

DECEMBER 2015 YTD

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

SUMMARY

YEAR TO DATE - TRADE
2015 vs 2014

GROUP:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			AURA			AURA JEWEL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	2014	%	2015	2014	%	2015	%	2015	2014	%
BEAUTY BASE	33,280	-20.2%	0	NA	50,524	2.4%	2,964	46.7%	533	-50.0%	15,567	48.1%	810	7.1%	0	NA	103,678	105,363	-1.6%	66	1,872	-96.5%	0	0	NA	66	-96.5%	103,744	107,235	-3.3%
BOOTS	2,410,359	3.0%	0	NA	3,442,736	5.9%	83,261	-9.6%	0	NA	32,285	-62.0%	0	NA	0	NA	5,968,641	5,765,795	3.5%	0	(18,937)	NA	0	0	NA	0	NA	5,968,641	5,746,858	3.9%
DEBENHAMS	2,104,463	-3.5%	(67)	NA	2,261,726	-5.9%	198,283	4.1%	0	NA	407,610	75.3%	25,889	-25.3%	0	NA	4,997,863	5,038,842	-0.8%	6,170	65,458	-90.6%	(26)	18,793	NA	6,144	-92.7%	5,004,007	5,123,093	-2.3%
FENWICK	151,557	-4.2%	0	NA	132,815	-6.4%	6,774	-6.6%	314	NA	29,677	7.5%	2,190	-10.2%	0	NA	323,327	336,267	-3.8%	290	8,760	-96.7%	(132)	(162)	NA	158	-98.2%	323,485	344,865	-6.2%
HOUSE OF FRASER	487,729	10.9%	(117)	NA	395,523	0.7%	34,081	20.4%	4,800	NA	125,202	23.4%	11,776	-22.9%	0	NA	1,058,670	975,378	8.5%	(6,045)	40,076	NA	(480)	757	NA	(6,525)	NA	1,052,145	1,016,211	3.5%
INDEPENDENT	287,159	-20.6%	21,072	8.5%	326,995	-22.1%	51,977	NA	52,397	271.5%	150,523	18.8%	17,997	-19.3%	873	-92.7%	908,993	956,962	-5.0%	744	(2,928)	NA	171	0	NA	915	NA	909,908	954,034	-4.6%
JOHN LEWIS	346,563	-14.6%	0	NA	327,585	-25.2%	16,850	-18.3%	0	NA	54,616	31.6%	0	NA	0	NA	745,614	905,575	-17.7%	0	(5,700)	NA	0	(448)	NA	0	NA	745,614	899,427	-17.1%
MORLEYS	27,604	27.4%	0	NA	29,281	11.3%	527	-41.1%	0	NA	7,180	61.6%	0	NA	0	NA	64,592	53,300	21.2%	0	557	NA	0	0	NA	0	NA	64,592	53,857	19.9%
SALON	14,748	-30.5%	0	NA	13,151	-23.7%	772	41.4%	0	NA	1,560	8.0%	(34)	NA	0	NA	30,197	40,478	-25.4%	(384)	242	NA	0	0	NA	(384)	NA	29,813	40,720	-26.8%
SELFRIDGES	84,944	-32.4%	0	NA	103,377	-31.8%	6,995	-13.2%	7,655	-55.3%	52,050	6.8%	3,353	-38.9%	0	NA	258,374	356,739	-27.6%	(2,307)	4,722	NA	(1,057)	55	NA	(3,364)	NA	255,010	361,516	-29.5%
SWAROVSKI	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	13,957	53,720	-74.0%	0	146	NA	13,957	-74.1%	13,957	53,866	-74.1%
THE FRAGRANCE SHOP	822,323	27.2%	0	NA	1,430,325	7.4%	0	NA	0	NA	76,559	-2.6%	0	NA	0	NA	2,329,207	2,075,644	12.2%	(5,838)	4,930	NA	0	0	NA	(5,838)	NA	2,323,369	2,080,574	11.7%
THE PERFUME SHOP (Inc. Ireland)	2,023,909	-6.2%	0	NA	3,316,697	0.2%	110,779	3.1%	0	NA	231,333	22.5%	0	NA	0	NA	5,682,718	5,763,959	-1.4%	(41,133)	116,576	NA	0	0	NA	(41,133)	NA	5,641,585	5,880,535	-4.1%
TOTAL	8,794,638	-1.2%	20,888	23.6%	11,830,735	-0.9%	513,263	12.1%	65,699	128.5%	1,184,162	25.0%	61,981	-23.3%	873	-92.0%	22,471,874	22,374,302	0.4%	(34,480)	269,348	NA	(1,524)	19,141	NA	(36,004)	NA	22,435,870	22,662,791	-1.0%
TOTAL SALES EXCLUDING NORTHERN IRELAND	8,711,968	-1.3%	20,888	23.6%	11,747,365	-0.9%	507,471	11.7%	65,699	128.5%	1,167,592	24.2%	61,469	-23.7%	873	-92.0%	22,282,960	22,221,570	0.3%	(34,658)	267,961	NA	(1,524)	19,061	NA	(36,182)	NA	22,246,778	22,508,592	-1.2%
LIKE ON LIKE	8,666,366	-1.7%	20,888	23.6%	11,684,080	-1.3%	501,539	10.9%	65,699	128.5%	1,164,449	23.9%	60,730	-24.1%	873	-92.0%	22,164,259	22,176,071	-0.1%	(34,298)	231,723	NA	(1,524)	19,141	NA	(35,822)	NA	22,128,437	22,426,935	-1.3%

YEAR TO DATE - RETAIL
2015 vs 2014

GROUP:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			AURA			AURA JEWEL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	2014	%	2015	2014	%	2015	%	2015	2014	%
BEAUTY BASE	78,658	(0)	0	NA	98,850	6.5%	5,128	-36.1%	0	NA	7,744	-15.8%	626	18.3%	0	NA	191,006	202,434	-5.6%	837	9,345	-91.0%	0	0	NA	837	-91.0%	191,843	211,779	-9.4%
BOOTS	3,903,799	3.7%	0	NA	5,770,312	7.3%	151,260	-14.4%	0	NA	100,587	-21.8%	0	NA	0	NA	9,925,958	9,446,871	5.1%	1,262	12,925	-90.2%	0	0	NA	1,262	-90.2%	9,927,220	9,459,796	4.9%
DEBENHAMS	3,596,832	0.2%	0	NA	3,732,143	-0.3%	266,943	-13.2%	226	(0)	517,466	48.0%	47,016	-4.6%	0	NA	8,160,626	8,041,564	1.5%	44,565	236,699	-81.2%	3,788	1,981	91.2%	48,353	-79.7%	8,208,979	8,280,244	-0.9%
FENWICK	278,190	-2.0%	(11)	NA	232,687	2.9%	16,761	-23.1%	525	NA	50,091	20.0%	3,657	-9.9%	0	NA	581,900	577,503	0.8%	4,711	27,812	-83.1%	534	665	-19.7%	5,245	-81.6%	587,145	605,980	-3.1%
HOUSE OF FRASER	809,681	4.2%	0	NA	617,888	-5.9%	58,648	-7.5%	5,584	NA	187,327	10.4%	19,241	-25.2%	0	NA	1,698,369	1,692,129	0.4%	18,139	69,727	-74.0%	786	998	-21.2%	18,925	-73.2%	1,717,294	1,762,854	-2.6%
INDEPENDENT	530,138	-25.3%	25,161	8.9%	623,631	19.3%	87,139	-25.9%	47,665	101.0%	131,844	-29.6%	17,506	-14.2%	11,860	-29.7%	1,474,944	1,621,618	-9.0%	3,913	45,054	-91.3%	211	109	93.6%	4,124	-90.9%	1,479,068	1,666,781	-11.3%
JOHN LEWIS	630,229	-10.3%	0	NA	613,362	-11.9%	31,316	-20.0%	0	NA	87,195	7.5%	231	-26.4%	0	NA	1,362,333	1,519,614	-10.4%	136	9,209	-98.5%	0	403	NA	136	-98.6%	1,362,469	1,529,226	-10.9%
MORLEYS	40,725	-15.4%	0	NA	51,178	74.1%	2,655	5.4%	0	NA	4,013	42.7%	319	99.4%	0	NA	98,890	83,008	19.1%	385	3,430	-88.8%	0	0	NA	385	-88.8%	99,275	86,438	14.9%
SALON	21,621	-40.4%	0	NA	28,076	19.5%	2,787	31.7%	0	NA	1,824	-19.8%	129	1.6%	0	NA	54,437	64,313	-15.4%	166	2,286	-92.7%	0	0	NA	166	-92.7%	54,603	66,599	-18.0%
SELFRIDGES	197,397	-9.7%	0	NA	231,891	-12.9%	16,161	-7.3%	20,887	-32.1%	86,030	3.2%	7,327	-24.8%	0	NA	559,693	626,129	-10.6%	7,958	20,863	-61.9%	316	0	NA	8,274	-60.3%	567,967	646,992	-12.2%
SWAROVSKI	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	54,858	103,624	-47.1%	7,734	4,742	63.1%	62,592	-42.2%	62,592	108,366	-42.2%
THE FRAGRANCE SHOP	1,552,850	20.9%	38	-77.8%	2,644,287	18.9%	4,927	-91.7%	0	NA	131,838	-8.6%	0	NA	0	NA	4,333,940	3,711,838	16.8%	13,066	35,695	-63.4%	0	0	NA	13,066	-63.4%	4,347,006	3,747,533	16.0%
THE PERFUME SHOP (Inc. Ireland)	4,195,313	0.2%	0	NA	5,936,152	-0.2%	197,998	-7.7%	0	NA	360,651	-0.4%	0	NA	0	NA	10,690,114	10,710,572	-0.2%	88,061	255,842	-65.6%	0	0	NA	88,061	-65.6%	10,778,175	10,966,414	-1.7%
TOTAL	15,835,433	0.9%	25,188	8.2%	20,580,457	3.9%	841,723	-18.3%	74,887	36.6%	1,666,610	6.7%	96,052	-12.9%	11,860	-29.7%	39,132,210	38,297,593	2.2%	238,057	832,511	-71.4%	13,369	8,898	50.2%	251,426	-70.1%	39,383,636	39,139,002	0.6%
TOTAL SALES EXCLUDING NORTHERN IRELAND	15,434,401	0.2%	25,188	8.2%	20,031,500	3.2%	813,245	-19.6%	74,887	36.6%	1,641,159	6.1%	94,955	-13.5%	11,860	-29.7%	38,127,195	37,568,418	1.5%	234,227	823,757	-71.6%	13,369	8,898	50.2%	247,596	-70.3%	38,374,791	38,401,073	-0.1%
LIKE ON LIKE	15,378,128	-0.2%	25,188	8.2%	19,943,727	2.9%	808,226	-20.0%	74,887	36.6%	1,637,793	5.9%	94,401	-13.8%	11,860	-29.7%	37,974,210	37,539,494	1.2%	234,000	826,127	-71.7%	13,369	8,898	50.2%	247,369	-70.4%	38,221,579	38,374,519	-0.4%

DECEMBER 2015

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SUMMARY

MONTH - TRADE
2015 vs 2014

GROUP:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BEAUTY BASE	3,839	-79.3%	0	NA	7,112	-61.1%	473	-35.0%	0	NA	996	-73.8%	138	-55.5%	0	NA	12,558	41,690	-69.9%	0	NA	12,558	42,045	-70.1%
BOOTS	367,287	17.6%	0	NA	417,245	-15.8%	16,800	-23.1%	0	NA	8,085	-67.0%	0	NA	0	NA	809,417	853,965	-5.2%	0	NA	809,417	853,965	-5.2%
DEBENHAMS	290,512	0.9%	0	NA	406,553	-0.5%	48,101	NA	0	NA	122,019	233.4%	3,962	68.4%	0	NA	871,147	729,048	19.5%	0	NA	871,147	733,219	18.8%
FENWICK	15,547	42.8%	0	NA	16,694	17.9%	1,788	103.6%	0	NA	2,068	-53.7%	339	-4.5%	0	NA	36,436	30,753	18.5%	0	NA	36,436	31,335	16.3%
HOUSE OF FRASER	44,730	6.8%	0	NA	34,546	-21.7%	3,788	20.4%	0	NA	7,188	-38.8%	1,083	-11.2%	0	NA	91,335	102,127	-10.6%	0	NA	91,335	106,889	-14.6%
INDEPENDENT	46,932	-53.9%	4,151	5.9%	62,832	-47.8%	3,348	-77.8%	99	-92.7%	7,596	-80.0%	2,116	-29.7%	758	-50.1%	127,832	285,246	-55.2%	0	NA	127,832	272,748	-53.1%
JOHN LEWIS	49,673	-29.8%	0	NA	69,096	-33.5%	2,471	-36.8%	0	NA	5,660	11.4%	0	NA	0	NA	126,900	183,595	-30.9%	0	NA	126,900	183,595	-30.9%
MORLEYS	3,574	0.8%	0	NA	5,414	3.2%	226	40.4%	0	NA	273	-62.6%	0	NA	0	NA	9,487	9,680	-2.0%	0	NA	9,487	9,680	-2.0%
SALON	2,822	-44.9%	0	NA	1,641	-57.0%	337	410.6%	0	NA	28	-82.5%	0	NA	0	NA	4,828	9,162	-47.3%	0	NA	4,828	9,162	-47.3%
SELFRIDGES	11,505	-41.0%	0	NA	15,798	-42.5%	683	-73.0%	240	-93.3%	3,572	-54.7%	373	-75.2%	0	NA	32,171	62,472	-48.5%	0	NA	32,171	63,246	-49.1%
SWAROVSKI	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	38,848	NA
THE FRAGRANCE SHOP	112,134	267.1%	0	NA	173,103	25.3%	0	NA	0	NA	12,185	699.5%	0	NA	0	NA	297,422	170,197	74.8%	0	NA	297,422	170,197	74.8%
THE PERFUME SHOP (Inc. Ireland)	508,669	-6.5%	0	NA	568,791	10.2%	16,286	38.4%	0	NA	33,334	18.7%	0	NA	0	NA	1,127,080	1,100,169	2.4%	0	NA	1,127,080	1,174,593	-4.0%
TOTAL	1,457,224	0.7%	4,151	5.9%	1,778,825	-6.2%	94,301	75.5%	339	-93.2%	203,004	24.8%	8,011	-8.5%	758	-50.1%	3,546,613	3,578,104	-0.9%	0	NA	3,546,613	3,689,522	-3.9%
TOTAL SALES EXCLUDING NORTHERN IRELAND	1,444,983	0.6%	4,151	5.9%	1,758,788	-6.6%	92,841	74.7%	339	-93.2%	199,687	23.7%	7,908	-9.6%	758	-50.1%	3,509,455	3,551,990	-1.2%	0	NA	3,509,455	3,663,369	-4.2%
LIKE ON LIKE	1,434,897	0.2%	4,151	5.9%	1,747,015	-6.9%	91,027	72.6%	339	-93.2%	197,261	22.1%	7,685	-11.7%	758	-50.1%	3,483,133	3,541,895	-1.7%	0	NA	3,483,133	3,615,470	-3.7%

MONTH - RETAIL
2015 vs 2014

GROUP:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BEAUTY BASE	19,011	-20.4%	0	NA	23,893	-0.9%	1,241	-40.6%	0	NA	1,873	-21.3%	153	3.4%	0	NA	46,171	52,622	-12.3%	0	NA	46,171	55,053	-16.1%
BOOTS	1,421,020	0.9%	0	NA	1,888,928	11.8%	44,008	-12.2%	0	NA	21,269	-38.3%	0	NA	0	NA	3,375,225	3,183,045	6.0%	142	-61.1%	3,375,367	3,183,410	6.0%
DEBENHAMS	979,999	-7.9%	0	NA	1,145,975	-1.5%	67,141	-7.0%	0	NA	136,175	32.2%	9,784	-9.5%	0	NA	2,339,074	2,413,253	-3.1%	2,825	-90.6%	2,341,899	2,443,430	-4.2%
FENWICK	64,935	-4.7%	0	NA	64,172	-2.8%	4,214	-17.0%	0	NA	9,793	-2.6%	677	-27.1%	0	NA	143,791	150,194	-4.3%	0	NA	143,791	154,747	-7.1%
HOUSE OF FRASER	203,158	2.7%	0	NA	195,895	13.1%	13,412	-0.4%	1,281	NA	34,381	-18.0%	3,413	-25.9%	0	NA	451,540	431,135	4.7%	400	-97.7%	451,940	448,430	0.8%
INDEPENDENT	125,165	-29.6%	4,981	5.9%	127,760	-16.5%	10,192	-21.1%	8,231	NA	30,860	-40.1%	2,414	-38.5%	910	-78.7%	310,513	408,615	-24.0%	211	-96.6%	310,724	414,813	-25.1%
JOHN LEWIS	175,318	-8.8%	0	NA	184,021	-8.8%	8,293	-15.8%	0	NA	20,562	1.9%	0	NA	0	NA	388,194	423,942	-8.4%	12	-61.3%	388,206	423,973	-8.4%
MORLEYS	11,740	23.6%	0	NA	14,755	53.8%	767	-7.7%	0	NA	1,157	22.3%	93	55.0%	0	NA	28,512	20,924	36.3%	0	NA	28,512	21,891	30.2%
SALON	6,806	-11.1%	0	NA	6,765	3.7%	771	106.1%	0	NA	371	-20.2%	31	10.7%	0	NA	14,744	15,048	-2.0%	0	NA	14,744	15,719	-6.2%
SELFRIDGES	47,337	1.4%	0	NA	47,294	-3.8%	2,482	-25.6%	1,718	-23.7%	10,359	-28.4%	544	-69.9%	0	NA	109,734	117,683	-6.8%	0	NA	109,734	120,250	-8.7%
SWAROVSKI	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	460	-98.5%	460	29,706	-98.5%
THE FRAGRANCE SHOP	505,563	24.2%	0	NA	840,345	32.1%	239	-97.2%	0	NA	25,697	-22.0%	0	NA	0	NA	1,371,844	1,085,017	26.4%	1,075	-84.5%	1,372,919	1,091,967	25.7%
THE PERFUME SHOP (Inc. Ireland)	1,477,300	-1.2%	0	NA	2,426,878	4.5%	52,287	-10.8%	0	NA	94,995	0.4%	0	NA	0	NA	4,051,460	3,970,230	2.0%	0	NA	4,051,460	4,001,983	1.2%
TOTAL	5,037,352	-1.2%	4,981	5.9%	6,966,681	7.3%	205,047	-13.6%	11,230	311.1%	387,492	-4.8%	17,109	-23.4%	910	-78.7%	12,630,802	12,271,708	2.9%	5,125	-96.2%	12,635,927	12,405,372	1.9%
TOTAL SALES EXCLUDING NORTHERN IRELAND	4,894,011	-1.0%	4,981	5.9%	6,730,442	7.5%	196,794	-13.5%	11,230	311.1%	379,479	-5.3%	16,800	-23.8%	910	-78.7%	12,234,647	11,862,158	3.1%	5,112	-96.1%	12,239,759	11,992,155	2.1%
LIKE ON LIKE	4,869,415	-1.2%	4,981	5.9%	6,693,527	7.3%	194,941	-14.0%	11,230	311.1%	377,075	-5.7%	16,720	-24.0%	910	-78.7%	12,168,799	11,830,811	2.9%	5,112	-96.1%	12,173,911	11,960,996	1.8%

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DECEMBER 2015 YTD

CLARINS FRAGRANCE GROUP DISTRIBUTION

	<i>TOTAL TRADE</i>	<i>TOTAL RETAIL</i>	<i>NUMBER OF DOORS</i>	<i>% RETAIL BUSINESS</i>	<i>RANKING BUSINESS</i>
THE PERFUME SHOP (Inc. Ireland)	5,641,585	10,778,175	210	27.4%	1
BOOTS	5,968,641	9,927,220	310	25.2%	2
DEBENHAMS	5,004,007	8,208,979	169	20.8%	3
THE FRAGRANCE SHOP	2,323,369	4,347,006	130	11.0%	4
INDEPENDENT	909,908	1,479,068	35	3.8%	6
HOUSE OF FRASER	1,052,145	1,717,294	33	4.4%	5
JOHN LEWIS	745,614	1,362,469	31	3.5%	7
SELFRIDGES	255,010	567,967	4	1.4%	9
FENWICK	323,485	587,145	10	1.5%	8
BEAUTY BASE	103,744	191,843	7	0.5%	10
SWAROVSKI	13,957	62,592	63	0.2%	12
MORLEYS	64,592	99,275	6	0.3%	11
SALON	29,813	54,603	7	0.1%	13
TOTAL	22,435,870	39,383,636	1,015		
TOTAL SALES EXCLUDING NORTHERN IRELAND	22,246,778	38,374,791	993		

MIX OF BUSINESS

	TRADE	RETAIL
ANGEL	39.2%	40.2%
INNOCENT	0.1%	0.1%
ALIEN	52.7%	52.3%
WOMANITY	2.3%	2.1%
MIRROR MIRROR	0.3%	0.2%
AURA	-0.2%	0.6%
AURA JEWEL	0.0%	0.0%
A*MEN	5.3%	4.2%
COLOGNE	0.3%	0.2%

SUMMARY

DECEMBER 2015 MTH

CLARINS FRAGRANCE GROUP DISTRIBUTION

	TOTAL TRADE	TOTAL RETAIL	NUMBER OF DOORS	% RETAIL BUSINESS	RANKING BUSINESS
THE PERFUME SHOP (Inc. Ireland)	1,127,080	4,051,460	210	32.1%	1
DEBENHAMS	871,147	2,341,899	169	18.5%	3
BOOTS	809,417	3,375,367	310	26.7%	2
THE FRAGRANCE SHOP	297,422	1,372,919	130	10.9%	4
INDEPENDENT	127,832	310,724	35	2.5%	7
HOUSE OF FRASER	91,335	451,940	33	3.6%	5
JOHN LEWIS	126,900	388,206	31	3.1%	6
SELFRIDGES	32,171	109,734	4	0.9%	9
FENWICK	36,436	143,791	10	1.1%	8
BEAUTY BASE	12,558	46,171	7	0.4%	10
SWAROVSKI	0	460	63	0.0%	13
MORLEYS	9,487	28,512	6	0.2%	11
SALON	4,828	14,744	7	0.1%	12
TOTAL	3,546,613	12,635,927	1,015		
TOTAL SALES EXCLUDING NORTHERN IRELAND	3,509,455	12,239,759	993		

MIX OF BUSINESS

	TRADE	RETAIL
ANGEL	41.1%	39.9%
INNOCENT	0.1%	0.0%
ALIEN	50.2%	55.1%
WOMANITY	2.7%	1.6%
MIRROR MIRROR	0.0%	0.1%
AURA	0.0%	0.0%
AURA JEWEL	0.0%	0.0%
A*MEN	5.7%	3.1%
COLOGNE	0.2%	0.1%

DECEMBER 2015 YTD

CLARINS FRAGRANCE GROUP STORE GROUP REPORT

BEAUTY BASE GROUP

YEAR TO DATE - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BEAUTY BASE STAINES	2,500	-49.3%	0	NA	3,760	5.3%	0	NA	0	NA	491	-22.2%	0	NA	0	NA	6,751	9,251	-27.0%	0	NA	6,751	9,300	-27.4%
BEAUTY BASE EALING	4,828	-13.1%	0	NA	6,250	15.8%	302	2.4%	0	NA	1,726	85.8%	0	NA	0	NA	13,106	12,178	7.6%	0	NA	13,106	12,349	6.1%
BEAUTY BASE STRATFORD	7,446	-22.3%	0	NA	14,930	8.1%	1,269	39.9%	0	NA	5,423	40.7%	448	13.1%	0	NA	29,516	29,074	1.5%	0	NA	29,516	29,600	-0.3%
BEAUTY BASE LONDON WHITE CITY WESTFIELD	6,764	-27.3%	0	NA	11,047	-18.1%	824	140.2%	533	0.0%	3,250	21.3%	258	16.2%	0	NA	22,676	26,575	-14.7%	66	-88.8%	22,742	27,163	-16.3%
BEAUTY BASE HOUNSLOW	5,062	-5.8%	0	NA	7,417	26.9%	83	277.3%	0	NA	2,094	82.1%	0	NA	0	NA	14,656	12,391	18.3%	0	NA	14,656	12,733	15.1%
BEAUTY BASE SLOUGH (OPENED 09/12/14)	2,566	45.6%	0	NA	3,202	73.3%	224	50.3%	0	NA	964	263.8%	0	NA	0	NA	6,956	4,024	72.9%	0	NA	6,956	4,024	72.9%
BEAUTY BASE LONDON	4,114	-20.7%	0	NA	3,918	-27.0%	262	42.4%	0	NA	1,619	62.1%	104	-24.6%	0	NA	10,017	11,870	-15.6%	0	NA	10,017	12,066	-17.0%
TOTAL	33,280	-20.2%	0	NA	50,524	2.4%	2,964	46.7%	533	-50.0%	15,567	48.1%	810	7.1%	0	NA	103,678	105,363	-1.6%	66	-96.5%	103,744	107,235	-3.3%
LIKE ON LIKE	30,714	-23.1%	0	NA	47,322	-0.3%	2,740	46.4%	533	-50.0%	14,603	42.6%	810	7.1%	0	NA	96,722	101,339	-4.6%	66	-96.5%	96,788	103,211	-6.2%

YEAR TO DATE - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BEAUTY BASE STAINES	5,622	-10.4%	0	NA	7,062	11.4%	366	-33.2%	0	NA	553	-12.5%	47	42.4%	0	NA	13,650	13,827	-1.3%	48	-92.4%	13,698	14,462	-5.3%
BEAUTY BASE EALING	10,005	-4.9%	0	NA	12,573	18.3%	654	-29.0%	0	NA	985	-7.1%	80	48.1%	0	NA	24,297	23,181	4.8%	91	-91.5%	24,388	24,249	0.6%
BEAUTY BASE STRATFORD	22,191	-18.5%	0	NA	27,887	1.4%	1,447	-39.2%	0	NA	2,186	-19.5%	172	1.2%	0	NA	53,883	60,010	-10.2%	248	-91.1%	54,131	62,783	-13.8%
BEAUTY BASE LONDON WHITE CITY WESTFIELD	18,510	-24.1%	0	NA	23,262	-5.6%	1,205	-43.4%	0	NA	1,823	-25.2%	146	1.4%	0	NA	44,946	53,727	-16.3%	219	-91.2%	45,165	56,209	-19.6%
BEAUTY BASE HOUNSLOW	9,858	-19.8%	0	NA	12,393	-0.2%	642	-40.3%	0	NA	969	-21.8%	80	25.0%	0	NA	23,942	27,087	-11.6%	98	-92.2%	24,040	28,336	-15.2%
BEAUTY BASE SLOUGH (OPENED 09/12/14)	4,547	502.3%	0	NA	5,714	649.9%	296	348.5%	0	NA	448	497.3%	39	680.0%	0	NA	11,044	1,663	564.1%	37	-51.9%	11,081	1,740	536.8%
BEAUTY BASE LONDON	7,925	-23.9%	0	NA	9,959	-5.3%	518	-43.1%	0	NA	780	-25.1%	62	5.1%	0	NA	19,244	22,939	-16.1%	96	-91.0%	19,340	24,000	-19.4%
TOTAL	78,658	-14.4%	0	NA	98,850	6.5%	5,128	-36.1%	0	NA	7,744	-15.8%	626	18.3%	0	NA	191,006	202,434	-5.6%	837	-91.0%	191,843	211,779	-9.4%
LIKE ON LIKE	74,111	-18.7%	0	NA	93,136	1.2%	4,832	-39.3%	0	NA	7,296	-20.1%	587	12.0%	0	NA	179,962	200,771	-10.4%	800	-91.4%	180,762	210,039	-13.9%

