

DEBENHAMS GROUP

FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2016/17 vs 2017/18 - FEBRUARY YTD

CLARINS
FRAGRANCE GROUP

	£	Vs 2016/17 (%)	MIX OF BUSINESS (%)
ANGEL	2,180,636	-13.4%	33.5%
AMEN	228,675	0.1%	3.5%
ALIEN	2,634,541	4.5%	40.5%
AURA MUGLER	884,664		13.6%
LES EXCEPTIONS	-		0.0%
COLOGNE	-		0.0%
OTHERS	827	-98.9%	0.0%
TOTAL - MUGLER	5,944,769	10.7%	
WANTED	418,270	-30.1%	6.4%
CHROME PURE	142,956		2.2%
AZZARO OTHERS	-		0.0%
TOTAL - CLARINS FRAGRANCE GROUP	6,505,995	9.0%	

CLARINS

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FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2016/17 vs 2017/18 - FEBRUARY YTD

ACC	STORE NAME	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL		
		2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%
2830	BROWNS CHESTER	31,417	-12.6%	3,077	-9.7%	31,722	0.9%	10,558				534	38.3%			72,262	77,308	7.0%	4,747	-47.3%	3,568				81,278	85,623	5.3%
2995	DEBENHAMS ABERDEEN	22,424	-20.2%	1,975	-36.5%	26,781	-5.8%	10,984				221	-55.6%			60,692	62,385	2.8%	4,128	-42.2%	2,885				67,829	69,398	2.3%
3206	DEBENHAMS ALTRINGHAM	5,290	-1.8%	105	-68.9%	4,185	15.4%	924								9,426	10,504	11.4%	557	11.4%	203				9,926	11,264	13.5%
3213	DEBENHAMS ASHFORD	5,043	-31.9%	134	-60.6%	6,702	-6.8%	2,388								14,969	14,267	-4.7%	747	-47.1%	729				16,382	15,743	-3.9%
3191	DEBENHAMS AYR	14,259	-12.1%	810	-46.9%	15,732	16.4%	5,791				115	310.7%			31,464	36,707	16.7%	1,102	-44.8%	531				33,459	38,340	14.6%
3254	DEBENHAMS BALLYMENA	3,100	-18.8%	66	-72.3%	4,654	27.7%	1,344						72		7,700	9,236	19.9%	792	-53.6%	399				9,408	10,427	10.8%
2911	DEBENHAMS BANBURY	8,249	-31.8%	634	21.9%	10,617	18.1%	2,798								22,128	22,298	0.8%	974	-60.0%	251				24,564	23,523	-4.2%
3214	DEBENHAMS BANGOR	8,111	-12.9%	405	15.1%	16,923	10.4%	3,294								25,202	28,733	14.0%	1,451	-23.7%	245				27,103	30,429	12.3%
3047	DEBENHAMS BARROW	10,314	-16.0%	537	1.9%	15,033	5.4%	3,698				59	90.3%			27,389	29,641	8.2%	1,370	-52.0%	226				30,245	31,237	3.3%
3172	DEBENHAMS BASILDON	29,347	-9.5%	2,721	-15.0%	32,595	16.3%	12,222				244	-39.6%			64,850	77,129	18.9%	9,048	-14.9%	3,911				75,481	90,088	19.4%
3163	DEBENHAMS BASINGSTOKE	10,312	-11.5%	1,210	69.9%	12,039	3.4%	4,975				114	83.9%			24,341	28,650	17.7%	2,600	-13.1%	1,038				27,334	32,288	18.1%
3238	DEBENHAMS BATH	7,503	-6.1%	1,017	129.1%	7,752	-2.1%	2,347								16,562	18,619	12.4%	1,110	-46.7%	351				18,643	20,080	7.7%
2885	DEBENHAMS BEDFORD	8,777	-31.1%	195	-34.3%	8,920	12.3%	1,671								21,078	19,563	-7.2%	1,318	15.8%	544				22,216	21,425	-3.6%
3256	DEBENHAMS BELFAST	25,596	-5.5%	1,990	-10.6%	31,882	9.8%	9,923				56	-79.7%	48	-97.0%	60,214	69,495	15.4%	7,033	-31.9%	3,488				70,537	80,016	13.4%
3264	DEBENHAMS BEVERLEY	4,091	6.9%	326	-25.7%	6,080	35.5%	1,621				90	190.3%			8,923	12,208	36.8%	1,116	2.4%	369				10,013	13,693	36.8%
3169	DEBENHAMS BIRMINGHAM	42,608	-26.2%	6,478	-28.2%	52,763	-14.4%	22,755				416	-49.6%	181	-90.6%	131,109	125,201	-4.5%	10,613	-18.1%	2,370				144,074	138,184	-4.1%
2965	DEBENHAMS BLACKBURN	13,809	3.0%	1,454	166.8%	16,446	2.5%	6,009				87	47.5%			30,258	37,805	24.9%	1,750	-31.2%	953				32,800	40,508	23.5%
3219	DEBENHAMS BLACKPOOL	10,599	-18.1%	1,203	133.6%	16,232	-1.2%	5,020				28		24	-90.3%	30,136	33,106	9.9%	1,702	-46.8%	290				33,338	35,098	5.3%
3005	DEBENHAMS BOLTON	9,943	0.4%	880	68.3%	10,362	11.8%	5,221								19,995	26,406	32.1%	872	-59.1%	746				22,127	28,024	26.7%
3031	DEBENHAMS BOREHAMWOOD	5,086	-13.7%	109	-50.7%	5,950	-10.4%	1,660								12,800	12,805	0.0%	649	-39.9%	404				13,879	13,858	-0.2%
3030	DEBENHAMS BOURNEMOUTH	9,710	-0.5%	662	14.9%	11,376	11.0%	3,281								21,224	25,029	17.9%	2,541	63.8%	429				22,775	27,999	22.9%
3262	DEBENHAMS BRADFORD	7,162	-1.0%	1,105	141.8%	10,418	-2.3%	2,764				124	-65.2%			18,936	21,573	13.9%	1,442	-49.5%	349				21,792	23,364	7.2%
2951	DEBENHAMS BRIGHTON	16,886	-24.2%	2,906	-18.9%	20,018	-10.9%	5,395				206	-34.0%			49,832	45,411	-8.9%	3,482	0.0%	1,144				53,313	50,037	-6.1%
2870	DEBENHAMS BRISTOL	8,547	0.9%	758	-9.0%	10,595	24.9%	2,818				116	28.9%			18,127	22,834	26.0%	1,041	-37.7%	564				19,799	24,439	23.4%
3135	DEBENHAMS BROMLEY	12,178	-16.0%	2,322	121.8%	10,841	4.0%	2,841				313	31.0%			26,463	28,495	7.7%	2,494	15.4%	1,135				28,625	32,124	12.2%
3237	DEBENHAMS BURY	13,431	-18.7%	1,660	24.5%	15,952	8.1%	6,211				31	-63.1%			32,968	37,285	13.1%	3,723	39.9%	643				35,630	41,651	16.9%
3229	DEBENHAMS BURY ST EDMUNDS	13,444	-16.7%	620	-29.1%	11,982	-7.5%	3,505				57	-8.1%			30,257	29,608	-2.1%	706	-57.3%	398				31,911	30,712	-3.8%
2860	DEBENHAMS CAMBRIDGE	9,383	-25.9%	1,184	36.9%	9,476	-3.6%	2,860				149	-15.8%			23,846	23,052	-3.3%	1,013	-55.5%	271				26,120	24,336	-6.8%
3040	DEBENHAMS CANTERBURY	5,037	-26.1%	109	-85.2%	7,766	7.2%	1,802								14,848	14,714	-0.9%	1,021	-42.6%	846				16,627	16,581	-0.3%
2840	DEBENHAMS CARDIFF	28,325	-24.6%	2,843	-39.8%	31,835	-10.2%	8,416				282	-35.5%			78,987	71,701	-9.2%	5,060	-56.7%	1,091				90,670	77,852	-14.1%
3132	DEBENHAMS CARLISLE	10,036	-18.5%	1,339	94.3%	13,614	14.0%	5,459				118	122.6%			25,211	30,566	21.2%	2,111	-18.3%	894				27,796	33,571	20.8%
3234	DEBENHAMS CARMARTHEN	6,167	-5.4%	842	51.7%	9,427	-2.5%	2,318								16,998	18,754	10.3%	1,888	-25.8%	563				19,542	21,205	8.5%
3173	DEBENHAMS CHATHAM	6,491	-26.3%	155	-42.4%	6,688	7.2%	2,127						28		15,345	15,489	0.9%	626	-37.6%	308				16,348	16,423	0.5%
2955	DEBENHAMS CHELMSFORD	16,842	-11.4%	1,903	97.6%	15,047	-6.8%	4,254				88	-25.4%			36,831	38,134	3.5%	968	-69.7%	238				40,029	39,340	-1.7%
3247	DEBENHAMS CHESTERFIELD	7,837	6.3%	744	35.8%	9,757	-0.9%	3,607						24	-89.9%	18,007	21,969	22.0%	1,476	-27.2%	505				20,035	23,950	19.5%
3174	DEBENHAMS CLAPHAM LONDON	8,954	6.7%	158	-31.3%	7,295	35.6%	1,884								14,027	18,291	30.4%	1,992	7.7%	306				15,876	20,589	29.7%
2940	DEBENHAMS COLCHESTER	19,801	-18.4%	2,683	-13.3%	25,294	-0.7%	5,970				152	-61.7%			53,906	53,900	0.0%	6,114	-26.0%	163				62,173	60,177	-3.2%
3100	DEBENHAMS COVENTRY	9,663	-13.7%	1,366	58.3%	13,604	10.3%	2,930								24,869	27,563	10.8%	3,476	-24.7%	1,283				29,484	32,322	9.6%
3257	DEBENHAMS CRAIGAVON	9,305	-16.5%	617	63.7%	10,953	16.0%	3,902								21,322	24,777	16.2%	3,575	-1.7%	1,594				24,957	29,946	20.0%
2886	DEBENHAMS CRAWLEY	5,423	-26.5%	140	-58.9%	6,468	-18.2%	2,273				-31		24	-60.7%	15,689	14,297	-8.9%	1,478	-55.5%	906				19,007	16,681	-12.2%
2865	DEBENHAMS CROYDON	9,912	-1.2%	1,465	44.6%	7,038	-8.4%	2,247						16	-94.0%	18,993	20,678	8.9%	755	-11.6%	443				19,847	21,876	10.2%
3212	DEBENHAMS DERBY	10,048	3.2%	1,274	133.3%	12,062	11.6%	3,086				116	-42.6%			21,541	26,586	23.4%	1,237	-38.9%	609				23,567	28,432	20.6%
3194	DEBENHAMS DONCASTER	16,575	-18.0%	2,454	110.1%	18,732	-4.1%	5,854				62	-41.5%	24	-95.0%	41,494	43,701	5.3%	2,259	-48.2%	1,039				45,852	46,999	2.5%
3035	DEBENHAMS DUDLEY	33,763	-15.8%	3,893	-18.1%	43,516	-14.2%	19,152				172	-66.5%			97,362	100,496	3.2%	8,348	-18.7%	3,910				107,628	112,754	4.8%
3246	DEBENHAMS DUMFRIES	4,816	-29.4%	190	-38.1%	5,303	7																				

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ACC	STORE NAME	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL		
		2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%
3211	DEBENHAMS EXETER	9,105	-21.3%	897	17.4%	10,047	12.4%	2,297								21,467	22,346	4.1%	1,501	82.6%	423				22,289	24,270	8.9%
3243	DEBENHAMS FAREHAM	4,375	-31.7%	119	-80.9%	5,590	0.9%	2,410								12,607	12,494	-0.9%	473	-63.4%	139				13,899	13,106	-5.7%
3241	DEBENHAMS FARNBOROUGH	4,287	-30.6%	116	-27.5%	4,412	-19.3%	1,052								11,919	9,867	-17.2%	119	-14.4%	214				12,058	10,200	-15.4%
3147	DEBENHAMS FOLKSTONE	9,627	-12.5%	521	-5.4%	9,603	-10.5%	2,669								22,732	22,420	-1.4%	466	-66.8%	270				24,135	23,156	-4.1%
3067	DEBENHAMS GATESHEAD	34,611	-12.4%	3,262	-28.8%	42,307	-9.2%	20,005				315	-49.5%			92,344	100,500	8.8%	12,334	-35.3%	4,240				111,401	117,074	5.1%
3125	DEBENHAMS GLASGOW	39,511	-23.1%	3,461	-19.8%	32,165	-11.1%	12,736				172	-70.3%			93,550	88,045	-5.9%	7,884	-31.1%	3,179				104,994	99,108	-5.6%
3208	DEBENHAMS GLASGOW POLLOCK	28,950	-22.1%	2,945	-7.1%	35,315	6.8%	10,916				249	-68.2%			74,853	78,375	4.7%	7,478	-29.4%	3,685				85,448	89,538	4.8%
2880	DEBENHAMS GLOUCESTER	9,360	1.1%	1,243	59.2%	11,506	23.3%	3,838				99	219.4%			19,623	26,046	32.7%	1,086	-53.3%	395				21,946	27,527	25.4%
3000	DEBENHAMS GRAVESEND	6,807	-13.4%	331	-23.6%	8,240	16.3%	2,381						12	-96.5%	15,721	17,771	13.0%	482	-64.5%	250				17,077	18,503	8.4%
3228	DEBENHAMS GREAT YARMOUTH	7,084	-4.3%	182	-59.6%	7,747	11.7%	3,121								14,790	18,134	22.6%	646	-5.6%	188				15,474	18,968	22.6%
2970	DEBENHAMS GUILDFORD	5,826	-4.2%	116	-44.0%	5,607	11.3%	1,163						93		11,857	12,805	8.0%	498	-69.0%	108				13,464	13,411	-0.4%
3148	DEBENHAMS HARROGATE	7,171	-10.8%	283	-43.3%	4,941	25.2%	1,170								12,529	13,565	8.3%	897	76.9%					13,036	14,462	10.9%
2845	DEBENHAMS HARROW	9,339	25.4%	984	-57.3%	10,183	2.9%	2,007				40		48	-88.1%	20,053	22,601	12.7%	2,591	-40.3%	1,000				24,394	26,192	7.4%
3070	DEBENHAMS HASTINGS	5,468	-24.7%	68	-81.8%	6,333	-12.8%	1,738								14,899	13,607	-8.7%	595	-55.8%	244				16,244	14,446	-11.1%
3252	DEBENHAMS HAVERFORDWEST	4,167	-10.9%	212	-31.6%	5,963	15.8%	1,332								10,138	11,674	15.2%	910	-26.1%	358				11,370	12,942	13.8%
3188	DEBENHAMS HEMEL HEMPSTEAD	8,188	-0.8%	637	20.2%	8,994	18.7%	3,241								19,260	21,060	9.3%	1,675	46.0%	232				20,407	22,967	12.5%
3253	DEBENHAMS HEREFORD	7,342	0.9%	648	7.8%	13,506	1.8%	3,084				113	101.8%			21,472	24,693	15.0%	2,943	-23.1%	885				25,301	28,521	12.7%
2935	DEBENHAMS HOUNSLOW	3,179	-24.7%	80	-60.2%	3,306	-12.5%	869								8,228	7,434	-9.6%	1,432	9.2%	562				9,539	9,428	-1.2%
3130	DEBENHAMS HULL	19,027	0.9%	1,799	84.3%	21,092	8.2%	6,587				59	110.7%			39,679	48,564	22.4%	1,594	-52.9%	507				43,062	50,665	17.7%
3176	DEBENHAMS ILFORD	5,002	-36.0%	202	-60.7%	6,480	22.2%	2,416								13,798	14,100	2.2%	711	-49.4%	356				15,203	15,167	-0.2%
3168	DEBENHAMS INVERNESS	8,940	0.4%	794	40.3%	9,749	11.2%	2,162								18,457	21,645	17.3%	1,445	-10.4%	246				20,069	23,336	16.3%
2850	DEBENHAMS IPSWICH	15,379	-15.2%	1,899	-19.0%	19,902	-7.2%	4,377				201	-44.8%			42,935	41,758	-2.7%	2,432	-29.9%	480				46,402	44,670	-3.7%
3033	DEBENHAMS KINGS LYNN	6,766	-6.5%	129	-66.1%	6,215	-27.3%	2,404								16,205	15,514	-4.3%	968	-25.9%	318				17,511	16,800	-4.1%
3249	DEBENHAMS LEAMINGTON SPA	4,754	6.1%	74	-82.8%	4,956	5.4%	1,404								9,779	11,188	14.4%	1,020	-30.1%	427				11,238	12,635	12.4%
2953	DEBENHAMS LEEDS BRIGGATE	29,281	-15.1%	4,023	-19.8%	31,687	-11.6%	9,381				410	13.9%			76,338	74,782	-2.0%	7,038	-32.9%	1,137				86,826	82,957	-4.5%
2829	DEBENHAMS LEEDS WHITE ROSE	35,423	-7.2%	2,878	-33.7%	46,220	11.8%	14,892				271	68.3%			85,320	99,684	16.8%	3,298	-28.9%	1,276				89,957	104,258	15.9%
3105	DEBENHAMS LEICESTER	10,389	9.2%	1,660	82.8%	15,567	-5.4%	3,329				152	-38.0%			27,448	31,097	13.3%	962	-59.7%	68				29,837	32,127	7.7%
3248	DEBENHAMS LICHFIELD	11,060	-8.7%	695	115.2%	10,058	5.7%	4,615								22,351	26,428	18.2%	1,294	-41.2%	236				24,553	27,958	13.9%
3143	DEBENHAMS LINCOLN	12,460	-9.4%	1,378	63.5%	14,605	7.1%	3,811				59	-36.6%			28,650	32,313	12.8%	2,073	5.6%	665				30,613	35,051	14.5%
3217	DEBENHAMS LIVERPOOL	37,308	-25.8%	3,823	-32.5%	47,762	-13.9%	16,037				392	-65.5%			118,251	105,322	-10.9%	5,100	-65.6%	2,026				133,056	112,448	-15.5%
3223	DEBENHAMS LIVINGSTON	9,415	-9.1%	1,213	53.2%	10,359	-2.2%	4,340								22,072	25,327	14.7%	2,697	4.7%	500				24,647	28,524	15.7%
3199	DEBENHAMS LLANDUDNO	13,861	-15.8%	1,351	69.5%	22,905	15.3%	5,853				93	-21.2%			37,437	44,063	17.7%	1,442	-65.7%	141				41,638	45,646	9.6%
3216	DEBENHAMS LLANELLI	4,797	16.0%	254	-11.2%	7,973	23.8%	1,313								10,862	14,337	32.0%	730	-19.3%	4				11,767	15,071	28.1%
2835	DEBENHAMS LONDON	59,657	-13.6%	12,174	-12.8%	57,507	4.0%	16,890				1,133	-41.3%	4	-99.8%	142,357	147,365	3.5%	16,291	-53.3%	9,993				177,211	173,649	-2.0%
3258	DEBENHAMS LONDONDERRY	6,189	-19.4%	203	-39.9%	10,657	8.1%	1,751								17,869	18,800	5.2%	1,737	-53.2%	519				21,581	21,056	-2.4%
2920	DEBENHAMS LUTON	6,510	-31.3%	1,161	15.1%	7,989	-11.8%	2,094								19,707	17,754	-9.9%	2,232	19.0%	375				21,583	20,361	-5.7%
2930	DEBENHAMS MANCHESTER	32,142	-21.8%	4,798	-27.4%	42,956	-4.8%	14,080				383	-48.5%			95,124	94,359	-0.8%	7,992	-39.6%	1,738				108,346	104,089	-3.9%
2952	DEBENHAMS MANCHESTER TRAFFORD PARK	24,533	-17.2%	3,809	8.7%	32,121	-12.5%	9,403				571	46.8%			71,055	70,437	-0.9%	3,955	-56.0%	1,991				80,053	76,383	-4.6%
2838	DEBENHAMS MANSFIELD	7,359	-12.5%	1,052	136.4%	9,950	-9.8%	2,820								20,247	21,181	4.6%	1,021	-51.8%	448				22,365	22,650	1.3%
2831	DEBENHAMS MIDDLESBOROUGH	18,890	-29.0%	2,205	-17.8%	20,114	12.1%	11,460				134	-52.1%			48,292	52,803	9.3%	5,163	-11.4%	2,252				54,120	60,218	11.3%
3133	DEBENHAMS MILTON KEYNES	22,512	-18.8%	2,880	-17.1%	29,416	9.9%	10,339				150	-17.6%			59,080	65,297	10.5%	5,817	-7.7%	2,478				65,382	73,592	12.6%
3244	DEBENHAMS NEWBURY	4,877	-29.3%	59	-82.7%	4,564	-5.5%	1,374								12,353	10,874	-12.0%	740	-47.0%	335				13,749	11,949	-13.1%
3236	DEBENHAMS NEWCASTLE	23,810	-20.2%	3,024	-9.8%	30,338	5.6%	12,640				286	-32.9%			62,869	70,098	11.5%	7,108	-31.1%	2,452				73,182	79,658	8.8%
3267	DEBENHAMS NEWPORT	5,881	11.6%	126	-65.8%	6,872	13.0%	1,426								11,770	14,305	21.5%	824	-46.0%	817				13,297	15,946	19.9%
3259	DEBENHAMS NEWRY	6,571	-23.1%	237	-2.5%	10,619	12.7%	1,433						5		18,212											

