	
5600	JOHN LEWIS NEWCASTLE	1,382	3.6%	108	28.6%	662	6.6%	351								2,039	2,503	22.8%							2,197	2,503	13.9%	
5680	JOHN LEWIS NORWICH	966	0.5%	58	16.0%	297	21.2%	149								1,256	1,470	17.0%							1,256	1,470	17.0%	
5615	JOHN LEWIS NOTTINGHAM	1,827	42.7%	128	100.0%	614	-29.0%	140								2,254	2,709	20.2%							2,254	2,709	20.2%	
5691	JOHN LEWIS OXFORD QUEEN STREET	697		64		435		49									1,245									1,245		
5675	JOHN LEWIS PETERBOROUGH	1,700	36.7%	159	-3.0%	694	54.6%	302								1,857	2,855	53.7%	-5	-107.6%					1,923	2,850	48.2%	
5610	JOHN LEWIS READING	1,387	-9.6%	132		1,012	11.7%	168								2,469	2,699	9.3%							2,469	2,699	9.3%	
5605	JOHN LEWIS SHEFFIELD	961	-4.7%	100		571	11.7%	236								1,619	1,868	15.4%							2,022	1,868	-7.6%	
5701	JOHN LEWIS SOLIHULL	779	0.8%	178		624	14.3%	49								1,319	1,630	23.6%							1,319	1,630	23.6%	
5640	JOHN LEWIS SOUTHAMPTON	1,789	-25.1%	200	85.2%	1,451	13.0%	438								3,780	3,878	2.6%							3,780	3,878	2.6%	
5690	JOHN LEWIS WATFORD	1,271	-8.8%	132	164.0%	995	21.2%	281								2,265	2,679	18.3%							2,265	2,679	18.3%	
5645	JOHN LEWIS WELWYN GARDEN	1,606	-13.7%	150	200.0%	1,774	6.0%	87								3,584	3,617	0.9%							3,584	3,617	0.9%	
8322	JOHN LEWIS YORK	1,380	108.5%			380	-40.8%	343								1,368	2,103	53.7%							1,368	2,103	53.7%	
5813	JOHN LEWIS.COM MAGNA PARK	12,826	12.3%	2,316	30.8%	13,300	-8.9%	4,471								27,784	32,913	18.5%	1,401	20.6%	43				28,946	34,357	18.7%	
5650	PETER JONES LONDON	999	-31.4%	145	-59.4%	746	-33.0%	94								2,981	1,984	-33.4%							2,981	1,984	-33.4%	
TOTAL		59,813	2.4%	7,665	26.2%	50,641	8.2%	12,778								111,723	130,897	17.2%	2,222	-51.3%	584				116,283	133,703	15.0%	
TOTAL EXCLUDING NORTHERN IRELAND		59,813	2.4%	7,665	26.2%	50,641	8.2%	12,778								111,723	130,897	17.2%	2,222	-51.3%	584				116,283	133,703	15.0%	
LIKE ON LIKE		59,116	1.2%	7,601	25.1%	50,206	7.3%	12,729								111,723	129,652	16.0%	2,222	-51.3%	584				116,283	132,458	13.9%	

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		ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL			
ACC	STORE NAME	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2017	2018	%	2018	%	2018	%	2018	%	2017	2018	%	
5813	JOHN LEWIS.COM MAGNA PARK	12,826	12.3%	2,316	30.8%	13,300	-8.9%	4,471								27,784	32,913	18.5%	1,401	20.6%	43				28,946	34,357	18.7%	
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5707	JOHN LEWIS DARTFORD BLUEWATER	1,655	102.1%			1,491	105.1%	212								1,546	3,358	117.2%							1,773	3,358	89.4%	
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TOTAL		59,813	2.4%	7,665	26.2%	50,641	8.2%	12,778								111,723	130,897	17.2%	2,222	-51.3%	584				116,283	133,703	15.0%	
TOTAL EXCLUDING NORTHERN IRELAND		59,813	2.4%	7,665	26.2%	50,641	8.2%	12,778								111,723	130,897	17.2%	2,222	-51.3%	584				116,283	133,703	15.0%	
LIKE ON LIKE		59,116	1.2%	7,601	25.1%	50,206	7.3%	12,729								111,723	129,652	16.0%	2,222	-51.3%	584				116,283	132,458	13.9%	