NUMBER OF DOORS

7

DECEMBER 2015

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

BEAUTY BASE GROUP

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BEAUTY BASE STAINES	403	-80.5%	0	NA	1,072	-11.0%	0	NA	0	NA	0	NA	0	NA	0	NA	1,475	3,511	-58.0%	0	NA	1,475	3,560	-58.6%
BEAUTY BASE EALING	223	-91.2%	0	NA	641	-69.0%	56	-32.5%	0	NA	23	-93.6%	0	NA	0	NA	943	5,043	-81.3%	0	NA	943	5,067	-81.4%
BEAUTY BASE STRATFORD	1,202	-70.8%	0	NA	1,494	-65.7%	139	-40.1%	0	NA	211	-81.8%	138	-19.8%	0	NA	3,184	10,039	-68.3%	0	NA	3,184	10,248	-68.9%
BEAUTY BASE LONDON WHITE CITY WESTFIELD	1,070	-70.2%	0	NA	2,056	-56.4%	139	-21.0%	0	NA	224	-78.7%	0	NA	0	NA	3,489	9,621	-63.7%	0	NA	3,489	9,621	-63.7%
BEAUTY BASE HOUNSLOW	608	-76.5%	0	NA	1,401	-47.5%	83	277.3%	0	NA	222	-62.9%	0	NA	0	NA	2,314	5,881	-60.7%	0	NA	2,314	5,954	-61.1%
BEAUTY BASE SLOUGH (OPENED 09/12/14)	277	-84.3%	0	NA	426	-76.9%	56	-62.4%	0	NA	0	NA	0	NA	0	NA	759	4,024	-81.1%	0	NA	759	4,024	-81.1%
BEAUTY BASE LONDON	56	-97.1%	0	NA	22	-98.4%	0	NA	0	NA	316	112.1%	0	NA	0	NA	394	3,571	-89.0%	0	NA	394	3,571	-89.0%
TOTAL	3,839	-79.3%	0	NA	7,112	-61.1%	473	-35.0%	0	NA	996	-73.8%	138	-55.5%	0	NA	12,558	41,690	-69.9%	0	NA	12,558	42,045	-70.1%
LIKE ON LIKE	3,562	-78.8%	0	NA	6,686	-59.3%	417	-28.0%	0	NA	996	-71.8%	138	-55.5%	0	NA	11,799	37,666	-68.7%	0	NA	11,799	38,021	-69.0%

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BEAUTY BASE STAINES	1,773	-21.6%	0	NA	2,228	-2.4%	116	-41.4%	0	NA	175	-22.2%	14	0.0%	0	NA	4,306	4,981	-13.6%	0	NA	4,306	5,211	-17.4%
BEAUTY BASE EALING	2,738	5.6%	0	NA	3,441	31.4%	179	-21.1%	0	NA	270	4.2%	21	31.3%	0	NA	6,649	5,714	16.4%	0	NA	6,649	5,978	11.2%
BEAUTY BASE STRATFORD	4,167	-39.8%	0	NA	5,237	-25.1%	272	-55.0%	0	NA	410	-40.6%	34	-20.9%	0	NA	10,120	15,255	-33.7%	0	NA	10,120	15,960	-36.6%
BEAUTY BASE LONDON WHITE CITY WESTFIELD	4,709	-21.9%	0	NA	5,919	-2.7%	307	-41.7%	0	NA	464	-22.8%	38	2.7%	0	NA	11,437	13,277	-13.9%	0	NA	11,437	13,890	-17.7%
BEAUTY BASE HOUNSLOW	2,268	-28.6%	0	NA	2,851	-11.1%	148	-46.6%	0	NA	223	-29.7%	19	-5.0%	0	NA	5,509	6,996	-21.3%	0	NA	5,509	7,319	-24.7%
BEAUTY BASE SLOUGH (OPENED 09/12/14)	1,399	85.3%	0	NA	1,758	130.7%	91	37.9%	0	NA	138	84.0%	12	140.0%	0	NA	3,398	1,663	104.3%	0	NA	3,398	1,740	95.3%
BEAUTY BASE LONDON	1,957	-9.0%	0	NA	2,459	13.3%	128	-31.9%	0	NA	193	-9.8%	15	15.4%	0	NA	4,752	4,736	0.3%	0	NA	4,752	4,955	-4.1%
TOTAL	19,011	-20.4%	0	NA	23,893	-0.9%	1,241	-40.6%	0	NA	1,873	-21.3%	153	3.4%	0	NA	46,171	52,622	-12.3%	0	NA	46,171	55,053	-16.1%
LIKE ON LIKE	17,612	-23.9%	0	NA	22,135	-5.2%	1,150	-43.1%	0	NA	1,735	-24.8%	141	-1.4%	0	NA	42,773	50,959	-16.1%	0	NA	42,773	53,313	-19.8%

NUMBER OF DOORS

DECEMBER 2015 YTD

**CLARINS FRAGRANCE GROUP
STORE GROUP REPORT**

BOOTS GROUP

**YEAR TO DATE - TRADE
2015 vs 2014**

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BOOTS GROUP	1,565,598	-8.0%	0	NA	2,681,462	6.8%	84,661	-3.7%	0	NA	32,970	-59.8%	0	NA	0	NA	4,364,691	4,383,598	-0.4%	0	NA	4,364,691	4,364,685	0.0%
BOOTS GROUP NI	6,927	NA	0	NA	1,936	NA	0	NA	0	NA	0	NA	0	NA	0	NA	8,863	1,569	NA	0	NA	8,863	1,569	NA
BOOTS.COM NOTTINGHAM	29,052	-27.2%	0	NA	(3,094)	NA	(1,400)	NA	0	NA	(551)	NA	0	NA	0	NA	24,007	74,437	-67.7%	0	NA	24,007	74,437	-67.7%
BOOTS HEAD OFFICE ACCOUNT	(46,435)	NA	0	NA	(15,092)	NA	0	NA	0	NA	0	NA	0	NA	0	NA	(61,527)	(209,372)	NA	0	NA	(61,527)	(209,396)	NA
BOOTS HEAD OFFICE ACCOUNT	0	NA	0	NA	(2,889)	NA	0	NA	0	NA	(134)	NA	0	NA	0	NA	(3,023)	0	NA	0	NA	(3,023)	0	NA
BOOTS WAREHOUSE DELIVERIES	855,217	8.8%	0	NA	780,413	6.9%	0	NA	0	NA	0	NA	0	NA	0	NA	1,635,630	1,515,563	7.9%	0	NA	1,635,630	1,515,563	7.9%
TOTAL	2,410,359	3.0%	0	NA	3,442,736	5.9%	83,261	-9.6%	0	NA	32,285	-62.0%	0	NA	0	NA	5,968,641	5,765,795	3.5%	0	NA	5,968,641	5,746,858	3.9%

TOTAL EXCLUDING NORTHERN IRELAND	2,403,432	2.8%	0	NA	3,440,800	5.9%	83,261	-9.6%	0	NA	32,285	-62.0%	0	NA	0	NA	5,959,778	5,764,226	3.4%	0	NA	5,959,778	5,745,289	3.7%
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LIKE ON LIKE	2,403,432	2.8%	0	NA	3,440,800	5.9%	83,261	-9.6%	0	NA	32,285	-62.0%	0	NA	0	NA	5,959,778	5,764,226	3.4%	0	NA	5,959,778	5,745,289	3.7%
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**YEAR TO DATE - RETAIL
2015 vs 2014**

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BOOTS GROUP	3,296,797	NA	0	NA	4,616,961	NA	127,121	NA	0	NA	68,870	NA	0	NA	0	NA	8,109,749	7,934,865	NA	1,198	NA	8,110,947	7,943,109	NA
BOOTS GROUP NI	58,827	20.9%	0	-77.8%	78,060	18.9%	2,463	-91.7%	0	NA	1,452	-8.6%	0	NA	0	NA	140,802	132,817	16.8%	64	-63.4%	140,866	133,029	16.0%
BOOTS.COM NOTTINGHAM	548,175	32.5%	0	NA	1,075,291	18.1%	21,676	-3.3%	0	NA	30,265	-7.5%	0	NA	0	NA	1,675,407	1,379,189	21.5%	0	NA	1,675,407	1,383,658	21.1%
BOOTS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
BOOTS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
BOOTS WAREHOUSE DELIVERIES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TOTAL	3,903,799	3.7%	0	NA	5,770,312	7.3%	151,260	-14.4%	0	NA	100,587	-21.8%	0	NA	0	NA	9,925,958	9,446,871	5.1%	1,262	-90.2%	9,927,220	9,459,796	4.9%

TOTAL EXCLUDING NORTHERN IRELAND	3,844,972	3.8%	0	NA	5,692,252	7.3%	148,797	-14.8%	0	NA	99,135	-22.1%	0	NA	0	NA	9,785,156	9,314,054	5.1%	1,198	-90.6%	9,786,354	9,326,767	4.9%
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LIKE ON LIKE	3,844,972	3.8%	0	NA	5,692,252	7.3%	148,797	-14.8%	0	NA	99,135	-22.1%	0	NA	0	NA	9,785,156	9,314,054	5.1%	1,198	-90.6%	9,786,354	9,326,767	4.9%
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NUMBER OF DOORS 310

NUMBER OF DOORS EXCLUDING NORTHERN IRELAND 298

DECEMBER 2015

BOOTS GROUP

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BOOTS GROUP	203,519	-33.7%	0	NA	203,348	-58.9%	16,800	-23.1%	0	NA	8,085	-67.0%	0	NA	0	NA	431,752	848,567	-49.1%	0	NA	431,752	848,567	-49.1%
BOOTS GROUP NI	538	NA	0	NA	484	NA	0	NA	0	NA	0	NA	0	NA	0	NA	1,022	523	NA	0	NA	1,022	523	NA
BOOTS.COM NOTTINGHAM	5,370	10.2%	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	5,370	4,875	10.2%	0	NA	5,370	4,875	10.2%
BOOTS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
BOOTS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
BOOTS WAREHOUSE DELIVERIES	157,860	NA	0	NA	213,413	NA	0	NA	0	NA	0	NA	0	NA	0	NA	371,273	0	NA	0	NA	371,273	0	NA
TOTAL	367,287	17.6%	0	NA	417,245	-15.8%	16,800	-23.1%	0	NA	8,085	-67.0%	0	NA	0	NA	809,417	853,965	-5.2%	0	NA	809,417	853,965	-5.2%
TOTAL EXCLUDING NORTHERN IRELAND	366,749	17.6%	0	NA	416,761	-15.9%	16,800	-23.1%	0	NA	8,085	-67.0%	0	NA	0	NA	808,395	853,442	-5.3%	0	NA	808,395	853,442	-5.3%
LIKE ON LIKE	366,749	17.6%	0	NA	416,761	-15.9%	16,800	-23.1%	0	NA	8,085	-67.0%	0	NA	0	NA	808,395	853,442	-5.3%	0	NA	808,395	853,442	-5.3%

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BOOTS GROUP	1,204,463	-2.6%	0	NA	1,558,068	14.3%	36,572	-14.7%	0	NA	12,742	-47.5%	0	NA	0	NA	2,811,845	2,667,099	5.4%	142	-32.7%	2,811,987	2,667,310	5.4%
BOOTS GROUP NI	25,907	NA	0	NA	33,506	NA	977	NA	0	NA	472	NA	0	NA	0	NA	60,862	67,730	NA	0	NA	60,862	67,884	NA
BOOTS.COM NOTTINGHAM	190,650	39.3%	0	NA	297,354	0.6%	6,459	3.3%	0	NA	8,055	-16.6%	0	NA	0	NA	502,518	448,216	12.1%	0	NA	502,518	448,216	12.1%
BOOTS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
BOOTS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
BOOTS WAREHOUSE DELIVERIES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TOTAL	1,421,020	0.9%	0	NA	1,888,928	11.8%	44,008	-12.2%	0	NA	21,269	-38.3%	0	NA	0	NA	3,375,225	3,183,045	6.0%	142	-61.1%	3,375,367	3,183,410	6.0%
TOTAL EXCLUDING NORTHERN IRELAND	1,395,113	1.6%	0	NA	1,855,422	11.9%	43,031	-12.4%	0	NA	20,797	-38.7%	0	NA	0	NA	3,314,363	3,115,315	6.4%	142	-32.7%	3,314,505	3,115,526	6.4%
LIKE ON LIKE	1,395,113	1.6%	0	NA	1,855,422	11.9%	43,031	-12.4%	0	NA	20,797	-38.7%	0	NA	0	NA	3,314,363	3,115,315	6.4%	142	-32.7%	3,314,505	3,115,526	6.4%

NUMBER OF DOORS 310

NUMBER OF DOORS EXCLUDING NORTHERN IRELAND 298

DECEMBER 2015 YTD

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

DEBENHAMS GROUP

YEAR TO DATE - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL		SW TOTAL		CFG TOTAL			
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BROWNS CHESTER	32,388	3.0%	0	NA	30,446	-8.0%	4,337	-20.7%	0	NA	6,773	71.0%	378	-24.2%	0	NA	74,322	74,489	-0.2%	115	-93.0%	74,437	76,130	-2.2%
DEBENHAMS ABERDEEN	24,098	14.0%	0	NA	20,668	-20.2%	1,786	-26.7%	0	NA	3,823	32.6%	224	-12.8%	0	NA	50,599	52,620	-3.8%	98	-95.7%	50,697	54,897	-7.7%
DEBENHAMS ASHFORD	4,759	-15.1%	0	NA	4,985	-20.9%	334	-54.5%	0	NA	351	-17.2%	34	-50.0%	0	NA	10,463	13,134	-20.3%	0	NA	10,463	13,673	-23.5%
DEBENHAMS AYR	13,114	-9.5%	0	NA	11,847	-11.1%	1,171	30.8%	0	NA	2,201	72.9%	68	-20.0%	0	NA	28,401	30,076	-5.6%	0	NA	28,401	30,978	-8.3%
DEBENHAMS BALLYMENA	916	NA	0	NA	2,297	NA	0	NA	0	NA	283	NA	17	NA	0	NA	3,513	4,781	NA	0	NA	3,513	4,781	NA
DEBENHAMS BANBURY	9,130	-5.9%	0	NA	7,845	-1.0%	705	38.5%	0	NA	1,487	137.9%	51	NA	0	NA	19,218	18,762	2.4%	0	NA	19,218	18,762	2.4%
DEBENHAMS BANGOR	7,207	-10.5%	0	NA	12,976	-3.1%	718	-37.0%	0	NA	798	160.8%	51	0.0%	0	NA	21,729	22,945	-5.3%	(24)	NA	21,705	23,503	-7.7%
DEBENHAMS BARROW	9,194	-9.8%	0	NA	11,845	0.1%	839	-24.2%	0	NA	985	121.8%	102	0.0%	0	NA	22,965	23,681	-3.0%	0	NA	22,965	23,681	-3.0%
DEBENHAMS BASILDON	24,178	-5.7%	0	NA	24,973	-1.8%	2,789	-29.2%	0	NA	4,856	76.6%	68	-81.1%	0	NA	56,844	58,134	-2.2%	147	-93.4%	56,991	60,351	-5.6%
DEBENHAMS BASINGSTOKE	9,455	-14.7%	0	NA	11,720	-2.6%	880	8.6%	0	NA	1,850	123.2%	121	-49.6%	0	NA	24,026	25,002	-3.9%	0	NA	24,026	25,386	-5.4%
DEBENHAMS BATH	8,979	30.4%	0	NA	8,002	29.5%	405	-60.2%	0	NA	886	49.2%	52	-78.2%	0	NA	18,324	14,912	22.9%	(21)	NA	18,303	15,466	18.3%
DEBENHAMS BEDFORD	8,683	-9.6%	0	NA	7,067	-28.5%	605	-10.4%	0	NA	1,279	173.3%	103	102.0%	0	NA	17,737	20,689	-14.3%	0	NA	17,737	20,689	-14.3%
DEBENHAMS BELFAST	22,391	NA	0	NA	24,710	NA	3,369	NA	0	NA	4,135	NA	170	NA	0	NA	54,775	42,475	NA	164	NA	54,939	42,643	NA
DEBENHAMS BEVERLEY (OPENED 21/07/15)	2,868	NA	0	NA	2,821	NA	354	NA	0	NA	828	NA	172	NA	0	NA	7,043	0	NA	0	NA	7,043	0	NA
DEBENHAMS BIRMINGHAM	49,410	2.4%	0	NA	65,264	4.4%	6,471	-22.2%	0	NA	14,149	31.7%	325	-69.5%	0	NA	135,619	130,903	3.6%	429	-91.0%	136,048	135,659	0.3%
DEBENHAMS BLACKBURN	11,147	-9.3%	0	NA	16,279	-5.3%	985	-20.0%	0	NA	1,728	106.7%	102	-46.0%	0	NA	30,241	31,731	-4.7%	0	NA	30,241	32,354	-6.5%
DEBENHAMS BLACKPOOL	10,719	2.9%	0	NA	12,388	2.1%	1,104	102.9%	0	NA	1,522	127.2%	120	-13.0%	0	NA	25,853	23,902	8.2%	0	NA	25,853	23,902	8.2%
DEBENHAMS BOLTON	8,865	-31.6%	0	NA	9,500	-1.7%	1,510	44.6%	0	NA	1,194	93.5%	34	-80.1%	0	NA	21,103	24,457	-13.7%	0	NA	21,103	24,612	-14.3%
DEBENHAMS BOREHAMWOOD (OPENED 30/10/14)	4,325	17.2%	0	NA	5,891	39.7%	84	-70.1%	0	NA	577	-5.4%	34	-71.9%	0	NA	10,911	8,919	22.3%	0	NA	10,911	8,919	22.3%
DEBENHAMS BOURNEMOUTH	8,738	-4.6%	0	NA	10,316	-16.4%	1,405	176.0%	0	NA	1,369	64.0%	309	38.6%	0	NA	22,137	23,071	-4.0%	(16)	NA	22,121	23,882	-7.4%
DEBENHAMS BRADFORD (OPENED 21/07/15)	6,309	NA	0	NA	8,479	NA	725	NA	0	NA	1,514	NA	258	NA	0	NA	17,285	0	NA	0	NA	17,285	0	NA
DEBENHAMS BRIGHTON	18,885	-10.7%	0	NA	20,232	-4.4%	1,620	-14.1%	0	NA	3,895	36.0%	206	-58.6%	0	NA	44,838	47,559	-5.7%	66	-96.2%	44,904	49,290	-8.9%
DEBENHAMS BRISTOL	9,175	7.2%	0	NA	7,770	-10.9%	833	-13.8%	0	NA	1,646	136.5%	119	-22.7%	0	NA	19,543	19,092	2.4%	0	NA	19,543	19,888	-1.7%
DEBENHAMS BROMLEY	12,474	-18.0%	0	NA	9,812	-18.5%	873	-15.0%	0	NA	3,108	140.7%	325	18.2%	0	NA	26,592	29,845	-10.9%	(39)	NA	26,553	30,682	-13.5%
DEBENHAMS BURY	15,984	5.4%	0	NA	16,611	-6.1%	1,559	41.5%	0	NA	2,359	217.1%	256	113.3%	0	NA	36,769	34,826	5.6%	0	NA	36,769	35,823	2.6%
DEBENHAMS BURY ST EDMUNDS	14,224	7.2%	0	NA	9,472	-30.0%	1,247	4.0%	0	NA	1,710	129.2%	153	50.0%	0	NA	26,806	28,843	-7.1%	0	NA	26,806	28,843	-7.1%
DEBENHAMS CAMBRIDGE	12,550	-18.1%	0	NA	12,449	-22.8%	980	-6.2%	0	NA	2,199	16.5%	172	-28.3%	0	NA	28,350	34,627	-18.1%	98	-92.8%	28,448	35,991	-21.0%
DEBENHAMS CANTERBURY	6,793	18.0%	0	NA	5,326	-14.8%	92	-69.4%	0	NA	1,032	53.3%	17	NA	0	NA	13,260	12,980	2.2%	0	NA	13,260	13,176	0.6%
DEBENHAMS CARDIFF	34,286	-6.5%	(67)	NA	30,991	-15.6%	3,073	-6.0%	0	NA	9,046	83.3%	793	-5.7%	0	NA	78,122	81,868	-4.6%	66	-96.1%	78,188	83,555	-6.4%
DEBENHAMS CARLISLE	8,877	-8.3%	0	NA	8,231	-31.6%	790	-3.8%	0	NA	1,206	73.5%	102	50.0%	0	NA	19,206	23,303	-17.6%	(24)	NA	19,182	23,468	-18.3%
DEBENHAMS CARMARTHEN	5,213	-21.4%	0	NA	10,760	23.4%	168	-55.4%	0	NA	804	116.1%	34	0.0%	0	NA	16,979	16,138	5.2%	0	NA	16,979	16,211	4.7%
DEBENHAMS CHATHAM	7,543	-5.9%	0	NA	6,995	-8.4%	139	-54.1%	0	NA	869	37.1%	0	NA	0	NA	15,546	16,622	-6.5%	0	NA	15,546	17,145	-9.3%
DEBENHAMS CHELMSFORD	19,027	-3.7%	0	NA	19,789	23.2%	1,205	-21.7%	0	NA	2,568	83.2%	172	-28.3%	0	NA	42,761	39,003	9.6%	0	NA	42,761	39,774	7.5%
DEBENHAMS CHELTENHAM	3,675	-21.0%	0	NA	3,312	-18.1%	100	-71.8%	0	NA	504	447.8%	17	NA	0	NA	7,608	9,139	-16.8%	0	NA	7,608	9,139	-16.8%
DEBENHAMS CHESTERFIELD	7,201	-3.1%	0	NA	8,738	-5.2%	500	-42.1%	0	NA	867	86.9%	34	NA	0	NA	17,340	17,982	-3.6%	0	NA	17,340	17,982	-3.6%
DEBENHAMS CLAPHAM	7,790	-25.7%	0	NA	5,154	-36.6%	604	-43.1%	0	NA	1,300	-26.1%	51	-73.0%	0	NA	14,899	21,616	-31.1%	0	NA	14,899	21,919	-32.0%
DEBENHAMS COLCHESTER	24,140	11.7%	0	NA	26,946	1.0%	1,525	62.8%	0	NA	6,498	128.3%	154	-25.2%	0	NA	59,263	52,268	13.4%	66	-96.3%	59,329	54,043	9.8%
DEBENHAMS COVENTRY	10,919	1.6%	0	NA	13,789	12.2%	884	-35.2%	0	NA	2,031	112.9%	153	-40.5%	0	NA	27,776	25,606	8.5%	0	NA	27,776	25,728	8.0%
DEBENHAMS CRAIGAVON	7,104	NA	0	NA	6,884	NA	821	NA	0	NA	840	NA	85	NA	0	NA	15,734	15,821	NA	0	NA	15,734	15,821	NA
DEBENHAMS CRAWLEY	5,732	-14.8%	0	NA	6,012	-4.8%	348	10.5%	0	NA	959	118.9%	34	-66.7%	0	NA	13,085	13,896	-5.8%	0	NA	13,085	14,857	-11.9%
DEBENHAMS CROYDON	12,053	-10.6%	0	NA	7,815	-30.3%	744	69.9%	0	NA	2,629	29.4%	153	-50.3%	0	NA	23,394	27,480	-14.9%	0	NA	23,394	27,480	-14.9%
DEBENHAMS DERBY	9,302	-21.8%	0	NA	8,269	-28.7%	983	-16.3%	0	NA	1,135	54.6%	188	-35.6%	0	NA	19,877	25,703	-22.7%	49	-84.3%	19,926	26,015	-23.4%
DEBENHAMS DONCASTER	16,545	-7.3%	0	NA	14,534	-29.3%	1,469	30.9%	0	NA	2,205	105.7%	85	-37.5%	0	NA	34,838	40,729	-14.5%	0	NA	34,838	40,875	-14.8%
DEBENHAMS DUDLEY MERRYHILL	34,303	-5.5%	0	NA	42,891	-6.9%	4,937	13.5%	0	NA	7,782	73.5%	102	-78.8%	0	NA	90,015	91,702	-1.8%	98	-94.5%	90,113	93,487	-3.6%
DEBENHAMS DUMFRIES	3,741	-28.8%	0	NA	3,444	-10.4%	44	-87.7%	0	NA	379	88.6%	0	NA	0	NA	7,608	9,660	-21.2%	0	NA	7,608	10,208	-25.5%
DEBENHAMS DUNDEE	20,850	1.9%	0	NA	21,957	-1.2%	1,649	-24.8%	0	NA	4,009	78.8%	171	-33.5%	0	NA	48,636	47,376	2.7%	66	-96.0%	48,702	49,024	-0.7%
DEBENHAMS DUNFIRMILINE	7,095	-20.5%	0	NA	4,216	-44.9%	308	-71.1%	0	NA	766	94.4%	51	-40.0%	0	NA	12,436	18,124	-31.4%	0	NA	12,436	18,680	-33.4%
DEBENHAMS EAST KILBRIDE	11,035	-18.0%	0	NA	9,973	-1.7%	1,134	55.1%	0	NA	1,507	99.1%	188	121.2%	0	NA	23,837	25,174	-5.3%	0	NA	23,837	26,407	-9.7%
DEBENHAMS EASTBOURNE	5,251	-13.7%	0	NA	3,046	-34.9%	235	-64.6%	0	NA	823	46.2%	51	-66.9%	0	NA	9,406	12,145	-22.6%	0	NA	9,406	12,145	-22.6%