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DEBENHAMS GROUP

FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2016/17 vs 2017/18 - FEBRUARY YTD

		ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL		WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL			
ACC	STORE NAME	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%
3177	DEBENHAMS PORTSMOUTH	24,189	-18.7%	2,453	-25.3%	34,231	3.7%	9,651				190	-46.2%			67,212	70,714	5.2%	5,403	-34.3%	1,640				75,438	77,757	3.1%
3095	DEBENHAMS PRESTON	10,765	-15.2%	1,855	126.2%	14,679	8.6%	3,407				93	-19.1%			27,407	30,799	12.4%	2,605	-30.3%	938				31,145	34,342	10.3%
3151	DEBENHAMS READING	8,020	-13.5%	697	29.1%	7,629	-17.3%	4,169								19,163	20,515	7.1%	1,605	-21.1%	908				21,196	23,028	8.6%
3162	DEBENHAMS REDDITCH	8,597	-19.3%	1,149	137.9%	9,094	0.5%	2,173								20,554	21,013	2.2%	1,649	-17.1%	502				22,542	23,164	2.8%
2855	DEBENHAMS ROMFORD	41,733	-11.8%	2,045	-3.6%	24,097	18.0%	5,178				163	-51.6%			70,553	73,216	3.8%	5,274	-14.2%	1,161				76,697	79,651	3.9%
3263	DEBENHAMS RUGBY	5,587	10.0%	490	51.2%	7,416	8.7%	2,025				54	-37.9%	95	-46.6%	12,488	15,667	25.5%	1,099	-20.1%	270				13,864	17,036	22.9%
3020	DEBENHAMS SALISBURY	8,089	-8.8%	164	-73.5%	9,219	18.8%	2,178						48		17,244	19,698	14.2%	859	-57.1%	166				19,244	20,723	7.7%
2916	DEBENHAMS SCARBOROUGH	11,901	-9.0%	1,301	129.0%	14,487	10.7%	3,836				31	-47.5%			27,014	31,556	16.8%	1,116	-64.2%	439				30,128	33,111	9.9%
3032	DEBENHAMS SCUNTHORPE	8,519	-6.3%	742	71.8%	12,207	17.3%	2,511								20,135	23,979	19.1%	1,973	-18.7%	277				22,561	26,229	16.3%
2945	DEBENHAMS SHEFFIELD	5,369	1.7%	80	-80.9%	5,270	21.7%	1,358								10,030	12,077	20.4%	564	-34.8%	67				10,895	12,708	16.6%
3055	DEBENHAMS SHEFFIELD MEADOWHALL	27,293	-16.4%	3,402	-7.3%	34,256	-6.5%	12,611				270	-65.0%			74,837	77,832	4.0%	5,292	-38.3%	2,706				83,410	85,830	2.9%
3178	DEBENHAMS SLOUGH	3,464	7.1%	84	-61.6%	4,344	27.2%	788								6,867	8,680	26.4%	419	-73.7%	399				8,460	9,498	12.3%
2915	DEBENHAMS SOUTHAMPTON	7,604	-17.8%	1,266	143.9%	10,010	10.6%	3,541								19,055	22,421	17.7%	1,394	0.2%	709				20,446	24,524	19.9%
2960	DEBENHAMS SOUTHEIND	25,971	-22.7%	2,201	-18.8%	26,421	-2.5%	6,927				274	-31.2%			64,688	61,794	-4.5%	5,661	-36.7%	1,956				73,637	69,411	-5.7%
3142	DEBENHAMS SOUTHPORT	6,839	-23.1%	173	-47.9%	5,890	0.7%	1,849								15,077	14,751	-2.2%	497	1.0%	141				15,569	15,389	-1.2%
3166	DEBENHAMS SOUTHSEA	4,921	7.8%	80	-74.7%	5,022	15.3%	1,585				62				9,345	11,670	24.9%	1,271	55.2%	318				10,164	13,259	30.5%
3189	DEBENHAMS SOUTHSIELDS	9,293	-19.9%	405	-26.2%	11,255	-3.8%	5,754				3	-92.7%			24,147	26,710	10.6%	1,218	-53.3%	407				26,756	28,335	5.9%
2950	DEBENHAMS STAINES	5,835	-13.9%	84	-78.8%	4,490	-16.7%	1,618								12,644	12,027	-4.9%	433	-46.1%	177				13,447	12,637	-6.0%
3268	DEBENHAMS STEVENAGE	10,721		1,232		13,912		4,690				118					30,673		2,594		589					33,856	
2837	DEBENHAMS STIRLING	13,067	-9.2%	962	-12.7%	15,023	20.4%	3,852				62	-47.9%			28,397	32,966	16.1%	1,146	-55.5%	224				30,971	34,336	10.9%
2895	DEBENHAMS STOCKPORT	8,144	-21.4%	883	117.5%	7,996	-10.1%	1,962								20,012	18,985	-5.1%	1,165	-44.4%	93				22,109	20,243	-8.4%
3159	DEBENHAMS STOCKTON-ON-TEES	11,824	-8.3%	706	-35.8%	14,731	-9.4%	4,068				31	-79.2%			30,722	31,360	2.1%	906	-7.0%	216				31,696	32,482	2.5%
2954	DEBENHAMS STOKE ON TRENT	11,639	-10.6%	1,579	231.7%	13,398	-18.8%	5,350				23	-84.2%			30,554	31,989	4.7%	3,110	7.3%	1,315				33,452	36,414	8.9%
3087	DEBENHAMS STRATFORD	6,223	-7.5%	106	-81.1%	5,274	-6.2%	1,104								12,909	12,707	-1.6%	608	-69.0%	205				14,873	13,520	-9.1%
3131	DEBENHAMS SUNDERLAND	37,229	-21.4%	3,099	-15.4%	43,227	9.3%	18,631				353	51.5%			91,985	102,539	11.5%	8,094	-33.2%	2,403				104,095	113,036	8.6%
3179	DEBENHAMS SUTTON	6,729	-21.5%	579	10.5%	8,571	-8.3%	2,462								18,698	18,341	-1.9%	1,698	227.8%	581				19,216	20,620	7.3%
2980	DEBENHAMS SWANSEA	13,932	-15.5%	1,234	-12.7%	17,025	3.7%	4,280				84	-71.5%			35,075	36,555	4.2%	1,501	-34.0%	421				37,349	38,477	3.0%
3080	DEBENHAMS SWINDON	4,882	-1.6%	77	-61.1%	5,545	31.4%	1,721								9,379	12,225	30.3%	1,882	5.4%	657				11,165	14,764	32.2%
3010	DEBENHAMS TAUNTON	5,641	-10.1%	74	-74.9%	6,332	15.1%	1,433								12,215	13,480	10.4%	2,661	53.5%	429				13,949	16,570	18.8%
2985	DEBENHAMS TELFORD	11,475	-9.2%	1,271	95.2%	15,673	34.7%	3,288								25,147	31,707	26.1%	2,578	31.5%	1,043				27,107	35,328	30.3%
3186	DEBENHAMS THANET	7,880	-3.1%	148	-75.6%	6,960	0.2%	2,197						48	-25.0%	15,756	17,233	9.4%	740	-70.9%	118				18,302	18,091	-1.2%
3060	DEBENHAMS THURROCK	27,586	-16.7%	3,036	7.9%	32,280	-4.0%	9,216				593	177.1%			70,913	72,711	2.5%	8,969	2.2%	226				79,692	81,906	2.8%
3156	DEBENHAMS TORQUAY	6,987	-17.8%	144	-65.6%	4,056	24.6%	1,148								12,275	12,335	0.5%	395	-73.0%	94				13,739	12,824	-6.7%
3187	DEBENHAMS TRURO	10,384	-14.7%	896	72.6%	8,597	33.8%	2,555								19,330	22,432	16.0%	572	-49.2%	215				20,456	23,219	13.5%
2956	DEBENHAMS UXBRIDGE	6,566	-0.7%	921	22.0%	8,146	16.3%	2,011				34	-62.2%			14,702	17,678	20.2%	1,054	53.2%	114				15,390	18,846	22.5%
3242	DEBENHAMS WAKEFIELD	11,799	-4.0%	1,231	170.5%	13,456	3.4%	5,715				28	-80.8%			26,086	32,229	23.5%	2,278	-51.7%	522				30,805	35,029	13.7%
3120	DEBENHAMS WALSALL	6,477	14.3%	128	-48.8%	5,812	-11.9%	1,732				40		30		12,518	14,219	13.6%	889	-45.8%	395				14,157	15,503	9.5%
3266	DEBENHAMS WANDSWORTH	2,940	-29.6%	237	-61.7%	3,029	3.1%	791								8,005	6,997	-12.6%	982	99.2%	110				8,498	8,089	-4.8%
3204	DEBENHAMS WARRINGTON	13,015	2.4%	1,701	181.6%	15,646	22.9%	4,002				149	152.5%			26,492	34,513	30.3%	3,868	116.9%	911				28,275	39,292	39.0%
3209	DEBENHAMS WELWYN GARDEN CITY	4,482	-39.2%	122	-66.5%	6,124	-2.4%	1,200								14,011	11,928	-14.9%	199	-71.0%	143				14,698	12,270	-16.5%
3227	DEBENHAMS WESTFIELD WHITE CITY	8,846	-16.1%	1,833	23.9%	13,577	14.4%	3,068				382	78.5%			24,847	27,706	11.5%	2,361	-20.2%	640				27,807	30,707	10.4%
3153	DEBENHAMS WEYMOUTH	7,427	8.8%	119	-80.3%	6,697	2.6%	2,854								13,921	17,097	22.8%	1,715	-37.5%	864				16,664	19,676	18.1%
3203	DEBENHAMS WIGAN	10,586	-29.6%	1,280	11.5%	14,247	0.9%	7,603				31	-78.8%			30,658	33,747	10.1%	1,705	-52.0%	465				34,210	35,917	5.0%
2832	DEBENHAMS WIMBLEDON	3,888	-37.1%	177	-13.2%	3,634	-29.6%	1,211								11,569	8,910	-23.0%	736	-19.6%	614				12,484	10,260	-17.8%
3146	DEBENHAMS WINCHESTER	4,977	-19.4%	466	-11.1%	4,117	-8.0%	1,359								11,223	10,919	-2.7%	700	-46.4%	96				12,530	11,715	-6.5%
3233	DEBENHAMS WITNEY	2,186	-54																								

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FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2016/17 vs 2017/18 - FEBRUARY YTD

ACC	STORE NAME	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL		
		2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%
3134	DEBENHAMS YORK MONKS CROSS	4,121	3.2%	116	-33.7%	5,534	0.4%	1,498								9,728	11,269	15.8%	669	-10.0%	71				10,471	12,009	14.7%
3093	DEBENHAMS.COM SHERBURN	213,241	-5.9%	36,098	16.6%	345,996	13.2%	148,861				2,310	-59.5%	24	-99.8%	581,040	746,530	28.5%	42,279	0.2%	10,273				623,244	799,082	28.2%
3271	DEBENHAMS.COM.IE SHERBURN	8,845	673.2%	2,275	2294.7%	16,500	1269.3%	4,056				37	-11.9%			2,486	31,713	1175.7%	822	243.9%	232				2,725	32,767	1102.5%
3198	DESIRE BY DEBENHAMS BIRMINGHAM FORT	2,096	20.9%	71	-68.2%	2,439	22.1%	393								3,978	4,999	25.7%	382	-43.9%	138				4,659	5,519	18.5%
3197	DESIRE BY DEBENHAMS FALKIRK	4,857	-15.0%	238	-51.1%	6,018	22.8%	1,232								11,106	12,345	11.2%	254	-38.2%	67				11,517	12,666	10.0%
3231	DESIRE BY DEBENHAMS KIDDERMINSTER	7,839	-23.2%	552	18.2%	10,560	31.6%	2,554								18,955	21,505	13.5%	1,475	-44.4%	759				21,607	23,739	9.9%
3202	DESIRE BY DEBENHAMS KIRCALDY	7,989	-13.5%	345	-45.3%	7,838	-5.8%	3,080								18,545	19,252	3.8%	628	-42.4%	107				19,635	19,987	1.8%
3201	DESIRE BY DEBENHAMS MERTHYR TYDFIL	8,262	6.2%	1,214	175.3%	16,688	10.0%	4,398				26	-7.1%			23,691	30,588	29.1%	714	-66.8%	400				25,843	31,702	22.7%
3192	DESIRE BY DEBENHAMS ORPINGTON	5,030	-22.9%	119	-85.5%	4,782	-19.7%	2,362								13,275	12,293	-7.4%	436	-66.9%	154				14,594	12,883	-11.7%
3207	DESIRE BY DEBENHAMS WALTON	5,126	-10.7%	154	-50.8%	3,825	-14.7%	782								10,536	9,887	-6.2%	156	-59.4%	65				10,920	10,108	-7.4%
TOTAL		2,180,636	-13.4%	228,675	0.1%	2,634,541	4.5%	884,664				15,426	-40.6%	827	-98.9%	5,370,053	5,944,769	10.7%	418,270	-30.1%	142,956				5,968,615	6,505,995	9.0%
TOTAL EXCLUDING NORTHERN IRELAND		2,129,875	-13.5%	225,562	0.3%	2,565,776	4.3%	866,311				15,370	-40.2%	702	-99.0%	5,244,736	5,803,596	10.7%	403,088	-30.2%	136,411				5,821,816	6,343,095	9.0%
LIKE ON LIKE		2,163,431	-14.1%	226,506	-0.8%	2,610,741	3.6%	876,900				15,308	-41.1%	827	-98.9%	5,370,053	5,893,713	9.8%	414,843	-30.7%	142,093				5,968,615	6,450,649	8.1%

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FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2016/17 vs 2017/18 - FEBRUARY YTD

		ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL		
ACC	STORE NAME	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%
3093	DEBENHAMS.COM SHERBURN	213,241	-5.9%	36,098	16.6%	345,996	13.2%	148,861				2,310	-59.5%			581,040	746,530	28.5%	42,279	0.2%	10,273				623,244	799,082	28.2%
2835	DEBENHAMS LONDON	59,657	-13.6%	12,174	-12.8%	57,507	4.0%	16,890				1,133	-41.3%	4	-99.8%	142,357	147,365	3.5%	16,291	-53.3%	9,993				177,211	173,649	-2.0%
3169	DEBENHAMS BIRMINGHAM	42,608	-26.2%	6,478	-28.2%	52,763	-14.4%	22,755				416	-49.6%	181	-90.6%	131,109	125,201	-4.5%	10,613	-18.1%	2,370				144,074	138,184	-4.1%
3067	DEBENHAMS GATESHEAD	34,611	-12.4%	3,262	-28.8%	42,307	-9.2%	20,005				315	-49.5%			92,344	100,500	8.8%	12,334	-35.3%	4,240				111,401	117,074	5.1%
3131	DEBENHAMS SUNDERLAND	37,229	-21.4%	3,099	-15.4%	43,227	9.3%	18,631				353	51.5%			91,985	102,539	11.5%	8,094	-33.2%	2,403				104,095	113,036	8.6%
3035	DEBENHAMS DUDLEY	33,763	-15.8%	3,893	-18.1%	43,516	-14.2%	19,152				172	-66.5%			97,362	100,496	3.2%	8,348	-18.7%	3,910				107,628	112,754	4.8%
3217	DEBENHAMS LIVERPOOL	37,308	-25.8%	3,823	-32.5%	47,762	-13.9%	16,037				392	-65.5%			118,251	105,322	-10.9%	5,100	-65.6%	2,026				133,056	112,448	-15.5%
2829	DEBENHAMS LEEDS WHITE ROSE	35,423	-7.2%	2,878	-33.7%	46,220	11.8%	14,892				271	68.3%			85,320	99,684	16.8%	3,298	-28.9%	1,276				89,957	104,258	15.9%
2930	DEBENHAMS MANCHESTER	32,142	-21.8%	4,798	-27.4%	42,956	-4.8%	14,080				383	-48.5%			95,124	94,359	-0.8%	7,992	-39.6%	1,738				108,346	104,089	-3.9%
3125	DEBENHAMS GLASGOW	39,511	-23.1%	3,461	-19.8%	32,165	-11.1%	12,736				172	-70.3%			93,550	88,045	-5.9%	7,884	-31.1%	3,179				104,994	99,108	-5.6%
3172	DEBENHAMS BASILDON	29,347	-9.5%	2,721	-15.0%	32,595	16.3%	12,222				244	-39.6%			64,850	77,129	18.9%	9,048	-14.9%	3,911				75,481	90,088	19.4%
3208	DEBENHAMS GLASGOW POLLOCK	28,950	-22.1%	2,945	-7.1%	35,315	6.8%	10,916				249	-68.2%			74,853	78,375	4.7%	7,478	-29.4%	3,685				85,448	89,538	4.8%
3055	DEBENHAMS SHEFFIELD MEADOWHALL	27,293	-16.4%	3,402	-7.3%	34,256	-6.5%	12,611				270	-65.0%			74,837	77,832	4.0%	5,292	-38.3%	2,706				83,410	85,830	2.9%
2830	BROWNS CHESTER	31,417	-12.6%	3,077	-9.7%	31,722	0.9%	10,558				534	38.3%			72,262	77,308	7.0%	4,747	-47.3%	3,568				81,278	85,623	5.3%
2953	DEBENHAMS LEEDS BRIGGATE	29,281	-15.1%	4,023	-19.8%	31,687	-11.6%	9,381				410	13.9%			76,338	74,782	-2.0%	7,038	-32.9%	1,137				86,826	82,957	-4.5%
3060	DEBENHAMS THURROCK	27,586	-16.7%	3,036	7.9%	32,280	-4.0%	9,216				593	177.1%			70,913	72,711	2.5%	8,969	2.2%	226				79,692	81,906	2.8%
3256	DEBENHAMS BELFAST	25,596	-5.5%	1,990	-10.6%	31,882	9.8%	9,923				56	-79.7%	48	-97.0%	60,214	69,495	15.4%	7,033	-31.9%	3,488				70,537	80,016	13.4%
3236	DEBENHAMS NEWCASTLE	23,810	-20.2%	3,024	-9.8%	30,338	5.6%	12,640				286	-32.9%			62,869	70,098	11.5%	7,108	-31.1%	2,452				73,182	79,658	8.8%
2855	DEBENHAMS ROMFORD	41,733	-11.8%	2,045	-3.6%	24,097	18.0%	5,178				163	-51.6%			70,553	73,216	3.8%	5,274	-14.2%	1,161				76,697	79,651	3.9%
2840	DEBENHAMS CARDIFF	28,325	-24.6%	2,843	-39.8%	31,835	-10.2%	8,416				282	-35.5%			78,987	71,701	-9.2%	5,060	-56.7%	1,091				90,670	77,852	-14.1%
3177	DEBENHAMS PORTSMOUTH	24,189	-18.7%	2,453	-25.3%	34,231	3.7%	9,651				190	-46.2%			67,212	70,714	5.2%	5,403	-34.3%	1,640				75,438	77,757	3.1%
2952	DEBENHAMS MANCHESTER TRAFFORD PARK	24,533	-17.2%	3,809	8.7%	32,121	-12.5%	9,403				571	46.8%			71,055	70,437	-0.9%	3,955	-56.0%	1,991				80,053	76,383	-4.6%
3133	DEBENHAMS MILTON KEYNES	22,512	-18.8%	2,880	-17.1%	29,416	9.9%	10,339				150	-17.6%			59,080	65,297	10.5%	5,817	-7.7%	2,478				65,382	73,592	12.6%
2960	DEBENHAMS SOUTHEIND	25,971	-22.7%	2,201	-18.8%	26,421	-2.5%	6,927				274	-31.2%			64,688	61,794	-4.5%	5,661	-36.7%	1,956				73,637	69,411	-5.7%
2995	DEBENHAMS ABERDEEN	22,424	-20.2%	1,975	-36.5%	26,781	-5.8%	10,984				221	-55.6%			60,692	62,385	2.8%	4,128	-42.2%	2,885				67,829	69,398	2.3%
2831	DEBENHAMS MIDDLESBOROUGH	18,890	-29.0%	2,205	-17.8%	20,114	12.1%	11,460				134	-52.1%			48,292	52,803	9.3%	5,163	-11.4%	2,252				54,120	60,218	11.3%
2940	DEBENHAMS COLCHESTER	19,801	-18.4%	2,683	-13.3%	25,294	-0.7%	5,970				152	-61.7%			53,906	53,900	0.0%	6,114	-26.0%	163				62,173	60,177	-3.2%
3130	DEBENHAMS HULL	19,027	0.9%	1,799	84.3%	21,092	8.2%	6,587				59	110.7%			39,679	48,564	22.4%	1,594	-52.9%	507				43,062	50,665	17.7%
2951	DEBENHAMS BRIGHTON	16,886	-24.2%	2,906	-18.9%	20,018	-10.9%	5,395				206	-34.0%			49,832	45,411	-8.9%	3,482	0.0%	1,144				53,313	50,037	-6.1%
3154	DEBENHAMS DUNDEE	17,130	-28.5%	1,207	-38.5%	20,839	-9.8%	7,240				290	137.7%			49,747	46,706	-6.1%	2,242	-50.6%	451				54,282	49,399	-9.0%
3194	DEBENHAMS DONCASTER	16,575	-18.0%	2,454	110.1%	18,732	-4.1%	5,854				62	-41.5%	24	-95.0%	41,494	43,701	5.3%	2,259	-48.2%	1,039				45,852	46,999	2.5%
3199	DEBENHAMS LLANDUDNO	13,861	-15.8%	1,351	69.5%	22,905	15.3%	5,853				93	-21.2%			37,437	44,063	17.7%	1,442	-65.7%	141				41,638	45,646	9.6%
2850	DEBENHAMS IPSWICH	15,379	-15.2%	1,899	-19.0%	19,902	-7.2%	4,377				201	-44.8%			42,935	41,758	-2.7%	2,432	-29.9%	480				46,402	44,670	-3.7%
3237	DEBENHAMS BURY	13,431	-18.7%	1,660	24.5%	15,952	8.1%	6,211				31	-63.1%			32,968	37,285	13.1%	3,723	39.9%	643				35,630	41,651	16.9%
2965	DEBENHAMS BLACKBURN	13,809	3.0%	1,454	166.8%	16,446	2.5%	6,009				87	47.5%			30,258	37,805	24.9%	1,750	-31.2%	953				32,800	40,508	23.5%
2955	DEBENHAMS CHELMSFORD	16,842	-11.4%	1,903	97.6%	15,047	-6.8%	4,254				88	-25.4%			36,831	38,134	3.5%	968	-69.7%	238				40,029	39,340	-1.7%
3204	DEBENHAMS WARRINGTON	13,015	2.4%	1,701	181.6%	15,646	22.9%	4,002				149	152.5%			26,492	34,513	30.3%	3,868	116.9%	911				28,275	39,292	39.0%
2980	DEBENHAMS SWANSEA	13,932	-15.5%	1,234	-12.7%	17,025	3.7%	4,280				84	-71.5%			35,075	36,555	4.2%	1,501	-34.0%	421				37,349	38,477	3.0%
3191	DEBENHAMS AYR	14,259	-12.1%	810	-46.9%	15,732	16.4%	5,791				115	310.7%			31,464	36,707	16.7%	1,102	-44.8%	531				33,459	38,340	14.6%
2925	DEBENHAMS NOTTINGHAM	13,543	1.6%	1,442	82.5%	14,630	6.0%	4,122				82	-30.5%			28,241	33,819	19.8%	3,254	69.6%	1,109				30,160	38,182	26.6%
3261	DEBENHAMS ELLESMERE PORT	10,716	-7.4%	1,352	41.6%	17,000	4.9%	5,773				57	-68.3%			29,078	34,898	20.0%	2,082	-7.1%	1,010				31,319	37,990	21.3%
2875	DEBENHAMS NORWICH	12,695	-25.6%	1,284	39.9%	14,383	3.7%	6,769				26	-71.1%			32,109	35,157	9.5%	1,424	-39.3%	687				34,456	37,268	8.2%
2954	DEBENHAMS STOKES ON TRENT	11,639	-10.6%	1,579	231.7%	13,398	-18.8%	5,350				23	-84.2%			30,554	31,989	4.7%	3,110	7.3%							

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FRAGRANCE GROUP

DEBENHAMS GROUP

FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2016/17 vs 2017/18 - FEBRUARY YTD

		ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL		
ACC	STORE NAME	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%
3167	DEBENHAMS EAST KILBRIDE	12,188	-1.5%	1,002	122.7%	11,671	38.6%	4,430				62	10.7%			23,475	29,353	25.0%	2,049	14.5%	1,382				25,264	32,784	29.8%
3271	DEBENHAMS.COM.IE SHERBURN	8,845	673.2%	2,275	2294.7%	16,500	1269.3%	4,056				37	-11.9%			2,486	31,713	1175.7%	822	243.9%	232				2,725	32,767	1102.5%
3159	DEBENHAMS STOCKTON-ON-TEES	11,824	-8.3%	706	-35.8%	14,731	-9.4%	4,068				31	-79.2%			30,722	31,360	2.1%	906	-7.0%	216				31,696	32,482	2.5%
3100	DEBENHAMS COVENTRY	9,663	-13.7%	1,366	58.3%	13,604	10.3%	2,930								24,869	27,563	10.8%	3,476	-24.7%	1,283				29,484	32,322	9.6%
3163	DEBENHAMS BASINGSTOKE	10,312	-11.5%	1,210	69.9%	12,039	3.4%	4,975				114	83.9%			24,341	28,650	17.7%	2,600	-13.1%	1,038				27,334	32,288	18.1%
3105	DEBENHAMS LEICESTER	10,389	9.2%	1,660	82.8%	15,567	-5.4%	3,329				152	-38.0%			27,448	31,097	13.3%	962	-59.7%	68				29,837	32,127	7.7%
3135	DEBENHAMS BROMLEY	12,178	-16.0%	2,322	121.8%	10,841	4.0%	2,841				313	31.0%			26,463	28,495	7.7%	2,494	15.4%	1,135				28,625	32,124	12.2%
3201	DESIRE BY DEBENHAMS MERTHYR TYDFIL	8,262	6.2%	1,214	175.3%	16,688	10.0%	4,398				26	-7.1%			23,691	30,588	29.1%	714	-66.8%	400				25,843	31,702	22.7%
3047	DEBENHAMS BARROW	10,314	-16.0%	537	1.9%	15,033	5.4%	3,698				59	90.3%			27,389	29,641	8.2%	1,370	-52.0%	226				30,245	31,237	3.3%
3229	DEBENHAMS BURY ST EDMUNDS	13,444	-16.7%	620	-29.1%	11,982	-7.5%	3,505				57	-8.1%			30,257	29,608	-2.1%	706	-57.3%	398				31,911	30,712	-3.8%
3227	DEBENHAMS WESTFIELD WHITE CITY	8,846	-16.1%	1,833	23.9%	13,577	14.4%	3,068				382	78.5%			24,847	27,706	11.5%	2,361	-20.2%	640				27,807	30,707	10.4%
3214	DEBENHAMS BANGOR	8,111	-12.9%	405	15.1%	16,923	10.4%	3,294								25,202	28,733	14.0%	1,451	-23.7%	245				27,103	30,429	12.3%
3196	DEBENHAMS WORKINGTON	7,970	-19.6%	486	22.7%	10,826	5.4%	6,399								20,836	25,681	23.3%	3,653	-47.0%	1,046				27,731	30,380	9.6%
3257	DEBENHAMS CRAIGAVON	9,305	-16.5%	617	63.7%	10,953	16.0%	3,902								21,322	24,777	16.2%	3,575	-1.7%	1,594				24,957	29,946	20.0%
3149	DEBENHAMS WORTHING	11,350	-9.9%	855	20.9%	11,388	-1.9%	3,457				28				25,211	27,078	7.4%	1,999	-8.0%	848				27,385	29,925	9.3%
3015	DEBENHAMS PLYMOUTH	12,300	-15.1%	1,119	34.5%	10,895	26.5%	3,365				84	171.0%	24	-94.9%	24,429	27,787	13.7%	880	-62.4%	426				26,771	29,093	8.7%
3223	DEBENHAMS LIVINGSTON	9,415	-9.1%	1,213	53.2%	10,359	-2.2%	4,340								22,072	25,327	14.7%	2,697	4.7%	500				24,647	28,524	15.7%
3253	DEBENHAMS HEREFORD	7,342	0.9%	648	7.8%	13,506	1.8%	3,084				113	101.8%			21,472	24,693	15.0%	2,943	-23.1%	885				25,301	28,521	12.7%
3212	DEBENHAMS DERBY	10,048	3.2%	1,274	133.3%	12,062	11.6%	3,086				116	-42.6%			21,541	26,586	23.4%	1,237	-38.9%	609				23,567	28,432	20.6%
3189	DEBENHAMS SOUTHSHIELDS	9,293	-19.9%	405	-26.2%	11,255	-3.8%	5,754				3	-92.7%			24,147	26,710	10.6%	1,218	-53.3%	407				26,756	28,335	5.9%
3005	DEBENHAMS BOLTON	9,943	0.4%	880	68.3%	10,362	11.8%	5,221								19,995	26,406	32.1%	872	-59.1%	746				22,127	28,024	26.7%
3030	DEBENHAMS BOURNEMOUTH	9,710	-0.5%	662	14.9%	11,376	11.0%	3,281								21,224	25,029	17.9%	2,541	63.8%	429				22,775	27,999	22.9%
3248	DEBENHAMS LICHFIELD	11,060	-8.7%	695	115.2%	10,058	5.7%	4,615								22,351	26,428	18.2%	1,294	-41.2%	236				24,553	27,958	13.9%
2880	DEBENHAMS GLOUCESTER	9,360	1.1%	1,243	59.2%	11,506	23.3%	3,838				99	219.4%			19,623	26,046	32.7%	1,086	-53.3%	395				21,946	27,527	25.4%
3032	DEBENHAMS SCUNTHORPE	8,519	-6.3%	742	71.8%	12,207	17.3%	2,511								20,135	23,979	19.1%	1,973	-18.7%	277				22,561	26,229	16.3%
2845	DEBENHAMS HARROW	9,339	25.4%	984	-57.3%	10,183	2.9%	2,007				40		48	-88.1%	20,053	22,601	12.7%	2,591	-40.3%	1,000				24,394	26,192	7.4%
3218	DEBENHAMS DUNFIRMLINE	8,583	-12.7%	183	-16.8%	10,244	24.7%	4,170								18,288	23,180	26.7%	1,333	8.6%	465				19,516	24,978	28.0%
2915	DEBENHAMS SOUTHAMPTON	7,604	-17.8%	1,266	143.9%	10,010	10.6%	3,541								19,055	22,421	17.7%	1,394	0.2%	709				20,446	24,524	19.9%
2870	DEBENHAMS BRISTOL	8,547	0.9%	758	-9.0%	10,595	24.9%	2,818				116	28.9%			18,127	22,834	26.0%	1,041	-37.7%	564				19,799	24,439	23.4%
2860	DEBENHAMS CAMBRIDGE	9,383	-25.9%	1,184	36.9%	9,476	-3.6%	2,860				149	-15.8%			23,846	23,052	-3.3%	1,013	-55.5%	271				26,120	24,336	-6.8%
3211	DEBENHAMS EXETER	9,105	-21.3%	897	17.4%	10,047	12.4%	2,297								21,467	22,346	4.1%	1,501	82.6%	423				22,289	24,270	8.9%
3224	DEBENHAMS WREXHAM	7,442	0.3%	770	64.5%	10,441	14.3%	4,240						24	-84.6%	17,185	22,917	33.4%	1,088	-61.2%	192				19,988	24,197	21.1%
3247	DEBENHAMS CHESTERFIELD	7,837	6.3%	744	35.8%	9,757	-0.9%	3,607						24	-89.9%	18,007	21,969	22.0%	1,476	-27.2%	505				20,035	23,950	19.5%
3231	DESIRE BY DEBENHAMS KIDDERMINSTER	7,839	-23.2%	552	18.2%	10,560	31.6%	2,554								18,955	21,505	13.5%	1,475	-44.4%	759				21,607	23,739	9.9%
2911	DEBENHAMS BANBURY	8,249	-31.8%	634	21.9%	10,617	18.1%	2,798								22,128	22,298	0.8%	974	-60.0%	251				24,564	23,523	-4.2%
3262	DEBENHAMS BRADFORD	7,162	-1.0%	1,105	141.8%	10,418	-2.3%	2,764				124	-65.2%			18,936	21,573	13.9%	1,442	-49.5%	349				21,792	23,364	7.2%
3168	DEBENHAMS INVERNESS	8,940	0.4%	794	40.3%	9,749	11.2%	2,162								18,457	21,645	17.3%	1,445	-10.4%	246				20,069	23,336	16.3%
3187	DEBENHAMS TRURO	10,384	-14.7%	896	72.6%	8,597	33.8%	2,555								19,330	22,432	16.0%	572	-49.2%	215				20,456	23,219	13.5%
3162	DEBENHAMS REDDITCH	8,597	-19.3%	1,149	137.9%	9,094	0.5%	2,173								20,554	21,013	2.2%	1,649	-17.1%	502				22,542	23,164	2.8%
3147	DEBENHAMS FOLKSTONE	9,627	-12.5%	521	-5.4%	9,603	-10.5%	2,669								22,732	22,420	-1.4%	466	-66.8%	270				24,135	23,156	-4.1%
3151	DEBENHAMS READING	8,020	-13.5%	697	29.1%	7,629	-17.3%	4,169								19,163	20,515	7.1%	1,605	-21.1%	908				21,196	23,028	8.6%
3188	DEBENHAMS HEMEL HEMPSTEAD	8,188	-0.8%	637	20.2%	8,994	18.7%	3,241								19,260	21,060	9.3%	1,675	46.0%	232				20,407	22,967	12.5%
2838	DEBENHAMS MANSFIELD	7,359	-12.5%	1,052	136.4%	9,950	-9.8%	2,820								20,247	21,181	4.6%	1,021	-51.8%	448				22,365	22,650	1.3%
2865	DEBENHAMS CROYDON	9,912	-1.2%	1,465	44.6%	7,038	-8.4%	2,247						16	-94.0%	18,993	20,678	8.9%	755	-11.6%	443				19,847	21,876	10.2%
3269	DEBENHAMS WOLVERHAMPTON MANDER CENTRE	6,484		937		9,888		3,074								20,383											

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FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2016/17 vs 2017/18 - FEBRUARY YTD