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2017 vs 2016 - FULL YEAR

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FRAGRANCE GROUP

	£	Vs 2016 (%)	MIX OF BUSINESS (%)
ANGEL	651,615	-1.2%	40.3%
ALIEN	638,266	8.3%	39.5%
AURA MUGLER	210,734		13.0%
LES EXCEPTIONS	-		0.0%
A*MEN	72,206	-3.5%	4.5%
COLOGNE	-		0.0%
OTHER	549	-97.6%	0.0%
TOTAL - MUGLER	1,573,370	16.8%	
WANTED	32,143	-37.2%	2.0%
CHROME PURE	11,122		0.7%
TOTAL - CLARINS FRAGRANCE GROUP	1,616,635	15.6%	

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ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A*MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2016	2017	%	2017	%	2017	%	2016	2017	%
5695	JOHN LEWIS ABERDEEN	6,005	10.1%	5,252	10.3%	1,379				336	-22.0%					10,650	12,972	21.8%	-13				10,650	12,959	21.7%
5817	JOHN LEWIS BIRMINGHAM	6,714	-14.5%	8,140	22.9%	2,322				414	-46.9%					15,471	17,590	13.7%					15,471	17,590	13.7%
5630	JOHN LEWIS BRENT CROSS	20,738	-16.4%	20,981	-11.6%	3,613				2,220	-45.9%					53,184	47,552	-10.6%	-24	-41.2%	-43		53,167	47,485	-10.7%
5670	JOHN LEWIS BRISTOL	10,167	6.7%	10,117	20.1%	2,168				591	-40.9%			59	-74.9%	19,188	23,102	20.4%					19,188	23,102	20.4%
8321	JOHN LEWIS CAMBRIDGE	15,389	-13.0%	18,062	-6.8%	3,816				1,698	18.3%					38,520	38,965	1.2%					38,520	38,965	1.2%
5716	JOHN LEWIS CARDIFF	10,907	7.3%	9,598	-4.1%	2,510				845	-11.5%					21,476	23,860	11.1%	549	-85.2%			25,182	24,409	-3.1%
5636	JOHN LEWIS CHEADLE	25,889	-12.6%	18,658	-7.5%	3,282				1,121	-38.5%					52,631	48,950	-7.0%					52,631	48,950	-7.0%
5819	JOHN LEWIS CHELMSFORD	4,095	29.3%	5,586	67.9%	1,234				126				47	-79.1%	6,718	11,088	65.0%			-59		6,718	11,029	64.2%
5707	JOHN LEWIS DARTFORD BLUEWATER	15,264	-6.3%	16,572	3.5%	4,551				771	-27.1%					34,039	37,158	9.2%	678	-62.2%			35,833	37,836	5.6%
5635	JOHN LEWIS EDINBURGH	7,425	-16.5%	6,763	-6.7%	1,783				390	-62.6%					17,453	16,361	-6.3%					17,453	16,361	-6.3%
5816	JOHN LEWIS EXETER	4,114	-14.6%	3,990	-20.9%	684				802	25.5%			109	-7.6%	10,622	9,699	-8.7%					10,622	9,699	-8.7%
5708	JOHN LEWIS GLASGOW	11,658	1.8%	9,320	17.2%	2,888				674	-24.2%					20,292	24,540	20.9%					20,292	24,540	20.9%
5812	JOHN LEWIS HIGH WYCOMBE	11,962	1.7%	11,352	4.1%	1,609				429	-43.4%			32	-93.2%	23,894	25,384	6.2%					23,894	25,384	6.2%
5700	JOHN LEWIS KINGSTON	12,448	-4.1%	8,658	-22.8%	2,513				602	-43.0%			20	-94.6%	25,624	24,241	-5.4%					25,624	24,241	-5.4%
5818	JOHN LEWIS LEEDS	5,864	163.3%	7,334	103.4%	2,104				196						5,833	15,498	165.7%	882	-38.6%			7,270	16,380	125.3%
5713	JOHN LEWIS LEICESTER	6,642	-7.9%	7,064	-10.4%	1,728				329	-6.8%					15,705	15,763	0.4%					15,705	15,763	0.4%
5712	JOHN LEWIS LIVERPOOL	53,505	-23.9%	47,060	-12.0%	18,340				5,056	-26.4%					134,128	123,961	-7.6%	6,395	-32.8%	2,578		143,643	132,934	-7.5%