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YEAR TO DATE - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
DEBENHAMS FARNBOROUGH	4,914	2.9%	0	NA	4,873	-12.0%	0	NA	0	NA	501	191.3%	17	NA	0	NA	10,305	10,707	-3.8%	0	NA	10,305	10,707	-3.8%
DEBENHAMS FOLKSTONE	8,018	-15.9%	0	NA	8,462	-4.7%	404	-13.1%	0	NA	832	12.4%	34	-75.0%	0	NA	17,750	19,749	-10.1%	0	NA	17,750	19,991	-11.2%
DEBENHAMS GATESHEAD METROCENTRE	36,805	5.0%	0	NA	41,657	-25.6%	5,103	-20.4%	0	NA	9,776	122.6%	430	-37.6%	0	NA	93,771	102,570	-8.6%	352	-90.2%	94,123	106,155	-11.3%
DEBENHAMS GLASGOW	43,279	-9.4%	0	NA	35,027	-21.1%	3,914	-35.8%	0	NA	9,124	57.7%	430	-52.0%	0	NA	91,774	104,895	-12.5%	197	-95.2%	91,971	109,029	-15.6%
DEBENHAMS GLASGOW POLLOCK	35,298	12.0%	0	NA	28,342	-6.4%	3,669	1.8%	0	NA	5,793	57.9%	636	37.4%	0	NA	73,738	69,536	6.0%	213	-94.1%	73,951	73,163	1.1%
DEBENHAMS GLOUCESTER	9,885	1.7%	0	NA	9,142	0.7%	640	-19.1%	0	NA	1,577	225.2%	34	-78.1%	0	NA	21,278	20,223	5.2%	0	NA	21,278	20,629	3.1%
DEBENHAMS GRAVESEND	7,383	-23.0%	0	NA	8,028	-5.3%	684	-36.0%	0	NA	951	10.8%	17	-66.7%	0	NA	17,063	20,043	-14.9%	0	NA	17,063	20,043	-14.9%
DEBENHAMS GREAT YARMOUTH	5,947	-28.3%	0	NA	5,742	-6.4%	164	-59.8%	0	NA	906	108.8%	17	NA	0	NA	12,776	15,270	-16.3%	0	NA	12,776	15,318	-16.6%
DEBENHAMS GUILDFORD	6,253	-8.7%	0	NA	4,698	-32.2%	56	-74.9%	0	NA	896	81.0%	120	17.6%	0	NA	12,023	14,600	-17.7%	0	NA	12,023	15,000	-19.8%
DEBENHAMS HARROGATE	8,308	-11.9%	0	NA	4,777	-6.4%	512	-24.1%	0	NA	956	98.3%	34	-60.0%	0	NA	14,587	15,777	-7.5%	0	NA	14,587	16,168	-9.8%
DEBENHAMS HARROW	6,537	-30.0%	0	NA	6,975	-31.5%	706	-56.4%	0	NA	2,088	11.7%	85	-62.1%	0	NA	16,391	23,241	-29.5%	0	NA	16,391	23,906	-31.4%
DEBENHAMS HASTINGS	5,064	5.9%	0	NA	5,338	0.0%	56	-73.3%	0	NA	569	55.9%	17	NA	0	NA	11,044	10,693	3.3%	0	NA	11,044	10,693	3.3%
DEBENHAMS HAVERFORDWEST (OPENED 02/10/13)	3,351	-17.0%	0	NA	3,121	-17.9%	56	14.3%	0	NA	565	23.4%	0	NA	0	NA	7,093	8,345	-15.0%	0	NA	7,093	8,345	-15.0%
DEBENHAMS HEAD OFFICE ACCOUNT	(42,994)	NA	0	NA	(9,087)	NA	0	NA	0	NA	(5,943)	NA	0	NA	0	NA	(58,024)	(69,280)	NA	0	NA	(58,024)	(110,712)	NA
DEBENHAMS HEMEL HEMPSTEAD	6,679	7.2%	0	NA	9,153	-1.6%	1,090	35.6%	0	NA	1,163	45.6%	138	60.5%	0	NA	18,223	17,220	5.8%	0	NA	18,223	18,257	-0.2%
DEBENHAMS HEREFORD (OPENED 11/02/14)	5,399	7.7%	0	NA	10,753	35.1%	562	64.3%	0	NA	838	28.5%	0	NA	0	NA	17,552	14,105	24.4%	0	NA	17,552	14,105	24.4%
DEBENHAMS HOUSLOW	3,665	28.3%	0	NA	2,846	24.0%	225	-76.1%	0	NA	668	92.5%	17	NA	0	NA	7,421	6,440	15.2%	0	NA	7,421	6,532	13.6%
DEBENHAMS HULL	18,287	-2.6%	0	NA	19,933	4.3%	1,088	-16.1%	0	NA	2,352	118.6%	51	-67.1%	0	NA	41,711	40,417	3.2%	0	NA	41,711	40,488	2.1%
DEBENHAMS ILFORD	7,815	-12.8%	0	NA	7,493	5.4%	973	-38.4%	0	NA	1,706	55.5%	85	-58.5%	0	NA	18,072	18,944	-4.6%	0	NA	18,072	20,052	-9.9%
DEBENHAMS INVERNESS	8,928	-13.5%	0	NA	7,587	-15.6%	667	-1.3%	0	NA	1,286	204.7%	137	15.1%	0	NA	18,605	20,528	-9.4%	0	NA	18,605	21,300	-12.7%
DEBENHAMS IPSWICH	16,753	-0.7%	0	NA	20,109	16.7%	1,494	4.9%	0	NA	2,856	69.5%	292	70.8%	0	NA	41,504	37,384	11.0%	66	-89.3%	41,570	37,999	9.4%
DEBENHAMS KINGS LYNN	5,771	-17.5%	0	NA	6,329	-0.7%	56	-88.4%	0	NA	407	-20.8%	34	-60.0%	0	NA	12,597	14,455	-12.9%	0	NA	12,597	14,455	-12.9%
DEBENHAMS LEAMINGTON SPA (OPENED 19/09/13)	3,341	45.8%	0	NA	3,842	18.3%	0	NA	0	NA	344	-2.8%	17	-75.0%	0	NA	7,544	6,129	23.1%	0	NA	7,544	6,405	17.8%
DEBENHAMS LEEDS BRIGGATE	31,008	19.0%	0	NA	32,928	-4.6%	2,354	-31.4%	0	NA	8,928	106.3%	274	-33.3%	0	NA	75,492	68,757	9.8%	262	-80.9%	75,754	70,129	8.0%
DEBENHAMS LEEDS WHITE ROSE	35,458	-9.1%	0	NA	47,577	-2.6%	3,428	-21.0%	0	NA	8,263	93.3%	292	-22.8%	0	NA	95,018	96,834	-1.9%	245	-89.7%	95,263	99,219	-4.0%
DEBENHAMS LEICESTER	8,029	-16.2%	0	NA	13,255	0.3%	865	77.6%	0	NA	1,103	26.8%	153	-10.5%	0	NA	23,405	24,331	-3.8%	0	NA	23,405	24,658	-5.1%
DEBENHAMS LICHFIELD (OPENED 07/05/13)	8,774	-4.1%	0	NA	8,972	-24.6%	1,098	48.0%	0	NA	1,178	210.8%	68	-64.0%	0	NA	20,090	22,354	-10.1%	0	NA	20,090	22,931	-12.4%
DEBENHAMS LINCOLN	14,656	-8.8%	0	NA	12,985	5.6%	794	-6.8%	0	NA	2,349	185.1%	119	-1.7%	0	NA	30,903	30,166	2.4%	0	NA	30,903	30,493	1.3%
DEBENHAMS LIVERPOOL	43,854	3.5%	0	NA	65,151	8.7%	8,243	-17.3%	0	NA	8,593	83.3%	758	-15.3%	0	NA	126,599	114,898	10.2%	66	-98.1%	126,665	118,349	7.0%
DEBENHAMS LIVINGSTON	8,560	-2.7%	0	NA	9,203	-4.4%	715	6.9%	0	NA	1,206	89.0%	292	145.4%	0	NA	19,976	19,849	0.6%	0	NA	19,976	21,095	-5.3%
DEBENHAMS LLANDUDNO	13,657	-9.2%	0	NA	17,526	-2.4%	945	-4.2%	0	NA	1,897	147.0%	34	-75.2%	0	NA	34,059	34,890	-2.4%	(33)		34,026	35,746	-4.8%
DEBENHAMS LLANELLI	4,852	-8.5%	0	NA	3,969	-38.8%	168	-56.3%	0	NA	419	76.8%	17	NA	0	NA	9,425	12,408	-24.0%	0	NA	9,425	12,727	-25.9%
DEBENHAMS LONDON	67,591	0.0%	0	NA	57,964	-13.4%	5,798	-23.9%	0	NA	26,820	17.7%	2,031	-11.3%	0	NA	160,204	167,170	-4.2%	1,590	-78.0%	161,794	174,391	-7.2%
DEBENHAMS LONDON WHITE CITY WESTFIELD	7,330	-10.2%	0	NA	8,962	-9.9%	504	34.8%	0	NA	1,749	105.3%	102	-14.3%	0	NA	18,647	19,454	-4.1%	0	NA	18,647	19,851	-6.1%
DEBENHAMS LONDON WIMBLEDON	5,798	1.7%	0	NA	3,247	-34.3%	207	-48.1%	0	NA	800	26.8%	119	-22.7%	0	NA	10,171	11,819	-13.9%	0	NA	10,171	12,235	-16.9%
DEBENHAMS LONDONDERRY	5,491	NA	0	NA	5,960	NA	112	NA	0	NA	705	NA	17	NA	0	NA	12,285	10,991	NA	0	NA	12,285	10,991	NA
DEBENHAMS LUTON	6,676	-39.0%	0	NA	7,783	0.3%	465	-32.6%	0	NA	1,945	132.4%	85	-17.5%	0	NA	16,954	20,345	-16.7%	0	NA	16,954	21,087	-19.6%
DEBENHAMS MANCHESTER	32,565	-4.5%	0	NA	42,020	-6.0%	5,230	7.0%	0	NA	10,453	47.8%	772	-25.3%	0	NA	91,040	91,792	-0.8%	66	-96.8%	91,106	93,867	-2.9%
DEBENHAMS MANCHESTER TRAFFORD PARK	30,523	14.4%	0	NA	31,379	-29.4%	3,954	-14.2%	0	NA	10,547	118.2%	533	-24.4%	0	NA	76,936	81,248	-5.3%	232	-94.2%	77,168	85,249	-9.5%
DEBENHAMS MANSFIELD	6,558	15.4%	0	NA	7,003	-10.4%	553	-26.6%	0	NA	898	45.3%	34	-75.2%	0	NA	15,046	15,008	0.3%	0	NA	15,046	15,466	-2.7%
DEBENHAMS MIDDLESBROUGH	22,479	1.7%	0	NA	20,893	-12.4%	2,507	-0.2%	0	NA	4,707	99.8%	137	-20.3%	0	NA	50,723	50,997	-0.5%	66	-94.9%	50,789	52,289	-2.9%
DEBENHAMS MILTON KEYNES	27,583	32.0%	0	NA	26,732	1.6%	1,681	10.1%	0	NA	7,113	100.0%	170	-41.6%	0	NA	63,279	52,585	20.3%	442	-78.6%	63,721	54,652	16.6%
DEBENHAMS NEWBURY	5,178	2.0%	0	NA	4,633	35.3%	0	NA	0	NA	267	6.4%	17	-83.3%	0	NA	10,095	8,415	20.0%	0	NA	10,095	8,810	14.6%
DEBENHAMS NEWCASTLE	21,053	3.9%	0	NA	20,697	-27.4%	3,802	36.0%	0	NA	6,123	89.6%	463	-0.2%	0	NA	52,138	55,239	-5.6%	66	-97.8%	52,204	58,254	-10.4%
DEBENHAMS NEWPORT (OPENED 21/07/15)	3,325	NA	0	NA	4,177	NA	354	NA	0	NA	363	NA	0	NA	0	NA	8,219	0	NA	0	NA	8,219	0	NA
DEBENHAMS NEWRY	5,076	NA	0	NA	6,862	NA	409	NA	0	NA	942	NA	17	NA	0	NA	13,306	11,780	NA	24	NA	13,330	11,837	NA
DEBENHAMS NORTHAMPTON	4,094	3.1%	0	NA	4,126	-1.6%	67	-76.3%	0	NA	816	296.1%	17	NA	0	NA	9,120	8,655	5.4%	0	NA	9,120	8,655	5.4%
DEBENHAMS NORWICH	16,175	-9.3%	0	NA	14,489	13.9%	1,083	-6.9%	0	NA	2,615	167.7%	155	-30.2%	0	NA	34,517	32,921	4.8%	0	NA	34,517	33,578	2.8%
DEBENHAMS NOTTINGHAM	12,206	-3.3%	0	NA	11,591	1.4%	1,093	26.5%	0	NA	1,520	60.3%	171	-23.0%	0	NA	26,581	26,086	1.9%	0	NA	26,581	26,755	-0.7%
DEBENHAMS NUNEATON	7,103	1.3%	0	NA	7,710	0.2%	525	-29.5%	0	NA	640	74.4%	17	-85.7%	0	NA	15,995	15,937	0.4%	0	NA	15,995	15,937	0.4%
DEBENHAMS OLDHAM	6,698	-29.1%	0	NA	7,741	-16.8%	850	-4.6%	0	NA	1,421	788.1%	86	-61.4%	0	NA	16,796	20,027	-16.1%	82	-85.9%	16,878	20,608	-18.1%
DEBENHAMS OXFORD	9,442	-4.6%	0	NA	7,440	-6.9%	699	7.9%	0	NA	1,348	145.1%	171	42.5%	0	NA	19,100	19,202	-0.5%	0	NA	19,100	19,727	-3.2%
DEBENHAMS PERTH	5,148	0.9%	0	NA	3,015	9.4%	136	-49.8%	0	NA	360	5.3%	17	NA	0	NA	8,676	8,471	2.4%	0	NA	8,676	8,519	1.8%
DEBENHAMS PLYMOUTH	14,434	-10.8%	0	NA	9,697	-0.8%	1,420	26.0%	0	NA	1,959	167.3%	85	-17.5%	0	NA	27,595	27,915	-1.1%	0	NA	27,595	28,536	-3.3%</

DECEMBER 2015 YTD

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

DEBENHAM'S GROUP

YEAR TO DATE - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*’MEN		COLOGNE		MINIATURES		TMP TOTAL		SW TOTAL		CFG TOTAL			
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
DEBENHAMS PRESTON	13,528	-10.3%	0	NA	13,312	-12.0%	1,135	-47.8%	0	NA	2,131	46.3%	154	-47.3%	0	NA	30,260	34,124	-11.3%	0	NA	30,260	34,724	-12.9%
DEBENHAMS READING	8,274	-11.5%	0	NA	8,475	-9.4%	330	120.0%	0	NA	1,214	29.1%	222	0.5%	0	NA	18,515	20,016	-7.5%	0	NA	18,515	20,305	-8.8%
DEBENHAMS REDDITCH	10,893	-8.1%	0	NA	8,923	-25.4%	901	-2.6%	0	NA	1,104	75.2%	51	-78.8%	0	NA	21,872	25,607	-14.6%	0	NA	21,872	26,204	-16.5%
DEBENHAMS ROMFORD	36,415	6.0%	0	NA	27,288	-13.6%	2,127	-0.7%	0	NA	8,723	97.2%	430	19.4%	0	NA	74,983	72,882	2.9%	66	-95.2%	75,049	74,271	1.0%
DEBENHAMS RUGBY (OPENED 21/07/15)	3,530	NA	0	NA	4,384	NA	429	NA	0	NA	663	NA	86	NA	0	NA	9,092	0	NA	0	NA	9,092	0	NA
DEBENHAMS SALISBURY	7,174	-19.6%	0	NA	6,548	-18.7%	666	15.8%	0	NA	676	31.3%	34	-66.7%	0	NA	15,098	18,168	-16.9%	0	NA	15,098	18,637	-19.0%
DEBENHAMS SCARBOROUGH	10,742	-17.6%	0	NA	11,986	1.4%	1,082	22.8%	0	NA	1,548	65.0%	85	0.0%	0	NA	25,443	26,756	-4.9%	0	NA	25,443	26,756	-4.9%
DEBENHAMS SCUNTHORPE (OPENED 21/08/14)	5,502	43.9%	0	NA	8,709	67.9%	270	-49.2%	0	NA	815	69.1%	0	NA	0	NA	15,296	10,095	51.5%	0	NA	15,296	10,095	51.5%
DEBENHAMS SHEFFIELD	5,342	-11.3%	0	NA	5,514	-21.6%	331	-60.0%	0	NA	1,165	137.3%	17	-92.9%	0	NA	12,369	14,616	-15.4%	0	NA	12,369	14,616	-15.4%
DEBENHAMS SHEFFIELD MEADOWHALL	29,872	10.6%	0	NA	34,743	0.3%	2,580	-26.7%	0	NA	6,856	78.9%	325	-14.2%	0	NA	74,376	69,399	7.2%	295	-83.0%	74,671	71,130	5.0%
DEBENHAMS SHERBURN (OPENED 01/09/15)	132,438	NA	0	NA	198,226	NA	13,854	NA	0	NA	20,748	NA	3,202	NA	0	NA	368,468	0	NA	0	NA	368,468	0	NA
DEBENHAMS SLOUGH	3,547	-17.9%	0	NA	3,193	-16.0%	56	-88.7%	0	NA	419	-6.7%	17	NA	0	NA	7,232	9,069	-20.3%	0	NA	7,232	9,369	-22.8%
DEBENHAMS SOUTHAMPTON	7,964	-20.5%	0	NA	7,736	-17.8%	989	165.1%	0	NA	1,069	15.1%	85	0.0%	0	NA	17,843	20,802	-14.2%	0	NA	17,843	21,533	-17.1%
DEBENHAMS SOUTHEND	29,815	6.0%	0	NA	25,433	13.0%	2,694	-17.1%	0	NA	5,909	46.2%	223	-53.8%	0	NA	64,074	58,418	9.7%	66	-95.6%	64,140	59,902	7.1%
DEBENHAMS SOUTHPORT	8,103	-28.1%	0	NA	5,303	-38.5%	339	-70.3%	0	NA	762	46.8%	17	-83.3%	0	NA	14,524	21,662	-33.0%	0	NA	14,524	22,091	-34.3%
DEBENHAMS SOUTHSEA	3,957	-25.6%	0	NA	3,909	-31.2%	140	-65.5%	0	NA	355	-26.3%	0	NA	0	NA	8,361	11,943	-30.0%	0	NA	8,361	12,116	-31.0%
DEBENHAMS STAINES	4,953	-18.1%	0	NA	4,455	-19.7%	195	-65.4%	0	NA	1,042	132.1%	17	-80.0%	0	NA	10,662	12,691	-16.0%	0	NA	10,662	13,182	-19.1%
DEBENHAMS STIRLING	10,629	-18.9%	0	NA	9,350	-23.3%	1,158	-19.8%	0	NA	1,332	141.7%	34	-50.7%	0	NA	22,503	27,354	-17.7%	(33)	NA	22,470	28,101	-20.0%
DEBENHAMS STOCKPORT	10,922	4.3%	0	NA	9,043	9.2%	953	55.7%	0	NA	1,122	61.2%	102	-50.2%	0	NA	22,142	20,263	9.3%	0	NA	22,142	20,728	6.8%
DEBENHAMS STOCKTON-ON-TEES	11,052	-17.5%	0	NA	13,147	-18.9%	772	-5.0%	0	NA	2,149	151.1%	0	NA	0	NA	27,120	31,354	-13.5%	0	NA	27,120	32,336	-16.1%
DEBENHAMS STOKE-ON-TRENT	10,207	-17.7%	0	NA	14,271	1.9%	1,442	8.1%	0	NA	1,590	36.6%	68	-56.1%	0	NA	27,578	29,048	-5.1%	0	NA	27,578	29,738	-7.3%
DEBENHAMS STRATFORD UPON AVON	5,980	-13.8%	0	NA	4,623	-25.9%	164	-71.8%	0	NA	853	44.3%	17	NA	0	NA	11,637	14,346	-18.9%	0	NA	11,637	14,346	-18.9%
DEBENHAMS SUNDERLAND	41,886	6.8%	0	NA	37,502	-8.8%	4,566	-17.4%	0	NA	7,892	102.2%	206	-47.8%	0	NA	92,052	90,164	2.1%	66	-98.0%	92,118	93,537	-1.5%
DEBENHAMS SUTTON	7,651	-21.0%	0	NA	11,252	17.7%	601	-41.3%	0	NA	1,057	24.2%	102	-40.4%	0	NA	20,663	21,288	-2.9%	0	NA	20,663	22,270	-7.2%
DEBENHAMS SWANSEA	13,200	-16.0%	0	NA	14,992	26.9%	920	46.5%	0	NA	2,244	231.5%	223	87.4%	0	NA	31,579	28,949	9.1%	0	NA	31,579	29,435	7.3%
DEBENHAMS SWINDON	4,896	-10.6%	0	NA	4,696	12.6%	214	-75.3%	0	NA	416	66.4%	17	NA	0	NA	10,239	10,762	-4.9%	0	NA	10,239	11,304	-9.4%
DEBENHAMS TAUNTON	4,992	-14.9%	0	NA	4,564	-20.3%	320	-28.7%	0	NA	798	151.7%	17	NA	0	NA	10,691	12,362	-13.5%	0	NA	10,691	13,114	-18.5%
DEBENHAMS TELFORD	10,554	10.5%	0	NA	11,719	9.4%	1,089	51.5%	0	NA	1,769	98.1%	153	77.9%	0	NA	25,284	21,962	15.1%	(33)	NA	25,251	22,345	13.0%
DEBENHAMS THANET	6,575	-8.6%	0	NA	6,114	-2.0%	527	-34.5%	0	NA	842	72.2%	85	-38.0%	0	NA	14,143	14,859	-4.8%	49	-89.1%	14,192	15,308	-7.3%
DEBENHAMS THURROCK	32,618	1.4%	0	NA	36,866	0.4%	2,139	-47.3%	0	NA	7,427	87.4%	482	-3.0%	0	NA	79,532	77,389	2.8%	42	-98.4%	79,574	80,086	-0.6%
DEBENHAMS TORQUAY	6,922	-1.9%	0	NA	3,087	-48.4%	428	-38.9%	0	NA	833	87.6%	68	33.3%	0	NA	11,338	14,229	-20.3%	0	NA	11,338	14,723	-23.0%
DEBENHAMS UXBRIDGE	8,490	9.7%	0	NA	9,676	-19.2%	835	56.4%	0	NA	1,560	181.1%	171	-29.0%	0	NA	20,732	21,053	-1.5%	0	NA	20,732	21,235	-2.4%
DEBENHAMS WAKEFIELD	7,800	-3.9%	0	NA	11,444	-3.3%	1,154	52.4%	0	NA	1,270	104.8%	171	235.3%	0	NA	21,839	21,377	2.2%	0	NA	21,839	21,493	1.6%
DEBENHAMS WALSALL	4,600	-31.0%	0	NA	6,373	-1.5%	280	-38.2%	0	NA	985	19.7%	17	-50.0%	0	NA	12,255	14,447	-15.2%	0	NA	12,255	14,749	-16.9%
DEBENHAMS WANDSWORTH (OPENED 21/07/15)	4,461	NA	0	NA	5,136	NA	282	NA	0	NA	647	NA	120	NA	0	NA	10,646	0	NA	0	NA	10,646	0	NA
DEBENHAMS WARRINGTON	11,520	-10.2%	0	NA	13,196	-16.1%	543	-48.0%	0	NA	751	31.1%	120	-29.8%	0	NA	26,130	30,339	-13.9%	0	NA	26,130	30,640	-14.7%
DEBENHAMS WELWYN GARDEN CITY	4,236	2.5%	0	NA	5,771	-2.6%	136	-59.6%	0	NA	393	12.0%	17	NA	0	NA	10,553	10,746	-1.8%	0	NA	10,553	10,746	-1.8%
DEBENHAMS WEYMOUTH	4,921	-19.6%	0	NA	6,244	-2.5%	0	NA	0	NA	659	42.3%	51	-25.0%	0	NA	11,875	13,434	-11.6%	24	-94.9%	11,899	13,907	-14.4%
DEBENHAMS WIGAN	12,061	-11.4%	0	NA	13,438	-7.5%	1,000	-15.3%	0	NA	1,283	148.6%	68	100.0%	0	NA	27,850	29,868	-6.8%	0	NA	27,850	30,903	-9.9%
DEBENHAMS WINCHESTER	5,646	-5.7%	0	NA	4,731	-16.9%	220	-52.9%	0	NA	875	48.8%	34	-50.0%	0	NA	11,506	12,807	-10.2%	0	NA	11,506	13,134	-12.4%
DEBENHAMS WOKING	4,794	-22.6%	0	NA	5,114	-46.6%	192	-69.9%	0	NA	1,009	55.7%	52	-56.7%	0	NA	11,161	17,176	-35.0%	0	NA	11,161	17,473	-36.1%
DEBENHAMS WORCESTER	8,046	15.0%	0	NA	8,005	33.2%	264	-26.1%	0	NA	933	24.2%	102	100.0%	0	NA	17,350	14,170	22.4%	0	NA	17,350	14,170	22.4%
DEBENHAMS WORKINGTON	7,926	15.2%	0	NA	10,371	1.4%	911	4.0%	0	NA	1,074	237.7%	102	500.0%	0	NA	20,384	18,321	11.3%	0	NA	20,384	18,646	9.3%
DEBENHAMS WORTHING	10,123	-16.0%	0	NA	8,000	-20.6%	414	-56.4%	0	NA	1,752	104.4%	17	-80.2%	0	NA	20,306	24,025	-15.5%	0	NA	20,306	24,333	-16.5%
DEBENHAMS WREXHAM	6,724	-7.8%	0	NA	8,559	1.6%	339	-35.7%	0	NA	1,169	56.5%	120	17.6%	0	NA	16,911	17,089	-1.0%	0	NA	16,911	17,384	-2.7%
DEBENHAMS YORK	5,234	-0.1%	0	NA	7,816	10.0%	248	-48.4%	0	NA	841	237.8%	17	NA	0	NA	14,156	13,075	8.3%	0	NA	14,156	13,075	8.3%
DEBENHAMS YORK MONKS CROSS	4,523	-15.6%	0	NA	4,783	-27.0%	140	-47.8%	0	NA	997	146.2%	17	NA	0	NA	10,460	12,587	-16.9%	0	NA	10,460	12,611	-17.1%
DEBENHAMS.COM SOUTHAMPTON (CLOSED 31/08/15)	16,409	-89.0%	0	NA	15,817	-92.3%	6,715	-69.5%	0	NA	11,568	-28.9%	1,034	-81.2%	0	NA	51,543	398,006						