ACC	STORE NAME	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL		
		2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%
2920	DEBENHAMS LUTON	6,510	-31.3%	1,161	15.1%	7,989	-11.8%	2,094								19,707	17,754	-9.9%	2,232	19.0%	375				21,583	20,361	-5.7%
2895	DEBENHAMS STOCKPORT	8,144	-21.4%	883	117.5%	7,996	-10.1%	1,962								20,012	18,985	-5.1%	1,165	-44.4%	93				22,109	20,243	-8.4%
3238	DEBENHAMS BATH	7,503	-6.1%	1,017	129.1%	7,752	-2.1%	2,347								16,562	18,619	12.4%	1,110	-46.7%	351				18,643	20,080	7.7%
3202	DESIRE BY DEBENHAMS KIRCALDY	7,989	-13.5%	345	-45.3%	7,838	-5.8%	3,080								18,545	19,252	3.8%	628	-42.4%	107				19,635	19,987	1.8%
3091	DEBENHAMS OXFORD	8,604	-8.5%	806	72.6%	7,147	4.4%	1,531								16,936	18,088	6.8%	1,189	-27.1%	611				18,567	19,888	7.1%
3153	DEBENHAMS WEYMOUTH	7,427	8.8%	119	-80.3%	6,697	2.6%	2,854								13,921	17,097	22.8%	1,715	-37.5%	864				16,664	19,676	18.1%
3086	DEBENHAMS WORCESTER	7,248	-26.0%	688	-0.4%	8,013	2.0%	2,221								18,590	18,170	-2.3%	1,156	-27.8%	163				20,191	19,489	-3.5%
3228	DEBENHAMS GREAT YARMOUTH	7,084	-4.3%	182	-59.6%	7,747	11.7%	3,121								14,790	18,134	22.6%	646	-5.6%	188				15,474	18,968	22.6%
2956	DEBENHAMS UXBRIDGE	6,566	-0.7%	921	22.0%	8,146	16.3%	2,011				34	-62.2%			14,702	17,678	20.2%	1,054	53.2%	114				15,390	18,846	22.5%
2907	DEBENHAMS NUNEATON	5,761	-21.6%	979	187.9%	8,556	27.8%	2,608								14,639	17,904	22.3%	618	-66.1%	131				16,463	18,653	13.3%
3000	DEBENHAMS GRAVESEND	6,807	-13.4%	331	-23.6%	8,240	16.3%	2,381						12	-96.5%	15,721	17,771	13.0%	482	-64.5%	250				17,077	18,503	8.4%
3186	DEBENHAMS THANET	7,880	-3.1%	148	-75.6%	6,960	0.2%	2,197						48	-25.0%	15,756	17,233	9.4%	740	-70.9%	118				18,302	18,091	-1.2%
3263	DEBENHAMS RUGBY	5,587	10.0%	490	51.2%	7,416	8.7%	2,025				54	-37.9%	95	-46.6%	12,488	15,667	25.5%	1,099	-20.1%	270				13,864	17,036	22.9%
3033	DEBENHAMS KINGS LYNN	6,766	-6.5%	129	-66.1%	6,215	-27.3%	2,404								16,205	15,514	-4.3%	968	-25.9%	318				17,511	16,800	-4.1%
2886	DEBENHAMS CRAWLEY	5,423	-26.5%	140	-58.9%	6,468	-18.2%	2,273				-31		24	-60.7%	15,689	14,297	-8.9%	1,478	-55.5%	906				19,007	16,681	-12.2%
3040	DEBENHAMS CANTERBURY	5,037	-26.1%	109	-85.2%	7,766	7.2%	1,802								14,848	14,714	-0.9%	1,021	-42.6%	846				16,627	16,581	-0.3%
3010	DEBENHAMS TAUNTON	5,641	-10.1%	74	-74.9%	6,332	15.1%	1,433								12,215	13,480	10.4%	2,661	53.5%	429				13,949	16,570	18.8%
3173	DEBENHAMS CHATHAM	6,491	-26.3%	155	-42.4%	6,688	7.2%	2,127						28		15,345	15,489	0.9%	626	-37.6%	308				16,348	16,423	0.5%
2941	DEBENHAMS NORTHAMPTON	4,822	-8.2%	118	-50.4%	6,130	37.4%	2,774								9,952	13,844	39.1%	1,779	-23.3%	532				12,271	16,155	31.7%
3267	DEBENHAMS NEWPORT	5,881	11.6%	126	-65.8%	6,872	13.0%	1,426								11,770	14,305	21.5%	824	-46.0%	817				13,297	15,946	19.9%
3213	DEBENHAMS ASHFORD	5,043	-31.9%	134	-60.6%	6,702	-6.8%	2,388								14,969	14,267	-4.7%	747	-47.1%	729				16,382	15,743	-3.9%
3120	DEBENHAMS WALSALL	6,477	14.3%	128	-48.8%	5,812	-11.9%	1,732				40		30		12,518	14,219	13.6%	889	-45.8%	395				14,157	15,503	9.5%
3142	DEBENHAMS SOUTHPORT	6,839	-23.1%	173	-47.9%	5,890	0.7%	1,849								15,077	14,751	-2.2%	497	1.0%	141				15,569	15,389	-1.2%
3176	DEBENHAMS ILFORD	5,002	-36.0%	202	-60.7%	6,480	22.2%	2,416								13,798	14,100	2.2%	711	-49.4%	356				15,203	15,167	-0.2%
3216	DEBENHAMS LLANELLI	4,797	16.0%	254	-11.2%	7,973	23.8%	1,313								10,862	14,337	32.0%	730	-19.3%	4				11,767	15,071	28.1%
3080	DEBENHAMS SWINDON	4,882	-1.6%	77	-61.1%	5,545	31.4%	1,721								9,379	12,225	30.3%	1,882	5.4%	657				11,165	14,764	32.2%
3246	DEBENHAMS DUMFRIES	4,816	-29.4%	190	-38.1%	5,303	7.3%	2,306								12,134	12,615	4.0%	1,433	-9.3%	704				13,714	14,752	7.6%
3183	DEBENHAMS WOKING	5,080	-19.1%	116	-70.3%	6,695	-6.3%	1,488								13,845	13,379	-3.4%	1,052	-3.0%	225				14,930	14,656	-1.8%
3148	DEBENHAMS HARROGATE	7,171	-10.8%	283	-43.3%	4,941	25.2%	1,170								12,529	13,565	8.3%	897	76.9%					13,036	14,462	10.9%
3070	DEBENHAMS HASTINGS	5,468	-24.7%	68	-81.8%	6,333	-12.8%	1,738								14,899	13,607	-8.7%	595	-55.8%	244				16,244	14,446	-11.1%
3136	DEBENHAMS OLDHAM	4,264	-24.6%	485	-2.4%	5,466	-19.4%	2,482								13,135	12,697	-3.3%	1,496	25.8%	198				14,324	14,391	0.5%
3239	DEBENHAMS YORK	5,134	-6.1%	71	-78.1%	6,379	-19.4%	1,892								13,700	13,476	-1.6%	459	-61.6%	188				14,894	14,123	-5.2%
3031	DEBENHAMS BOREHAMWOOD	5,086	-13.7%	109	-50.7%	5,950	-10.4%	1,660								12,800	12,805	0.0%	649	-39.9%	404				13,879	13,858	-0.2%
3264	DEBENHAMS BEVERLEY	4,091	6.9%	326	-25.7%	6,080	35.5%	1,621				90	190.3%			8,923	12,208	36.8%	1,116	2.4%	369				10,013	13,693	36.8%
3087	DEBENHAMS STRATFORD	6,223	-7.5%	106	-81.1%	5,274	-6.2%	1,104								12,909	12,707	-1.6%	608	-69.0%	205				14,873	13,520	-9.1%
2970	DEBENHAMS GUILDFORD	5,826	-4.2%	116	-44.0%	5,607	11.3%	1,163				93				11,857	12,805	8.0%	498	-69.0%	108				13,464	13,411	-0.4%
3166	DEBENHAMS SOUTHSEA	4,921	7.8%	80	-74.7%	5,022	15.3%	1,585				62				9,345	11,670	24.9%	1,271	55.2%	318				10,164	13,259	30.5%
3243	DEBENHAMS FAREHAM	4,375	-31.7%	119	-80.9%	5,590	0.9%	2,410								12,607	12,494	-0.9%	473	-63.4%	139				13,899	13,106	-5.7%
3252	DEBENHAMS HAVERFORDWEST	4,167	-10.9%	212	-31.6%	5,963	15.8%	1,332								10,138	11,674	15.2%	910	-26.1%	358				11,370	12,942	13.8%
3192	DESIRE BY DEBENHAMS ORPINGTON	5,030	-22.9%	119	-85.5%	4,782	-19.7%	2,362								13,275	12,293	-7.4%	436	-66.9%	154				14,594	12,883	-11.7%
3156	DEBENHAMS TORQUAY	6,987	-17.8%	144	-65.6%	4,056	24.6%	1,148								12,275	12,335	0.5%	395	-73.0%	94				13,739	12,824	-6.7%
3158	DEBENHAMS EDINBURGH LEITH	5,995	-14.5%	501	12.1%	4,164	-19.1%	1,327				62	-74.7%	24	-92.2%	13,159	12,073	-8.3%	428	-62.5%	210				14,300	12,711	-11.1%
2945	DEBENHAMS SHEFFIELD	5,369	1.7%	80	-80.9%	5,270	21.7%	1,358								10,030	12,077	20.4%	564	-34.8%	67				10,895	12,708	16.6%
3197	DESIRE BY DEBENHAMS FALKIRK	4,857	-15.0%	238	-51.1%	6,018	22.8%	1,232								11,106	12,345	11.2%	254	-38.2%	67				11,517	12,666	10.0%
2950	DEBENHAMS STAINES	5,835	-13.9%	84	-78.8%	4,490	-16.7%	1,618								12,644	12,027	-4.9%	433	-46.1%	177				13,447	12,637	-6.0%
3249	DEBENHAMS LEAMINGTON SPA	4,754	6.1%	74	-82.8%	4,956	5.4%	1,404								9,779	11,188	14.4%	1,020	-30.1%	427				11,238	12,635	12.4%

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2016/17 vs 2017/18 - FEBRUARY YTD

ACC	STORE NAME	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL		
		2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%	2017/18	%	2017/18	%	2017/18	%	2016/17	2017/18	%
3161	DEBENHAMS PERTH	4,513	-18.1%	67	-78.9%	4,450	12.9%	1,620								9,771	10,650	9.0%	161	-87.1%	78				11,019	10,889	-1.2%
3254	DEBENHAMS BALLYMENA	3,100	-18.8%	66	-72.3%	4,654	27.7%	1,344						72		7,700	9,236	19.9%	792	-53.6%	399				9,408	10,427	10.8%
2832	DEBENHAMS WIMBLEDON	3,888	-37.1%	177	-13.2%	3,634	-29.6%	1,211								11,569	8,910	-23.0%	736	-19.6%	614				12,484	10,260	-17.8%
3241	DEBENHAMS FARNBOROUGH	4,287	-30.6%	116	-27.5%	4,412	-19.3%	1,052								11,919	9,867	-17.2%	119	-14.4%	214				12,058	10,200	-15.4%
3207	DESIRE BY DEBENHAMS WALTON	5,126	-10.7%	154	-50.8%	3,825	-14.7%	782								10,536	9,887	-6.2%	156	-59.4%	65				10,920	10,108	-7.4%
3178	DEBENHAMS SLOUGH	3,464	7.1%	84	-61.6%	4,344	27.2%	788								6,867	8,680	26.4%	419	-73.7%	399				8,460	9,498	12.3%
2935	DEBENHAMS HOUNSLOW	3,179	-24.7%	80	-60.2%	3,306	-12.5%	869								8,228	7,434	-9.6%	1,432	9.2%	562				9,539	9,428	-1.2%
3266	DEBENHAMS WANDSWORTH	2,940	-29.6%	237	-61.7%	3,029	3.1%	791								8,005	6,997	-12.6%	982	99.2%	110				8,498	8,089	-4.8%
3233	DEBENHAMS WITNEY	2,186	-54.7%	57	-78.1%	2,481	-11.5%	704								7,888	5,428	-31.2%	370	-64.8%	86				8,940	5,884	-34.2%
3198	DESIRE BY DEBENHAMS BIRMINGHAM FORT	2,096	20.9%	71	-68.2%	2,439	22.1%	393								3,978	4,999	25.7%	382	-43.9%	138				4,659	5,519	18.5%
TOTAL		2,180,636	-13.4%	228,675	0.1%	2,634,541	4.5%	884,664				15,426	-40.6%	827	-98.9%	5,370,053	5,944,769	10.7%	418,270	-30.1%	142,956				5,968,615	6,505,995	9.0%
TOTAL EXCLUDING NORTHERN IRELAND		2,129,875	-13.5%	225,562	0.3%	2,565,776	4.3%	866,311				15,370	-40.2%	702	-99.0%	5,244,736	5,803,596	10.7%	403,088	-30.2%	136,411				5,821,816	6,343,095	9.0%
LIKE ON LIKE		2,163,431	-14.1%	226,506	-0.8%	2,610,741	3.6%	876,900				15,308	-41.1%	827	-98.9%	5,370,053	5,893,713	9.8%	414,843	-30.7%	142,093				5,968,615	6,450,649	8.1%

DEBENHAMS GROUP

FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2015/16 vs 2016/17 - FULL YEAR

CLARINS
FRAGRANCE GROUP

	£	Vs 2015/16 (%)	MIX OF BUSINESS (%)
ANGEL	3,629,985	1.1%	41.2%
ALIEN	3,544,417	-2.9%	40.2%
AURA MUGLER	263,905		3.0%
LES EXCEPTIONS	-		0.0%
A*MEN	334,877	-32.5%	3.8%
COLOGNE	43,699	-2.5%	0.5%
OTHER	76,525	-69.9%	0.9%
TOTAL - MUGLER	7,893,408	-1.8%	
WANTED	851,969	176.0%	9.7%
CHROME PURE	63,997		0.7%
TOTAL - CLARINS FRAGRANCE GROUP	8,809,374	5.6%	

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2015/16 vs 2016/17 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A*MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%
2830	BROWNS CHESTER	52,489	-6.1%	45,591	-3.8%	4,385				5,074	-42.1%	694	4.2%	1,065	-76.2%	117,220	109,298	-6.8%	13,308	334.5%	1,519		120,283	124,125	3.2%
2995	DEBENHAMS ABERDEEN	40,896	7.3%	42,009	16.4%	3,831				4,382	-21.3%	857	19.7%	534	-74.3%	82,562	92,509	12.0%	10,333	356.4%	1,342		84,826	104,184	22.8%
3206	DEBENHAMS ALTRINGHAM	9,195	8.4%	5,243	-13.6%	414				402	-46.3%	28		48	-65.2%	15,437	15,330	-0.7%	641	173.9%			15,671	15,971	1.9%
3213	DEBENHAMS ASHFORD	11,351	25.2%	10,192	14.9%	606				422	-43.8%			28	-93.5%	19,181	22,599	17.8%	1,768	244.0%	214		19,695	24,581	24.8%
3191	DEBENHAMS AYR	24,843	13.5%	20,648	-0.8%	1,987				2,047	-2.7%	28	-81.2%	164	-87.4%	46,249	49,717	7.5%	2,528	236.2%	312		47,001	52,557	11.8%
3254	DEBENHAMS BALLYMENNA	5,101	12.9%	5,127	-9.5%	357				302	-38.6%			28	-41.7%	10,751	10,915	1.5%	1,951	118.5%	141		11,644	13,007	11.7%
2911	DEBENHAMS BANBURY	18,388	22.5%	13,592	16.5%	455				690	-62.4%	31	-73.7%	491	-12.9%	29,198	33,647	15.2%	3,119	567.9%	231		29,665	36,997	24.7%
3214	DEBENHAMS BANGOR	14,369	6.5%	23,747	0.5%	478				589	-26.1%	121		213	-69.9%	38,634	39,517	2.3%	2,682	78.7%	37		40,135	42,236	5.2%
3047	DEBENHAMS BARROW	17,263	4.9%	20,674	-1.1%	800				722	-41.8%	62	-70.6%	291	-73.8%	39,932	39,812	-0.3%	3,889	301.3%	578		40,901	44,279	8.3%
3172	DEBENHAMS BASILDON	49,708	4.5%	44,896	5.9%	8,260				4,345	-32.7%	520	147.6%	768	-77.5%	100,056	108,497	8.4%	17,002	226.3%	741		105,266	126,240	19.9%
3163	DEBENHAMS BASINGSTOKE	17,540	7.8%	16,086	-9.9%	1,066				1,301	-6.1%	155	-47.5%	304	-61.3%	36,578	36,452	-0.3%	3,938	364.4%	506		37,426	40,896	9.3%
3238	DEBENHAMS BATH	12,512	-7.1%	11,054	-12.2%	742				816	-38.3%			213	-73.5%	28,273	25,337	-10.4%	2,563	166.7%	266		29,234	28,166	-3.7%
2885	DEBENHAMS BEDFORD	18,111	24.1%	11,181	-2.3%	655				377	-74.9%	31	-79.6%	78	-89.0%	28,392	30,433	7.2%	1,803	235.8%	208		28,929	32,444	12.2%
3256	DEBENHAMS BELFAST	39,615	-1.4%	39,082	-6.6%	3,184				3,471	-45.7%	530	19.1%	1,590	-70.0%	94,151	87,472	-7.1%	15,038	286.4%	1,352		98,043	103,862	5.9%
3264	DEBENHAMS BEVERLEY	6,055	18.0%	6,933	20.4%	357				722	39.7%	31	-73.3%	140	-68.2%	11,962	14,238	19.0%	1,386	188.1%	136		12,443	15,760	26.7%
3169	DEBENHAMS BIRMINGHAM	80,670	-2.0%	86,374	-11.3%	7,681				12,971	-24.9%	1,418	52.8%	1,967	-78.0%	206,872	191,081	-7.6%	23,604	105.4%	725		218,362	215,410	-1.4%
2965	DEBENHAMS BLACKBURN	19,723	5.2%	22,969	-6.6%	1,980				1,799	4.6%	240	103.4%	207	-84.2%	46,485	46,918	0.9%	3,865	153.9%	638		48,007	51,421	7.1%
3219	DEBENHAMS BLACKPOOL	19,852	13.2%	23,833	9.9%	1,514				670	-58.9%	59	-52.4%	248	-82.8%	42,424	46,176	8.8%	4,313	141.5%	188		44,210	50,677	14.6%
3005	DEBENHAMS BOLTON	14,684	-5.5%	12,483	-11.9%	593				1,153	-19.0%	93	-49.2%	275	-85.2%	33,168	29,281	-11.7%	2,577	143.8%	299		34,225	32,157	-6.0%
3031	DEBENHAMS BOREHAMWOOD	8,337	-2.5%	10,372	-12.8%	310				221	-78.2%			45	-81.6%	21,796	19,285	-11.5%	1,600	83.3%	106		22,669	20,991	-7.4%
3030	DEBENHAMS BOURNEMOUTH	15,080	3.9%	15,857	-1.6%	1,001				861	-55.4%	90	-77.0%	548	-41.2%	33,879	33,437	-1.3%	2,575	96.6%	36		35,189	36,048	2.4%
3262	DEBENHAMS BRADFORD	11,182	11.2%	15,651	14.2%	980				1,035	-48.0%	480	36.4%	223	-74.8%	26,987	29,551	9.5%	4,407	58.1%	389		29,775	34,347	15.4%
2951	DEBENHAMS BRIGHTON	30,855	-3.5%	33,356	-7.0%	2,664				5,092	-15.8%	619	1.1%	1,220	-59.6%	77,533	73,806	-4.8%	6,331	86.9%	1,039		80,921	81,176	0.3%
2870	DEBENHAMS BRISTOL	12,760	-9.8%	12,693	-0.5%	861				1,296	-31.8%	209	2.0%	244	-74.5%	29,962	28,063	-6.3%	2,262	312.8%	253		30,510	30,578	0.2%
3135	DEBENHAMS BROMLEY	20,187	6.1%	15,175	8.1%	1,326				2,246	-49.6%	481	0.6%	251	-75.2%	39,019	39,666	1.7%	3,155	67.4%	78		40,904	42,899	4.9%
3237	DEBENHAMS BURY	22,454	0.5%	21,803	-9.7%	2,561				2,470	1.5%	287	-3.7%	261	-87.8%	51,375	49,836	-3.0%	3,528	90.9%	191		53,223	53,555	0.6%
3229	DEBENHAMS BURY ST EDMUNDS	22,463	6.3%	18,630	-6.5%	825				1,379	-32.3%	155	-36.0%	252	-77.9%	44,483	43,704	-1.8%	2,160	26.6%	43		46,189	45,907	-0.6%
2860	DEBENHAMS CAMBRIDGE	18,847	-17.0%	14,806	-23.8%	1,156				1,152	-56.7%	439	47.8%	309	-80.3%	46,660	36,709	-21.3%	3,459	200.5%	263		47,811	40,431	-15.4%
3040	DEBENHAMS CANTERBURY	9,682	-8.4%	10,471	14.9%	720				736	-34.0%			50	-65.0%	20,974	21,659	3.3%	1,983	450.8%	352		21,334	23,994	12.5%
2840	DEBENHAMS CARDIFF	53,368	-5.7%	47,947	-1.6%	2,582				7,144	-26.6%	989	0.9%	840	-79.5%	120,131	112,870	-6.0%	14,205	102.9%	302		127,132	127,377	0.2%
3132	DEBENHAMS CARLISLE	18,270	29.6%	17,053	7.4%	1,363				1,173	-6.2%	143	18.2%	217	-82.7%	32,599	38,219	17.2%	3,499	313.1%	405		33,446	42,123	25.9%
3234	DEBENHAMS CARMARTHEN	10,424	1.3%	14,052	-6.2%	569				682	-47.3%	17	-71.2%	257	-55.9%	27,213	26,001	-4.5%	3,379	413.5%	123		27,871	29,503	5.9%
3173	DEBENHAMS CHATHAM	11,551	-0.7%	8,521	-19.4%	660				328	-77.6%	31				23,982	21,091	-12.1%	1,378	96.9%	370		24,682	22,839	-7.5%
2955	DEBENHAMS CHELMSFORD	28,700	-1.2%	22,754	-23.1%	1,480				1,435	-55.2%	291	59.0%	596	-47.3%	63,142	55,256	-12.5%	4,008	352.9%	280		64,027	59,544	-7.0%
3090	DEBENHAMS CHELTENHAM															8,843							8,843		
3247	DEBENHAMS CHESTERFIELD	11,113	0.1%	15,230	3.2%	996				833	-31.5%			237	-35.9%	27,505	28,409	3.3%	3,057	339.9%	329		28,200	31,795	12.7%
3174	DEBENHAMS CLAPHAM LONDON	12,965	8.1%	9,554	9.5%	649				230	-83.0%			28	-95.3%	22,703	23,426	3.2%	2,693	197.2%	257		23,609	26,376	11.7%
2940	DEBENHAMS COLCHESTER	34,694	-6.0%	36,699	-8.3%	2,752				5,054	-26.4%	920	87.4%	678	-58.6%	85,914	80,797	-6.0%	13,759	257.2%			89,766	94,556	5.3%
3100	DEBENHAMS COVENTRY	16,300	-5.2%	18,552	-4.6%	615				1,413	-46.3%	335	58.8%	299	-71.2%	40,528	37,514	-7.4%	7,025	288.1%	363		42,338	44,902	6.1%
3257	DEBENHAMS CRAIGAVON	15,224	11.0%	12,269	-3.8%	359				534	-48.2%			355	-70.5%	28,919	28,741	-0.6%	4,369	103.0%	247		31,071	33,357	7.4%
2886	DEBENHAMS CRAWLEY	10,277	14.7%	11,145	7.9%	378				341	-71.0%			61	-91.0%	21,138	22,202	5.0%	4,228	254.7%	377		22,330	26,807	20.0%
2865	DEBENHAMS CROYDON	16,326	-4.9%	11,471	-7.4%	501				1,671	-58.0%			266	-56.9%	34,307	30,235	-11.9%	1,491	48.2%	145		35,313	31,871	-9.7%
3212	DEBENHAMS DERBY	14,653	0.2%	15,459	7.1%	916				1,112	-21.7%	411	-1.9%	257	-82.0%	32,331	32,808	1.5%	3,548	306.9%	372		33,203	36,728	10.6%
3194	DEBENHAMS DONCASTER	28,027	3.3%	25,985	-0.3%	1,342				1,876	-5.7%	227	52.3%	477	-74.6%	57,234	57,934	1.2%	5,807	288.2%	352		58,730	64,093	9.1%
3035	DEBENHAMS DUDLEY	59,384	-2.0%	72,696	0.2%	7,452				6,367	-42.5%	813	115.6%	1,310	-82.9%	152,187	148,022	-2.7%	18,732	205.8%	414		158,313	167,168	5.6%
3246	DEBENHAMS DUMFRIES	9,537	33.1%	7,877	28.1%	1,132				397	-45.5%			60	-83.1%	14,456	19,003	31.5%	2,285	501.3%	297		14,836	21,585	45.5%
3154	DEBENHAMS DUNDEE	35,555	2.7%	32,182	-5.5%	3,055				2,509	-47.7%	242	-28.2%	583	-75.5%	76,204	74,126	-2.7%	6,658	179.5%	765		78,586	81,549	3.8%
3218	DEBENHAMS DUNFIRMLINE	15,279	2.3%	11,037	9.3%	1,155				220	-76.3%			24	-63.6%	26,083	27,715	6.3%	1,802	136.5%	306		26,845	29,823	11.1%