5620	JOHN LEWIS LONDON	60,982	-9.9%	64,878	4.4%	18,846				13,591	-10.0%			115	-95.7%	148,061	158,412	7.0%	7,470	-57.8%	4,630		165,782	170,512	2.9%
5814	JOHN LEWIS LONDON WESTFIELD, STRATFORD	11,072	-14.9%	13,556	6.4%	3,037				1,726	-0.7%					28,068	29,391	4.7%			-43		28,068	29,348	4.6%
5709	JOHN LEWIS MANCHESTER TRAFFORD PARK	9,344	-4.0%	9,943	-4.4%	3,013				502	28.7%					20,524	22,802	11.1%					20,524	22,802	11.1%
5655	JOHN LEWIS MILTON KEYNES	17,001	7.9%	12,696	-2.1%	2,839				923	-48.0%					30,986	33,459	8.0%					30,982	33,459	8.0%
5600	JOHN LEWIS NEWCASTLE	13,538	-11.9%	9,811	8.1%	3,755				840	-23.8%					25,947	27,944	7.7%	818	-57.9%			27,890	28,762	3.1%
5680	JOHN LEWIS NORWICH	6,156	12.0%	3,997	-8.0%	1,726				327	-3.0%					10,188	12,206	19.8%	-22				10,188	12,184	19.6%
5615	JOHN LEWIS NOTTINGHAM	16,731	0.7%	11,347	2.7%	1,190				1,308	-3.8%			45	-83.6%	29,300	30,621	4.5%					29,300	30,621	4.5%
5691	JOHN LEWIS OXFORD QUEEN STREET	1,702		2,779		606				366							5,453							5,453	
5675	JOHN LEWIS PETERBOROUGH	14,373	1.1%	10,134	-13.2%	1,860				1,447	11.3%					27,688	27,814	0.5%	66	200.0%			27,622	27,880	0.9%
5610	JOHN LEWIS READING	15,093	-12.5%	10,886	-4.6%	2,410				483	-34.7%			28	-91.3%	29,724	28,900	-2.8%					29,724	28,900	-2.8%
5605	JOHN LEWIS SHEFFIELD	10,386	-24.3%	8,200	6.6%	1,825				955	36.4%					22,103	21,366	-3.3%	980	-48.5%			24,007	22,346	-6.9%
5701	JOHN LEWIS SOLIHULL	8,763	-18.3%	8,989	12.7%	3,266				798	-13.4%					19,811	21,816	10.1%	-59				19,811	21,757	9.8%
5640	JOHN LEWIS SOUTHAMPTON	20,780	7.7%	19,535	5.5%	3,705				1,109	-0.6%					39,572	45,129	14.0%					39,572	45,129	14.0%
5690	JOHN LEWIS WATFORD	15,000	9.4%	13,424	-0.5%	1,585				848	-3.2%					28,084	30,857	9.9%					28,084	30,857	9.9%
5645	JOHN LEWIS WELWYN GARDEN	19,234	0.1%	14,253	-9.3%	2,619				1,067	45.8%					35,673	37,173	4.2%					35,634	37,173	4.3%
8322	JOHN LEWIS YORK	12,147	51.9%	9,244	24.3%	3,879				791	-3.4%					16,721	26,061	55.9%					16,721	26,061	55.9%
5813	JOHN LEWIS.COM MAGNA PARK	159,413	20.4%	192,685	32.2%	96,522				27,470	28.1%			41	-99.5%	307,753	476,131	54.7%	14,423	8.7%	4,059		321,024	494,613	54.1%
5650	PETER JONES LONDON	11,114	-16.7%	7,402	6.0%	1,527				1,055	-11.6%			53	-80.5%	21,790	21,151	-2.9%					21,790	21,151	-2.9%
TOTAL		651,615	-1.2%	638,266	8.3%	210,734				72,206	-3.5%			549	-97.6%	1,347,421	1,573,370	16.8%	32,143	-37.2%	11,122		1,398,586	1,616,635	15.6%
TOTAL EXCLUDING NORTHERN IRELAND		651,615	-1.2%	638,266	8.3%	210,734				72,206	-3.5%			549	-97.6%	1,347,421	1,573,370	16.8%	32,143	-37.2%	11,122		1,398,586	1,616,635	15.6%
LIKE ON LIKE		639,954	-2.2%	622,567	6.9%	206,790				71,518	-4.4%			502	-97.7%	1,334,870	1,541,331	15.5%	31,261	-37.1%	11,181		1,384,598	1,583,773	14.4%