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YEAR TO DATE - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MMEN		COLOGNE		MINIATURES		TMP TOTAL		SW TOTAL		CFG TOTAL			
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%		
BROWNS CHESTER	54,822	0.1%	0	NA	47,611	-13.6%	6,358	-17.1%	0	NA	9,147	47.7%	671	-9.2%	0	NA	118,609	124,470	-4.7%	671	-88.3%	119,280	130,222	-8.4%
DEBENHAMS ABERDEEN	36,880	4.7%	0	NA	36,009	-6.9%	2,351	-28.3%	0	NA	4,727	43.4%	585	181.3%	0	NA	80,552	80,686	-0.2%	782	-73.4%	81,334	83,626	-2.7%
DEBENHAMS ASHFORD	7,776	-19.2%	0	NA	8,828	-12.2%	558	-41.6%	0	NA	780	27.5%	31	-79.2%	0	NA	17,973	21,404	-16.0%	314	-57.5%	18,287	22,143	-17.4%
DEBENHAMS AYR	23,166	2.6%	0	NA	21,006	1.2%	1,521	20.0%	0	NA	2,281	23.8%	121	34.4%	0	NA	48,095	46,535	3.4%	28	-97.8%	48,123	47,809	0.7%
DEBENHAMS BALLYMENA	4,910	NA	0	NA	5,603	NA	(40)	NA	0	NA	371	NA	0	NA	0	NA	10,844	6,848	NA	144	NA	10,988	6,937	NA
DEBENHAMS BANBURY	15,277	-6.2%	0	NA	11,811	-7.9%	420	-34.8%	0	NA	1,658	66.0%	149	NA	0	NA	29,315	30,745	-4.7%	45	-79.5%	29,360	30,965	-5.2%
DEBENHAMS BANGOR	12,943	-0.1%	0	NA	23,902	7.6%	1,187	-42.7%	0	NA	779	118.8%	28	-50.0%	0	NA	38,839	37,651	3.2%	129	-90.0%	38,968	38,943	0.1%
DEBENHAMS BARROW	14,828	-11.2%	0	NA	21,202	11.5%	948	-25.3%	0	NA	700	-1.5%	186	3.3%	0	NA	37,864	37,867	0.0%	128	-64.7%	37,992	38,230	-0.6%
DEBENHAMS BASILDON	44,454	-0.3%	0	NA	41,285	0.9%	3,754	-29.0%	0	NA	5,810	28.8%	180	-61.9%	0	NA	95,483	95,753	-0.3%	559	-85.0%	96,042	99,477	-3.5%
DEBENHAMS BASINGSTOKE	15,448	-8.1%	0	NA	18,632	13.3%	1,106	18.5%	0	NA	1,990	38.9%	298	39.3%	0	NA	37,474	35,826	4.6%	104	-85.9%	37,578	36,566	2.8%
DEBENHAMS BATH	13,052	6.2%	0	NA	11,253	1.9%	316	-76.2%	0	NA	1,116	2.4%	152	-58.2%	0	NA	25,889	26,116	-0.9%	146	-87.5%	26,035	27,287	-4.6%
DEBENHAMS BEDFORD	14,086	-8.8%	0	NA	12,138	-25.7%	550	-27.4%	0	NA	1,635	92.4%	155	66.7%	0	NA	28,564	33,473	-14.7%	319	-38.4%	28,883	33,991	-15.0%
DEBENHAMS BELFAST	39,925	NA	0	NA	43,994	NA	5,116	NA	0	NA	6,324	NA	304	NA	0	NA	95,663	56,835	NA	978	NA	96,641	57,629	NA
DEBENHAMS BEVERLEY (OPENED 21/07/15)	1,873	NA	0	NA	3,363	NA	334	NA	0	NA	162	NA	54	NA	0	NA	5,786	0	NA	0	NA	5,786	0	NA
DEBENHAMS BIRMINGHAM	82,765	6.1%	0	NA	105,626	9.1%	9,707	-13.0%	0	NA	19,795	27.1%	673	-53.8%	0	NA	218,566	203,047	7.6%	1,452	-84.5%	220,018	212,440	3.6%
DEBENHAMS BLACKBURN	18,696	-9.7%	0	NA	26,389	-6.9%	1,166	-32.8%	0	NA	2,037	64.0%	183	-23.4%	0	NA	48,471	52,253	-7.2%	49	-94.9%	48,520	53,210	-8.8%
DEBENHAMS BLACKPOOL	18,286	11.7%	0	NA	21,112	16.1%	1,240	31.2%	0	NA	1,477	69.0%	245	33.9%	0	NA	42,360	36,551	15.9%	96	-31.4%	42,456	36,691	15.7%
DEBENHAMS BOLTON	15,311	-24.7%	0	NA	14,249	-6.2%	1,600	8.8%	0	NA	1,148	9.5%	124	-31.1%	0	NA	32,432	38,226	-15.2%	0	NA	32,432	38,480	-15.7%
DEBENHAMS BOREHAMWOOD (OPENED 30/10/14)	8,079	152.8%	0	NA	10,777	203.7%	179	-21.5%	0	NA	1,047	82.7%	183	103.3%	0	NA	20,265	7,636	165.4%	0	NA	20,265	7,636	165.4%
DEBENHAMS BOURNEMOUTH	15,601	-3.2%	0	NA	17,018	-5.5%	1,320	56.6%	0	NA	1,432	-1.2%	267	-25.2%	0	NA	35,638	36,763	-3.1%	46	-96.5%	35,684	38,060	-6.2%
DEBENHAMS BRADFORD (OPENED 21/07/15)	4,843	NA	0	NA	7,907	NA	295	NA	0	NA	926	NA	113	NA	0	NA	14,084	0	NA	0	NA	14,084	0	NA
DEBENHAMS BRIGHTON	31,792	-8.4%	0	NA	35,121	0.2%	1,998	-23.6%	0	NA	5,179	48.2%	391	-45.8%	0	NA	74,481	76,603	-2.8%	688	-72.2%	75,169	79,081	-4.9%
DEBENHAMS BRISTOL	14,720	1.7%	0	NA	12,653	-2.7%	996	-33.5%	0	NA	2,127	57.9%	208	-23.2%	0	NA	30,704	30,584	0.4%	192	-84.8%	30,896	31,846	-3.0%
DEBENHAMS BROMLEY	19,922	-18.7%	0	NA	16,529	-11.0%	773	-39.5%	0	NA	3,449	54.9%	515	15.7%	0	NA	41,188	47,020	-12.4%	348	-71.8%	41,536	48,252	-13.9%
DEBENHAMS BURY	23,854	-6.6%	0	NA	25,696	-7.5%	2,166	13.1%	0	NA	1,802	18.7%	329	112.3%	0	NA	53,847	56,890	-5.3%	180	-85.6%	54,027	58,139	-7.1%
DEBENHAMS BURY ST EDMUNDS	23,937	4.5%	0	NA	17,802	-4.6%	1,358	-11.1%	0	NA	2,045	32.5%	276	2.6%	0	NA	45,418	44,907	1.1%	0	NA	45,418	45,134	0.6%
DEBENHAMS CAMBRIDGE	23,849	-4.0%	0	NA	20,593	-16.7%	1,959	-11.0%	0	NA	3,294	56.6%	503	87.7%	0	NA	50,198	54,144	-7.3%	419	-89.4%	50,617	58,092	-12.9%
DEBENHAMS CANTERBURY	10,513	-3.8%	0	NA	9,395	-0.4%	337	-3.4%	0	NA	1,178	20.4%	0	NA	0	NA	21,423	21,690	-1.2%	187	-75.2%	21,610	22,444	-3.7%
DEBENHAMS CARDIFF	59,702	2.0%	0	NA	51,363	-3.7%	4,512	3.7%	0	NA	9,672	33.2%	1,237	-3.7%	0	NA	126,486	124,776	1.4%	307	-93.3%	126,793	129,376	-2.0%
DEBENHAMS CARLISLE	14,574	-16.0%	0	NA	16,333	-7.7%	1,013	3.4%	0	NA	1,378	30.7%	152	28.8%	0	NA	33,450	37,203	-10.1%	41	-92.5%	33,491	37,750	-11.3%
DEBENHAMS CARMARTHEN	9,707	7.2%	0	NA	15,019	0.1%	473	-9.7%	0	NA	1,049	63.9%	104	511.8%	0	NA	26,352	25,246	4.4%	369	-43.4%	26,721	25,898	3.2%
DEBENHAMS CHATHAM	12,959	1.6%	0	NA	11,358	1.6%	277	-53.0%	0	NA	1,489	75.4%	31	NA	0	NA	26,114	25,382	2.9%	201	-76.7%	26,315	26,246	0.3%
DEBENHAMS CHELMSFORD	30,931	-1.3%	0	NA	30,363	7.5%	1,461	-29.9%	0	NA	2,916	18.6%	177	-46.4%	0	NA	65,848	64,459	2.2%	77	-95.4%	65,925	66,139	-0.3%
DEBENHAMS CHELTENHAM	6,312	-15.6%	0	NA	5,304	-17.4%	337	-2.9%	0	NA	725	198.4%	0	NA	0	NA	12,678	14,495	-12.5%	789	348.3%	13,467	14,671	-8.2%
DEBENHAMS CHESTERFIELD	12,288	4.0%	0	NA	14,600	13.4%	765	-34.8%	0	NA	1,103	42.7%	31	-73.3%	0	NA	28,787	26,763	7.6%	93	-61.4%	28,880	27,004	6.9%
DEBENHAMS CLAPHAM	14,726	-9.7%	0	NA	10,191	3.4%	1,053	6.6%	0	NA	2,497	1.2%	121	-62.7%	0	NA	28,588	29,938	-4.5%	83	-82.4%	28,671	30,410	-5.7%
DEBENHAMS COLCHESTER	36,860	4.5%	0	NA	40,400	-5.2%	1,971	-9.8%	0	NA	6,867	52.7%	322	0.6%	0	NA	86,420	84,884	1.8%	219	-92.6%	86,639	87,855	-1.4%
DEBENHAMS COVENTRY	16,626	-8.3%	0	NA	21,784	13.6%	1,055	-35.0%	0	NA	2,199	62.4%	332	-7.8%	0	NA	41,996	40,652	3.3%	0	NA	41,996	41,219	1.9%
DEBENHAMS CRAIGAVON	14,491	NA	0	NA	12,331	NA	909	NA	0	NA	721	NA	214	NA	0	NA	28,666	20,596	NA	240	NA	28,906	20,761	NA
DEBENHAMS CRAWLEY	10,119	-12.4%	0	NA	9,736	-5.9%	415	-36.4%	14	NA	1,037	20.7%	93	-37.6%	0	NA	21,414	23,569	-9.1%	383	-77.6%	21,797	25,278	-13.8%
DEBENHAMS CROYDON	20,201	-11.6%	0	NA	14,560	-13.1%	589	-26.8%	0	NA	3,496	-2.6%	273	-38.7%	0	NA	39,119	44,446	-12.0%	49	-70.7%	39,168	44,613	-12.2%
DEBENHAMS DERBY	16,059	-10.6%	0	NA	17,244	2.9%	947	-25.4%	80	NA	1,468	10.6%	360	-24.7%	0	NA	36,158	37,796	-4.3%	175	-62.4%	36,333	38,261	-5.0%
DEBENHAMS DONCASTER	27,523	-3.3%	0	NA	27,087	-5.6%	1,491	-17.0%	0	NA	1,838	-7.4%	183	-1.6%	0	NA	58,122	61,127	-4.9%	5	-99.3%	58,127	61,849	-6.0%
DEBENHAMS DUDLEY MERRYHILL	58,966	3.6%	0	NA	74,209	-1.5%	7,405	27.5%	0	NA	10,056	36.6%	183	-75.4%	0	NA	150,819	146,164	3.2%	1,013	-63.8%	151,832	148,962	1.9%
DEBENHAMS DUMFRIES	7,007	-8.0%	0	NA	6,436	8.4%	245	-62.0%	0	NA	638	118.5%	28	-9.7%	0	NA	14,354	14,522	-1.2%	892	-47.0%	15,246	16,205	-5.9%
DEBENHAMS DUNDEE	3,800	-2.7%	0	NA	37,126	11.2%	2,110	-27.6%	0	NA	4,907	43.7%	288	-20.0%	0	NA	78,231	74,800	4.6%	634	-72.9%	78,865	77,140	2.2%
DEBENHAMS DUNFIRMILINE	12,222	-6.7%	0	NA	9,856	-8.8%	512	-56.9%	0	NA	859	39.9%	149	65.6%	0	NA	23,598	25,800	-8.5%	74	-91.9%	23,672	26,708	-11.4%
DEBENHAMS EAST KILBRIDE	19,295	-12.0%	0	NA	17,030	-3.6%	1,342	24.4%	0	NA	1,925	69.2%	346	217.4%	0	NA	39,938	41,924	-4.7%	48	-97.6%	39,986	43,894	-8.9%
DEBENHAMS EASTBOURNE	9,373	0.6%	0	NA	5,920	-16.9%	442	-49.5%																

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	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
DEBENHAMS FARNBOROUGH	7,903	-5.4%	0	NA	7,996	10.9%	39	-87.9%	0	NA	600	115.8%	0	NA	0	NA	16,538	16,160	2.3%	0	NA	16,538	16,335	1.2%
DEBENHAMS FOLKSTONE	13,510	-13.9%	0	NA	15,040	8.2%	485	-24.3%	0	NA	1,365	63.3%	149	26.3%	0	NA	30,549	31,191	-2.1%	308	-60.0%	30,857	31,961	-3.5%
DEBENHAMS GATESHEAD METROCENTRE	64,167	1.4%	0	NA	74,762	-16.8%	7,329	-13.7%	0	NA	13,596	101.5%	880	-13.0%	0	NA	160,734	169,402	-5.1%	909	-85.7%	161,643	175,767	-8.0%
DEBENHAMS GLASGOW	74,597	0.5%	0	NA	64,150	-0.3%	5,957	-25.8%	0	NA	12,984	51.4%	993	-10.9%	0	NA	158,681	156,260	1.5%	1,208	-77.2%	159,889	161,563	-1.0%
DEBENTHAMS GLASGOW POLLOCK	59,202	16.3%	0	NA	49,728	7.0%	5,324	10.3%	0	NA	7,580	38.2%	827	16.0%	0	NA	122,661	108,396	13.2%	896	-81.9%	123,557	113,356	9.0%
DEBENHAMS GLOUCESTER	16,782	4.2%	0	NA	14,258	5.8%	611	-42.0%	0	NA	1,632	38.8%	118	-43.3%	0	NA	33,401	32,021	4.3%	96	-88.8%	33,497	32,878	1.9%
DEBENHAMS GRAVESEND	13,426	-12.5%	0	NA	13,486	2.3%	587	-55.3%	0	NA	1,058	-3.6%	62	8.8%	0	NA	28,619	30,981	-7.6%	28	-88.9%	28,647	31,234	-8.3%
DEBENHAMS GREAT YARMOUTH	10,527	-13.7%	0	NA	10,383	19.2%	361	-14.0%	0	NA	1,012	56.2%	0	NA	0	NA	22,283	21,978	1.4%	0	NA	22,283	22,341	-0.3%
DEBENHAMS GUILDFORD	10,331	-4.8%	0	NA	8,538	-14.3%	189	-41.1%	0	NA	1,026	92.5%	183	20.4%	0	NA	20,267	21,816	-7.1%	209	-71.6%	20,476	22,553	-9.2%
DEBENHAMS HARROGATE	14,288	-13.7%	0	NA	7,634	-7.4%	556	-41.4%	0	NA	594	-33.8%	84	-32.3%	0	NA	23,156	26,770	-13.5%	209	-60.0%	23,365	27,292	-14.4%
DEBENHAMS HARROW	13,059	-15.4%	0	NA	13,635	-15.1%	1,144	-44.8%	0	NA	2,444	-11.5%	155	-56.7%	0	NA	30,437	36,696	-17.1%	185	-86.0%	30,622	38,014	-19.4%
DEBENHAMS HASTINGS	7,604	2.0%	0	NA	9,377	10.0%	138	-60.0%	0	NA	988	155.3%	31	NA	0	NA	18,138	16,707	8.6%	52	-77.7%	18,190	16,940	7.4%
DEBENHAMS HAVERFORDWEST (OPENED 02/10/13)	6,856	1.9%	0	NA	6,974	23.8%	100	-41.2%	0	NA	259	-43.9%	0	NA	0	NA	14,189	13,028	8.9%	0	NA	14,189	13,072	8.5%
DEBENHAMS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
DEBENHAMS HEMEL HEMPSTEAD	11,289	-4.4%	0	NA	15,052	0.8%	843	-22.8%	0	NA	1,419	15.7%	208	67.7%	0	NA	28,811	29,178	-1.3%	221	-84.5%	29,032	30,606	-5.1%
DEBENHAMS HEREFORD (OPENED 11/02/14)	8,965	53.3%	0	NA	18,324	71.7%	630	62.8%	0	NA	896	58.9%	90	-25.6%	0	NA	28,905	17,594	64.3%	0	NA	28,905	17,594	64.3%
DEBENHAMS HOUNSLOW	6,251	6.8%	0	NA	6,538	35.3%	766	-10.9%	0	NA	1,276	52.3%	0	NA	0	NA	14,831	12,382	19.8%	589	53.0%	15,420	12,767	20.8%
DEBENHAMS HULL	28,940	1.0%	0	NA	27,799	-10.6%	1,158	-35.5%	0	NA	2,488	59.4%	90	-56.1%	0	NA	60,475	63,326	-4.5%	68	-91.7%	60,543	64,142	-5.6%
DEBENHAMS ILFORD	12,558	-25.4%	0	NA	12,207	15.7%	1,412	-17.5%	0	NA	1,928	-0.3%	143	-47.6%	0	NA	28,248	31,303	-9.8%	275	-82.8%	28,523	32,906	-13.3%
DEBENHAMS INVERNESS	15,725	3.0%	0	NA	13,722	2.3%	781	-29.7%	0	NA	1,405	112.2%	149	-29.4%	0	NA	31,782	30,665	3.6%	244	-76.4%	32,026	31,697	1.0%
DEBENHAMS IPSWICH	28,397	0.2%	0	NA	31,620	8.5%	1,676	-20.8%	0	NA	2,622	-5.6%	450	125.0%	0	NA	64,765	62,575	3.5%	308	-67.1%	65,073	63,511	2.5%
DEBENHAMS KINGS LYNN	9,590	-13.4%	0	NA	9,779	1.3%	335	-46.1%	0	NA	698	-0.1%	124	100.0%	0	NA	20,526	22,110	-7.2%	120	-52.6%	20,646	22,363	-7.7%
DEBENHAMS LEAMINGTON SPA (OPENED 19/09/13)	5,792	-9.7%	0	NA	7,425	-5.5%	166	-22.8%	0	NA	691	28.0%	59	-61.9%	0	NA	14,133	15,180	-6.9%	171	78.1%	14,304	15,276	-6.4%
DEBENHAMS LEEDS BRIGGATE	48,975	9.5%	0	NA	54,522	2.1%	3,268	-22.7%	0	NA	11,182	70.2%	567	6.6%	0	NA	118,514	109,489	8.2%	633	-76.1%	119,147	112,133	6.3%
DEBENHAMS LEEDS WHITE ROSE	62,319	-2.5%	0	NA	73,217	-1.4%	4,795	-7.4%	0	NA	10,026	50.1%	533	-27.0%	0	NA	150,890	150,731	0.1%	443	-85.1%	151,333	153,710	-1.5%
DEBENHAMS LEICESTER	11,874	-23.7%	0	NA	20,618	0.2%	824	31.8%	0	NA	1,009	-3.8%	242	1.3%	0	NA	34,567	38,039	-9.1%	142	-64.3%	34,709	38,437	-9.7%
DEBENHAMS LICHFIELD (OPENED 07/05/13)	14,995	0.4%	0	NA	17,521	5.9%	1,207	28.8%	0	NA	1,354	108.0%	124	-58.5%	0	NA	35,201	33,369	5.5%	219	-73.7%	35,420	34,203	3.6%
DEBENHAMS LINCOLN	23,182	-15.4%	0	NA	18,749	-11.6%	816	-42.7%	0	NA	2,019	30.5%	214	-21.6%	0	NA	44,980	51,853	-13.3%	420	-17.8%	45,400	52,364	-13.3%
DEBENHAMS LIVERPOOL	72,575	6.8%	0	NA	105,933	11.1%	11,976	-7.4%	0	NA	11,369	69.3%	1,300	-6.6%	0	NA	203,153	184,331	10.2%	488	-93.4%	203,641	191,682	6.2%
DEBENHAMS LIVINGSTON	13,159	-1.3%	0	NA	15,576	8.3%	681	-34.2%	0	NA	1,578	48.9%	323	53.1%	0	NA	31,317	30,011	4.4%	33	-98.0%	31,350	31,648	-0.9%
DEBENHAMS LLANDUDNO	22,560	-11.2%	0	NA	30,441	3.3%	1,177	-11.8%	0	NA	1,795	79.3%	62	-66.1%	0	NA	56,035	57,407	-2.4%	80	-93.5%	56,115	58,640	-4.3%
DEBENHAMS LLANELLI	6,959	-14.5%	0	NA	6,098	-30.6%	305	-51.5%	0	NA	446	5.2%	0	NA	0	NA	13,808	17,979	-23.2%	350	-45.8%	14,158	18,625	-24.0%
DEBENHAMS LONDON	118,247	-7.2%	0	NA	97,465	-11.2%	9,233	-16.9%	62	NA	39,356	14.3%	3,768	0.4%	0	NA	268,131	286,396	-6.4%	5,760	-61.1%	273,891	301,187	-9.1%
DEBENHAMS LONDON WHITE CITY WESTFIELD	12,000	-6.5%	0	NA	16,850	2.9%	684	-3.3%	0	NA	2,345	105.5%	307	43.5%	0	NA	32,186	31,274	2.9%	244	-80.8%	32,430	32,548	-0.4%
DEBENHAMS LONDON WIMBLEDON	10,615	10.7%	0	NA	7,185	1.1%	253	-77.7%	0	NA	1,422	35.2%	217	-34.6%	0	NA	19,692	19,217	2.5%	24	-97.6%	19,716	20,229	-2.5%
DEBENHAMS LONDONDERRY	7,753	NA	0	NA	10,568	NA	285	NA	0	NA	352	NA	0	NA	0	NA	18,958	14,463	NA	354	NA	19,312	14,769	NA
DEBENHAMS LUTON	12,435	-17.7%	0	NA	13,540	7.7%	715	-22.3%	0	NA	2,440	60.8%	160	-10.1%	0	NA	29,290	30,298	-3.3%	274	-74.2%	29,564	31,362	-5.7%
DEBENHAMS MANCHESTER	55,244	-6.5%	0	NA	66,039	-8.9%	6,687	5.6%	0	NA	13,974	25.8%	1,433	-2.0%	0	NA	143,377	150,523	-4.7%	246	-93.9%	143,623	154,534	-7.1%
DEBENHAMS MANCHESTER TRAFFORD PARK	48,496	5.2%	0	NA	55,624	-14.3%	5,938	0.2%	0	NA	13,113	90.2%	996	-8.3%	0	NA	124,167	124,892	-0.6%	471	-93.2%	124,638	131,859	-5.5%
DEBENHAMS MANSFIELD	10,565	1.1%	0	NA	12,772	1.2%	687	-19.9%	0	NA	1,182	85.0%	152	-14.6%	0	NA	25,358	24,748	2.5%	286	-69.3%	25,644	25,681	-0.1%
DEBENHAMS MIDDLESBROUGH	35,792	-5.5%	0	NA	30,124	-16.8%	3,383	-8.8%	0	NA	5,838	51.6%	369	135.0%	0	NA	75,506	81,789	-7.7%	248	-90.2%	75,754	84,321	-10.2%
DEBENHAMS MILTON KEYNES	39,522	19.2%	0	NA	43,832	10.9%	2,383	10.0%	0	NA	8,909	65.5%	305	-13.4%	0	NA	94,951	80,591	17.8%	1,328	-55.3%	96,279	83,562	15.2%
DEBENHAMS NEWBURY	9,255	-8.3%	0	NA	7,454	22.4%	445	-7.7%	0	NA	519	10.4%	62	-66.1%	0	NA	17,735	17,318	2.4%	588	-46.5%	18,323	18,418	-0.5%
DEBENHAMS NEWCASTLE	35,858	14.4%	0	NA	38,482	-9.1%	5,183	26.8%	0	NA	8,449	81.9%	738	2.1%	0	NA	88,710	83,144	6.7%	397	-92.9%	89,107	88,697	0.5%
DEBENHAMS NEWPORT (OPENED 21/07/15)	3,581	NA	0	NA	5,979	NA	298	NA	0	NA	242	NA	(28)	NA	0	NA	10,072	0	NA	0	NA	10,072	0	NA
DEBENHAMS NEWRY	9,125	NA	0	NA	10,637	NA	523	NA	0	NA	600	NA	31	NA	0	NA	20,916	17,558	NA	350	NA	21,266	17,851	NA
DEBENHAMS NORTHAMPTON	6,561	-6.2%	0	NA	6,472	8.6%	195	-34.8%	0	NA	630	74.5%	0	NA	0	NA	13,858	13,616	1.8%	10	-87.8%	13,868	13,698	1.2%
DEBENHAMS NORWICH	25,994	-15.0%	0	NA	24,004	14.5%	1,281	-14.8%	0	NA	2,334	30.9%	324	20.9%	0	NA	535							