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2015/16 vs 2016/17 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A*MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%
3167	DEBENHAMS EAST KILBRIDE	18,982	2.0%	13,086	-21.4%	1,288				680	-62.1%	87	-72.6%	2,172	54.3%	38,780	36,295	-6.4%	2,823	154.3%	419		39,890	39,537	-0.9%
3051	DEBENHAMS EASTBOURNE	7,663	-11.6%	5,082	-10.7%	324				396	-44.9%	28		117	-35.0%	15,294	13,610	-11.0%	1,467	955.4%	231		15,433	15,308	-0.8%
3075	DEBENHAMS EDINBURGH	13,918	8.4%	11,763	24.7%	499				1,162	-3.6%			163	-75.8%	24,204	27,505	13.6%	2,753	339.8%	199		24,830	30,457	22.7%
3158	DEBENHAMS EDINBURGH LEITH	10,342	7.2%	6,685	3.9%	642				705	-17.5%	335	61.1%	307	-40.8%	17,666	19,016	7.6%	1,409	195.4%	182		18,143	20,607	13.6%
3261	DEBENHAMS ELLESMERE PORT	16,945	10.8%	21,765	7.9%	1,100				1,394	-7.1%	478	25.1%	161	-87.9%	38,674	41,843	8.2%	3,015	128.9%	239		39,991	45,097	12.8%
3164	DEBENHAMS ELTHAM	12,821	-2.2%	8,753	-6.4%	539				242	-86.7%			139	-56.2%	24,691	22,494	-8.9%	1,291	994.1%	-39		24,809	23,746	-4.3%
3211	DEBENHAMS EXETER	15,729	19.5%	13,179	11.5%	522				1,117	-37.0%			199	-68.5%	27,689	30,746	11.0%	1,415	30.7%	263		28,772	32,424	12.7%
3243	DEBENHAMS FAREHAM	9,450	1.9%	8,066	-7.9%	581				624	-49.2%			41	192.9%	19,308	18,762	-2.8%	2,049	78.5%	342		20,456	21,153	3.4%
3241	DEBENHAMS FARNBOROUGH	9,965	24.5%	7,888	9.9%	399				238	-62.3%	59	-4.8%	52		15,873	18,601	17.2%	435	119.7%	82		16,071	19,118	19.0%
3147	DEBENHAMS FOLKSTONE	17,097	22.0%	16,758	20.8%	821				875	-35.6%			446	-24.4%	29,897	35,997	20.4%	1,526	137.7%	125		30,539	37,648	23.3%
3067	DEBENHAMS GATESHEAD	54,707	-11.3%	64,040	-10.9%	5,496				6,033	-44.3%	790	-9.1%	1,030	-85.6%	152,332	132,096	-13.3%	25,621	81.6%	1,806		166,439	159,523	-4.2%
3125	DEBENHAMS GLASGOW	72,331	1.0%	50,233	-12.7%	4,895				6,695	-41.0%	1,011	-22.8%	1,060	-81.5%	147,497	136,225	-7.6%	15,247	134.8%	1,134		153,990	152,606	-0.9%
3208	DEBENHAMS GLASGOW POLLOCK	55,916	-6.6%	46,762	-0.3%	5,057				4,485	-34.0%	1,104	82.8%	675	-88.5%	120,025	113,999	-5.0%	15,184	239.7%	1,663		124,495	130,846	5.1%
2880	DEBENHAMS GLOUCESTER	13,431	-16.7%	13,062	0.3%	1,006				1,294	-29.7%	93	6.9%	222	-62.3%	31,665	29,108	-8.1%	3,141	259.4%	118		32,539	32,367	-0.5%
3000	DEBENHAMS GRAVESEND	12,063	-6.3%	12,529	-9.1%	854				972	-6.1%			346	-14.1%	28,094	26,764	-4.7%	1,978	79.3%	86		29,197	28,828	-1.3%
3228	DEBENHAMS GREAT YARMOUTH	10,893	-4.5%	11,299	-1.6%	1,197				451	-57.6%					24,113	23,840	-1.1%	743	38.9%			24,648	24,583	-0.3%
2970	DEBENHAMS GUILDFORD	8,989	-1.2%	7,980	-4.4%	468				228	-81.2%			529	149.5%	19,019	18,194	-4.3%	2,374	330.9%			19,570	20,568	5.1%
3148	DEBENHAMS HARROGATE	12,804	-2.3%	6,397	-7.0%	336				559	-37.3%			48	-86.5%	21,312	20,144	-5.5%	658	353.8%	-43		21,457	20,759	-3.3%
2845	DEBENHAMS HARROW	13,233	11.3%	15,238	13.5%	1,503				3,598	18.5%	40	-81.6%	405	-54.6%	29,464	34,017	15.5%	7,357	418.8%	562		30,882	41,936	35.8%
3070	DEBENHAMS HASTINGS	10,006	7.0%	11,044	16.7%	857				414	-56.0%					19,974	22,321	11.8%	1,600	184.2%	184		20,537	24,105	17.4%
3252	DEBENHAMS HAVERFORDWEST	7,999	13.2%	7,685	2.5%	163				488	-4.5%					15,203	16,335	7.4%	1,576	153.4%	59		15,825	17,970	13.6%
3141	DEBENHAMS HEAD OFFICE ACCOUNT																								
3188	DEBENHAMS HEMEL HEMPSTEAD	12,360	-3.1%	11,384	-24.0%	574				909	-28.5%	62	-57.5%	2,836	245.9%	29,966	28,125	-6.1%	2,659	83.9%	198		31,412	30,982	-1.4%
3253	DEBENHAMS HEREFORD	11,170	15.6%	18,913	-6.3%	453				967	-15.0%	56	-37.8%	273	-49.6%	31,617	31,832	0.7%	5,690	466.2%	447		32,622	37,969	16.4%
2935	DEBENHAMS HOUNSLOW	5,628	-16.4%	5,974	0.5%	266				273	-66.0%	26		24	-91.6%	13,768	12,191	-11.5%	2,124	219.4%	451		14,433	14,766	2.3%
3130	DEBENHAMS HULL	27,248	-3.7%	26,128	-6.1%	1,475				2,166	-8.1%	54	-53.0%	317	-78.8%	60,061	57,388	-4.5%	4,821	340.3%	247		61,156	62,456	2.1%
3176	DEBENHAMS ILFORD	12,334	-0.2%	8,382	-20.4%	1,097				514	-70.2%	28	-80.0%	178	-84.7%	25,913	22,533	-13.0%	2,108	38.2%	131		27,438	24,772	-9.7%
3168	DEBENHAMS INVERNESS	13,800	-12.1%	13,510	-5.4%	572				984	-25.7%			218	-77.0%	32,545	29,084	-10.6%	2,744	315.1%	178		33,206	32,006	-3.6%
2850	DEBENHAMS IPSWICH	28,567	-6.1%	31,769	2.0%	1,040				3,357	-10.9%	516	34.4%	674	-66.7%	67,754	65,923	-2.7%	5,263	336.4%	419		68,960	71,605	3.8%
3033	DEBENHAMS KINGS LYNN	10,948	7.1%	12,123	17.5%	690				429	-25.1%			45	-91.4%	21,665	24,235	11.9%	1,651	469.3%	200		21,955	26,086	18.8%
3249	DEBENHAMS LEAMINGTON SPA	6,963	0.7%	7,207	-9.1%	476				430	-38.0%			166	-19.0%	15,745	15,242	-3.2%	1,675	385.5%	86		16,090	17,003	5.7%
2953	DEBENHAMS LEEDS BRIGGATE	49,322	-4.0%	49,638	-1.8%	2,796				7,901	-12.6%	512	24.3%	629	-78.5%	114,315	110,798	-3.1%	14,450	169.8%	621		119,671	125,869	5.2%
2829	DEBENHAMS LEEDS WHITE ROSE	56,369	-8.0%	61,799	-14.6%	6,536				6,430	-31.8%	777	53.3%	1,310	-62.1%	147,062	133,221	-9.4%	7,761	108.3%	1,088		150,787	142,070	-5.8%
3105	DEBENHAMS LEICESTER	13,488	7.9%	22,967	9.8%	1,036				1,837	1.9%	369	22.6%	329	-57.7%	36,303	40,026	10.3%	3,573	259.5%	412		37,297	44,011	18.0%
3248	DEBENHAMS LICHFIELD	18,825	16.1%	13,834	-18.5%	1,251				785	-49.6%			399	-67.8%	36,073	35,094	-2.7%	3,431	312.4%	563		36,905	39,088	5.9%
3143	DEBENHAMS LINCOLN	20,287	-12.6%	19,925	-2.5%	1,796				1,368	-39.7%	124	-15.1%	334	-48.1%	46,715	43,834	-6.2%	2,958	333.1%	371		47,398	47,163	-0.5%
3217	DEBENHAMS LIVERPOOL	71,349	-5.5%	77,852	-20.6%	7,335				7,121	-36.0%	1,567	15.3%	5,721	-46.5%	196,691	170,945	-13.1%	19,468	86.9%	936		207,106	191,349	-7.6%
3223	DEBENHAMS LIVINGSTON	14,915	7.6%	14,037	-8.8%	893				1,134	-13.2%	21	-94.0%	309	-62.9%	31,752	31,309	-1.4%	3,689	306.7%	289		32,659	35,287	8.0%
3199	DEBENHAMS LLANDUDNO	25,367	8.4%	30,301	4.2%	2,539				1,619	-16.6%	177	532.1%	209	-83.2%	55,705	60,212	8.1%	5,443	205.1%	177		57,489	65,822	14.5%
3216	DEBENHAMS LLANELLI	5,963	-16.8%	7,854	11.3%	26				346	-26.7%					15,038	14,189	-5.6%	1,084	159.3%	121		15,456	15,394	-0.4%
2835	DEBENHAMS LONDON	107,411	-2.7%	88,936	-0.9%	14,227				24,304	-18.0%	3,818	14.4%	2,173	-76.9%	242,499	240,869	-0.7%	50,076	77.8%	6,346		270,656	297,291	9.8%
3258	DEBENHAMS LONDONDERRY	10,439	30.0%	12,276	20.2%	828				370	-54.4%			20	-94.2%	19,430	23,933	23.2%	4,275	525.0%	415		20,114	28,623	42.3%
2920	DEBENHAMS LUTON	13,890	23.1%	12,476	-3.3%	422				1,571	-30.3%			167	-72.3%	27,273	28,526	4.6%	2,647	78.6%	290		28,755	31,463	9.4%
2930	DEBENHAMS MANCHESTER	61,871	7.1%	63,561	-4.6%	8,848				9,360	-33.1%	1,522	19.3%	1,558	-75.9%	146,085	146,720	0.4%	20,676	111.2%	1,203		155,877	168,599	8.2%
2952	DEBENHAMS MANCHESTER TRAFFORD PARK	40,609	-10.8%	49,862	-2.4%	4,470				5,089	-49.6%	618	6.0%	842	-83.6%	112,436	101,490	-9.7%	13,510	59.4%	368		120,909	115,368	-4.6%
2838	DEBENHAMS MANSFIELD	12,276	17.5%	14,699	9.7%	530				721	-49.3%			356	29.0%	25,633	28,582	11.5%	2,606	212.1%	215		26,468	31,403	18.6%
2831	DEBENHAMS MIDDLESBOROUGH	36,488	-12.3%	24,832	-14.3%	3,054				3,807	-24.8%	422	18.2%	794	-73.7%	79,017	69,397	-12.2%	7,887	237.3%	1,360		81,355	78,644	-3.3%
3133	DEBENHAMS MILTON KEYNES	40,590	4.0%	41,793	3.7%	3,144				5,504	-30.9%	386	20.2%	952	-54.7%	89,716	92,369	3.0%	10,590	163.5%	1,402		93,735	104,361	11.3%