CLARINS

FRAGRANCE GROUP

JOHN LEWIS GROUP

CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2017 vs 2016 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A*MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2016	2017	%	2017	%	2017	%	2016	2017	%
5813	JOHN LEWIS.COM MAGNA PARK	159,413	20.4%	192,685	32.2%	96,522				27,470	28.1%			41	-99.5%	307,753	476,131	54.7%	14,423	8.7%	4,059		321,024	494,613	54.1%
5620	JOHN LEWIS LONDON	60,982	-9.9%	64,878	4.4%	18,846				13,591	-10.0%			115	-95.7%	148,061	158,412	7.0%	7,470	-57.8%	4,630		165,782	170,512	2.9%
5712	JOHN LEWIS LIVERPOOL	53,505	-23.9%	47,060	-12.0%	18,340				5,056	-26.4%					134,128	123,961	-7.6%	6,395	-32.8%	2,578		143,643	132,934	-7.5%
5636	JOHN LEWIS CHEADLE	25,889	-12.6%	18,658	-7.5%	3,282				1,121	-38.5%					52,631	48,950	-7.0%					52,631	48,950	-7.0%
5630	JOHN LEWIS BRENT CROSS	20,738	-16.4%	20,981	-11.6%	3,613				2,220	-45.9%					53,184	47,552	-10.6%	-24	-41.2%	-43		53,167	47,485	-10.7%
5640	JOHN LEWIS SOUTHAMPTON	20,780	7.7%	19,535	5.5%	3,705				1,109	-0.6%					39,572	45,129	14.0%					39,572	45,129	14.0%
8321	JOHN LEWIS CAMBRIDGE	15,389	-13.0%	18,062	-6.8%	3,816				1,698	18.3%					38,520	38,965	1.2%					38,520	38,965	1.2%
5707	JOHN LEWIS DARTFORD BLUEWATER	15,264	-6.3%	16,572	3.5%	4,551				771	-27.1%					34,039	37,158	9.2%	678	-62.2%			35,833	37,836	5.6%
5645	JOHN LEWIS WELWYN GARDEN	19,234	0.1%	14,253	-9.3%	2,619				1,067	45.8%					35,673	37,173	4.2%					35,634	37,173	4.3%
5655	JOHN LEWIS MILTON KEYNES	17,001	7.9%	12,696	-2.1%	2,839				923	-48.0%					30,986	33,459	8.0%					30,982	33,459	8.0%
5690	JOHN LEWIS WATFORD	15,000	9.4%	13,424	-0.5%	1,585				848	-3.2%					28,084	30,857	9.9%					28,084	30,857	9.9%
5615	JOHN LEWIS NOTTINGHAM	16,731	0.7%	11,347	2.7%	1,190				1,308	-3.8%			45	-83.6%	29,300	30,621	4.5%					29,300	30,621	4.5%
5814	JOHN LEWIS LONDON WESTFIELD, STRATFORD	11,072	-14.9%	13,556	6.4%	3,037				1,726	-0.7%					28,068	29,391	4.7%			-43		28,068	29,348	4.6%
5610	JOHN LEWIS READING	15,093	-12.5%	10,886	-4.6%	2,410				483	-34.7%			28	-91.3%	29,724	28,900	-2.8%					29,724	28,900	-2.8%
5600	JOHN LEWIS NEWCASTLE	13,538	-11.9%	9,811	8.1%	3,755				840	-23.8%					25,947	27,944	7.7%	818	-57.9%			27,890	28,762	3.1%
5675	JOHN LEWIS PETERBOROUGH	14,373	1.1%	10,134	-13.2%	1,860				1,447	11.3%					27,688	27,814	0.5%	66	200.0%			27,622	27,880	0.9%
8322	JOHN LEWIS YORK	12,147	51.9%	9,244	24.3%	3,879				791	-3.4%					16,721	26,061	55.9%					16,721	26,061	55.9%
5812	JOHN LEWIS HIGH WYCOMBE	11,962	1.7%	11,352	4.1%	1,609				429	-43.4%			32	-93.2%	23,894	25,384	6.2%					23,894	25,384	6.2%