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CLARINS FRAGRANCE GROUP STORE GROUP REPORT

DEBENHAM'S GROUP

YEAR TO DATE - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL		SW TOTAL		CFG TOTAL			
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
DEBENHAMS PORTSMOUTH	43,498	-5.6%	0	NA	47,929	3.3%	2,603	-14.3%	0	NA	6,059	58.1%	149	-45.4%	0	NA	100,238	99,613	0.6%	737	-77.7%	100,975	102,925	-1.9%
DEBENHAMS PRESTON	22,172	-5.7%	0	NA	21,980	-11.8%	1,678	-41.1%	0	NA	2,448	6.2%	329	-14.1%	0	NA	48,607	53,947	-9.9%	0	NA	48,607	55,669	-12.7%
DEBENHAMS READING	13,373	-15.5%	0	NA	14,810	5.8%	436	-31.4%	0	NA	1,648	3.3%	307	-26.9%	0	NA	30,574	32,479	-5.9%	269	-85.0%	30,843	34,268	-10.0%
DEBENHAMS REDDITCH	17,482	-5.0%	0	NA	16,294	-10.3%	777	-30.1%	0	NA	1,028	9.6%	239	4.8%	0	NA	35,820	38,835	-7.8%	215	-81.9%	36,035	40,022	-10.0%
DEBENHAMS ROMFORD	61,814	8.8%	0	NA	48,044	-6.3%	3,366	-4.4%	24	NA	10,550	48.8%	687	10.8%	0	NA	124,485	119,349	4.3%	414	-87.1%	124,899	122,564	1.9%
DEBENHAMS RUGBY (OPENED 21/07/15)	3,197	NA	0	NA	4,199	NA	92	NA	0	NA	253	NA	31	NA	0	NA	7,772	0	NA	0	NA	7,772	0	NA
DEBENHAMS SALISBURY	11,699	-23.9%	0	NA	10,168	-10.4%	477	-47.4%	24	NA	762	6.6%	118	-21.3%	0	NA	23,248	28,481	-18.4%	350	-67.2%	23,598	29,548	-20.1%
DEBENHAMS SCARBOROUGH	18,132	-13.9%	0	NA	19,218	-2.0%	1,248	3.1%	0	NA	1,652	6.4%	186	4.5%	0	NA	40,436	43,612	-7.3%	0	NA	40,436	43,801	-7.7%
DEBENHAMS SCUNTHORPE (OPENED 21/08/14)	9,255	173.3%	0	NA	13,568	127.8%	639	17.0%	0	NA	1,173	288.4%	77	NA	0	NA	24,712	10,191	142.5%	0	NA	24,712	10,169	143.0%
DEBENHAMS SHEFFIELD	8,854	-8.8%	0	NA	8,862	-11.7%	398	-64.7%	0	NA	1,161	30.9%	177	-37.7%	0	NA	19,452	22,035	-11.7%	193	-26.1%	19,645	22,296	-11.9%
DEBENHAMS SHEFFIELD MEADOWHALL	47,338	7.0%	0	NA	57,293	6.5%	3,146	-31.0%	0	NA	9,505	70.3%	768	48.5%	0	NA	118,050	108,714	8.6%	677	-84.7%	118,727	113,126	5.0%
DEBENHAMS SHERBURN (OPENED 01/09/15)	182,843	NA	0	NA	255,106	NA	18,846	NA	22	NA	33,271	NA	4,291	NA	0	NA	494,379	0	NA	110	NA	494,489	0	NA
DEBENHAMS SLOUGH	5,670	-16.1%	0	NA	6,452	4.6%	184	-65.2%	0	NA	625	16.2%	31	NA	0	NA	12,962	13,992	-7.4%	822	63.1%	13,784	14,496	-4.9%
DEBENHAMS SOUTHAMPTON	14,200	-17.7%	0	NA	13,593	-7.6%	881	15.2%	0	NA	1,024	-34.0%	118	90.3%	0	NA	29,816	34,337	-13.2%	52	-95.4%	29,868	35,479	-15.8%
DEBENHAMS SOUTHDEN	49,267	-5.2%	0	NA	42,599	0.7%	3,907	-8.3%	0	NA	8,576	40.0%	484	-27.4%	0	NA	104,833	105,317	-0.5%	283	-91.3%	105,116	108,573	-3.2%
DEBENHAMS SOUTHPORT	14,586	-16.8%	0	NA	10,670	-16.8%	572	-61.6%	0	NA	967	14.6%	62	-66.7%	0	NA	26,857	32,875	-18.3%	243	-79.9%	27,100	34,081	-20.5%
DEBENHAMS SOUTHSEA	7,198	-10.1%	0	NA	7,570	-0.2%	474	28.5%	0	NA	781	26.0%	0	NA	0	NA	16,023	16,608	-3.5%	270	9.8%	16,293	16,854	-3.3%
DEBENHAMS STAINES	8,948	-10.7%	0	NA	7,796	-15.7%	374	-42.9%	0	NA	1,015	64.5%	90	-3.2%	0	NA	18,223	20,636	-11.7%	356	-57.4%	18,579	21,471	-13.5%
DEBENHAMS STIRLING	19,224	-11.3%	0	NA	16,027	-11.4%	1,476	-13.8%	0	NA	1,491	85.7%	31	-73.3%	0	NA	38,249	42,384	-9.8%	91	-93.9%	38,340	43,873	-12.6%
DEBENHAMS STOCKPORT	16,864	-12.8%	0	NA	13,923	2.8%	880	11.1%	0	NA	921	-30.8%	264	10.5%	0	NA	32,852	35,230	-6.7%	328	-57.5%	33,180	36,001	-7.8%
DEBENHAMS STOCKTON-ON-TEES	19,680	-6.3%	0	NA	21,403	-11.7%	886	-14.6%	0	NA	1,944	24.9%	93	50.0%	0	NA	44,006	47,882	-8.1%	159	-86.5%	44,165	49,058	-10.0%
DEBENHAMS STOKE-ON-TRENT	18,174	-11.5%	0	NA	22,929	3.6%	1,831	-12.2%	0	NA	1,879	-6.1%	87	-58.2%	0	NA	44,900	46,958	-4.4%	178	-82.8%	45,078	47,990	-6.1%
DEBENHAMS STRATFORD UPON AVON	9,317	-16.1%	0	NA	7,572	-23.0%	736	0.3%	0	NA	801	7.7%	0	NA	0	NA	18,426	22,428	-17.8%	466	56.4%	18,892	22,726	-16.9%
DEBENHAMS SUNDERLAND	75,193	7.9%	0	NA	64,141	-6.5%	6,919	0.7%	0	NA	10,371	76.9%	571	17.2%	0	NA	157,195	151,491	3.8%	505	-92.2%	157,700	157,930	-0.1%
DEBENHAMS SUTTON	12,099	-10.9%	0	NA	13,958	0.4%	583	-57.6%	0	NA	1,271	45.9%	124	-39.8%	0	NA	28,035	29,936	-6.4%	155	-91.9%	28,190	31,860	-11.5%
DEBENHAMS SWANSEA	23,631	-0.3%	0	NA	23,659	18.6%	1,148	8.1%	0	NA	2,132	101.3%	388	237.4%	0	NA	50,958	45,894	11.0%	25	-98.8%	50,983	48,024	6.2%
DEBENHAMS SWINDON	7,984	-11.7%	0	NA	7,607	10.5%	490	-44.9%	0	NA	419	-16.0%	0	NA	0	NA	16,500	17,319	-4.7%	409	-31.5%	16,909	17,916	-5.6%
DEBENHAMS TAUNTON	9,132	-2.5%	0	NA	7,810	-11.7%	277	-59.3%	0	NA	649	4.5%	31	NA	0	NA	17,899	19,519	-8.3%	257	-81.7%	18,156	20,923	-13.2%
DEBENHAMS TELFORD	17,871	5.3%	0	NA	18,953	5.3%	1,124	19.7%	0	NA	2,273	42.6%	273	125.6%	0	NA	40,494	37,628	7.6%	116	-73.8%	40,610	38,070	6.7%
DEBENHAMS THANET	11,324	-10.0%	0	NA	10,548	7.9%	477	-54.4%	0	NA	1,295	96.5%	239	-10.5%	0	NA	23,883	24,327	-1.8%	737	-23.9%	24,620	25,295	-2.7%
DEBENHAMS THURROCK	55,600	-1.5%	0	NA	58,465	-5.6%	2,743	-45.9%	0	NA	8,875	35.5%	653	-17.2%	0	NA	126,336	130,819	-3.4%	212	-95.0%	126,548	135,068	-6.3%
DEBENHAMS TORQUAY	13,191	4.7%	0	NA	7,890	-7.6%	419	-65.9%	0	NA	755	13.7%	87	-42.8%	0	NA	22,342	23,175	-3.6%	224	-71.9%	22,566	23,973	-5.9%
DEBENHAMS UXBIDGE	12,438	2.5%	0	NA	14,101	-13.1%	759	20.5%	0	NA	1,389	39.0%	267	-26.0%	0	NA	28,954	30,352	-4.6%	309	11.2%	29,263	30,630	-4.5%
DEBENHAMS WAKEFIELD	13,582	6.1%	0	NA	19,381	3.8%	1,379	36.4%	0	NA	1,337	127.8%	388	NA	0	NA	36,067	33,103	9.0%	395	-47.9%	36,462	33,861	7.7%
DEBENHAMS WALSALL	8,977	-13.6%	0	NA	10,600	2.4%	572	23.8%	0	NA	1,255	11.9%	79	364.7%	0	NA	21,483	22,345	-3.9%	433	8.5%	21,916	22,744	-3.6%
DEBENHAMS WANDSWORTH (OPENED 21/07/15)	2,207	NA	0	NA	2,583	NA	50	NA	0	NA	315	NA	62	NA	0	NA	5,217	0	NA	0	NA	5,217	0	NA
DEBENHAMS WARRINGTON	18,574	-11.0%	0	NA	20,029	-12.6%	737	-43.9%	0	NA	1,238	36.8%	176	-14.6%	0	NA	40,754	46,195	-11.8%	22	-96.1%	40,776	46,761	-12.8%
DEBENHAMS WELWYN GARDEN CITY	8,044	20.5%	0	NA	10,140	10.7%	265	-23.4%	0	NA	767	100.8%	0	NA	0	NA	19,216	16,561	16.0%	144	-23.4%	19,360	16,749	15.6%
DEBENHAMS WEYMOUTH	8,993	-17.5%	0	NA	9,489	-7.3%	184	-64.5%	0	NA	1,268	46.8%	93	-38.0%	0	NA	20,027	22,678	-11.7%	49	-94.8%	20,076	23,616	-15.0%
DEBENHAMS WIGAN	20,519	-8.1%	0	NA	22,384	-4.3%	910	-37.3%	0	NA	1,750	138.4%	121	95.2%	0	NA	45,684	47,980	-4.8%	48	-96.8%	45,732	49,501	-7.6%
DEBENHAMS WINCHESTER	9,339	-12.1%	0	NA	7,977	-6.5%	375	-29.2%	0	NA	963	-3.7%	62	-60.0%	0	NA	18,716	20,839	-10.2%	239	-50.9%	18,955	21,326	-11.1%
DEBENHAMS WOKING	7,477	-30.3%	0	NA	8,955	-14.9%	342	-54.6%	0	NA	1,136	24.7%	93	-17.0%	0	NA	18,003	23,018	-21.8%	409	-4.2%	18,412	23,445	-21.5%
DEBENHAMS WORCESTER	13,503	1.5%	0	NA	11,442	10.1%	185	-59.0%	0	NA	1,106	5.4%	180	190.3%	0	NA	26,416	25,254	4.6%	24	-95.4%	26,440	25,778	2.6%
DEBENHAMS WORKINGTON	12,794	7.1%	0	NA	17,079	14.3%	911	-11.4%	0	NA	1,363	420.2%	183	NA	0	NA	32,330	28,174	14.8%	209	-9.1%	32,539	28,404	14.6%
DEBENHAMS WORTHING	18,192	-0.6%	0	NA	14,794	-2.4%	330	-66.4%	0	NA	1,870	5.4%	90	45.2%	0	NA	35,276	36,287	-2.8%	105	-88.8%	35,381	37,221	-4.9%
DEBENHAMS WREXHAM	11,198	1.7%	0	NA	13,695	0.6%	173	-77.0%	0	NA	1,320	32.3%	180	25.0%	0	NA	26,566	26,512	0.2%	181	-66.2%	26,747	27,047	-1.1%
DEBENHAMS YORK	8,254	-5.7%	0	NA	11,111	-5.9%	439																	

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DEBENHAM'S GROUP

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BROWNS CHESTER	3,960	-19.2%	0	NA	5,750	17.8%	781	603.6%	0	NA	1,455	370.9%	86	NA	0	NA	12,032	10,203	17.9%	0	NA	12,032	10,334	16.4%
DEBENHAM'S ABERDEEN	3,343	25.4%	0	NA	2,141	-44.2%	337	117.4%	0	NA	1,327	319.9%	34	NA	0	NA	7,182	6,972	3.0%	0	NA	7,182	7,059	1.7%
DEBENHAM'S ASHFORD	627	32.8%	0	NA	509	-53.5%	83	NA	0	NA	59	-61.2%	0	NA	0	NA	1,278	1,752	-27.1%	0	NA	1,278	1,752	-27.1%
DEBENHAM'S AYR	2,163	34.3%	0	NA	1,761	15.2%	302	978.6%	0	NA	903	221.4%	34	0.0%	0	NA	5,163	3,481	48.3%	0	NA	5,163	3,481	48.3%
DEBENHAM'S BALLYMENNA	174	NA	0	NA	1,187	NA	0	NA	0	NA	36	NA	17	NA	0	NA	1,414	758	NA	0	NA	1,414	758	NA
DEBENHAM'S BANBURY	648	-39.7%	0	NA	2,574	334.1%	437	680.4%	0	NA	563	223.6%	0	NA	0	NA	4,222	1,897	122.6%	0	NA	4,222	1,897	122.6%
DEBENHAM'S BANGOR	1,144	51.9%	0	NA	2,169	23.6%	369	NA	0	NA	379	553.4%	0	NA	0	NA	4,061	2,566	58.3%	0	NA	4,061	2,566	58.3%
DEBENHAM'S BARROW	1,468	12.2%	0	NA	1,696	-15.4%	382	360.2%	0	NA	391	986.1%	17	NA	0	NA	3,954	3,432	15.2%	0	NA	3,954	3,432	15.2%
DEBENHAM'S BASILDON	2,713	-27.7%	0	NA	4,438	13.3%	506	160.8%	0	NA	1,351	519.7%	17	NA	0	NA	9,025	8,081	11.7%	0	NA	9,025	8,220	9.8%
DEBENHAM'S BASINGSTOKE	2,118	0.2%	0	NA	2,152	-4.0%	393	601.8%	0	NA	540	243.9%	0	NA	0	NA	5,203	4,568	13.9%	0	NA	5,203	4,568	13.9%
DEBENHAM'S BATH	2,619	141.8%	0	NA	2,573	123.7%	292	NA	0	NA	484	NA	0	NA	0	NA	5,968	2,286	161.1%	0	NA	5,968	2,286	161.1%
DEBENHAM'S BEDFORD	1,067	-34.7%	0	NA	862	-20.6%	292	NA	0	NA	458	689.7%	0	NA	0	NA	2,679	2,778	-3.6%	0	NA	2,679	2,778	-3.6%
DEBENHAM'S BELFAST	4,715	NA	0	NA	6,216	NA	504	NA	0	NA	1,096	NA	17	NA	0	NA	12,548	6,048	NA	0	NA	12,548	6,087	NA
DEBENHAM'S BEVERLEY (OPENED 21/07/15)	610	NA	0	NA	352	NA	0	NA	0	NA	0	NA	0	NA	0	NA	962	0	NA	0	NA	962	0	NA
DEBENHAM'S BIRMINGHAM	5,153	-14.8%	0	NA	5,989	-39.7%	619	114.9%	0	NA	2,285	61.1%	69	NA	0	NA	14,115	17,680	-20.2%	0	NA	14,115	17,867	-21.0%
DEBENHAM'S BLACKBURN	1,896	78.0%	0	NA	2,522	-7.4%	424	410.8%	0	NA	657	193.3%	0	NA	0	NA	5,499	4,096	34.3%	0	NA	5,499	4,096	34.3%
DEBENHAM'S BLACKPOOL	1,308	-29.0%	0	NA	2,683	63.7%	302	439.3%	0	NA	722	581.1%	0	NA	0	NA	5,015	3,644	37.6%	0	NA	5,015	3,644	37.6%
DEBENHAM'S BOLTON	496	-78.5%	0	NA	1,111	-61.4%	264	58.1%	0	NA	657	249.5%	0	NA	0	NA	2,528	5,571	-54.6%	0	NA	2,528	5,571	-54.6%
DEBENHAM'S BOREHAMWOOD (OPENED 30/10/14)	892	86.2%	0	NA	1,568	570.1%	56	NA	0	NA	0	NA	17	NA	0	NA	2,533	769	229.4%	0	NA	2,533	769	229.4%
DEBENHAM'S BOURNEMOUTH	1,636	70.6%	0	NA	2,056	87.4%	369	558.9%	0	NA	572	439.6%	69	NA	0	NA	4,702	2,218	112.0%	0	NA	4,702	2,218	112.0%
DEBENHAM'S BRADFORD (OPENED 21/07/15)	1,272	NA	0	NA	2,772	NA	401	NA	0	NA	926	NA	189	NA	0	NA	5,560	0	NA	0	NA	5,560	0	NA
DEBENHAM'S BRIGHTON	3,348	45.1%	0	NA	2,613	18.3%	291	NA	0	NA	1,440	528.8%	69	NA	0	NA	7,761	4,746	63.5%	0	NA	7,761	4,858	59.8%
DEBENHAM'S BRISTOL	1,417	223.5%	0	NA	1,840	66.4%	336	177.7%	0	NA	683	263.3%	0	NA	0	NA	4,276	1,853	130.8%	0	NA	4,276	1,853	130.8%
DEBENHAM'S BROMLEY	1,598	-33.6%	0	NA	994	-60.7%	403	NA	0	NA	1,338	555.9%	34	-50.7%	0	NA	4,367	5,210	-16.2%	0	NA	4,367	5,210	-16.2%
DEBENHAM'S BURY	2,053	25.6%	0	NA	2,519	-13.2%	552	161.6%	0	NA	1,298	NA	52	NA	0	NA	6,474	4,856	33.3%	0	NA	6,474	4,856	33.3%
DEBENHAM'S BURY ST EDMUNDS	2,410	26.8%	0	NA	2,589	5.1%	508	NA	0	NA	716	256.2%	17	NA	0	NA	6,240	4,593	35.9%	0	NA	6,240	4,593	35.9%
DEBENHAM'S CAMBRIDGE	2,026	33.8%	0	NA	1,927	114.6%	236	372.0%	0	NA	719	257.7%	17	NA	0	NA	4,925	2,663	84.9%	0	NA	4,925	2,702	82.3%
DEBENHAM'S CANTERBURY	1,698	37.5%	0	NA	1,857	12.9%	0	NA	0	NA	474	211.8%	17	NA	0	NA	4,046	3,060	32.2%	0	NA	4,046	3,060	32.2%
DEBENHAM'S CARDIFF	4,358	-35.9%	0	NA	5,956	-31.4%	941	169.6%	0	NA	2,539	171.0%	17	-91.0%	0	NA	13,811	16,952	-18.5%	0	NA	13,811	17,195	-19.7%
DEBENHAM'S CARLISLE	1,299	24.8%	0	NA	1,343	-44.3%	319	NA	0	NA	356	142.2%	17	NA	0	NA	3,334	3,597	-7.3%	0	NA	3,334	3,597	-7.3%
DEBENHAM'S CARMARTHEN	1,161	29.3%	0	NA	4,222	147.9%	56	100.0%	0	NA	356	291.2%	17	NA	0	NA	5,812	2,720	113.7%	0	NA	5,812	2,720	113.7%
DEBENHAM'S CHATHAM	1,824	51.1%	0	NA	1,964	48.7%	0	NA	0	NA	426	298.1%	0	NA	0	NA	4,214	2,691	56.6%	0	NA	4,214	2,691	56.6%
DEBENHAM'S CHELMSFORD	1,824	-22.3%	0	NA	4,447	118.3%	474	746.4%	0	NA	1,262	NA	69	32.7%	0	NA	8,076	4,572	76.6%	0	NA	8,076	4,572	76.6%
DEBENHAM'S CHELTENHAM	682	-32.1%	0	NA	1,517	19.9%	0	NA	0	NA	36	-35.7%	17	NA	0	NA	2,252	2,325	-3.1%	0	NA	2,252	2,325	-3.1%
DEBENHAM'S CHESTERFIELD	1,371	108.7%	0	NA	1,817	21.1%	127	353.6%	0	NA	473	253.0%	0	NA	0	NA	3,788	2,320	63.3%	0	NA	3,788	2,320	63.3%
DEBENHAM'S CLAPHAM	811	-18.2%	0	NA	287	-47.4%	56	NA	0	NA	106	-40.4%	17	0.0%	0	NA	1,277	1,733	-26.3%	0	NA	1,277	1,733	-26.3%
DEBENHAM'S COLCHESTER	3,743	71.3%	0	NA	4,634	48.4%	406	NA	0	NA	1,855	433.0%	52	NA	0	NA	10,690	5,656	89.0%	0	NA	10,690	5,720	86.9%
DEBENHAM'S COVENTRY	905	-57.6%	0	NA	2,680	40.2%	314	125.9%	0	NA	496	99.2%	17	NA	0	NA	4,412	4,432	-0.5%	0	NA	4,412	4,432	-0.5%
DEBENHAM'S CRAIGAVON	827	NA	0	NA	1,846	NA	264	NA	0	NA	411	NA	0	NA	0	NA	3,348	2,980	NA	0	NA	3,348	2,980	NA
DEBENHAM'S CRAWLEY	586	-31.2%	0	NA	2,032	185.0%	292	942.9%	0	NA	438	852.2%	0	NA	0	NA	3,348	1,656	102.2%	0	NA	3,348	1,656	102.2%
DEBENHAM'S CROYDON	1,398	-45.8%	0	NA	869	-57.0%	286	157.7%	0	NA	607	174.7%	0	NA	0	NA	3,160	4,933	-35.9%	0	NA	3,160	4,933	-35.9%
DEBENHAM'S DERBY	1,952	50.5%	0	NA	1,582	-28.7%	383	NA	0	NA	557	243.8%	17	-67.3%	0	NA	4,491	3,729	20.4%	0	NA	4,491	3,729	20.4%
DEBENHAM'S DONCASTER	2,149	-8.3%	0	NA	2,914	-19.3%	308	600.0%	0	NA	1,129	251.7%	0	NA	0	NA	6,500	6,320	2.8%	0	NA	6,500	6,320	2.8%
DEBENHAM'S DUDLEY MERRYHILL	4,195	-20.7%	0	NA	5,676	-28.0%	733	132.0%	0	NA	2,435	244.9%	17	NA	0	NA	13,056	14,196	-8.0%	0	NA	13,056	14,340	-9.0%
DEBENHAM'S DUMFRIES	524	-12.5%	0	NA	628	4.3%	44	57.1%	0	NA	0	NA	0	NA	0	NA	1,196	1,371	-12.8%	0	NA	1,196	1,371	-12.8%
DEBENHAM'S DUNDEE	2,790	10.5%	0	NA	3,928	1.5%	512	206.6%	0	NA	1,407	747.6%	52	NA	0	NA	8,689	6,728	29.1%	0	NA	8,689	6,882	26.3%
DEBENHAM'S DUNFIRMLINE	940	-46.1%	0	NA	1,316	6.2%	0	NA	0	NA	438	758.8%	17	NA	0	NA	2,711	3,034	-10.6%	0	NA	2,711	3,034	-10.6%
DEBENHAM'S EAST KILBRIDE	1,767	-14.6%	0	NA	1,474	0.5%	453	445.8%	0	NA	685	62.7%	17	-50.0%	0	NA	4,396	4,074	7.9%	0	NA	4,396	4,074	7.9%
DEBENHAM'S EASTBOURNE	874	142.8%	0	NA	783	-21.5%	56	NA	0	NA	379	70.0%	0	NA	0	NA	2,092	1,598	30.9%	0	NA	2,092	1,598	30.9%
DEBENHAM'S EDINBURGH	1,257	0.1%	0	NA	1,350	-4.5%	83	0.0%	0	NA	419	243.4%	0	NA	0	NA	3,109	2,874	8.2%	0	NA	3,109	2,874	8.2%
DEBENHAM'S EDINBURGH LEITH	774	123.7%	0	NA	1,392	103.2%	111	296.4%	0	NA	427	64.9%	17	NA	0	NA	2,721	1,318	106.4%	0	NA	2,721	1,318	106.4%
DEBENHAM'S ELLESMERE PORT (OPENED 16/07/14)	1,488	92.5%	0	NA	1,426	-26.9%	431	288.3%	0	NA	383	NA	17	NA	0	NA	3,745	2,835	32.1%	0	NA	3,745	2,835	32.1%
DEBENHAM'S ELTHAM	767	-34.3%	0	NA	1,316	-11.1%	56	100.0%	0	NA	520	NA	0	NA	0	NA	2,659	2,780	-4.4%	0	NA	2,659	2,780	-4.4%
DEBENHAM'S EXETER	1,066	-15.3%	0	NA	2,486	197.7%	236	112.6%	0	NA	569	91.6%	69	NA	0	NA	4,426	2,502	76.9%	0	NA	4,426	2,502	76.9%