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FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2015/16 vs 2016/17 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A*MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%
3244	DEBENHAMS NEWBURY	9,706	11.7%	6,989	-16.2%	345				341	-42.6%			356	-46.8%	18,316	17,737	-3.2%	1,537	337.9%	92		18,667	19,366	3.7%
3236	DEBENHAMS NEWCASTLE	41,223	6.8%	39,870	9.9%	8,281				5,036	-23.9%	936	15.8%	512	-89.1%	87,005	95,858	10.2%	14,720	251.1%	888		91,198	111,466	22.2%
3267	DEBENHAMS NEWPORT	7,723	17.3%	8,512	-2.8%	681				496	-6.2%			50	-92.4%	16,531	17,462	5.6%	2,072	205.6%	296		17,209	19,830	15.2%
3259	DEBENHAMS NEWRY	10,968	34.4%	12,472	29.4%	420				243	-80.0%			23	-95.6%	19,564	24,126	23.3%	2,653	127.7%	396		20,729	27,175	31.1%
2941	DEBENHAMS NORTHAMPTON	7,964	12.0%	7,502	14.5%	686				238	-66.0%	31				14,446	16,421	13.7%	3,321	170.7%	96		15,673	19,838	26.6%
2875	DEBENHAMS NORWICH	25,507	5.5%	19,951	-8.2%	1,403				1,499	-39.3%	211	-20.4%	175	-82.9%	49,683	48,746	-1.9%	3,338	166.2%	233		50,937	52,317	2.7%
2925	DEBENHAMS NOTTINGHAM	21,020	3.9%	20,095	15.9%	825				2,024	4.9%	286	21.2%	206	-83.5%	40,976	44,456	8.5%	3,373	337.5%	392		41,747	48,221	15.5%
2907	DEBENHAMS NUNEATON	11,229	-4.3%	9,384	-25.6%	721				372	-62.4%			296	-32.0%	25,867	22,002	-14.9%	2,610	131.4%	188		26,995	24,800	-8.1%
3136	DEBENHAMS OLDHAM	8,859	-15.0%	9,989	-4.0%	641				743	-56.2%	31	-65.6%	200	-79.5%	23,588	20,463	-13.2%	2,067	225.5%	108		24,223	22,638	-6.5%
3091	DEBENHAMS OXFORD	14,464	-14.0%	10,547	-12.8%	770				967	-37.8%	73	-75.7%	217	-61.9%	31,325	27,038	-13.7%	2,666	131.6%	194		32,476	29,898	-7.9%
3161	DEBENHAMS PERTH	7,711	-5.5%	5,613	13.2%	926				382	-35.4%					13,745	14,632	6.5%	1,957	322.7%	37		14,208	16,626	17.0%
3015	DEBENHAMS PLYMOUTH	22,002	-2.0%	12,607	-19.2%	915				1,360	-31.6%	115	-43.3%	470	-63.7%	41,547	37,469	-9.8%	3,075	156.9%	177		42,744	40,721	-4.7%
3177	DEBENHAMS PORTSMOUTH	44,038	-1.4%	49,070	0.0%	3,971				4,622	-25.8%	669	139.8%	864	-72.5%	103,365	103,234	-0.1%	11,336	151.6%	648		107,870	115,218	6.8%
3095	DEBENHAMS PRESTON	18,030	-11.7%	18,943	-4.1%	1,096				1,744	-28.3%	281	-5.7%	267	-78.4%	44,128	40,361	-8.5%	4,972	128.2%	236		46,307	45,569	-1.6%
3151	DEBENHAMS READING	13,336	4.0%	12,564	-6.1%	731				923	-40.5%			129	-79.2%	28,499	27,683	-2.9%	2,765	125.5%	295		29,725	30,743	3.4%
3162	DEBENHAMS REDDITCH	15,598	-8.1%	12,595	-25.3%	602				836	-38.7%			370	-64.5%	36,409	30,001	-17.6%	2,589	345.6%	247		36,990	32,837	-11.2%
2855	DEBENHAMS ROMFORD	69,852	13.6%	32,236	-30.6%	3,200				3,605	-61.1%	445	-28.6%	520	-81.1%	120,583	109,858	-8.9%	10,748	244.2%	284		123,706	120,890	-2.3%
3263	DEBENHAMS RUGBY	8,040	33.8%	9,813	29.3%	840				536	-37.7%	118	-2.5%	354	53.9%	14,809	19,701	33.0%	2,386	203.9%	165		15,594	22,252	42.7%
3020	DEBENHAMS SALISBURY	12,762	14.2%	11,426	19.4%	434				720	-21.2%			24	-96.0%	22,349	25,366	13.5%	2,931	1136.7%	102		22,586	28,399	25.7%
2916	DEBENHAMS SCARBOROUGH	19,009	6.2%	18,949	4.2%	1,242				1,035	-39.7%	175	41.1%	221	-78.9%	38,965	40,631	4.3%	3,529	320.6%	602		39,804	44,762	12.5%
3032	DEBENHAMS SCUNTHORPE	13,701	33.6%	15,106	7.1%	504				666	-35.2%	31		171	-69.8%	25,954	30,179	16.3%	3,422	108.2%	287		27,598	33,888	22.8%
2945	DEBENHAMS SHEFFIELD	7,647	-9.0%	6,199	-25.3%	485				419	-64.9%					18,268	14,750	-19.3%	1,162	236.8%	53		18,613	15,965	-14.2%
3055	DEBENHAMS SHEFFIELD MEADOWHALL	45,785	-7.3%	47,955	-14.6%	3,328				4,728	-46.6%	1,046	-1.6%	1,101	-68.7%	118,954	103,943	-12.6%	11,735	205.5%	498		122,795	116,176	-5.4%
3178	DEBENHAMS SLOUGH	5,657	12.2%	5,374	14.6%	88				289	-48.9%					10,392	11,408	9.8%	2,117	244.8%			11,006	13,525	22.9%
2915	DEBENHAMS SOUTHAMPTON	13,630	-9.4%	13,683	6.1%	364				843	-30.0%	31	-79.2%	238	-78.3%	30,384	28,789	-5.2%	1,789	99.4%	326		31,281	30,904	-1.2%
2960	DEBENHAMS STRATHEND	50,357	1.9%	40,864	-0.5%	2,166				3,808	-42.2%	588	7.9%	902	-72.8%	100,968	98,685	-2.3%	14,789	125.6%	286		107,519	113,760	5.8%
3142	DEBENHAMS SOUTHPORT	14,045	6.2%	10,018	1.9%	772				353	-54.8%	31	-50.0%	-30	-114.1%	24,104	25,189	4.5%	995	338.3%	240		24,331	26,424	8.6%
3166	DEBENHAMS SOUTHSEA	7,250	5.1%	6,405	-11.3%	589				316	-44.9%			110	-45.3%	14,921	14,670	-1.7%	1,696	397.4%	339		15,262	16,705	9.5%
3189	DEBENHAMS SOUTHSHIELDS	15,902	-8.9%	15,999	12.2%	2,173				760	-38.7%	41	-55.9%	257	-86.2%	34,913	35,132	0.6%	3,093	215.0%	138		35,895	38,363	6.9%
2950	DEBENHAMS STAINES	10,232	14.9%	8,687	10.6%	246				417	-63.1%	63	6.8%	46	-72.8%	18,119	19,691	8.7%	1,100	252.6%	122		18,431	20,913	13.5%
3268	DEBENHAMS STEVENAGE	1,033		1,075		688						56				2,852			53					2,905	
2837	DEBENHAMS STIRLING	21,313	11.1%	17,190	10.8%	579				1,433	12.7%	212	75.2%	307	-71.7%	37,170	41,034	10.4%	3,134	151.7%	181		38,415	44,349	15.4%
2895	DEBENHAMS STOCKPORT	15,857	-1.2%	11,787	-11.4%	968				640	-40.2%			351	-67.3%	31,728	29,603	-6.7%	3,135	473.1%	204		32,275	32,942	2.1%
3159	DEBENHAMS STOCKTON-ON-TEES	18,739	-1.5%	22,345	1.2%	752				1,468	-33.9%	175	41.1%	363	-67.1%	44,544	43,842	-1.6%	1,401	159.0%			45,085	45,243	0.4%
2954	DEBENHAMS STOKE ON TRENT	17,706	4.8%	21,878	-5.6%	1,313				985	-37.2%	293	92.8%	420	-72.3%	43,300	42,595	-1.6%	4,336	227.2%	390		44,625	47,321	6.0%
3087	DEBENHAMS STRATFORD	10,554	-0.8%	8,890	-15.5%	589				560	-53.4%					20,073	20,593	2.6%	2,688	339.2%	274		20,685	23,555	13.9%
3131	DEBENHAMS SUNDERLAND	66,484	-8.6%	56,537	-7.5%	6,891				5,087	-30.6%	480	-11.4%	1,163	-82.3%	148,317	136,642	-7.9%	17,477	173.0%	1,553		154,718	155,672	0.6%
3179	DEBENHAMS SUTTON	13,287	22.7%	13,588	-0.8%	600				859	-24.3%	52	-16.1%	200	-72.3%	26,446	28,586	8.1%	1,594	140.4%	140		27,109	30,320	11.8%
2980	DEBENHAMS SWANSEA	22,929	-4.2%	24,379	-0.1%	868				1,926	-26.2%	416	-13.5%	452	-64.9%	52,730	50,970	-3.3%	2,662	258.3%	96		53,473	53,728	0.5%
3080	DEBENHAMS SWINDON	7,066	-15.5%	6,202	-17.7%	497				236	-66.5%					16,899	14,001	-17.1%	2,621	587.9%	415		17,280	17,037	-1.4%
3010	DEBENHAMS TAUNTON	8,922	-3.7%	7,375	-8.5%	452				295	-69.4%			142	-43.4%	18,575	17,186	-7.5%	3,663	591.1%	286		19,105	21,135	10.6%
2985	DEBENHAMS TELFORD	18,379	9.3%	18,267	-0.8%	1,035				1,082	-43.8%	207	66.9%	173	-85.5%	38,477	39,143	1.7%	3,539	331.6%	306		39,297	42,988	9.4%
3186	DEBENHAMS THANET	12,133	5.5%	10,274	7.8%	142				607	-50.8%			64	-83.9%	22,728	23,220	2.2%	3,058	446.1%			23,288	26,278	12.8%
3060	DEBENHAMS THURROCK	46,757	-13.7%	46,778	-16.0%	1,825				4,445	-45.6%	400	-44.2%	1,120	-61.1%	121,603	101,325	-16.7%	12,087	79.1%	237		128,350	113,649	-11.5%
3156	DEBENHAMS TORQUAY	12,829	2.0%	5,925	-23.6%	597				419	-48.6%	28	-50.0%	71	-80.3%	21,566	19,869	-7.9%	2,432	118.7%	165		22,678	22,466	-0.9%
3187	DEBENHAMS TRURO	19,786	7.6%	10,671	-0.9%	1,378				851	-25.9%			211	-66.6%	31,039	32,897	6.0%	1,395	209.3%	43		31,490	34,335	9.0%
2956	DEBENHAMS UXBRIDGE	10,114	-25.0%	10,788	-18.3%	595				1,446	11.7%	121	-17.1%	241	-70.9%	28,954	23,305	-19.5%	1,292	74.4%	43		29,695	24,640	-17.0%
3242	DEBENHAMS WAKEFIELD	16,832	20.5%	17,929	-9.5%	1,050				774	-44.9%	298	-32.9%	185	-88.2%	37,197	37,068	-0.3%	6,106	519.3%	528		38,183	43,702	14.5%

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FRAGRANCE GROUP

DEBENHAMS GROUP

FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2015/16 vs 2016/17 - FULL YEAR

		ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A*MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
ACC	STORE NAME	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%
3120	DEBENHAMS WALSALL	8,310	-7.4%	9,771	0.6%	382				265	-82.1%	-40	-335.3%			20,238	18,688	-7.7%	1,978	263.6%	39		20,782	20,705	-0.4%
3266	DEBENHAMS WANDSWORTH	6,195	8.2%	4,938	-10.4%	367				862	29.4%	93	-25.0%	180	-50.4%	12,390	12,635	2.0%	936	264.2%			12,647	13,571	7.3%
3204	DEBENHAMS WARRINGTON	18,179	9.7%	17,772	-1.4%	1,041				932	-31.3%	121	-39.8%	395	-54.2%	37,022	38,440	3.8%	3,156	171.1%	473		38,186	42,069	10.2%
3209	DEBENHAMS WELWYN GARDEN CITY	10,124	11.7%	9,952	-0.8%	147				364	-37.6%					19,858	20,587	3.7%	1,016	27.2%	102		20,657	21,705	5.1%
3227	DEBENHAMS WESTFIELD WHITE CITY	15,310	39.3%	18,403	19.2%	609				2,981	15.9%	338	-35.5%	742	-16.3%	30,415	38,383	26.2%	4,243	68.2%	315		32,937	42,941	30.4%
3153	DEBENHAMS WEYMOUTH	11,081	14.0%	8,389	-15.4%	1,346				768	-9.2%					20,788	21,584	3.8%	3,866	145.5%	691		22,363	26,141	16.9%
3203	DEBENHAMS WIGAN	21,216	2.1%	18,976	-11.3%	2,529				1,672	-1.1%	425	372.2%	211	-79.4%	44,978	45,029	0.1%	4,077	153.5%	431		46,586	49,537	6.3%
2832	DEBENHAMS WIMBLEDON	8,848	-7.6%	6,551	-8.2%	336				246	-72.1%			46	-83.8%	17,995	16,027	-10.9%	1,611	222.8%	177		18,494	17,815	-3.7%
3146	DEBENHAMS WINCHESTER	10,030	-6.9%	6,617	-7.5%	147				574	-23.2%			50	-71.6%	18,919	17,418	-7.9%	2,200	299.3%	177		19,470	19,795	1.7%
3233	DEBENHAMS WITNEY	6,848	-12.2%	4,563	16.5%	140				292	-34.2%					12,478	11,843	-5.1%	1,442	219.0%	139		12,930	13,424	3.8%
3183	DEBENHAMS WOKING	7,494	-9.7%	10,439	-5.1%	191				485	-63.1%	28	-76.9%	24	-84.4%	20,889	18,661	-10.7%	1,951	77.7%	276		21,987	20,888	-5.0%
3086	DEBENHAMS WORCESTER	12,254	-9.5%	10,960	-9.4%	483				976	-35.7%			247	-34.3%	27,612	24,920	-9.7%	2,009	136.1%	208		28,463	27,137	-4.7%
3196	DEBENHAMS WORKINGTON	14,993	17.6%	14,402	-13.7%	2,624				622	-37.9%	90	45.2%	197	-72.1%	31,204	32,928	5.5%	8,100	353.0%	78		32,992	41,106	24.6%
3149	DEBENHAMS WORTHING	19,278	3.0%	17,842	22.8%	793				1,303	-31.8%	59	-51.2%	276	-56.9%	35,926	39,551	10.1%	3,508	213.8%	231		37,044	43,290	16.9%
3224	DEBENHAMS WREXHAM	11,159	-3.3%	12,935	0.2%	760				656	-43.7%			156	-46.0%	26,042	25,666	-1.4%	3,673	270.3%	102		27,034	29,441	8.9%
3239	DEBENHAMS YORK	7,437	-3.7%	10,083	3.2%	338				324	-60.4%					18,495	18,182	-1.7%	1,441	157.3%	161		19,055	19,784	3.8%
3134	DEBENHAMS YORK MONKS CROSS	6,007	-9.4%	8,596	22.4%	338				270	-73.9%			46	-8.0%	14,773	15,257	3.3%	980	272.6%	86		15,036	16,323	8.6%
3093	DEBENHAMS.COM SHERBURN	270,516	8.3%	346,544	8.5%	12,566				38,948	-13.0%	7,429	18.3%	12,030	-57.2%	648,600	688,033	6.1%	48,660	755.2%	2,155		654,290	738,848	12.9%
3198	DESIRE BY DEBENHAMS BIRMINGHAM FORT	2,636	5.4%	3,292	-13.3%	49				244	-49.2%			24	166.7%	6,788	6,245	-8.0%	903	147.4%	93		7,153	7,241	1.2%
3197	DESIRE BY DEBENHAMS FALKIRK	7,747	-12.4%	7,048	13.7%	245				603	-22.1%					15,963	15,643	-2.0%	820	322.7%	43		16,157	16,506	2.2%
3231	DESIRE BY DEBENHAMS KIDDERMINSTER	15,879	23.5%	12,075	-5.4%	678				615	-41.5%	-36	-216.1%	263	-57.0%	27,315	29,474	7.9%	4,001	352.1%	431		28,200	33,906	20.2%
3202	DESIRE BY DEBENHAMS KIRCALDY	15,027	27.6%	12,439	9.5%	897				1,120	-24.4%	59	110.7%	301	-28.7%	25,069	29,843	19.0%	1,278	135.4%	92		25,612	31,213	21.9%
3201	DESIRE BY DEBENHAMS MERTHYR TYDFIL	11,386	-8.9%	22,252	-1.9%	1,428				854	-26.6%	28	-47.2%	280	-85.0%	38,271	36,228	-5.3%	2,624	268.0%	507		38,984	39,359	1.0%
3192	DESIRE BY DEBENHAMS ORPINGTON	9,743	4.0%	9,243	-8.9%	413				987	58.7%	8				20,162	20,394	1.2%	1,566	84.0%	131		21,013	22,091	5.1%
3207	DESIRE BY DEBENHAMS WALTON	8,701	13.3%	6,703	-10.8%	168				472	-22.6%					15,909	16,044	0.8%	502	750.8%			15,968	16,546	3.6%
TOTAL		3,629,985	1.1%	3,544,417	-2.9%	263,905				334,877	-32.5%	43,699	-2.5%	76,525	-69.9%	8,035,280	7,893,408	-1.8%	851,969	176.0%	63,997		8,343,964	8,809,374	5.6%
TOTAL EXCLUDING NORTHERN IRELAND		3,548,638	0.9%	3,463,191	-3.0%	258,757				329,957	-32.1%	43,169	-2.1%	74,509	-69.8%	7,862,465	7,718,221	-1.8%	823,683	174.7%	61,446		8,162,363	8,603,350	5.4%
LIKE ON LIKE		3,628,952	1.2%	3,543,342	-2.8%	263,217				334,877	-32.4%	43,643	-2.7%	76,525	-69.9%	8,026,437	7,890,556	-1.7%	851,916	176.0%	63,997		8,335,121	8,806,469	5.7%