5708	JOHN LEWIS GLASGOW	11,658	1.8%	9,320	17.2%	2,888				674	-24.2%					20,292	24,540	20.9%					20,292	24,540	20.9%
5716	JOHN LEWIS CARDIFF	10,907	7.3%	9,598	-4.1%	2,510				845	-11.5%					21,476	23,860	11.1%	549	-85.2%			25,182	24,409	-3.1%
5700	JOHN LEWIS KINGSTON	12,448	-4.1%	8,658	-22.8%	2,513				602	-43.0%			20	-94.6%	25,624	24,241	-5.4%					25,624	24,241	-5.4%
5670	JOHN LEWIS BRISTOL	10,167	6.7%	10,117	20.1%	2,168				591	-40.9%			59	-74.9%	19,188	23,102	20.4%					19,188	23,102	20.4%
5709	JOHN LEWIS MANCHESTER TRAFFORD PARK	9,344	-4.0%	9,943	-4.4%	3,013				502	28.7%					20,524	22,802	11.1%					20,524	22,802	11.1%
5605	JOHN LEWIS SHEFFIELD	10,386	-24.3%	8,200	6.6%	1,825				955	36.4%					22,103	21,366	-3.3%	980	-48.5%			24,007	22,346	-6.9%
5701	JOHN LEWIS SOLIHULL	8,763	-18.3%	8,989	12.7%	3,266				798	-13.4%					19,811	21,816	10.1%	-59				19,811	21,757	9.8%
5650	PETER JONES LONDON	11,114	-16.7%	7,402	6.0%	1,527				1,055	-11.6%			53	-80.5%	21,790	21,151	-2.9%					21,790	21,151	-2.9%
5817	JOHN LEWIS BIRMINGHAM	6,714	-14.5%	8,140	22.9%	2,322				414	-46.9%					15,471	17,590	13.7%					15,471	17,590	13.7%
5818	JOHN LEWIS LEEDS	5,864	163.3%	7,334	103.4%	2,104				196						5,833	15,498	165.7%	882	-38.6%			7,270	16,380	125.3%
5635	JOHN LEWIS EDINBURGH	7,425	-16.5%	6,763	-6.7%	1,783				390	-62.6%					17,453	16,361	-6.3%					17,453	16,361	-6.3%
5713	JOHN LEWIS LEICESTER	6,642	-7.9%	7,064	-10.4%	1,728				329	-6.8%					15,705	15,763	0.4%					15,705	15,763	0.4%
5695	JOHN LEWIS ABERDEEN	6,005	10.1%	5,252	10.3%	1,379				336	-22.0%					10,650	12,972	21.8%	-13				10,650	12,959	21.7%
5680	JOHN LEWIS NORWICH	6,156	12.0%	3,997	-8.0%	1,726				327	-3.0%					10,188	12,206	19.8%	-22				10,188	12,184	19.6%
5819	JOHN LEWIS CHELMSFORD	4,095	29.3%	5,586	67.9%	1,234				126				47	-79.1%	6,718	11,088	65.0%			-59		6,718	11,029	64.2%
5816	JOHN LEWIS EXETER	4,114	-14.6%	3,990	-20.9%	684				802	25.5%			109	-7.6%	10,622	9,699	-8.7%					10,622	9,699	-8.7%
5691	JOHN LEWIS OXFORD QUEEN STREET	1,702		2,779		606				366							5,453							5,453	
TOTAL		651,615	-1.2%	638,266	8.3%	210,734				72,206	-3.5%			549	-97.6%	1,347,421	1,573,370	16.8%	32,143	-37.2%	11,122		1,398,586	1,616,635	15.6%
TOTAL EXCLUDING NORTHERN IRELAND		651,615	-1.2%	638,266	8.3%	210,734				72,206	-3.5%			549	-97.6%	1,347,421	1,573,370	16.8%	32,143	-37.2%	11,122		1,398,586	1,616,635	15.6%
LIKE ON LIKE		639,954	-2.2%	622,567	6.9%	206,790				71,518	-4.4%			502	-97.7%	1,334,870	1,541,331	15.5%	31,261	-37.1%	11,181		1,384,598	1,583,773	14.4%