DECEMBER 2015

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

DEBENHAMS GROUP

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
DEBENHAMS FAREHAM	1,141	-2.9%	0	NA	1,275	145.7%	0	NA	0	NA	402	255.8%	17	NA	0	NA	2,835	1,863	52.2%	0	NA	2,835	1,863	52.2%
DEBENHAMS FARNBOROUGH	895	141.2%	0	NA	826	-7.5%	0	NA	0	NA	133	NA	17	NA	0	NA	1,871	1,264	48.0%	0	NA	1,871	1,264	48.0%
DEBENHAMS FOLKSTONE	1,130	26.7%	0	NA	2,232	160.4%	264	842.9%	0	NA	402	200.0%	17	0.0%	0	NA	4,045	1,928	109.8%	0	NA	4,045	1,928	109.8%
DEBENHAMS GATESHEAD METROCENTRE	3,994	-24.3%	0	NA	6,948	-0.4%	824	118.6%	0	NA	1,755	124.4%	86	65.4%	0	NA	13,607	13,465	1.1%	0	NA	13,607	13,619	-0.1%
DEBENHAMS GLASGOW	7,073	-21.2%	0	NA	6,154	-45.2%	768	79.9%	0	NA	1,945	33.3%	0	NA	0	NA	15,940	22,285	-28.5%	0	NA	15,940	22,386	-28.8%
DEBENHAMS GLASGOW POLLOCK	5,026	28.2%	0	NA	5,605	39.6%	949	563.6%	0	NA	2,029	407.3%	103	202.9%	0	NA	13,712	8,512	61.1%	0	NA	13,712	8,641	58.7%
DEBENHAMS GLOUCESTER	1,922	40.6%	0	NA	1,560	7.2%	292	251.8%	0	NA	526	209.4%	17	NA	0	NA	4,317	3,075	40.4%	0	NA	4,317	3,075	40.4%
DEBENHAMS GRAVESEND	1,059	24.2%	0	NA	1,388	36.6%	375	NA	0	NA	391	450.7%	0	NA	0	NA	3,213	1,957	64.2%	0	NA	3,213	1,957	64.2%
DEBENHAMS GREAT YARMOUTH	931	-15.1%	0	NA	753	-34.9%	0	NA	0	NA	461	271.8%	17	NA	0	NA	2,162	2,404	-10.1%	0	NA	2,162	2,404	-10.1%
DEBENHAMS GUILDFORD	960	70.8%	0	NA	912	-30.0%	0	NA	0	NA	497	756.9%	52	NA	0	NA	2,421	1,922	26.0%	0	NA	2,421	1,922	26.0%
DEBENHAMS HARROGATE	1,287	3.7%	0	NA	904	-2.7%	236	321.4%	0	NA	379	138.4%	17	NA	0	NA	2,823	2,385	18.4%	0	NA	2,823	2,385	18.4%
DEBENHAMS HARROW	405	-14.7%	0	NA	732	-9.9%	28	-36.4%	0	NA	802	222.1%	34	-34.6%	0	NA	2,001	1,632	22.6%	0	NA	2,001	1,632	22.6%
DEBENHAMS HASTINGS	1,010	99.2%	0	NA	846	-16.0%	0	NA	0	NA	0	NA	17	NA	0	NA	1,873	1,593	17.6%	0	NA	1,873	1,593	17.6%
DEBENHAMS HAVERFORDWEST (OPENED 02/10/13)	270	23.3%	0	NA	883	139.3%	0	NA	0	NA	273	493.5%	0	NA	0	NA	1,426	634	124.9%	0	NA	1,426	634	124.9%
DEBENHAMS HEAD OFFICE ACCOUNT	(8,670)	NA	0	NA	(3,671)	NA	0	NA	0	NA	(1,499)	NA	0	NA	0	NA	(13,840)	(21,080)	NA	0	NA	(13,840)	(21,080)	NA
DEBENHAMS HEMEL HEMPSTEAD	1,231	54.1%	0	NA	1,933	40.9%	354	218.9%	0	NA	414	120.2%	52	NA	0	NA	3,984	2,470	61.3%	0	NA	3,984	2,470	61.3%
DEBENHAMS HEREFORD (OPENED 11/02/14)	1,361	321.4%	0	NA	2,141	37.7%	347	NA	0	NA	489	588.7%	0	NA	0	NA	4,338	2,029	113.8%	0	NA	4,338	2,029	113.8%
DEBENHAMS HOUNSLOW	813	183.3%	0	NA	1,197	68.8%	0	NA	0	NA	51	121.7%	17	NA	0	NA	2,078	1,075	93.3%	0	NA	2,078	1,075	93.3%
DEBENHAMS HULL	3,092	-5.1%	0	NA	5,022	24.4%	458	167.8%	0	NA	1,314	285.3%	0	NA	0	NA	9,886	7,808	26.6%	0	NA	9,886	7,808	26.6%
DEBENHAMS SCUNTHORPE (OPENED 21/08/14)	1,296	103.5%	0	NA	2,171	136.8%	0	NA	0	NA	379	NA	0	NA	0	NA	3,846	1,721	123.5%	0	NA	3,846	1,721	123.5%
DEBENHAMS ILFORD	902	-1.5%	0	NA	1,345	65.6%	476	242.4%	0	NA	472	155.1%	0	NA	0	NA	3,195	2,069	54.4%	0	NA	3,195	2,069	54.4%
DEBENHAMS INVERNESS	741	-28.8%	0	NA	1,691	-20.2%	319	NA	0	NA	639	545.5%	52	NA	0	NA	3,442	3,260	5.6%	0	NA	3,442	3,260	5.6%
DEBENHAMS IPSWICH	2,687	5.5%	0	NA	3,726	46.7%	480	162.3%	0	NA	1,213	327.1%	52	52.9%	0	NA	8,158	5,587	46.0%	0	NA	8,158	5,587	46.0%
DEBENHAMS KINGS LYNN	1,137	107.9%	0	NA	772	-61.7%	28	-74.8%	0	NA	23	-83.2%	17	NA	0	NA	1,977	2,812	-29.7%	0	NA	1,977	2,812	-29.7%
DEBENHAMS LEAMINGTON SPA (OPENED 19/09/13)	167	-63.5%	0	NA	458	23.5%	0	NA	0	NA	0	NA	0	NA	0	NA	625	900	-30.6%	0	NA	625	900	-30.6%
DEBENHAMS LEEDS BRIGGATE	3,068	-40.6%	0	NA	4,563	-25.8%	561	115.8%	0	NA	2,755	445.5%	17	0.0%	0	NA	10,964	12,092	-9.3%	0	NA	10,964	12,174	-9.9%
DEBENHAMS LEEDS WHITE ROSE	3,250	-43.6%	0	NA	8,222	-16.2%	737	357.8%	0	NA	2,096	205.5%	17	NA	0	NA	14,322	16,420	-12.8%	0	NA	14,322	16,534	-13.4%
DEBENHAMS LEICESTER	1,501	18.1%	0	NA	2,731	5.0%	413	397.6%	0	NA	488	158.2%	34	NA	0	NA	5,167	4,144	24.7%	0	NA	5,167	4,144	24.7%
DEBENHAMS LICHFIELD (OPENED 07/05/13)	1,394	84.6%	0	NA	1,433	63.8%	236	184.3%	0	NA	419	246.3%	0	NA	0	NA	3,482	1,834	89.9%	0	NA	3,482	1,834	89.9%
DEBENHAMS LINCOLN	1,528	4.4%	0	NA	2,202	96.6%	292	484.0%	0	NA	775	258.8%	0	NA	0	NA	4,797	2,849	68.4%	0	NA	4,797	2,849	68.4%
DEBENHAMS LIVERPOOL	7,041	48.6%	0	NA	12,192	1.1%	2,445	480.8%	0	NA	2,484	374.0%	0	NA	0	NA	24,162	17,772	36.0%	0	NA	24,162	17,908	34.9%
DEBENHAMS LIVINGSTON	2,182	301.1%	0	NA	1,612	-31.4%	341	310.8%	0	NA	521	310.2%	138	NA	0	NA	4,794	3,104	54.4%	0	NA	4,794	3,104	54.4%
DEBENHAMS LLANDUDNO	1,922	30.9%	0	NA	3,107	177.4%	347	381.9%	0	NA	1,029	488.0%	0	NA	0	NA	6,405	2,835	125.9%	0	NA	6,405	2,835	125.9%
DEBENHAMS LLANELLI	1,151	88.4%	0	NA	885	-12.2%	56	0.0%	0	NA	59	5.4%	17	NA	0	NA	2,168	1,731	25.2%	0	NA	2,168	1,731	25.2%
DEBENHAMS LONDON	6,322	-16.8%	0	NA	6,317	8.4%	891	256.4%	0	NA	2,475	23.2%	344	184.3%	0	NA	16,349	15,812	3.4%	0	NA	16,349	16,061	1.8%
DEBENHAMS LONDON WHITE CITY WESTFIELD	946	83.0%	0	NA	1,433	7.3%	99	NA	0	NA	599	289.0%	0	NA	0	NA	3,077	2,006	53.4%	0	NA	3,077	2,006	53.4%
DEBENHAMS LONDON WIMBLEDON	1,191	75.7%	0	NA	765	136.1%	56	NA	0	NA	129	122.4%	17	0.0%	0	NA	2,158	1,077	100.4%	0	NA	2,158	1,077	100.4%
DEBENHAMS LONDON DERRY	491	NA	0	NA	1,814	NA	0	NA	0	NA	438	NA	17	NA	0	NA	2,760	2,781	NA	0	NA	2,760	2,781	NA
DEBENHAMS LUTON	620	-33.0%	0	NA	1,204	46.1%	56	NA	0	NA	486	354.2%	0	NA	0	NA	2,366	1,856	27.5%	0	NA	2,366	1,856	27.5%
DEBENHAMS MANCHESTER	3,599	-34.2%	0	NA	5,880	-9.1%	374	-11.2%	0	NA	2,077	145.5%	86	-68.8%	0	NA	12,016	13,482	-10.9%	0	NA	12,016	13,554	-11.3%
DEBENHAMS MANCHESTER TRAFFORD PARK	3,751	4.0%	0	NA	3,491	-53.7%	689	144.3%	0	NA	1,836	184.7%	17	0.0%	0	NA	9,784	12,081	-19.0%	0	NA	9,784	12,135	-19.4%
DEBENHAMS MANSFIELD	1,605	36.1%	0	NA	1,474	-1.9%	0	NA	0	NA	477	96.3%	0	NA	0	NA	3,556	3,050	16.6%	0	NA	3,556	3,050	16.6%
DEBENHAMS MIDDLESBROUGH	3,702	-5.3%	0	NA	4,750	-8.6%	697	124.8%	0	NA	1,807	441.0%	52	NA	0	NA	11,008	9,749	12.9%	0	NA	11,008	9,821	12.1%
DEBENHAMS MILTON KEYNES	4,565	46.7%	0	NA	2,796	-32.8%	701	NA	0	NA	1,767	289.2%	34	NA	0	NA	9,863	7,772	26.9%	0	NA	9,863	7,844	25.7%
DEBENHAMS NEWBURY	648	16.8%	0	NA	1,681	238.9%	0	NA	0	NA	28	-70.2%	17	NA	0	NA	2,374	1,145	107.3%	0	NA	2,374	1,145	107.3%
DEBENHAMS NEWCASTLE	2,834	-13.2%	0	NA	4,112	-40.5%	801	201.1%	0	NA	1,897	225.4%	103	49.3%	0	NA	9,747	11,088	-12.1%	0	NA	9,747	11,299	-13.7%
DEBENHAMS NEWPORT (OPENED 21/07/15)	513	NA	0	NA	1,043	NA	0	NA	0	NA	223	NA	0	NA	0	NA	1,779	0	NA	0	NA	1,779	0	NA
DEBENHAMS NEWRY	900	NA	0	NA	1,447	NA	258	NA	0	NA	676	NA	0	NA	0	NA	3,281	1,794	NA	0	NA	3,281	1,794	NA
DEBENHAMS NORTHAMPTON	923	89.1%	0	NA	1,426	996.9%	0	NA	0	NA	484	NA	17	NA	0	NA	2,850	618	361.2%	0	NA	2,850	618	361.2%
DEBENHAMS NORWICH	2,616	-12.9%	0	NA	2,584	-12.6%	445	470.5%	0	NA	1,330	600.0%	52	52.9%	0	NA	7,027	6,259	12.3%	0	NA	7,027	6,259	12.3%
DEBENHAMS NOTTINGHAM	1,228	-39.6%	0	NA	3,151	18.2%	369	232.4%	0	NA	723	420.1%	17	-50.0%	0	NA	5,488	4,984	10.1%	0	NA	5,488	4,984	10.1%
DEBENHAMS NUNEATON	657	-8.1%	0	NA	2,013	22.5%	0	NA	0	NA	411	315.2%	17	-50.0%	0	NA	3,098	2,547	21.6%	0	NA	3,098	2,547	21.6%
DEBENHAMS OLDHAM	1,149	19.3%	0	NA	2,288	48.6%	480	NA	0	NA	576	NA	0	NA	0	NA	4,493	2,526	77.9%	0	NA	4,493	2,526	77.9%
DEBENHAMS OXFORD	1,242	42.8%	0	NA	1,137	-16.9%	369	NA	0	NA	544	246.5%	0	NA	0	NA	3,292	2,448	34.5%	0	NA	3,292	2,448	34.5%

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MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL			CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%	
DEBENHAMS PERTH	746	-13.7%	0	NA	891	-0.4%	0	NA	0	NA	47	-41.3%	17	NA	0	NA	1,701	1,839	-7.5%	0	NA	1,701	1,839	-7.5%	
DEBENHAMS PLYMOUTH	2,290	0.5%	0	NA	2,253	-0.3%	236	742.9%	0	NA	1,076	328.7%	17	NA	0	NA	5,872	4,817	21.9%	0	NA	5,872	4,817	21.9%	
DEBENHAMS PORTSMOUTH	3,417	-5.0%	0	NA	6,846	57.9%	552	607.7%	0	NA	1,766	271.0%	34	NA	0	NA	12,615	8,485	48.7%	0	NA	12,615	8,678	45.4%	
DEBENHAMS PRESTON	1,887	-16.5%	0	NA	2,636	21.4%	419	68.3%	0	NA	980	631.3%	69	102.9%	0	NA	5,991	4,848	23.6%	0	NA	5,991	4,848	23.6%	
DEBENHAMS READING	1,199	-2.8%	0	NA	2,246	25.9%	22	-60.7%	0	NA	470	137.4%	0	NA	0	NA	3,937	3,272	20.3%	0	NA	3,937	3,272	20.3%	
DEBENHAMS REDDITCH	2,365	109.8%	0	NA	1,992	-5.9%	427	NA	0	NA	434	648.3%	17	NA	0	NA	5,235	3,302	58.5%	0	NA	5,235	3,302	58.5%	
DEBENHAMS ROMFORD	4,955	-6.9%	0	NA	3,282	-47.8%	496	46.7%	0	NA	1,892	285.3%	103	NA	0	NA	10,728	12,436	-13.7%	0	NA	10,728	12,508	-14.2%	
DEBENHAMS RUGBY (OPENED 21/07/15)	362	NA	0	NA	462	NA	236	NA	0	NA	228	NA	0	NA	0	NA	1,288	0	NA	0	NA	1,288	0	NA	
DEBENHAMS SALISBURY	1,079	27.5%	0	NA	1,100	21.1%	28	-66.3%	0	NA	391	450.7%	17	0.0%	0	NA	2,615	1,925	35.8%	0	NA	2,615	1,925	35.8%	
DEBENHAMS SCARBOROUGH	1,006	-44.0%	0	NA	2,727	57.8%	330	NA	0	NA	763	168.7%	17	NA	0	NA	4,843	3,808	27.2%	0	NA	4,843	3,808	27.2%	
DEBENHAMS SHEFFIELD	1,231	19.4%	0	NA	1,358	-25.6%	83	NA	0	NA	484	144.4%	0	NA	0	NA	3,156	3,107	1.6%	0	NA	3,156	3,107	1.6%	
DEBENHAMS SHEFFIELD MEADOWHALL	4,911	14.1%	0	NA	5,604	-24.9%	585	71.1%	0	NA	1,976	240.7%	69	32.7%	0	NA	13,145	12,743	3.2%	0	NA	13,145	12,916	1.8%	
DEBENHAMS SLOUGH	283	0.7%	0	NA	334	36.3%	0	NA	0	NA	36	NA	17	NA	0	NA	670	554	20.9%	0	NA	670	554	20.9%	
DEBENHAMS SOUTHAMPTON	1,410	-13.7%	0	NA	1,023	-37.0%	347	NA	0	NA	391	135.5%	17	NA	0	NA	3,188	3,424	-6.9%	0	NA	3,188	3,424	-6.9%	
DEBENHAMS SOUTHEND	3,689	14.7%	0	NA	3,068	44.0%	456	218.9%	0	NA	1,333	225.1%	34	NA	0	NA	8,580	5,898	45.5%	0	NA	8,580	6,003	42.9%	
DEBENHAMS SOUTHPORT	1,029	-16.8%	0	NA	935	-14.9%	0	NA	0	NA	356	147.2%	17	NA	0	NA	2,337	2,480	-5.8%	0	NA	2,337	2,480	-5.8%	
DEBENHAMS SOUTHSEA	819	125.0%	0	NA	630	-31.1%	28	NA	0	NA	0	NA	0	NA	0	NA	1,477	1,313	12.5%	0	NA	1,477	1,313	12.5%	
DEBENHAMS STAINES	961	82.7%	0	NA	1,488	80.1%	0	NA	0	NA	461	322.9%	17	NA	0	NA	2,927	1,461	100.3%	0	NA	2,927	1,461	100.3%	
DEBENHAMS STIRLING	1,529	103.3%	0	NA	2,302	9.5%	314	NA	0	NA	482	947.8%	0	NA	0	NA	4,627	2,900	59.6%	0	NA	4,627	2,900	59.6%	
DEBENHAMS STOCKPORT	1,888	76.1%	0	NA	1,912	8.8%	468	735.7%	0	NA	552	NA	34	0.0%	0	NA	4,854	2,955	64.3%	0	NA	4,854	2,955	64.3%	
DEBENHAMS STOCKTON-ON-TEES	2,643	46.3%	0	NA	3,709	63.8%	330	159.8%	0	NA	1,188	379.0%	0	NA	0	NA	7,870	4,446	77.0%	0	NA	7,870	4,446	77.0%	
DEBENHAMS STOKE-ON-TRENT	1,419	-12.6%	0	NA	3,268	6.4%	346	89.1%	0	NA	572	439.6%	17	NA	0	NA	5,622	4,982	12.8%	0	NA	5,622	4,982	12.8%	
DEBENHAMS STRATFORD UPON AVON	1,025	19.2%	0	NA	968	21.0%	0	NA	0	NA	411	NA	17	NA	0	NA	2,421	1,694	42.9%	0	NA	2,421	1,694	42.9%	
DEBENHAMS SUNDERLAND	3,546	-37.5%	0	NA	3,960	-42.5%	1,099	133.3%	0	NA	1,607	163.4%	52	NA	0	NA	10,264	13,638	-24.7%	0	NA	10,264	13,695	-25.1%	
DEBENHAMS SUTTON	1,279	37.8%	0	NA	3,122	198.8%	292	32.1%	0	NA	418	33.1%	34	0.0%	0	NA	5,145	2,542	102.4%	0	NA	5,145	2,542	102.4%	
DEBENHAMS SWANSEA	2,862	15.0%	0	NA	3,840	71.0%	369	344.6%	0	NA	1,357	960.2%	52	52.9%	0	NA	8,480	4,979	70.3%	0	NA	8,480	4,979	70.3%	
DEBENHAMS SWINDON	1,159	107.0%	0	NA	1,219	49.4%	0	NA	0	NA	59	NA	17	NA	0	NA	2,454	1,515	62.0%	0	NA	2,454	1,515	62.0%	
DEBENHAMS TAUNTON	881	-8.6%	0	NA	1,339	-0.8%	236	184.3%	0	NA	379	298.9%	17	NA	0	NA	2,852	2,492	14.4%	0	NA	2,852	2,492	14.4%	
DEBENHAMS TELFORD	2,043	115.5%	0	NA	2,566	11.6%	280	400.0%	0	NA	791	108.2%	0	NA	0	NA	5,680	3,683	54.2%	0	NA	5,680	3,683	54.2%	
DEBENHAMS THANET	1,699	70.2%	0	NA	1,711	50.9%	280	NA	0	NA	356	119.8%	0	NA	0	NA	4,046	2,294	76.4%	0	NA	4,046	2,294	76.4%	
DEBENHAMS THURROCK	5,602	-4.5%	0	NA	6,342	-24.2%	499	87.6%	0	NA	1,956	613.9%	69	-19.8%	0	NA	14,468	14,860	-2.6%	0	NA	14,468	15,004	-3.6%	
DEBENHAMS TORQUAY	811	18.7%	0	NA	662	94.1%	236	742.9%	0	NA	379	303.2%	17	NA	0	NA	2,105	1,146	83.7%	0	NA	2,105	1,146	83.7%	
DEBENHAMS UKBRIDGE	1,878	160.5%	0	NA	1,493	-35.4%	375	NA	0	NA	741	814.8%	69	NA	0	NA	4,556	3,140	45.1%	0	NA	4,556	3,140	45.1%	
DEBENHAMS WAKEFIELD	1,299	26.0%	0	NA	2,147	12.6%	474	NA	0	NA	700	669.2%	17	NA	0	NA	4,637	3,028	53.1%	0	NA	4,637	3,028	53.1%	
DEBENHAMS WALSALL	539	-10.8%	0	NA	1,512	81.5%	0	NA	0	NA	356	201.7%	0	NA	0	NA	2,407	1,583	52.1%	0	NA	2,407	1,583	52.1%	
DEBENHAMS WANDSWORTH (OPENED 21/07/15)	587	NA	0	NA	541	NA	0	NA	0	NA	0	NA	0	NA	0	NA	1,128	0	NA	0	NA	1,128	0	NA	
DEBENHAMS WARRINGTON	2,212	59.5%	0	NA	3,191	28.2%	155	39.6%	0	NA	59	-59.0%	0	NA	0	NA	5,617	4,200	33.7%	0	NA	5,617	4,200	33.7%	
DEBENHAMS WELWYN GARDEN CITY	552	11.5%	0	NA	1,596	66.6%	0	NA	0	NA	36	-65.0%	17	NA	0	NA	2,201	1,556	41.5%	0	NA	2,201	1,556	41.5%	
DEBENHAMS WEYMOUTH	670	5.5%	0	NA	1,086	42.9%	0	NA	0	NA	59	-44.3%	0	NA	0	NA	1,815	1,584	14.6%	0	NA	1,815	1,584	14.6%	
DEBENHAMS WIGAN	2,405	7.1%	0	NA	3,193	-5.1%	403	385.5%	0	NA	748	361.7%	0	NA	0	NA	6,749	5,853	15.3%	0	NA	6,749	5,853	15.3%	
DEBENHAMS WINCHESTER	1,033	15.0%	0	NA	967	-11.7%	28	NA	0	NA	367	184.5%	17	NA	0	NA	2,412	2,122	13.7%	0	NA	2,412	2,122	13.7%	
DEBENHAMS WOKING	793	30.6%	0	NA	1,300	23.9%	0	NA	0	NA	402	70.3%	0	NA	0	NA	2,495	1,892	31.9%	0	NA	2,495	1,892	31.9%	
DEBENHAMS WORCESTER	1,387	11.6%	0	NA	2,093	16.9%	236	NA	0	NA	453	67.2%	17	NA	0	NA	4,186	3,304	26.7%	0	NA	4,186	3,304	26.7%	
DEBENHAMS WORKINGTON	1,547	295.7%	0	NA	2,687	19.7%	403	NA	0	NA	414	298.1%	0	NA	0	NA	5,051	2,739	84.4%	0	NA	5,051	2,739	84.4%	
DEBENHAMS WORTHING	1,956	294.4%	0	NA	1,656	11.0%	264	371.4%	0	NA	710	258.6%	0	NA	0	NA	4,586	2,242	104.5%	0	NA	4,586	2,242	104.5%	
DEBENHAMS WREXHAM	1,144	110.3%	0	NA	1,712	29.4%	236	NA	0	NA	519	592.0%	52	205.9%	0	NA	3,663	1,959	87.0%	0	NA	3,663	1,959	87.0%	
DEBENHAMS YORK	1,884	116.8%	0	NA	2,375	22.7%	28	NA	0	NA	426	992.3%	17	NA	0	NA	4,730	2,844	66.3%	0	NA	4,730	2,844	66.3%	
DEBENHAMS YORK MONKS CROSS	645	-27.1%	0	NA	881	-47.1%	0	NA	0	NA	449	NA	17	NA	0	NA	1,992	2,551	-21.9%	0	NA	1,992	2,551	-21.9%	
DEBENHAMS.COM SOUTHAMPTON (CLOSED 31/08/15)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	61,956	NA	0	NA	0	62,598	NA	
DEBENHAMS SHERBURN (OPENED 01/09/15)	7,469	NA	0	NA	25,515	NA	815	NA	0	NA	4,899	NA	0	NA	0	NA	38,698	0	NA	0	NA	38,698	0	NA	
DESIRE BY DEBENHAMS ALTRINCHAM	364	-64.2%	0	NA	973	61.4%	0	NA	0	NA	462	NA	17	NA	0	NA	1,816	1,621	12.0%	0	NA	1,816	1,621	12.0%	
DESIRE BY DEBENHAMS BIRMINGHAM FORT	283	229.1%	0	NA</																					

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STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BROWNS CHESTER	12,997	-2.7%	0	NA	14,753	-12.8%	1,090	-28.9%	0	NA	2,650	47.6%	150	100.0%	0	NA	31,640	33,674	-6.0%	0	NA	31,640	34,230	-7.6%
DEBENHAMS ABERDEEN	10,797	-13.6%	0	NA	12,100	1.8%	632	-8.0%	0	NA	1,049	53.6%	147	374.2%	0	NA	24,725	25,779	-4.1%	0	NA	24,725	25,965	-4.8%
DEBENHAMS ASHFORD	2,571	-16.0%	0	NA	3,319	-2.4%	50	-88.3%	0	NA	282	36.9%	0	NA	0	NA	6,222	7,181	-13.4%	0	NA	6,222	7,234	-14.0%
DEBENHAMS AYR	5,584	-15.0%	0	NA	6,432	9.5%	460	20.7%	0	NA	801	29.8%	31	342.9%	0	NA	13,308	13,448	-1.0%	28	NA	13,336	13,448	-0.8%
DEBENHAMS BALLYMENA	1,209	NA	0	NA	1,979	NA	(40)	NA	0	NA	120	NA	0	NA	0	NA	3,268	4,258	NA	0	NA	3,268	4,347	NA
DEBENHAMS BANBURY	3,487	-33.2%	0	NA	3,221	-14.6%	45	-73.7%	0	NA	597	123.6%	31	NA	0	NA	7,381	9,428	-21.7%	0	NA	7,381	9,428	-21.7%
DEBENHAMS BANGOR	3,651	0.8%	0	NA	7,885	8.7%	362	-12.3%	0	NA	168	133.3%	0	NA	0	NA	12,066	11,392	5.9%	0	NA	12,066	11,480	5.1%
DEBENHAMS BARROW	4,463	-13.7%	0	NA	7,491	20.7%	166	-38.7%	0	NA	46	-80.2%	31	NA	0	NA	12,197	11,876	2.7%	0	NA	12,197	11,920	2.3%
DEBENHAMS BASILDON	12,543	4.9%	0	NA	11,904	-13.6%	765	-34.5%	0	NA	1,790	43.7%	56	-31.7%	0	NA	27,058	28,221	-4.1%	96	-77.8%	27,154	28,653	-5.2%
DEBENHAMS BASINGSTOKE	5,532	-2.6%	0	NA	6,394	15.6%	260	4.4%	0	NA	218	-62.6%	28	NA	0	NA	12,432	12,042	3.2%	24	-87.6%	12,456	12,236	1.8%
DEBENHAMS BATH	4,086	14.1%	0	NA	4,286	9.7%	125	-56.1%	0	NA	322	54.8%	59	90.3%	0	NA	8,878	8,013	10.8%	24	-69.6%	8,902	8,092	10.0%
DEBENHAMS BEDFORD	3,408	-26.2%	0	NA	2,821	-45.9%	145	-39.6%	0	NA	441	103.2%	0	NA	0	NA	6,815	10,287	-33.8%	0	NA	6,815	10,287	-33.8%
DEBENHAMS BELFAST	12,562	NA	0	NA	15,590	NA	1,557	NA	0	NA	2,225	NA	87	NA	0	NA	32,021	33,573	NA	13	NA	32,034	34,056	NA
DEBENHAMS BEVERLEY (OPENED 21/07/15)	1,277	NA	0	NA	2,099	NA	163	NA	0	NA	96	NA	28	NA	0	NA	3,663	0	NA	0	NA	3,663	0	NA
DEBENHAMS BIRMINGHAM	22,538	5.8%	0	NA	26,100	4.7%	2,400	10.8%	0	NA	3,455	-23.9%	155	-33.8%	0	NA	54,648	53,188	2.7%	72	-90.0%	54,720	53,905	1.5%
DEBENHAMS BLACKBURN	4,790	-16.6%	0	NA	7,434	-9.1%	545	65.2%	0	NA	493	-2.4%	0	NA	0	NA	13,262	14,820	-10.5%	0	NA	13,262	14,820	-10.5%
DEBENHAMS BLACKPOOL	3,696	-9.9%	0	NA	5,489	19.4%	274	112.4%	0	NA	419	74.6%	0	NA	0	NA	9,878	9,097	8.6%	0	NA	9,878	9,097	8.6%
DEBENHAMS BOLTON	4,427	-19.1%	0	NA	4,580	-1.4%	519	13.3%	0	NA	328	11.6%	62	-28.7%	0	NA	9,916	10,956	-9.5%	0	NA	9,916	10,956	-9.5%
DEBENHAMS BOREHAMWOOD (OPENED 30/10/14)	2,119	-12.9%	0	NA	4,151	59.6%	0	NA	0	NA	482	57.5%	31	-47.5%	0	NA	6,783	5,527	22.7%	0	NA	6,783	5,527	22.7%
DEBENHAMS BOURNEMOUTH	4,465	-16.5%	0	NA	5,086	-15.5%	261	26.7%	0	NA	438	7.6%	0	NA	0	NA	10,250	12,075	-15.1%	0	NA	10,250	12,246	-16.3%
DEBENHAMS BRADFORD (OPENED 21/07/15)	3,323	NA	0	NA	4,979	NA	124	NA	0	NA	672	NA	0	NA	0	NA	9,098	0	NA	0	NA	9,098	0	NA
DEBENHAMS BRIGHTON	10,257	-2.6%	0	NA	11,800	17.1%	391	5.7%	0	NA	1,636	75.2%	121	34.4%	0	NA	24,205	22,001	10.0%	76	-64.2%	24,281	22,213	9.3%
DEBENHAMS BRISTOL	4,555	-0.9%	0	NA	4,175	18.4%	276	-4.8%	0	NA	659	73.0%	28	-9.7%	0	NA	9,693	8,824	9.8%	0	NA	9,693	8,911	8.8%
DEBENHAMS BROMLEY	6,795	-15.2%	0	NA	4,881	-21.1%	231	-3.8%	0	NA	1,208	56.9%	31	-78.8%	0	NA	13,146	15,354	-14.4%	52	-50.9%	13,198	15,460	-14.6%
DEBENHAMS BURY	6,131	-5.1%	0	NA	8,932	2.6%	520	-16.4%	0	NA	788	42.8%	53	-43.0%	0	NA	16,424	16,431	0.0%	96	-79.6%	16,520	16,902	-2.3%
DEBENHAMS BURY ST EDMUNDS	6,688	-1.8%	0	NA	5,858	1.5%	230	-58.5%	0	NA	692	309.5%	62	8.8%	0	NA	13,530	13,359	1.3%	0	NA	13,530	13,315	1.6%
DEBENHAMS CAMBRIDGE	5,311	-5.0%	0	NA	5,583	-10.9%	228	-31.3%	0	NA	1,007	96.3%	118	413.0%	0	NA	12,247	12,727	-3.8%	124	-82.3%	12,371	13,429	-7.9%
DEBENHAMS CANTERBURY	3,960	4.9%	0	NA	3,425	9.0%	45	-30.8%	0	NA	512	97.7%	0	NA	0	NA	7,942	7,241	9.7%	0	NA	7,942	7,378	7.6%
DEBENHAMS CARDIFF	14,545	2.8%	0	NA	15,616	-0.8%	1,441	45.4%	0	NA	1,968	-6.1%	347	11.2%	0	NA	33,917	33,292	1.9%	0	NA	33,917	33,919	0.0%
DEBENHAMS CARLISLE	3,725	-27.0%	0	NA	5,215	-14.0%	246	-31.9%	0	NA	313	-10.1%	62	100.0%	0	NA	9,561	11,911	-19.7%	13	-94.0%	9,574	12,127	-21.1%
DEBENHAMS CARMARTHEN	3,332	41.5%	0	NA	5,960	13.4%	184	24.3%	0	NA	314	50.2%	0	NA	0	NA	9,790	7,966	22.9%	48	-26.2%	9,838	8,031	22.5%
DEBENHAMS CHATHAM	3,314	-26.2%	0	NA	3,166	-14.2%	50	-69.7%	0	NA	458	86.9%	0	NA	0	NA	6,988	8,589	-18.6%	0	NA	6,988	8,725	-19.9%
DEBENHAMS CHELMSFORD	8,162	-9.7%	0	NA	9,698	18.9%	200	-59.0%	0	NA	751	40.6%	59	-33.0%	0	NA	18,870	18,304	3.1%	24	-82.4%	18,894	18,440	2.5%
DEBENHAMS CHELTENHAM	2,003	-18.9%	0	NA	2,067	-15.5%	80	100.0%	0	NA	277	NA	0	NA	0	NA	4,427	4,954	-10.6%	0	NA	4,427	5,110	-13.4%
DEBENHAMS CHESTERFIELD	3,143	21.4%	0	NA	4,496	20.2%	135	-46.9%	0	NA	308	62.1%	31	-64.8%	0	NA	8,113	6,861	18.2%	0	NA	8,113	6,932	17.0%
DEBENHAMS CLAPHAM	3,096	-23.3%	0	NA	2,369	-2.4%	195	72.6%	0	NA	431	-19.0%	31	-72.6%	0	NA	6,122	7,219	-15.2%	0	NA	6,122	7,263	-15.7%
DEBENHAMS COLCHESTER	12,031	12.3%	0	NA	13,380	6.9%	349	-47.4%	0	NA	2,027	31.4%	144	41.2%	0	NA	27,931	25,536	9.4%	0	NA	27,931	25,904	7.8%
DEBENHAMS COVENTRY	4,416	-31.9%	0	NA	6,061	5.8%	217	-48.1%	0	NA	547	34.4%	59	0.0%	0	NA	11,300	13,103	-13.8%	0	NA	11,300	13,103	-13.8%
DEBENHAMS CRAIGAVON	4,372	NA	0	NA	3,795	NA	314	NA	0	NA	251	NA	93	NA	0	NA	8,825	12,069	NA	0	NA	8,825	12,158	NA
DEBENHAMS CRAWLEY	2,882	-13.7%	0	NA	3,326	5.4%	230	12.7%	0	NA	286	-10.3%	0	NA	0	NA	6,724	7,075	-5.0%	62	-88.9%	6,786	7,633	-11.1%
DEBENHAMS CROYDON	5,352	-10.6%	0	NA	3,460	-26.1%	176	1.1%	0	NA	786	-12.5%	28	-75.9%	0	NA	9,802	11,856	-17.3%	0	NA	9,802	11,856	-17.3%
DEBENHAMS DERBY	4,337	-13.9%	0	NA	5,618	15.6%	535	261.5%	0	NA	436	86.3%	121	30.1%	0	NA	11,047	10,368	6.5%	0	NA	11,047	10,555	4.7%
DEBENHAMS DONCASTER	7,224	-4.8%	0	NA	8,218	-15.5%	413	-35.7%	0	NA	366	-44.0%	31	0.0%	0	NA	16,252	18,643	-12.8%	0	NA	16,252	18,643	-12.8%
DEBENHAMS DUDLEY MERRYHILL	16,719	-6.0%	0	NA	25,901	16.3%	2,319	115.7%	0	NA	3,059	22.7%	31	-84.3%	0	NA	48,029	43,813	9.6%	224	-51.3%	48,253	44,273	9.0%
DEBENHAMS DUMFRIES	1,952	-2.7%	0	NA	1,887	-24.7%	0	NA	0	NA	376	154.1%	0	NA	0	NA	4,215	4,753	-11.3%	24	-87.2%	4,239	4,940	-14.2%
DEBENHAMS DUNDEE	8,858	-12.5%	0	NA	12,724	11.8%	709	2.9%	0	NA	1,466	72.3%	0	NA	0	NA	23,757	23,131	2.7%	0	NA	23,757	23,465	1.2%
DEBENHAMS DUNFIRMLINE	3,129	-19.7%	0	NA	3,462	8.1%	0	NA	0	NA	173	-6.0%	31	NA	0	NA	6,795	7,463	-9.0%	24	-81.5%	6,819	7,593	-10.2%
DEBENHAMS EAST KILBRIDE	4,250	-26.3%	0	NA	5,528	-12.2%	406	212.3%	0	NA	705	115.6%	87	64.2%	0	NA	10,976	12,570	-12.7%	48	-4.0%	11,024	12,620	-12.6%
DEBENHAMS EASTBOURNE	2,084	-24.6%	0	NA	1,827	-22.7%	0	NA	0	NA	30	-82.5%	28	NA	0	NA	3,969	5,486	-27.7%	0	NA	3,969	5,486	-27.7%
DEBENHAMS EDINBURGH	2,442	-35.7%	0	NA	2,913	0.4%	190	72.7%	0	NA	449	103.2%	(28)	NA	0	NA	5,966	7,057	-15.5%	0	NA	5,966	7,276	-18.0%
DEBENHAMS EDINBURGH LEITH	2,333	-0.8%	0	NA	3,141	80.2%	190	-58.2%	0	NA	196	11.4%	0	NA	0	NA	5,860	4,725	24.0%	0	NA	5,860	4,871	20.3%
DEBENHAMS ELLESMERE PORT (OPENED 16/07/14)	4,398	-2.0%	0	NA	6,331	8.4%	316	-16.6%	0	NA	344	66.2%	28	-9.7%	0	NA	11,417	10,944	4.3%	0	NA	11,417	10,944	4.3%
DEBENHAMS ELTHAM	3,103	-14.6%	0	NA	2,763	-5.8%	119	116.4%	0	NA	810	121.3%	23	-57.4%	0	NA	6,818	7,044	-3.2%	0	NA	6,818	7,044	-3.2%
DEBENHAMS EXETER	3,858	-6.3%	0	NA	3,704	2.5%	179	-53.5%	0	NA	336	83.6%	59	110.7%	0	NA	8,136	8,325	-2.3%	28	-86.1%	8,164	8,527	-4.3%
DEBENHAMS FAREHAM	2,682	-38.0%	0	NA	2,867	14.9%	0	NA	0	NA	352	100.0%	0	NA	0	NA	5,901	7,180	-17.8%	14	-89.6%	5,915	7,315	-19.1%