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FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2015/16 vs 2016/17 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A*MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%
3093	DEBENHAMS.COM SHERBURN	270,516	8.3%	346,544	8.5%	12,566				38,948	-13.0%	7,429	18.3%	12,030	-57.2%	648,600	688,033	6.1%	48,660	755.2%	2,155		654,290	738,848	12.9%
2835	DEBENHAMS LONDON	107,411	-2.7%	88,936	-0.9%	14,227				24,304	-18.0%	3,818	14.4%	2,173	-76.9%	242,499	240,869	-0.7%	50,076	77.8%	6,346		270,656	297,291	9.8%
3169	DEBENHAMS BIRMINGHAM	80,670	-2.0%	86,374	-11.3%	7,681				12,971	-24.9%	1,418	52.8%	1,967	-78.0%	206,872	191,081	-7.6%	23,604	105.4%	725		218,362	215,410	-1.4%
3217	DEBENHAMS LIVERPOOL	71,349	-5.5%	77,852	-20.6%	7,335				7,121	-36.0%	1,567	15.1%	5,721	-46.5%	196,691	170,945	-13.1%	19,468	86.9%	936		207,106	191,349	-7.6%
2930	DEBENHAMS MANCHESTER	61,871	7.1%	63,561	-4.6%	8,848				9,360	-33.1%	1,522	19.3%	1,558	-75.9%	146,085	146,720	0.4%	20,676	111.2%	1,203		155,877	168,599	8.2%
3035	DEBENHAMS DUDLEY	59,384	-2.0%	72,696	0.2%	7,452				6,367	-42.5%	813	115.6%	1,310	-82.9%	152,187	148,022	-2.7%	18,732	205.8%	414		158,313	167,168	5.6%
3067	DEBENHAMS GATESHEAD	54,707	-11.3%	64,040	-10.9%	5,496				6,033	-44.3%	790	-9.1%	1,030	-85.6%	152,332	132,096	-13.3%	25,621	81.6%	1,806		166,439	159,523	-4.2%
3131	DEBENHAMS SUNDERLAND	66,484	-8.6%	56,537	-7.5%	6,891				5,087	-30.6%	480	-11.4%	1,163	-82.3%	148,317	136,642	-7.9%	17,477	173.0%	1,553		154,718	155,672	0.6%
3125	DEBENHAMS GLASGOW	72,331	1.0%	50,233	-12.7%	4,895				6,695	-41.0%	1,011	-22.8%	1,060	-81.5%	147,497	136,225	-7.6%	15,247	134.8%	1,134		153,990	152,606	-0.9%
2829	DEBENHAMS LEEDS WHITE ROSE	56,369	-8.0%	61,799	-14.6%	6,536				6,430	-31.8%	777	53.3%	1,310	-62.1%	147,062	133,221	-9.4%	7,761	108.3%	1,088		150,787	142,070	-5.8%
3208	DEBENHAMS GLASGOW POLLOCK	55,916	-6.6%	46,762	-0.3%	5,057				4,485	-34.0%	1,104	82.8%	675	-88.5%	120,025	113,999	-5.0%	15,184	239.7%	1,663		124,495	130,846	5.1%
2840	DEBENHAMS CARDIFF	53,368	-5.7%	47,947	-1.6%	2,582				7,144	-26.6%	989	0.9%	840	-79.5%	120,131	112,870	-6.0%	14,205	102.9%	302		127,132	127,377	0.2%
3172	DEBENHAMS BASILDON	49,708	4.5%	44,896	5.9%	8,260				4,345	-32.7%	520	147.6%	768	-77.5%	100,056	108,497	8.4%	17,002	226.3%	741		105,266	126,240	19.9%
2953	DEBENHAMS LEEDS BRIGGATE	49,322	-4.0%	49,638	-1.8%	2,796				7,901	-12.6%	512	24.3%	629	-78.5%	114,315	110,798	-3.1%	14,450	169.8%	621		119,671	125,869	5.2%
2830	BROWNS CHESTER	52,489	-6.1%	45,591	-3.8%	4,385				5,074	-42.1%	694	4.2%	1,065	-76.2%	117,220	109,298	-6.8%	13,308	334.5%	1,519		120,283	124,125	3.2%
2855	DEBENHAMS ROMFORD	69,852	13.6%	32,236	-30.6%	3,200				3,605	-61.1%	445	-28.6%	520	-81.1%	120,583	109,858	-8.9%	10,748	244.2%	284		123,706	120,890	-2.3%
3055	DEBENHAMS SHEFFIELD MEADOWHALL	45,785	-7.3%	47,955	-14.6%	3,328				4,728	-46.6%	1,046	-1.6%	1,101	-68.7%	118,954	103,943	-12.6%	11,735	205.5%	498		122,795	116,176	-5.4%
2952	DEBENHAMS MANCHESTER TRAFFORD PARK	40,609	-10.8%	49,862	-2.4%	4,470				5,089	-49.6%	618	6.0%	842	-83.6%	112,436	101,490	-9.7%	13,510	59.4%	368		120,909	115,368	-4.6%
3177	DEBENHAMS PORTSMOUTH	44,038	-1.4%	49,070	0.0%	3,971				4,622	-25.8%	669	139.8%	864	-72.5%	103,365	103,234	-0.1%	11,336	151.6%	648		107,870	115,218	6.8%
2960	DEBENHAMS SOUTHEND	50,357	1.9%	40,864	-0.5%	2,166				3,808	-42.2%	588	7.9%	902	-72.8%	100,963	98,685	-2.3%	14,789	125.6%	286		107,519	113,760	5.8%
3060	DEBENHAMS THURROCK	46,757	-13.7%	46,778	-16.0%	1,825				4,445	-45.6%	400	-44.2%	1,120	-61.1%	121,603	101,325	-16.7%	12,087	79.1%	237		128,350	113,649	-11.5%
3236	DEBENHAMS NEWCASTLE	41,223	6.8%	39,870	9.9%	8,281				5,036	-23.9%	936	15.8%	512	-89.1%	87,005	95,858	10.2%	14,720	251.1%	888		91,198	111,466	22.2%
3133	DEBENHAMS MILTON KEYNES	40,590	4.0%	41,793	3.7%	3,144				5,504	-30.9%	386	20.2%	952	-54.7%	89,716	92,369	3.0%	10,590	163.5%	1,402		93,735	104,361	11.3%
2995	DEBENHAMS ABERDEEN	40,896	7.3%	42,009	16.4%	3,831				4,382	-21.3%	857	19.7%	534	-74.3%	82,562	92,509	12.0%	10,333	356.4%	1,342		84,826	104,184	22.8%
3256	DEBENHAMS BELFAST	39,615	-1.4%	39,082	-6.6%	3,184				3,471	-45.7%	530	19.1%	1,590	-70.0%	94,151	87,472	-7.1%	15,038	286.4%	1,352		98,043	103,862	5.9%
2940	DEBENHAMS COLCHESTER	34,694	-6.0%	36,699	-8.3%	2,752				5,054	-26.4%	920	87.4%	678	-58.6%	85,914	80,797	-6.0%	13,759	257.2%			89,766	94,556	5.3%
3154	DEBENHAMS DUNDEE	35,555	2.7%	32,182	-5.5%	3,055				2,509	-47.7%	242	-28.2%	583	-75.5%	76,204	74,126	-2.7%	6,658	179.5%	765		78,586	81,549	3.8%
2951	DEBENHAMS BRIGHTON	30,855	-3.5%	33,356	-7.0%	2,664				5,092	-15.8%	619	1.1%	1,220	-59.6%	77,533	73,806	-4.8%	6,331	86.9%	1,039		80,921	81,176	0.3%
2831	DEBENHAMS MIDDLESBOROUGH	36,488	-12.3%	24,832	-14.3%	3,054				3,807	-24.8%	422	18.2%	794	-73.7%	79,017	69,397	-12.2%	7,887	237.3%	1,360		81,355	78,644	-3.3%
2850	DEBENHAMS IPSWICH	28,567	-6.1%	31,769	2.0%	1,040				3,357	-10.9%	516	34.4%	674	-66.7%	67,754	65,923	-2.7%	5,263	336.4%	419		68,960	71,605	3.8%
3199	DEBENHAMS LLANDUDNO	25,367	8.4%	30,301	4.2%	2,539				1,619	-16.6%	177	532.1%	209	-83.2%	55,705	60,212	8.1%	5,443	205.1%	177		57,489	65,832	14.5%
3194	DEBENHAMS DONCASTER	28,027	3.3%	25,985	-0.3%	1,342				1,876	-5.7%	227	52.3%	477	-74.6%	57,234	57,934	1.2%	5,807	288.2%	352		58,730	64,093	9.1%
3130	DEBENHAMS HULL	27,248	-3.7%	26,128	-6.1%	1,475				2,166	-8.1%	54	-53.0%	317	-78.8%	60,061	57,388	-4.5%	4,821	340.3%	247		61,156	62,456	2.1%
2955	DEBENHAMS CHELMSFORD	28,700	-1.2%	22,754	-23.1%	1,480				1,435	-55.2%	291	59.0%	596	-47.3%	63,142	55,256	-12.5%	4,008	352.9%	280		64,027	59,544	-7.0%
2980	DEBENHAMS SWANSEA	22,929	-4.2%	24,379	-0.1%	868				1,926	-26.2%	416	-13.5%	452	-64.9%	52,730	50,970	-3.3%	2,662	258.3%	96		53,473	53,728	0.5%
3237	DEBENHAMS BURY	22,454	0.5%	21,803	-9.7%	2,561				2,470	1.5%	287	-3.7%	261	-87.8%	51,375	49,836	-3.0%	3,528	90.9%	191		53,223	53,555	0.6%
3191	DEBENHAMS AYR	24,843	13.5%	20,648	-0.8%	1,987				2,047	-2.7%	28	-81.2%	164	-87.4%	46,249	49,717	7.5%	2,528	236.2%	312		47,001	52,557	11.8%
2875	DEBENHAMS NORWICH	25,507	5.5%	19,951	-8.2%	1,403				1,499	-39.3%	211	-20.4%	175	-82.9%	49,683	48,746	-1.9%	3,338	166.2%	233		50,937	52,317	2.7%
2965	DEBENHAMS BLACKBURN	19,723	5.2%	22,969	-6.6%	1,980				1,799	4.6%	240	103.4%	207	-84.2%	46,485	46,918	0.9%	3,865	153.9%	638		48,007	51,421	7.1%
3219	DEBENHAMS BLACKPOOL	19,852	13.2%	23,833	9.9%	1,514				670	-58.9%	59	-52.4%	248	-82.8%	42,424	46,176	8.8%	4,313	141.5%	188		44,210	50,677	14.6%
3203	DEBENHAMS WIGAN	21,216	2.1%	18,976	-11.3%	2,529				1,672	-1.1%	425	372.2%	211	-79.4%	44,978	45,029	0.1%	4,077	153.5%	431		46,586	49,537	6.3%
2925	DEBENHAMS NOTTINGHAM	21,020	3.9%	20,095	-15.9%	825				2,024	4.9%	286	21.2%	206	-83.5%	40,976	44,456	8.5%	3,373	337.5%	392		41,747	48,221	15.5%
2954	DEBENHAMS STOKE ON TRENT	17,706	4.8%	21,878	-5.6%	1,313				985	-37.2%	293	92.8%	420	-72.3%	43,300	42,595	-1.6%	4,336	227.2%	390		44,625	47,321	6.0%
3143	DEBENHAMS LINCOLN	20,287	-12.6%	19,925	-2.5%	1,796				1,368	-39.7%	124	-15.1%	334	-48.1%	46,715	43,834	-6.2%	2,958	333.1%	371		47,398	47,163	-0.5%
3229	DEBENHAMS BURY ST EDMUNDS	22,463	6.3%	18,630	-6.5%	825				1,379	-32.3%	155	-36.0%	252	-77.9%	44,483	43,704	-1.8%	2,160	26.6%	43		46,189	45,907	-0.6%
3095	DEBENHAMS PRESTON	18,030	-11.7%	18,943	-4.1%	1,096				1,744	-28.3%	281	-5.7%	267	-78.4%	44,128	40,361	-8.5%	4,972	128.2%	236		46,307	45,569	-1.6%
3159	DEBENHAMS STOCKTON-ON-TEES	18,739	-1.5%	22,345	1.2%	752				1,468	-33.9%	175	41.1%	363	-67.1%	44,544	43,842	-1.6%	1,401	159.0%			45,085	45,243	0.4%
3261	DEBENHAMS ELLESMERE PORT	16,945	10.8%	21,765	7.9%	1,100				1,394	-7.1%	478	25.1%	161	-87.9%	38,674	41,843	8.2%	3,015	128.9%	239		39,991	45,097	12.8%

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2015/16 vs 2016/17 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A*MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%
3100	DEBENHAMS COVENTRY	16,300	-5.2%	18,552	-4.6%	615				1,413	-46.3%	335	58.8%	299	-71.2%	40,528	37,514	-7.4%	7,025	288.1%	363		42,338	44,902	6.1%
2916	DEBENHAMS SCARBOROUGH	19,009	6.2%	18,949	4.2%	1,242				1,035	-39.7%	175	41.1%	221	-78.9%	38,965	40,631	4.3%	3,529	320.6%	602		39,804	44,762	12.5%
2837	DEBENHAMS STIRLING	21,313	11.1%	17,190	10.8%	579				1,433	12.7%	212	75.2%	307	-71.7%	37,170	41,034	10.4%	3,134	151.7%	181		38,415	44,349	15.4%
3047	DEBENHAMS BARROW	17,263	4.9%	20,674	-1.1%	800				722	-41.8%	62	-70.6%	291	-73.8%	39,932	39,812	-0.3%	3,889	301.3%	578		40,901	44,279	8.3%
3105	DEBENHAMS LEICESTER	13,488	7.9%	22,967	9.8%	1,036				1,837	1.9%	369	22.6%	329	-57.7%	36,303	40,026	10.3%	3,573	259.5%	412		37,297	44,011	18.0%
3242	DEBENHAMS WAKEFIELD	16,832	20.5%	17,929	-9.5%	1,050				774	-44.9%	298	-32.9%	185	-88.2%	37,197	37,068	-0.3%	6,106	519.3%	528		38,183	43,702	14.5%
3149	DEBENHAMS WORTHING	19,278	3.0%	17,842	22.8%	793				1,303	-31.8%	59	-51.2%	276	-56.9%	35,926	39,551	10.1%	3,508	213.8%	231		37,044	43,290	16.9%
2985	DEBENHAMS TELFORD	18,379	9.3%	18,267	-0.8%	1,035				1,082	-43.8%	207	66.9%	173	-85.5%	38,477	39,143	1.7%	3,539	331.6%	306		39,297	42,988	9.4%
3227	DEBENHAMS WESTFIELD WHITE CITY	15,310	39.3%	18,403	19.2%	609				2,981	15.9%	338	-35.5%	742	-16.3%	30,415	38,383	26.2%	4,243	68.2%	315		32,937	42,941	30.4%
3135	DEBENHAMS BROMLEY	20,187	6.1%	15,175	8.1%	1,326				2,246	-49.6%	481	0.6%	251	-75.2%	39,019	39,666	1.7%	3,155	67.4%	78		40,904	42,899	4.9%
3214	DEBENHAMS BANGOR	14,369	6.5%	23,747	0.5%	478				589	-26.1%	121		213	-69.9%	38,634	39,517	2.3%	2,682	78.7%	37		40,135	42,236	5.2%
3132	DEBENHAMS CARLISLE	18,270	29.6%	17,053	7.4%	1,363				1,173	-6.2%	143	18.2%	217	-82.7%	32,599	38,219	17.2%	3,499	313.1%	405		33,446	42,123	25.9%
3204	DEBENHAMS WARRINGTON	18,179	9.7%	17,772	-1.4%	1,041				932	-31.3%	121	-39.8%	395	-54.2%	37,022	38,440	3.8%	3,156	171.1%	473		38,186	42,069	10.2%
2845	DEBENHAMS HARROW	13,233	11.3%	15,238	13.5%	1,503				3,598	18.5%	40	-81.6%	405	-54.6%	29,464	34,017	15.5%	7,357	418.8%	562		30,882	41,936	35.8%
3196	DEBENHAMS WORKINGTON	14,993	17.6%	14,402	-13.7%	2,624				622	-37.9%	90	45.2%	197	-72.1%	31,204	32,928	5.5%	8,100	353.0%	78		32,992	41,106	24.6%
3163	DEBENHAMS BASINGSTOKE	17,540	7.8%	16,086	-9.9%	1,066				1,301	-6.1%	155	-47.5%	304	-61.3%	36,578	36,452	-0.3%	3,938	364.4%	506		37,426	40,896	9.3%
3015	DEBENHAMS PLYMOUTH	22,002	-2.0%	12,607	-19.2%	915				1,360	-31.6%	115	-43.3%	470	-63.7%	41,547	37,469	-9.8%	3,075	156.9%	177		42,744	40,721	-4.7%
2860	DEBENHAMS CAMBRIDGE	18,847	-17.0%	14,806	-23.8%	1,156				1,152	-56.7%	439	47.8%	309	-80.3%	46,660	36,709	-21.3%	3,459	200.5%	263		47,811	40,431	-15.4%
3167	DEBENHAMS EAST KILBRIDE	18,982	2.0%	13,086	-21.4%	1,288				680	-62.1%	87	-72.6%	2,172	54.3%	38,780	36,295	-6.4%	2,823	154.3%	419		39,890	39,537	-0.9%
3201	DESIRE BY DEBENHAMS MERTHYR TYDFIL	11,386	-8.9%	22,252	-1.9%	1,428				854	-26.6%	28	-47.2%	280	-85.0%	38,271	36,228	-5.3%	2,624	268.0%	507		38,984	39,359	1.0%
3248	DEBENHAMS LICHFIELD	18,825	16.1%	13,834	-18.5%	1,251				785	-49.6%			399	-67.8%	36,073	35,094	-2.7%	3,431	312.4%	563		36,905	39,088	5.9%
3189	DEBENHAMS SOUTHSIELDS	15,902	-8.9%	15,999	12.2%	2,173				760	-38.7%	41	-55.9%	257	-86.2%	34,913	35,132	0.6%	3,093	215.0%	138		35,895	38,363	6.9%
3253	DEBENHAMS HEREFORD	11,170	15.6%	18,913	-6.3%	453				967	-15.0%	56	-37.8%	273	-49.6%	31,617	31,832	0.7%	5,690	466.2%	447		32,622	37,969	16.4%
3147	DEBENHAMS FOLKSTONE	17,097	22.0%	16,758	20.8%	821				875	-35.6%			446	-24.4%	29,897	35,997	20.4%	1,526	137.7%	125		30,539	37,648	23.3%
2911	DEBENHAMS BANBURY	18,388	22.5%	13,592	16.5%	455				690	-62.4%	31	-73.7%	491	-12.9%	29,198	33,647	15.2%	3,119	567.9%	231		29,665	36,997	24.7%
3212	DEBENHAMS DERBY	14,653	0.2%	15,459	7.1%	916				1,112	-21.7%	411	-1.9%	257	-82.0%	32,331	32,808	1.5%	3,548	306.9%	372		33,203	36,728	10.6%
3030	DEBENHAMS BOURNEMOUTH	15,080	3.9%	15,857	-1.6%	1,001				861	-55.4%	90	-77.0%	548	-41.2%	33,879	33,437	-1.3%	2,575	96.6%	36		35,189	36,048	2.4%
3223	DEBENHAMS LIVINGSTON	14,915	7.6%	14,037	-8.8%	893				1,134	-13.2%	21	-94.0%	309	-62.9%	31,752	31,309	-1.4%	3,689	306.7%	289		32,659	35,287	8.0%
3262	DEBENHAMS BRADFORD	11,182	11.2%	15,651	14.2%	980				1,035	-48.0%	480	36.4%	223	-74.8%	26,987	29,551	9.5%	4,407	58.1%	389		29,775	34,347	15.4%
3187	DEBENHAMS TRURO	19,786	7.6%	10,671	-0.9%	1,378				851	-25.9%			211	-66.6%	31,039	32,897	6.0%	1,395	209.3%	43		31,490	34,335	9.0%
3231	DESIRE BY DEBENHAMS KIDDERMINSTER	15,879	23.5%	12,075	-5.4%	678				615	-41.5%	-36	-216.1%	263	-57.0%	27,315	29,474	7.9%	4,001	352.1%	431		28,200	33,906	20.2%
3032	DEBENHAMS SCUNTHORPE	13,701	33.6%	15,106	7.1%	504				666	-35.2%	31		171	-69.8%	25,954	30,179	16.3%	3,422	108.2%	287		27,598	33,888	22.8%
3257	DEBENHAMS CRAIGAVON	15,224	11.0%	12,269	-3.8%	359				534	-48.2%			355	-70.5%	28,919	28,741	-0.6%	4,369	103.0%	247		31,071	33,357	7.4%
2895	DEBENHAMS STOCKPORT	15,857	-1.2%	11,787	-11.4%	968				640	-40.2%			351	-67.3%	31,728	29,603	-6.7%	3,135	473.1%	204		32,275	32,942	2.1%
3162	DEBENHAMS REDDITCH	15,598	-8.1%	12,595	-25.3%	602				836	-38.7%			370	-64.5%	36,409	30,001	-17.6%	2,589	345.6%	247		36,990	32,837	-11.2%
2885	DEBENHAMS BEDFORD	18,111	24.1%	11,181	-2.3%	655				377	-74.9%	31	-79.6%	78	-89.0%	28,392	30,433	7.2%	1,803	235.8%	208		28,929	32,444	12.2%
3211	DEBENHAMS EXETER	15,729	19.5%	13,179	11.5%	522				1,117	-37.0%			199	-68.5%	27,689	30,746	11.0%	1,415	30.7%	263		28,772	32,424	12.7%
2880	DEBENHAMS GLOUCESTER	13,431	-16.7%	13,062	0.3%	1,006				1,294	-29.7%	93	6.9%	222	-62.3%	31,665	29,108	-8.1%	3,141	259.4%	118		32,539	32,367	-0.5%
3005	DEBENHAMS BOLTON	14,684	-5.5%	12,483	-11.9%	593				1,153	-19.0%	93	-49.2%	275	-85.2%	33,168	29,281	-11.7%	2,577	143.8%	299		34,225	32,157	-6.0%
3168	DEBENHAMS INVERNESS	13,800	-12.1%	13,510	-5.4%	572				984	-25.7%			218	-77.0%	32,545	29,084	-10.6%	2,744	315.1%	178		33,206	32,006	-3.6%
2865	DEBENHAMS CROYDON	16,326	-4.9%	11,471	-7.4%	501				1,671	-58.0%			266	-56.9%	34,307	30,235	-11.9%	1,491	48.2%	145		35,313	31,871	-9.7%
3247	DEBENHAMS CHESTERFIELD	11,113	0.1%	15,230	3.2%	996				833	-31.5%			237	-35.9%	27,505	28,409	3.3%	3,057	339.9%	329		28,200	31,795	12.7%
2920	DEBENHAMS LUTON	13,890	23.1%	12,476	-3.3%	422				1,571	-30.3%			167	-72.3%	27,273	28,526	4.6%	2,647	78.6%	290		28,755	31,463	9.4%
2838	DEBENHAMS MANSFIELD	12,276	17.5%	14,699	9.7%	530				721	-49.3%			356	29.0%	25,633	28,582	11.5%	2,606	212.1%	215		26,468	31,403	18.6%
3202	DESIRE BY DEBENHAMS KIRCALDY	15,027	27.6%	12,439	9.5%	897				1,120	-24.4%	59	110.7%	301	-28.7%	25,069	29,843	19.0%	1,278	135.4%	92		25,612	31,213	21.9%
3188	DEBENHAMS HEMEL HEMPSTEAD	12,360	-3.1%	11,384	-24.0%	574				909	-28.5%	62	-57.5%	2,836	245.9%	29,966	28,125	-6.1%	2,659	83.9%	198		31,412	30,982	-1.4%
2915	DEBENHAMS SOUTHAMPTON	13,630	-9.4%	13,683	6.1%	364				843	-30.0%	31	-79.2%	238	-78.3%	30,384	28,789	-5.2%	1,789	99.4%	326		31,281	30,904	-1.2%
3151	DEBENHAMS READING	13,336	4.0%	12,564	-6.1%	731				923	-40.5%			129	-79.2%	28,499	27,683	-2.9%	2,765	125.5%	295		29,725	30,743	3.4%