DECEMBER 2015

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

DEBENHAMS GROUP

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
DEBENHAMS FARNBOROUGH	1,909	-26.1%	0	NA	2,516	42.1%	0	NA	0	NA	180	28.6%	0	NA	0	NA	4,605	4,512	2.1%	0	NA	4,605	4,512	2.1%
DEBENHAMS FOLKSTONE	3,144	-31.3%	0	NA	4,834	27.0%	171	31.5%	0	NA	503	264.5%	0	NA	0	NA	8,652	8,654	0.0%	15	-81.3%	8,667	8,734	-0.8%
DEBENHAMS GATESHEAD METROCENTRE	18,567	-1.6%	0	NA	20,212	-9.9%	2,085	15.6%	0	NA	3,220	109.0%	205	40.4%	0	NA	44,289	44,807	-1.2%	121	-87.9%	44,410	45,806	-3.0%
DEBENHAMS GLASGOW	20,136	-7.6%	0	NA	18,226	-2.7%	1,561	7.1%	0	NA	3,294	10.9%	205	43.4%	0	NA	43,422	45,090	-3.7%	206	15.1%	43,628	45,269	-3.6%
DEBENHAMS GLASGOW POLLOCK	17,681	13.8%	0	NA	15,543	14.3%	1,715	86.2%	0	NA	2,082	-0.9%	31	-83.9%	0	NA	37,052	32,346	14.5%	48	-92.8%	37,100	33,015	12.4%
DEBENHAMS GLOUCESTER	4,434	15.6%	0	NA	4,276	8.4%	93	-61.7%	0	NA	478	-24.0%	28	0.0%	0	NA	9,309	8,678	7.3%	0	NA	9,309	8,786	6.0%
DEBENHAMS GRAVESEND	4,470	6.2%	0	NA	4,741	2.4%	71	-77.3%	0	NA	206	-0.5%	0	NA	0	NA	9,488	9,359	1.4%	0	NA	9,488	9,359	1.4%
DEBENHAMS GREAT YARMOUTH	2,723	-27.2%	0	NA	2,981	5.3%	0	NA	0	NA	235	-18.1%	0	NA	0	NA	5,939	7,072	-16.0%	0	NA	5,939	7,136	-16.8%
DEBENHAMS GUILDFORD	2,770	-16.6%	0	NA	2,775	-17.3%	0	NA	0	NA	342	147.8%	59	-4.8%	0	NA	5,946	7,039	-15.5%	48	-75.4%	5,994	7,234	-17.1%
DEBENHAMS HARROGATE	3,630	-22.5%	0	NA	1,970	-18.1%	68	-80.8%	0	NA	42	-85.3%	0	NA	0	NA	5,710	7,731	-26.1%	0	NA	5,710	7,925	-27.9%
DEBENHAMS HARROW	2,841	-30.6%	0	NA	2,559	-27.5%	158	-64.3%	0	NA	420	-39.1%	62	-46.6%	0	NA	6,040	8,872	-31.9%	0	NA	6,040	8,872	-31.9%
DEBENHAMS HASTINGS	2,239	19.2%	0	NA	2,958	-1.6%	0	NA	0	NA	362	127.7%	31	NA	0	NA	5,590	5,139	8.8%	28	NA	5,618	5,139	9.3%
DEBENHAMS HAVERFORDWEST (OPENED 02/10/13)	1,711	-7.5%	0	NA	2,584	45.4%	100	0.0%	0	NA	85	-50.3%	0	NA	0	NA	4,480	3,897	15.0%	0	NA	4,480	3,897	15.0%
DEBENHAMS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
DEBENHAMS HEMEL HEMPSTEAD	3,867	4.6%	0	NA	4,438	-8.4%	164	-61.2%	0	NA	355	31.0%	84	NA	0	NA	8,908	9,236	-3.6%	0	NA	8,908	9,280	-4.0%
DEBENHAMS HEREFORD (OPENED 11/02/14)	2,744	59.3%	0	NA	6,834	54.0%	140	-32.4%	0	NA	222	25.4%	0	NA	0	NA	9,940	6,545	51.9%	0	NA	9,940	6,545	51.9%
DEBENHAMS HOUNSLOW	1,816	-1.0%	0	NA	1,895	27.0%	0	NA	0	NA	256	100.0%	0	NA	0	NA	3,967	3,481	14.0%	0	NA	3,967	3,569	11.2%
DEBENHAMS HULL	7,911	-0.9%	0	NA	10,598	5.3%	455	38.3%	0	NA	601	33.0%	0	NA	0	NA	19,565	18,864	3.7%	0	NA	19,565	18,997	3.0%
DEBENHAMS SCUNTHORPE (OPENED 21/08/14)	2,487	10.3%	0	NA	3,529	-6.4%	221	72.7%	0	NA	226	15.9%	0	NA	0	NA	6,463	6,347	1.8%	0	NA	6,463	6,325	2.2%
DEBENHAMS ILFORD	2,370	-37.5%	0	NA	2,656	0.9%	433	89.9%	0	NA	212	-55.4%	0	NA	0	NA	5,671	7,161	-20.8%	0	NA	5,671	7,260	-21.9%
DEBENHAMS INVERNESS	3,661	-13.0%	0	NA	4,788	12.0%	269	31.2%	0	NA	401	67.8%	28	-54.8%	0	NA	9,147	8,989	1.8%	0	NA	9,147	9,098	0.5%
DEBENHAMS IPSWICH	8,196	-4.0%	0	NA	11,400	23.0%	541	-23.5%	0	NA	897	-3.3%	90	5.9%	0	NA	21,124	19,530	8.2%	0	NA	21,124	19,841	6.5%
DEBENHAMS KINGS LYNN	2,477	-15.3%	0	NA	2,895	-2.4%	145	-27.9%	0	NA	151	-33.5%	0	NA	0	NA	5,668	6,317	-10.3%	0	NA	5,668	6,388	-11.3%
DEBENHAMS LEAMINGTON SPA (OPENED 19/09/13)	1,392	-33.5%	0	NA	2,214	1.6%	84	NA	0	NA	97	-48.9%	0	NA	0	NA	3,787	4,524	-16.3%	0	NA	3,787	4,524	-16.3%
DEBENHAMS LEEDS BRIGGATE	13,560	-5.0%	0	NA	16,146	-9.1%	772	-36.8%	0	NA	3,225	62.0%	177	115.9%	0	NA	33,880	35,343	-4.1%	0	NA	33,880	35,500	-4.6%
DEBENHAMS LEEDS WHITE ROSE	16,458	-3.1%	0	NA	21,587	4.3%	1,449	-8.1%	0	NA	2,552	18.1%	87	-55.4%	0	NA	42,133	41,609	1.3%	24	-94.8%	42,157	42,074	0.2%
DEBENHAMS LEICESTER	3,294	-33.7%	0	NA	7,054	-14.0%	261	41.1%	0	NA	319	67.0%	28	NA	0	NA	10,956	13,548	-19.1%	0	NA	10,956	13,607	-19.5%
DEBENHAMS LICHFIELD (OPENED 07/05/13)	4,135	-0.2%	0	NA	5,706	22.4%	321	529.4%	0	NA	406	34.0%	0	NA	0	NA	10,568	9,216	14.7%	0	NA	10,568	9,344	13.1%
DEBENHAMS LINCOLN	5,359	-28.2%	0	NA	5,773	3.8%	130	-63.3%	0	NA	518	42.7%	62	-31.1%	0	NA	11,842	13,826	-14.3%	(24)	NA	11,818	13,903	-15.0%
DEBENHAMS LIVERPOOL	22,166	13.6%	0	NA	31,831	24.1%	3,172	-11.4%	0	NA	3,018	60.0%	413	1.7%	0	NA	60,600	51,042	18.7%	0	NA	60,600	51,494	17.7%
DEBENHAMS LIVINGSTON	3,482	-25.7%	0	NA	4,535	13.6%	216	-5.3%	0	NA	564	48.4%	87	180.6%	0	NA	8,884	9,316	-4.6%	0	NA	8,884	9,368	-5.2%
DEBENHAMS LLANDUDNO	5,181	-24.5%	0	NA	9,500	10.5%	200	-28.1%	0	NA	343	-23.3%	0	NA	0	NA	15,224	16,190	-6.0%	0	NA	15,224	16,504	-7.8%
DEBENHAMS LLANELLI	1,818	-23.4%	0	NA	2,048	-14.7%	50	-63.8%	0	NA	210	19.3%	0	NA	0	NA	4,126	5,088	-18.9%	24	-79.5%	4,150	5,205	-20.3%
DEBENHAMS LONDON	20,885	-19.9%	0	NA	20,683	-12.9%	1,260	-21.3%	0	NA	5,589	-17.9%	462	25.2%	0	NA	48,879	58,611	-16.6%	219	-76.4%	49,098	59,540	-17.5%
DEBENHAMS LONDON WHITE CITY WESTFIELD	2,698	-32.7%	0	NA	5,157	29.0%	131	-27.2%	0	NA	614	41.8%	93	NA	0	NA	8,693	8,618	0.9%	0	NA	8,693	8,902	-2.3%
DEBENHAMS LONDON WIMBLEDON	3,273	9.5%	0	NA	2,289	7.9%	45	-78.7%	0	NA	206	-13.1%	62	100.0%	0	NA	5,875	5,590	5.1%	0	NA	5,875	5,729	2.5%
DEBENHAMS LONDON DERRY	2,272	NA	0	NA	3,653	NA	0	NA	0	NA	192	NA	0	NA	0	NA	6,117	7,565	NA	0	NA	6,117	7,818	NA
DEBENHAMS LUTON	2,029	-39.7%	0	NA	3,706	23.2%	205	13.9%	0	NA	496	-6.8%	0	NA	0	NA	6,436	7,144	-9.9%	0	NA	6,436	7,238	-11.1%
DEBENHAMS MANCHESTER	14,988	-11.1%	0	NA	19,416	-1.5%	1,356	-3.8%	0	NA	3,589	-0.4%	396	-13.7%	0	NA	39,745	42,044	-5.5%	0	NA	39,745	42,508	-6.5%
DEBENHAMS MANCHESTER TRAFFORD PARK	10,971	-16.7%	0	NA	14,291	-7.3%	1,693	53.2%	0	NA	2,536	24.1%	143	-16.9%	0	NA	29,634	31,907	-7.1%	48	-89.5%	29,682	32,366	-8.3%
DEBENHAMS MANSFIELD	3,618	-9.0%	0	NA	4,637	5.4%	100	5.3%	0	NA	256	109.8%	31	0.0%	0	NA	8,642	8,624	0.2%	0	NA	8,642	8,846	-2.3%
DEBENHAMS MIDDLESBROUGH	9,567	-15.1%	0	NA	7,923	-39.6%	949	-23.3%	0	NA	1,684	65.3%	121	23.5%	0	NA	20,244	26,745	-24.3%	0	NA	20,244	27,163	-25.5%
DEBENHAMS MILTON KEYNES	11,616	29.1%	0	NA	14,243	15.2%	576	40.1%	0	NA	2,650	95.1%	93	50.0%	0	NA	29,178	23,198	25.8%	76	-89.1%	29,254	23,895	22.4%
DEBENHAMS NEWBURY	2,592	-11.3%	0	NA	3,079	35.3%	85	-47.2%	0	NA	158	187.3%	0	NA	0	NA	5,914	5,441	8.7%	97	246.4%	6,011	5,469	9.9%
DEBENHAMS NEWCASTLE	8,556	23.4%	0	NA	10,520	-5.5%	1,636	114.4%	0	NA	2,223	121.9%	121	-16.0%	0	NA	23,056	19,979	15.4%	0	NA	23,056	20,314	13.5%
DEBENHAMS NEWPORT (OPENED 21/07/15)	2,862	NA	0	NA	3,844	NA	211	NA	0	NA	127	NA	(28)	NA	0	NA	7,016	0	NA	0	NA	7,016	0	NA
DEBENHAMS NEWRY	2,511	NA	0	NA	3,843	NA	0	NA	0	NA	279	NA	0	NA	0	NA	6,633	10,008	NA	0	NA	6,633	10,176	NA
DEBENHAMS NORTHAMPTON	2,434	3.8%	0	NA	1,996	14.3%	0	NA	0	NA	297	85.6%	0	NA	0	NA	4,727	4,272	10.7%	0	NA	4,727	4,272	10.7%
DEBENHAMS NORWICH	6,158	-25.8%	0	NA	6,271	-4.7%	241	-42.5%	0	NA	304	-39.9%	84	223.1%	0	NA	13,058	15,824	-17.5%	0	NA	13,058	15,979	-18.3%
DEBENHAMS NOTTINGHAM	4,939	-13.7%	0	NA	5,719	2.9%	443	10.8%	0	NA	647	76.3%	59	-50.0%	0	NA	11,807	12,171	-3.0%	0	NA	11,807	12,208	-3.3%
DEBENHAMS NUNEATON	3,347	-6.6%	0	NA	4,389	22.8%	0	NA	0	NA	337	461.7%	0	NA	0	NA	8,073	7,487	7.8%	0	NA	8,073	7,487	7.8%
DEBENHAMS OLDHAM	3,388	-21.0%	0	NA	3,766	-22.1%	271	-23.2%	0	NA	454	196.7%	31	-72.8%	0	NA	7,910	9,742	-18.8%	0	NA	7,910	9,820	-19.5%
DEBENHAMS OXFORD	4,144	-15.7%	0	NA	3,928	-11.0%	271	226.5%	0	NA	302	147.5%	31	-72.3%	0	NA	8,676	9,648	-10.1%	0	NA	8,676	9,756	-11.1%
DEBENHAMS PERTH	1,829	-17.7%	0	NA	1,931	57.1%	0	NA	0	NA	70	18.6%	31	NA	0	NA	3,861	3,603	7.2%	0	NA	3,861	3,788	1.9%

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CLARINS FRAGRANCE GROUP
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DEBENHAMS GROUP

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A* MEN		COLOGNE		MINIATURES		TMP TOTAL		SW TOTAL		CFG TOTAL			
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
DEBENHAMS PLYMOUTH	6,809	-10.9%	0	NA	5,157	5.8%	174	-55.2%	0	NA	605	43.4%	90	NA	0	NA	12,835	13,323	-3.7%	0	NA	12,835	13,550	-5.3%
DEBENHAMS PORTSMOUTH	11,537	-15.8%	0	NA	17,147	18.3%	657	-7.2%	0	NA	1,604	35.1%	90	52.5%	0	NA	31,035	30,145	3.0%	124	-82.5%	31,159	30,852	1.0%
DEBENHAMS PRESTON	5,420	-21.6%	0	NA	6,901	-3.7%	396	-47.8%	0	NA	739	54.0%	93	86.0%	0	NA	13,549	15,370	-11.8%	0	NA	13,549	15,443	-12.3%
DEBENHAMS READING	3,944	-25.8%	0	NA	5,327	2.6%	76	-23.2%	0	NA	485	50.2%	28	-50.9%	0	NA	9,860	10,986	-10.2%	0	NA	9,860	11,317	-12.9%
DEBENHAMS REDDITCH	4,867	3.2%	0	NA	6,131	12.4%	216	-35.7%	0	NA	375	55.6%	84	223.1%	0	NA	11,673	10,773	8.4%	24	NA	11,697	10,773	8.6%
DEBENHAMS ROMFORD	16,946	2.2%	0	NA	13,188	-13.9%	949	31.8%	0	NA	3,600	69.7%	143	-30.2%	0	NA	34,826	34,939	-0.3%	96	-80.4%	34,922	35,429	-1.4%
DEBENHAMS RUGBY (OPENED 21/07/15)	2,270	NA	0	NA	2,933	NA	50	NA	0	NA	139	NA	31	NA	0	NA	5,423	0	NA	0	NA	5,423	0	NA
DEBENHAMS SALISBURY	3,128	-33.8%	0	NA	2,355	-36.6%	132	-59.6%	0	NA	140	-11.9%	31	19.2%	0	NA	5,786	8,951	-35.4%	0	NA	5,786	9,117	-36.5%
DEBENHAMS SCARBOROUGH	4,438	-22.2%	0	NA	5,665	-6.6%	317	23.3%	0	NA	367	2.8%	124	376.9%	0	NA	10,911	12,410	-12.1%	0	NA	10,911	12,410	-12.1%
DEBENHAMS SHEFFIELD	2,654	7.9%	0	NA	2,385	-28.3%	121	-60.7%	0	NA	388	-6.1%	59	-25.3%	0	NA	5,607	6,587	-14.9%	0	NA	5,607	6,646	-15.6%
DEBENHAMS SHEFFIELD MEADOWHALL	11,582	-6.9%	0	NA	17,563	16.7%	905	5.6%	0	NA	2,624	75.5%	205	88.1%	0	NA	32,879	29,949	9.8%	28	-96.4%	32,907	30,731	7.1%
DEBENHAMS SLOUGH	1,346	-16.9%	0	NA	1,708	16.1%	0	NA	0	NA	0	NA	31	NA	0	NA	3,085	3,345	-7.8%	0	NA	3,085	3,405	-9.4%
DEBENHAMS SOUTHAMPTON	4,226	-15.2%	0	NA	3,898	-15.4%	216	-14.6%	0	NA	110	-76.5%	28	NA	0	NA	8,478	10,314	-17.8%	0	NA	8,478	10,435	-18.8%
DEBENHAMS SOUTHEND	12,948	-12.1%	0	NA	13,607	0.1%	833	-21.2%	0	NA	2,279	23.4%	0	NA	0	NA	29,667	31,293	-5.2%	0	NA	29,667	31,692	-6.4%
DEBENHAMS SOUTHPORT	3,132	-33.7%	0	NA	3,740	2.3%	50	-81.1%	0	NA	228	-25.5%	0	NA	0	NA	7,150	8,980	-20.4%	0	NA	7,150	9,226	-22.5%
DEBENHAMS SOUTHSEA	2,146	7.5%	0	NA	2,008	-8.7%	120	140.0%	0	NA	212	292.6%	0	NA	0	NA	4,486	4,301	4.3%	0	NA	4,486	4,345	3.2%
DEBENHAMS STAINES	2,511	-1.8%	0	NA	2,381	-19.7%	0	NA	0	NA	221	0.0%	0	NA	0	NA	5,113	5,866	-12.8%	24	-85.2%	5,137	6,028	-14.8%
DEBENHAMS STIRLING	5,627	-3.6%	0	NA	5,346	-7.1%	380	-25.5%	0	NA	415	97.6%	0	NA	0	NA	11,768	12,372	-4.9%	0	NA	11,768	12,593	-6.6%
DEBENHAMS STOCKPORT	3,903	-32.5%	0	NA	4,951	53.6%	364	230.9%	0	NA	287	-43.2%	84	NA	0	NA	9,589	9,618	-0.3%	0	NA	9,589	9,720	-1.3%
DEBENHAMS STOCKTON-ON-TEES	5,659	7.6%	0	NA	6,684	-10.8%	250	-25.4%	0	NA	989	55.7%	31	NA	0	NA	13,613	13,728	-0.8%	48	-46.1%	13,661	13,817	-1.1%
DEBENHAMS STOKES-ON-TRENT	5,080	-21.1%	0	NA	8,310	4.7%	545	-8.4%	0	NA	490	-16.0%	0	NA	0	NA	14,425	15,615	-7.6%	0	NA	14,425	15,791	-8.7%
DEBENHAMS STRATFORD UPON AVON	2,298	-32.3%	0	NA	1,929	-15.8%	55	-30.4%	0	NA	130	-33.7%	0	NA	0	NA	4,412	5,960	-26.0%	0	NA	4,412	6,019	-26.7%
DEBENHAMS SUNDERLAND	17,287	-18.3%	0	NA	19,570	-3.1%	2,381	58.3%	0	NA	2,647	32.7%	239	92.7%	0	NA	42,124	44,978	-6.3%	52	-95.5%	42,176	46,146	-8.6%
DEBENHAMS SUTTON	2,922	-26.3%	0	NA	4,255	-11.8%	130	-69.3%	0	NA	382	135.8%	0	NA	0	NA	7,689	9,430	-18.5%	72	-50.3%	7,761	9,575	-18.9%
DEBENHAMS SWANSEA	7,531	12.7%	0	NA	8,915	17.3%	366	0.0%	0	NA	841	159.6%	118	NA	0	NA	17,771	14,972	18.7%	0	NA	17,771	15,387	15.5%
DEBENHAMS SWINDON	2,160	-27.6%	0	NA	3,046	23.3%	88	-36.2%	0	NA	195	828.6%	0	NA	0	NA	5,489	5,614	-2.2%	25	NA	5,514	5,614	-1.8%
DEBENHAMS TAUNTON	2,978	18.7%	0	NA	2,357	-18.6%	0	NA	0	NA	170	-40.8%	31	NA	0	NA	5,536	5,784	-4.3%	0	NA	5,536	6,108	-9.4%
DEBENHAMS TELFORD	5,307	-8.0%	0	NA	7,010	-1.0%	394	46.5%	0	NA	879	54.8%	0	NA	0	NA	13,590	13,717	-0.9%	0	NA	13,590	13,811	-1.6%
DEBENHAMS THANET	3,582	-13.8%	0	NA	3,485	24.5%	61	-80.9%	0	NA	456	113.1%	0	NA	0	NA	7,584	7,519	0.9%	0	NA	7,584	7,600	-0.2%
DEBENHAMS THURROCK	18,547	-3.0%	0	NA	21,156	9.1%	868	-31.1%	0	NA	2,432	14.8%	115	-59.9%	0	NA	43,118	42,171	2.2%	24	-95.8%	43,142	42,745	0.9%
DEBENHAMS TORQUAY	2,555	-13.2%	0	NA	1,732	30.7%	45	-84.3%	0	NA	121	-24.8%	0	NA	0	NA	4,453	4,749	-6.2%	0	NA	4,453	4,793	-7.1%
DEBENHAMS UXBRIDGE	3,985	13.8%	0	NA	4,355	-20.3%	172	3.6%	0	NA	333	-34.3%	31	-64.8%	0	NA	8,876	9,726	-8.7%	0	NA	8,876	9,726	-8.7%
DEBENHAMS WAKEFIELD	3,663	-11.9%	0	NA	5,715	-3.0%	508	127.8%	0	NA	326	72.5%	118	NA	0	NA	10,330	10,459	-1.2%	24	-87.4%	10,354	10,650	-2.8%
DEBENHAMS WALSALL	2,165	-18.0%	0	NA	3,617	-3.9%	0	NA	0	NA	632	152.8%	0	NA	0	NA	6,414	6,791	-5.6%	0	NA	6,414	6,950	-7.7%
DEBENHAMS WANDSWORTH (OPENED 21/07/15)	1,331	NA	0	NA	1,556	NA	0	NA	0	NA	120	NA	31	NA	0	NA	3,038	0	NA	0	NA	3,038	0	NA
DEBENHAMS WARRINGTON	4,465	-30.4%	0	NA	4,648	-40.8%	95	-56.8%	0	NA	451	81.9%	0	NA	0	NA	9,659	14,755	-34.5%	0	NA	9,659	14,755	-34.5%
DEBENHAMS WELWYN GARDEN CITY	2,225	16.5%	0	NA	3,388	0.0%	0	NA	0	NA	228	113.1%	0	NA	0	NA	5,841	5,480	6.6%	144	125.0%	5,985	5,544	8.0%
DEBENHAMS WEYMOUTH	2,621	-14.7%	0	NA	2,910	-7.7%	45	-25.0%	0	NA	314	-7.6%	0	NA	0	NA	5,890	6,711	-12.2%	0	NA	5,890	6,819	-13.6%
DEBENHAMS WIGAN	5,503	-17.2%	0	NA	7,791	12.3%	54	-86.6%	0	NA	686	174.4%	0	NA	0	NA	14,034	14,234	-1.4%	48	-78.0%	14,082	14,452	-2.6%
DEBENHAMS WINCHESTER	2,386	-14.8%	0	NA	2,403	-2.8%	111	2.8%	0	NA	157	0.0%	0	NA	0	NA	5,057	5,568	-9.2%	0	NA	5,057	5,715	-11.5%
DEBENHAMS WOKING	2,144	-40.9%	0	NA	2,941	-3.9%	0	NA	0	NA	361	-1.1%	0	NA	0	NA	5,446	7,295	-25.3%	0	NA	5,446	7,372	-26.1%
DEBENHAMS WORCESTER	3,474	-26.4%	0	NA	3,915	-12.2%	0	NA	0	NA	388	-1.8%	0	NA	0	NA	7,777	9,646	-19.4%	0	NA	7,777	9,895	-21.4%
DEBENHAMS WORKINGTON	3,308	-2.4%	0	NA	6,304	26.7%	167	-48.8%	0	NA	359	262.6%	31	NA	0	NA	10,169	8,791	15.7%	0	NA	10,169	8,850	14.9%
DEBENHAMS WORTHING	5,100	1.2%	0	NA	4,673	5.5%	105	-58.3%	0	NA	659	64.8%	0	NA	0	NA	10,537	10,121	4.1%	0	NA	10,537	10,367	1.6%
DEBENHAMS WREXHAM	2,852	6.4%	0	NA	5,387	6.5%	0	NA	0	NA	160	-55.9%	59	9.3%	0	NA	8,458	8,305	1.8%	0	NA	8,458	8,386	0.9%
DEBENHAMS YORK	2,834	24.5%	0	NA	4,235	4.8%	95	-34.0%	0	NA	188	26.2%	28	NA	0	NA	7,380	6,612	11.6%	24	NA	7,404	6,612	12.0%
DEBENHAMS YORK MONKS CROSS	2,250	3.5%	0	NA	2,034	-40.2%	0	NA	0	NA	262	-8.1%	0	NA	0	NA	4,546	6,055	-24.9%	0	NA	4,546	6,055	-24.9%
DEBENHAMS.COM SOUTHAMPTON (CLOSED 31/08/15)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	216,611	NA	0	NA	0	217,740	NA
DEBENHAMS SHERBURN (OPENED 01/09/15)	79,766	NA	0	NA	78,922	NA	8,007	NA	0	NA	12,580	NA	1,850	NA	0	NA	181,125	0	NA	24	NA	181,149	0	NA
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DECEMBER 2015