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2015/16 vs 2016/17 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A*MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%
2870	DEBENHAMS BRISTOL	12,760	-9.8%	12,693	-0.5%	861				1,296	-31.8%	209	2.0%	244	-74.5%	29,962	28,063	-6.3%	2,262	312.8%	253		30,510	30,578	0.2%
3075	DEBENHAMS EDINBURGH	13,918	8.4%	11,763	24.7%	499				1,162	-3.6%			163	-75.8%	24,204	27,505	13.6%	2,753	339.8%	199		24,830	30,457	22.7%
3179	DEBENHAMS SUTTON	13,287	22.7%	13,588	-0.8%	600				859	-24.3%	52	-16.1%	200	-72.3%	26,446	28,586	8.1%	1,594	140.4%	140		27,109	30,320	11.8%
3091	DEBENHAMS OXFORD	14,464	-14.0%	10,547	-12.8%	770				967	-37.8%	73	-75.7%	217	-61.9%	31,325	27,038	-13.7%	2,666	131.6%	194		32,476	29,898	-7.9%
3218	DEBENHAMS DUNFIRMLINE	15,279	2.3%	11,037	9.3%	1,155				220	-76.3%			24	-63.6%	26,083	27,715	6.3%	1,802	136.5%	306		26,845	29,823	11.1%
3234	DEBENHAMS CARMARTHEN	10,424	1.3%	14,052	-6.2%	569				682	-47.3%	17	-71.2%	257	-55.9%	27,213	26,001	-4.5%	3,379	413.5%	123		27,871	29,503	5.9%
3224	DEBENHAMS WREXHAM	11,159	-3.3%	12,935	0.2%	760				656	-43.7%			156	-46.0%	26,042	25,666	-1.4%	3,673	270.3%	102		27,034	29,441	8.9%
3000	DEBENHAMS GRAVESEND	12,063	-6.3%	12,529	-9.1%	854				972	-6.1%			346	-14.1%	28,094	26,764	-4.7%	1,978	79.3%	86		29,197	28,828	-1.3%
3258	DEBENHAMS LONDONDERRY	10,439	30.0%	12,276	20.2%	828				370	-54.4%			20	-94.2%	19,430	23,933	23.2%	4,275	525.0%	415		20,114	28,623	42.3%
3020	DEBENHAMS SALISBURY	12,762	14.2%	11,426	19.4%	434				720	-21.2%			24	-96.0%	22,349	25,366	13.5%	2,931	1136.7%	102		22,586	28,399	25.7%
3238	DEBENHAMS BATH	12,512	-7.1%	11,054	-12.2%	742				816	-38.3%			213	-73.5%	28,273	25,337	-10.4%	2,563	166.7%	266		29,234	28,166	-3.7%
3259	DEBENHAMS NEWRY	10,968	34.4%	12,472	29.4%	420				243	-80.0%			23	-95.6%	19,564	24,126	23.3%	2,653	127.7%	396		20,729	27,175	31.1%
3086	DEBENHAMS WORCESTER	12,254	-9.5%	10,960	-9.4%	483				976	-35.7%			247	-34.3%	27,612	24,920	-9.7%	2,009	136.1%	208		28,463	27,137	-4.7%
2886	DEBENHAMS CRAWLEY	10,277	14.7%	11,145	7.9%	378				341	-71.0%			61	-91.0%	21,138	22,202	5.0%	4,228	254.7%	377		22,330	26,807	20.0%
3142	DEBENHAMS SOUTHPORT	14,045	6.2%	10,018	1.9%	772				353	-54.8%	31	-50.0%	-30	-114.1%	24,104	25,189	4.5%	995	338.3%	240		24,331	26,424	8.6%
3174	DEBENHAMS CLAPHAM LONDON	12,965	8.1%	9,554	9.5%	649				230	-83.0%			28	-95.3%	22,703	23,426	3.2%	2,693	197.2%	257		23,609	26,376	11.7%
3186	DEBENHAMS THANET	12,133	5.5%	10,274	7.8%	142				607	-50.8%			64	-83.9%	22,728	23,220	2.2%	3,058	446.1%			23,288	26,278	12.8%
3153	DEBENHAMS WEYMOUTH	11,081	14.0%	8,389	-15.4%	1,346				768	-9.2%					20,788	21,584	3.8%	3,866	145.5%	691		22,363	26,141	16.9%
3033	DEBENHAMS KINGS LYNN	10,948	7.1%	12,123	17.5%	690				429	-25.1%			45	-91.4%	21,665	24,235	11.9%	1,651	469.3%	200		21,955	26,086	18.8%
2907	DEBENHAMS NUNEATON	11,229	-4.3%	9,384	-25.6%	721				372	-62.4%			296	-32.0%	25,867	22,002	-14.9%	2,610	131.4%	188		26,995	24,800	-8.1%
3176	DEBENHAMS ILFORD	12,334	-0.2%	8,382	-20.4%	1,097				514	-70.2%	28	-80.0%	178	-84.7%	25,913	22,533	-13.0%	2,108	38.2%	131		27,438	24,772	-9.7%
2956	DEBENHAMS UXBRIDGE	10,114	-25.0%	10,788	-18.3%	595				1,446	11.7%	121	-17.1%	241	-70.9%	28,954	23,305	-19.5%	1,292	74.4%	43		29,695	24,640	-17.0%
3228	DEBENHAMS GREAT YARMOUTH	10,893	-4.5%	11,299	-1.6%	1,197				451	-57.6%					24,113	23,840	-1.1%	743	38.9%			24,648	24,583	-0.3%
3213	DEBENHAMS ASHFORD	11,351	25.2%	10,192	14.9%	606				422	-43.8%			28	-93.5%	19,181	22,599	17.8%	1,768	244.0%	214		19,695	24,581	24.8%
3070	DEBENHAMS HASTINGS	10,006	7.0%	11,044	16.7%	857				414	-56.0%					19,974	22,321	11.8%	1,600	184.2%	184		20,537	24,105	17.4%
3040	DEBENHAMS CANTERBURY	9,682	-8.4%	10,471	14.9%	720				736	-34.0%			50	-65.0%	20,974	21,659	3.3%	1,983	450.8%	352		21,334	23,994	12.5%
3164	DEBENHAMS ELTHAM	12,821	-2.2%	8,753	-6.4%	539				242	-86.7%			139	-56.2%	24,691	22,494	-8.9%	1,291	994.1%	-39		24,809	23,746	-4.3%
3087	DEBENHAMS STRATFORD	10,554	-0.8%	8,890	17.5%	589				560	-53.4%					20,073	20,593	2.6%	2,688	339.2%	274		20,685	23,555	13.9%
3173	DEBENHAMS CHATHAM	11,551	-0.7%	8,521	-19.4%	660				328	-77.6%	31				23,982	21,091	-12.1%	1,378	96.9%	370		24,682	22,839	-7.5%
3136	DEBENHAMS OLDHAM	8,859	-15.0%	9,989	-4.0%	641				743	-56.2%	31	-65.6%	200	-79.5%	23,588	20,463	-13.2%	2,067	225.5%	108		24,223	22,638	-6.5%
3156	DEBENHAMS TORQUAY	12,829	2.0%	5,925	-23.6%	597				419	-48.6%	28	-50.0%	71	-80.3%	21,566	19,869	-7.9%	2,432	118.7%	165		22,678	22,466	-0.9%
3263	DEBENHAMS RUGBY	8,040	33.8%	9,813	29.3%	840				536	-37.7%	118	-2.5%	354	53.9%	14,809	19,701	33.0%	2,386	203.9%	165		15,594	22,252	42.7%
3192	DESIRE BY DEBENHAMS ORPINGTON	9,743	4.0%	9,243	-8.9%	413				987	58.7%	8				20,162	20,394	1.2%	1,566	84.0%	131		21,013	22,091	5.1%
3209	DEBENHAMS WELWYN GARDEN CITY	10,124	11.7%	9,952	-0.8%	147				364	-37.6%					19,858	20,587	3.7%	1,016	27.2%	102		20,657	21,705	5.1%
3246	DEBENHAMS DUMFRIES	9,537	33.1%	7,877	28.1%	1,132				397	-45.5%			60	-83.1%	14,456	19,003	31.5%	2,285	501.3%	297		14,836	21,585	45.5%
3243	DEBENHAMS FAREHAM	9,450	1.9%	8,066	-7.9%	581				624	-49.2%			41	192.9%	19,308	18,762	-2.8%	2,049	78.5%	342		20,456	21,153	3.4%
3010	DEBENHAMS TAUNTON	8,922	-3.7%	7,375	-8.5%	452				295	-69.4%			142	-43.4%	18,575	17,186	-7.5%	3,663	591.1%	286		19,105	21,135	10.6%
3031	DEBENHAMS BOREHAMWOOD	8,337	-2.5%	10,372	-12.8%	310				221	-78.2%			45	-81.6%	21,796	19,285	-11.5%	1,600	83.3%	106		22,669	20,991	-7.4%
2950	DEBENHAMS STAINES	10,232	14.9%	8,687	10.6%	246				417	-63.1%	63	6.8%	46	-72.8%	18,119	19,691	8.7%	1,100	252.6%	122		18,431	20,913	13.5%
3183	DEBENHAMS WOKING	7,494	-9.7%	10,439	-5.1%	191				485	-63.1%	28	-76.9%	24	-84.4%	20,889	18,661	-10.7%	1,951	77.7%	276		21,987	20,888	-5.0%
3148	DEBENHAMS HARROGATE	12,804	-2.3%	6,397	-7.0%	336				559	-37.3%			48	-86.5%	21,312	20,144	-5.5%	658	353.8%	-43		21,457	20,759	-3.3%
3120	DEBENHAMS WALSALL	8,310	-7.4%	9,771	0.6%	382				265	-82.1%	-40	-335.3%			20,238	18,688	-7.7%	1,978	263.6%	39		20,782	20,705	-0.4%
3158	DEBENHAMS EDINBURGH LEITH	10,342	7.2%	6,685	3.9%	642				705	-17.5%	335	61.1%	307	-40.8%	17,666	19,016	7.6%	1,409	195.4%	182		18,143	20,607	13.6%
2970	DEBENHAMS GUILDFORD	8,989	-1.2%	7,980	-4.4%	468				228	-81.2%			529	149.5%	19,019	18,194	-4.3%	2,374	330.9%			19,570	20,568	5.1%
2941	DEBENHAMS NORTHAMPTON	7,964	12.0%	7,502	14.5%	686				238	-66.0%	31				14,446	16,421	13.7%	3,321	170.7%	96		15,673	19,838	26.6%
3267	DEBENHAMS NEWPORT	7,723	17.3%	8,512	-2.8%	681				496	-6.2%			50	-92.4%	16,531	17,462	5.6%	2,072	205.6%	296		17,209	19,830	15.2%
3146	DEBENHAMS WINCHESTER	10,030	-6.9%	6,617	-7.5%	147				574	-23.2%			50	-71.6%	18,919	17,418	-7.9%	2,200	299.3%	177		19,470	19,795	1.7%
3239	DEBENHAMS YORK	7,437	-3.7%	10,083	3.2%	338				324	-60.4%					18,495	18,182	-1.7%	1,441	157.3%	161		19,055	19,784	3.8%

CLARINS

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FISCAL YEAR RETAIL SALES (SEPTEMBER - AUGUST)

2015/16 vs 2016/17 - FULL YEAR

		ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A* MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
ACC	STORE NAME	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%	2016/17	%	2016/17	%	2015/16	2016/17	%
3244	DEBENHAMS NEWBURY	9,706	11.7%	6,989	-16.2%	345				341	-42.6%			356	-46.8%	18,316	17,737	-3.2%	1,537	337.9%	92		18,667	19,366	3.7%
3241	DEBENHAMS FARNBOROUGH	9,965	24.5%	7,888	9.9%	399				238	-62.3%	59	-4.8%	52		15,873	18,601	17.2%	435	119.7%	82		16,071	19,118	19.0%
3252	DEBENHAMS HAVERFORDWEST	7,999	13.2%	7,685	2.5%	163				488	-4.5%					15,203	16,335	7.4%	1,576	153.4%	59		15,825	17,970	13.6%
2832	DEBENHAMS WIMBLEDON	8,848	-7.6%	6,551	-8.2%	336				246	-72.1%			46	-83.8%	17,995	16,027	-10.9%	1,611	222.8%	177		18,494	17,815	-3.7%
3080	DEBENHAMS SWINDON	7,066	-15.5%	6,202	-17.7%	497				236	-66.5%					16,899	14,001	-17.1%	2,621	587.9%	415		17,280	17,037	-1.4%
3249	DEBENHAMS LEAMINGTON SPA	6,963	0.7%	7,207	-9.1%	476				430	-38.0%			166	-19.0%	15,745	15,242	-3.2%	1,675	385.5%	86		16,090	17,003	5.7%
3166	DEBENHAMS SOUTHSEA	7,250	5.1%	6,405	-11.3%	589				316	-44.9%			110	-45.3%	14,921	14,670	-1.7%	1,696	397.4%	339		15,262	16,705	9.5%
3161	DEBENHAMS PERTH	7,711	-5.5%	5,613	13.2%	926				382	-35.4%					13,745	14,632	6.5%	1,957	322.7%	37		14,208	16,626	17.0%
3207	DESIRE BY DEBENHAMS WALTON	8,701	13.3%	6,703	-10.8%	168				472	-22.6%					15,909	16,044	0.8%	502	750.8%			15,968	16,546	3.6%
3197	DESIRE BY DEBENHAMS FALKIRK	7,747	-12.4%	7,048	13.7%	245				603	-22.1%					15,963	15,643	-2.0%	820	322.7%	43		16,157	16,506	2.2%
3134	DEBENHAMS YORK MONKS CROSS	6,007	-9.4%	8,596	22.4%	338				270	-73.9%			46	-8.0%	14,773	15,257	3.3%	980	272.6%	86		15,036	16,323	8.6%
3206	DEBENHAMS ALTRINGHAM	9,195	8.4%	5,243	-13.6%	414				402	-46.3%	28		48	-65.2%	15,437	15,330	-0.7%	641	173.9%			15,671	15,971	1.9%
2945	DEBENHAMS SHEFFIELD	7,647	-9.0%	6,199	-25.3%	485				419	-64.9%					18,268	14,750	-19.3%	1,162	236.8%	53		18,613	15,965	-14.2%
3264	DEBENHAMS BEVERLEY	6,055	18.0%	6,933	20.4%	357				722	39.7%	31	-73.3%	140	-68.2%	11,962	14,238	19.0%	1,386	188.1%	136		12,443	15,760	26.7%
3216	DEBENHAMS LLANELLI	5,963	-16.8%	7,854	11.3%	26				346	-26.7%					15,038	14,189	-5.6%	1,084	159.3%	121		15,456	15,394	-0.4%
3051	DEBENHAMS EASTBOURNE	7,663	-11.6%	5,082	-10.7%	324				396	-44.9%	28		117	-35.0%	15,294	13,610	-11.0%	1,467	955.4%	231		15,433	15,308	-0.8%
2935	DEBENHAMS HOUNSLOW	5,628	-16.4%	5,974	0.5%	266				273	-66.0%	26		24	-91.6%	13,768	12,191	-11.5%	2,124	219.4%	451		14,433	14,766	2.3%
3266	DEBENHAMS WANDSWORTH	6,195	8.2%	4,938	-10.4%	367				862	29.4%	93	-25.0%	180	-50.4%	12,390	12,635	2.0%	936	264.2%			12,647	13,571	7.3%
3178	DEBENHAMS SLOUGH	5,657	12.2%	5,374	14.6%	88				289	-48.9%					10,392	11,408	9.8%	2,117	244.8%			11,006	13,525	22.9%
3233	DEBENHAMS WITNEY	6,848	-12.2%	4,563	16.5%	140				292	-34.2%					12,478	11,843	-5.1%	1,442	219.0%	139		12,930	13,424	3.8%
3254	DEBENHAMS BALLYMENA	5,101	12.9%	5,127	-9.5%	357				302	-38.6%			28	-41.7%	10,751	10,915	1.5%	1,951	118.5%	141		11,644	13,007	11.7%
3198	DESIRE BY DEBENHAMS BIRMINGHAM FORT	2,636	5.4%	3,292	-13.3%	49				244	-49.2%			24	166.7%	6,788	6,245	-8.0%	903	147.4%	93		7,153	7,241	1.2%
3268	DEBENHAMS STEVENAGE	1,033		1,075		688						56					2,852		53					2,905	
3141	DEBENHAMS HEAD OFFICE ACCOUNT																								
3090	DEBENHAMS CHELTENHAM															8,843							8,843		
TOTAL		3,629,985	1.1%	3,544,417	-2.9%	263,905				334,877	-32.5%	43,699	-2.5%	76,525	-69.9%	8,035,280	7,893,408	-1.8%	851,969	176.0%	63,997		8,343,964	8,809,374	5.6%
TOTAL EXCLUDING NORTHERN IRELAND		3,548,638	0.9%	3,463,191	-3.0%	258,757				329,957	-32.1%	43,169	-2.1%	74,509	-69.8%	7,862,465	7,718,221	-1.8%	823,683	174.7%	61,446		8,162,363	8,603,350	5.4%
LIKE ON LIKE		3,628,952	1.2%	3,543,342	-2.8%	263,217				334,877	-32.4%	43,643	-2.7%	76,525	-69.9%	8,026,437	7,890,556	-1.7%	851,916	176.0%	63,997		8,335,121	8,806,469	5.7%