**CLARINS FRAGRANCE GROUP
STORE GROUP REPORT**

FENWICK GROUP

**YEAR TO DATE - TRADE
2015 vs 2014**

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BENTALLS BRACKNELL	6,994	7.6%	0	NA	6,165	10.1%	0	NA	0	NA	321	-10.3%	0	NA	0	NA	13,480	12,455	8.2%	0	NA	13,480	12,743	5.8%
BENTALLS KINGSTON	17,933	9.8%	0	NA	25,503	24.9%	(2,191)	NA	0	NA	3,361	10.7%	0	NA	0	NA	44,606	39,798	12.1%	0	NA	44,606	40,390	10.4%
FENWICK CANTERBURY	18,076	-1.1%	0	NA	15,846	-5.6%	911	192.0%	0	NA	3,090	17.6%	425	-16.5%	0	NA	38,348	38,501	-0.4%	0	NA	38,348	38,786	-1.1%
FENWICK LEICESTER	1,815	-38.7%	0	NA	2,085	-2.6%	0	NA	0	NA	456	6.5%	0	NA	0	NA	4,356	5,530	-21.2%	0	NA	4,356	5,530	-21.2%
FENWICK LONDON BRENT CROSS	23,549	-7.3%	0	NA	20,284	-15.9%	803	-22.0%	0	NA	5,134	-34.8%	594	-14.4%	0	NA	50,364	59,128	-14.8%	0	NA	50,364	60,473	-16.7%
FENWICK NEWCASTLE	57,865	-1.5%	0	NA	41,676	-13.7%	5,207	-2.4%	314	NA	15,165	30.0%	848	2.3%	0	NA	121,075	123,691	-2.1%	1,714	-81.0%	122,789	132,717	-7.5%
FENWICK TUNBRIDGE WELLS	4,029	-27.1%	0	NA	2,121	-37.5%	0	NA	0	NA	840	192.7%	68	-33.3%	0	NA	7,058	9,312	-24.2%	0	NA	7,058	9,456	-25.4%
FENWICK WINDSOR	3,763	21.5%	0	NA	2,299	-1.0%	0	NA	0	NA	69	NA	0	NA	0	NA	6,131	5,420	13.1%	0	NA	6,131	5,420	13.1%
FENWICK YORK	15,539	-12.1%	0	NA	12,783	-7.2%	1,768	100.2%	0	NA	3,287	123.2%	170	-33.3%	0	NA	33,547	34,055	-1.5%	580	-64.5%	34,127	35,688	-4.4%
FENWICK HEAD OFFICE ACCOUNT	(3,248)	NA	0	NA	(1,264)	NA	0	NA	0	NA	(2,656)	NA	0	NA	0	NA	(7,168)	(4,179)	NA	(2,136)	NA	(9,304)	(8,894)	NA
WILLIAM & GRIFFIN COLCHESTER	5,242	-15.4%	0	NA	5,317	-5.5%	276	-2.5%	0	NA	610	54.4%	85	66.7%	0	NA	11,530	12,556	-8.2%	0	NA	11,530	12,556	-8.2%
TOTAL	151,557	-4.2%	0	NA	132,815	-6.4%	6,774	-6.6%	314	NA	29,677	7.5%	2,190	-10.2%	0	NA	323,327	336,267	-3.8%	158	-98.2%	323,485	344,865	-6.2%
LIKE ON LIKE	151,557	-4.2%	0	NA	132,815	-6.4%	6,774	-6.6%	314	NA	29,677	7.5%	2,190	-10.2%	0	NA	323,327	336,267	-3.8%	158	-98.2%	323,485	344,865	-6.2%

**YEAR TO DATE - RETAIL
2015 vs 2014**

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BENTALLS BRACKNELL	8,045	-35.9%	0	NA	10,107	81.2%	527	9.1%	0	NA	793	44.2%	63	80.0%	0	NA	19,535	19,199	1.8%	46	-91.8%	19,581	19,761	-0.9%
BENTALLS KINGSTON	30,928	-6.9%	0	NA	35,629	-9.9%	731	-49.2%	0	NA	4,697	-21.3%	0	NA	0	NA	71,985	80,161	-10.2%	643	-75.9%	72,628	82,824	-12.3%
FENWICK CANTERBURY	34,008	-4.2%	(11)	NA	27,649	-5.6%	1,739	174.7%	(51)	NA	5,404	19.5%	589	-9.2%	0	NA	69,327	70,596	-1.8%	44	-93.5%	69,371	71,276	-2.7%
FENWICK LEICESTER	2,919	-0.7%	0	NA	3,671	23.7%	193	-24.6%	0	NA	289	-0.7%	19	-5.0%	0	NA	7,091	6,474	9.5%	15	-95.0%	7,106	6,774	4.9%
FENWICK LONDON BRENT CROSS	43,778	-1.8%	0	NA	38,333	5.3%	2,229	5.4%	0	NA	11,766	23.4%	1,271	-9.3%	0	NA	97,377	94,038	3.6%	604	-78.2%	97,981	96,814	1.2%
FENWICK NEWCASTLE	109,107	7.2%	0	NA	73,166	-4.3%	7,913	-36.5%	576	NA	20,122	20.0%	1,406	-6.9%	0	NA	212,290	208,972	1.6%	2,768	-82.5%	215,058	224,818	-4.3%
FENWICK TUNBRIDGE WELLS	6,908	-3.8%	0	NA	8,682	51.7%	449	-1.8%	0	NA	682	-2.8%	56	-5.1%	0	NA	16,777	14,122	18.8%	49	-92.7%	16,826	14,790	13.8%
FENWICK WINDSOR	3,616	-28.3%	0	NA	4,545	57.3%	236	-5.2%	0	NA	355	22.4%	31	106.7%	0	NA	8,783	8,484	3.5%	25	-91.4%	8,808	8,774	0.4%
FENWICK YORK	30,783	-0.8%	0	NA	20,532	7.7%	2,238	-21.6%	0	NA	5,108	122.4%	128	-61.2%	0	NA	58,789	55,569	5.8%	1,027	-74.8%	59,816	59,640	0.3%
FENWICK HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
WILLIAM & GRIFFIN COLCHESTER	8,098	-18.1%	0	NA	10,373	25.1%	506	-39.6%	0	NA	875	5.3%	94	141.0%	0	NA	19,946	19,888	0.3%	24	-96.1%	19,970	20,509	-2.6%
TOTAL	278,190	-2.0%	(11)	NA	232,687	2.9%	16,761	-23.1%	525	NA	50,091	20.0%	3,657	-9.9%	0	NA	581,900	577,503	0.8%	5,245	-81.6%	587,145	605,980	-3.1%
LIKE ON LIKE	278,190	-2.0%	(11)	NA	232,687	2.9%	16,761	-23.1%	525	NA	50,091	20.0%	3,657	-9.9%	0	NA	581,900	577,503	0.8%	5,245	-81.6%	587,145	605,980	-3.1%

NUMBER OF DOORS

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CLARINS FRAGRANCE GROUP STORE GROUP REPORT

FENWICK GROUP

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BENTALLS BRACKNELL	1,168	NA	0	NA	893	NA	0	NA	0	NA	0	NA	0	NA	0	NA	2,061	0	NA	0	NA	2,061	0	NA
BENTALLS KINGSTON	1,930	-4.9%	0	NA	1,979	-16.9%	218	NA	0	NA	0	NA	0	NA	0	NA	4,127	4,761	-13.3%	0	NA	4,127	4,761	-13.3%
FENWICK CANTERBURY	2,060	-21.4%	0	NA	2,760	-3.8%	109	NA	0	NA	55	-83.6%	0	NA	0	NA	4,984	5,960	-16.4%	0	NA	4,984	5,960	-16.4%
FENWICK LEICESTER	(19)	NA	0	NA	223	-38.1%	0	NA	0	NA	(35)	NA	0	NA	0	NA	169	908	-81.4%	0	NA	169	908	-81.4%
FENWICK LONDON BRENT CROSS	2,598	46.0%	0	NA	3,249	-2.7%	115	-48.2%	0	NA	793	-74.8%	34	-60.0%	0	NA	6,789	8,574	-20.8%	0	NA	6,789	8,858	-23.4%
FENWICK NEWCASTLE	4,228	111.0%	0	NA	3,942	4.0%	1,126	157.7%	0	NA	980	100.0%	254	115.3%	0	NA	10,530	6,839	54.0%	0	NA	10,530	7,137	47.5%
FENWICK TUNBRIDGE WELLS	108	NA	0	NA	341	NA	0	NA	0	NA	35	NA	17	NA	0	NA	501	0	NA	0	NA	501	0	NA
FENWICK WINDSOR	862	NA	0	NA	370	NA	0	NA	0	NA	0	NA	0	NA	0	NA	1,232	0	NA	0	NA	1,232	0	NA
FENWICK YORK	1,810	123.2%	0	NA	2,049	402.2%	138	-15.9%	0	NA	240	258.2%	34	NA	0	NA	4,271	1,450	194.6%	0	NA	4,271	1,450	194.6%
FENWICK HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
WILLIAM & GRIFFIN COLCHESTER	802	-26.9%	0	NA	888	-12.5%	82	49.1%	0	NA	0	NA	0	NA	0	NA	1,772	2,261	-21.6%	0	NA	1,772	2,261	-21.6%
TOTAL	15,547	42.8%	0	NA	16,694	17.9%	1,788	103.6%	0	NA	2,068	-53.7%	339	-4.5%	0	NA	36,436	30,753	18.5%	0	NA	36,436	31,335	16.3%
LIKE ON LIKE	15,547	42.8%	0	NA	16,694	17.9%	1,788	103.6%	0	NA	2,068	-53.7%	339	-4.5%	0	NA	36,436	30,753	18.5%	0	NA	36,436	31,335	16.3%

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BENTALLS BRACKNELL	1,917	-11.7%	0	NA	2,409	9.9%	126	-33.7%	0	NA	190	-12.0%	14	0.0%	0	NA	4,656	4,782	-2.6%	0	NA	4,656	5,003	-6.9%
BENTALLS KINGSTON	7,821	-16.4%	0	NA	10,652	-15.3%	505	-20.7%	0	NA	1,486	-32.7%	0	NA	0	NA	20,464	24,773	-17.4%	0	NA	20,464	25,349	-19.3%
FENWICK CANTERBURY	9,387	2.4%	0	NA	6,488	-22.3%	507	407.0%	0	NA	1,123	34.5%	62	-50.4%	0	NA	17,567	18,577	-5.4%	0	NA	17,567	18,577	-5.4%
FENWICK LEICESTER	529	-41.5%	0	NA	665	-27.2%	35	-55.7%	0	NA	52	-42.2%	3	-57.1%	0	NA	1,284	1,995	-35.6%	0	NA	1,284	2,087	-38.5%
FENWICK LONDON BRENT CROSS	9,377	-14.4%	0	NA	9,390	-1.5%	757	59.0%	0	NA	2,218	1.8%	217	-36.4%	0	NA	21,959	23,480	-6.5%	0	NA	21,959	23,874	-8.0%
FENWICK NEWCASTLE	24,713	-3.6%	0	NA	23,446	1.5%	1,485	-44.0%	0	NA	3,408	-8.2%	341	-10.7%	0	NA	53,393	55,473	-3.7%	0	NA	53,393	57,754	-7.6%
FENWICK TUNBRIDGE WELLS	1,936	76.2%	0	NA	2,433	119.2%	126	31.3%	0	NA	191	73.6%	16	128.6%	0	NA	4,702	2,422	94.1%	0	NA	4,702	2,534	85.6%
FENWICK WINDSOR	836	-0.2%	0	NA	1,051	24.1%	55	-24.7%	0	NA	82	-2.4%	6	20.0%	0	NA	2,030	1,847	9.9%	0	NA	2,030	1,932	5.1%
FENWICK YORK	6,185	18.6%	0	NA	4,831	5.5%	472	-10.3%	0	NA	823	136.5%	0	NA	0	NA	12,311	10,699	15.1%	0	NA	12,311	11,207	9.9%
FENWICK HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
WILLIAM & GRIFFIN COLCHESTER	2,234	-19.9%	0	NA	2,807	-0.4%	146	-40.2%	0	NA	220	-20.9%	18	5.9%	0	NA	5,425	6,146	-11.7%	0	NA	5,425	6,430	-15.6%
TOTAL	64,935	-4.7%	0	NA	64,172	-2.8%	4,214	-17.0%	0	NA	9,793	-2.6%	677	-27.1%	0	NA	143,791	150,194	-4.3%	0	NA	143,791	154,747	-7.1%
LIKE ON LIKE	64,935	-4.7%	0	NA	64,172	-2.8%	4,214	-17.0%	0	NA	9,793	-2.6%	677	-27.1%	0	NA	143,791	150,194	-4.3%	0	NA	143,791	154,747	-7.1%

NUMBER OF DOORS

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DECEMBER 2015

CLARINS FRAGRANCE REPORT STORE GROUP REPORT

HARRODS

YEAR TO DATE - TRADE 2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
HARRODS LONDON	70,893	-55.5%	0	NA	93,792	-11.0%	50,728	218.1%	51,278	290.1%	99,701	111.2%	1,712	-18.9%	0	NA	368,104	343,112	7.3%	382	-97.3%	368,486	357,239	3.1%
HARRODS HEAD OFFICE ACCOUNT	(38,063)	NA	0	NA	(18,093)	NA	(17,753)	NA	0	NA	(13,411)	NA	0	NA	(9,031)	NA	(96,351)	(146,571)	NA	0	NA	(96,351)	(169,253)	NA
HARRODS.COM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TOTAL	32,830	-65.5%	0	NA	75,699	-13.5%	32,975	NA	51,278	290.1%	86,290	124.3%	1,712	-18.9%	(9,031)	NA	271,753	196,541	38.3%	382	NA	272,135	187,986	44.8%

YEAR TO DATE - RETAIL 2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
HARRODS LONDON	113,960	-49.8%	0	NA	150,033	-4.6%	48,585	-28.6%	47,065	98.5%	45,245	-37.0%	3,924	-16.2%	0	NA	408,812	552,543	-26.0%	2,294	-91.7%	411,106	580,183	-29.1%
HARRODS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
HARRODS.COM	4,944	94.5%	0	NA	5,040	31.9%	3,309	-68.8%	600	NA	3,807	207.0%	93	6.9%	0	NA	17,793	18,310	-2.8%	100	-90.1%	17,893	19,324	-7.4%
TOTAL	118,904	-48.2%	0	NA	155,073	-3.8%	51,894	-34.1%	47,665	101.0%	49,052	-32.9%	4,017	-15.8%	0	NA	426,605	570,853	-25.3%	2,394	-91.6%	428,999	599,507	-28.4%

DECEMBER 2015

CLARINS FRAGRANCE REPORT STORE GROUP REPORT

HARRODS

MONTH - TRADE 2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
HARRODS LONDON	4,042	-95.1%	0	NA	7,087	-87.4%	114	-99.2%	99	-90.5%	512	-98.0%	224	55.6%	0	NA	12,078	179,264	-93.3%	0	NA	12,078	171,376	-93.0%
HARRODS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	(19,123)	NA	0	NA	0	(25,277)	NA
HARRODS.COM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TOTAL	4,042	-93.8%	0	NA	7,087	-87.4%	114	-99.2%	99	-90.5%	512	-98.0%	224	55.6%	0	NA	12,078	160,141	-92.5%	0	NA	12,078	146,099	-91.7%

MONTH - RETAIL 2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
HARRODS LONDON	36,314	-58.1%	0	NA	22,843	-63.5%	3,535	-32.3%	7,991	NA	14,509	-51.0%	496	45.5%	0	NA	85,688	184,899	-53.7%	211	-59.8%	85,899	185,424	-53.7%
HARRODS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
HARRODS.COM	3,007	464.2%	0	NA	2,642	365.1%	450	155.7%	240	NA	2,708	551.0%	31	0.0%	0	NA	9,078	1,724	426.6%	0	NA	9,078	1,724	426.6%
TOTAL	39,321	-54.9%	0	NA	25,485	-59.6%	3,985	-26.1%	8,231	NA	17,217	-42.7%	527	41.7%	0	NA	94,766	186,623	-49.2%	211	-59.8%	94,977	187,148	-49.3%

HOUSE OF FRASER GROUP

YEAR TO DATE - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BEATTIES GROUP EXPENSE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
BEATTIES SUTTON COLDFIELD	20,453	-5.6%	0	NA	14,633	-15.5%	1,449	-30.0%	0	NA	3,282	1.8%	316	364.7%	0	NA	40,133	44,343	-9.5%	229	-78.5%	40,362	45,407	-11.1%
BEATTIES WOLVERHAMPTON	30,059	-4.9%	0	NA	29,858	16.2%	2,931	-17.9%	0	NA	7,243	46.6%	617	78.8%	0	NA	70,708	66,167	6.9%	544	-79.8%	71,252	68,864	3.5%
CAVENDISH HOUSE CHELTENHAM	8,247	2.5%	0	NA	5,275	-9.5%	251	-59.0%	0	NA	1,024	58.0%	62	-71.0%	0	NA	14,859	15,345	-3.2%	376	24.9%	15,235	15,646	-2.6%
DICKINS & JONES RICHMOND	7,389	-11.5%	0	NA	5,139	-23.6%	208	-72.7%	0	NA	1,664	22.6%	279	-30.6%	0	NA	14,679	17,594	-16.6%	396	-43.2%	15,075	18,291	-17.6%
DINGLES EXETER	6,914	6.7%	0	NA	4,505	-2.9%	333	-38.7%	0	NA	981	79.0%	59	-19.2%	0	NA	12,792	12,284	4.1%	291	3.6%	13,083	12,565	4.1%
DINGLES PLYMOUTH	9,676	7.5%	0	NA	7,019	8.9%	284	-66.3%	0	NA	1,268	19.1%	162	-34.7%	0	NA	18,409	17,597	4.6%	431	-17.1%	18,840	18,117	4.0%
FRASERS GLASGOW	100,133	-7.9%	0	NA	46,639	-16.0%	7,140	-3.4%	0	NA	18,047	-7.5%	1,379	-38.9%	0	NA	173,338	193,398	-10.4%	1,191	-87.5%	174,529	202,947	-14.0%
HOF HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
HOF HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
HOF.CO.UK MILTON KEYNES	57,452	71.8%	0	NA	57,623	26.4%	7,016	36.2%	0	NA	17,747	42.0%	2,538	-36.5%	0	NA	142,376	100,660	41.4%	1,369	-63.5%	143,745	104,412	37.7%
HOUSE OF FRASER BELFAST	6,155	NA	0	NA	7,802	NA	90	NA	0	NA	1,332	NA	98	NA	0	NA	15,477	10,627	NA	216	NA	15,693	10,730	NA
HOUSE OF FRASER BIRMINGHAM	56,101	-4.0%	0	NA	39,735	-25.0%	5,331	-13.1%	0	NA	9,388	-45.5%	491	-69.6%	0	NA	111,046	136,378	-18.6%	734	-92.9%	111,780	146,749	-23.8%
HOUSE OF FRASER BRISTOL CABOT CIRCUS	7,031	-1.1%	0	NA	8,458	-3.1%	406	-28.9%	0	NA	771	-47.8%	90	-63.6%	0	NA	16,756	18,135	-7.6%	428	66.5%	17,184	18,392	-6.6%
HOUSE OF FRASER CROYDON	13,454	-11.6%	0	NA	12,307	-4.7%	1,438	12.2%	0	NA	4,099	28.9%	403	-56.5%	0	NA	31,701	33,523	-5.4%	421	-64.6%	32,122	34,711	-7.5%
HOUSE OF FRASER DARTFORD BLUEWATER	29,604	-4.7%	0	NA	25,471	3.7%	1,991	-23.3%	100	NA	8,465	19.6%	465	-46.0%	0	NA	66,096	66,162	-0.1%	1,189	-72.3%	67,285	70,459	-4.5%
HOUSE OF FRASER GATESHEAD METROCENTRE	73,599	1.1%	0	NA	48,543	-26.6%	5,406	-10.1%	0	NA	12,014	11.2%	1,147	33.5%	0	NA	140,709	156,579	-10.1%	1,223	-72.7%	141,932	161,058	-11.9%
HOUSE OF FRASER GUILDFORD	11,099	-7.6%	0	NA	8,939	-11.8%	554	-17.7%	0	NA	980	50.3%	217	-50.9%	0	NA	21,789	23,914	-8.9%	341	24.9%	22,130	24,187	-8.5%
HOUSE OF FRASER HIGH WYCOMBE	7,102	-5.2%	0	NA	6,216	-20.0%	228	-57.7%	0	NA	1,581	95.7%	93	-65.6%	0	NA	15,220	16,876	-9.8%	290	-36.8%	15,510	17,335	-10.5%
HOUSE OF FRASER LEAMINGTON SPA	7,180	8.7%	0	NA	5,463	-7.5%	403	16.1%	0	NA	593	84.7%	221	-12.6%	0	NA	13,860	13,434	3.2%	373	-66.6%	14,233	14,550	-2.2%
HOUSE OF FRASER LEEDS	11,814	-21.3%	0	NA	11,895	-10.6%	591	-58.4%	0	NA	1,902	13.8%	434	-26.3%	0	NA	26,636	32,003	-16.8%	411	-6.4%	27,047	32,442	-16.6%
HOUSE OF FRASER LONDON CITY	12,558	0.9%	0	NA	10,628	-2.9%	340	-48.1%	0	NA	1,812	24.1%	462	-38.1%	0	NA	25,800	26,252	-1.7%	503	14.6%	26,303	26,691	-1.5%
HOUSE OF FRASER LONDON OXFORD ST	67,453	2.0%	0	NA	57,048	-15.5%	3,897	-19.5%	2,550	NA	33,107	-10.6%	3,180	-28.1%	0	NA	167,235	179,924	-7.1%	1,464	-84.0%	168,699	189,089	-10.8%
HOUSE OF FRASER LONDON VICTORIA	11,382	4.1%	0	NA	6,840	-10.1%	331	-34.5%	0	NA	2,353	30.1%	456	-6.4%	0	NA	21,362	21,342	0.1%	562	15.9%	21,924	21,827	0.4%
HOUSE OF FRASER LONDON WHITE CITY WESTFIELD	25,828	186.4%	0	NA	20,999	105.6%	1,106	19.2%	2,678	NA	9,376	265.0%	1,084	105.7%	0	NA	61,071	23,257	162.6%	536	-9.5%	61,607	23,849	158.3%
HOUSE OF FRASER MAIDSTONE	11,871	-11.7%	0	NA	12,129	-7.1%	782	-36.3%	0	NA	2,055	96.7%	279	26.8%	0	NA	27,116	29,002	-6.5%	219	-80.3%	27,335	30,114	-9.2%
HOUSE OF FRASER MANCHESTER	50,663	4.4%	0	NA	31,874	-4.9%	4,860	49.7%	0	NA	12,298	51.1%	916	-35.4%	0	NA	100,611	94,847	6.1%	839	-75.8%	101,450	98,310	3.2%
HOUSE OF FRASER MILTON KEYNES	8,781	-20.7%	0	NA	9,027	6.2%	525	40.0%	0	NA	1,761	-16.5%	279	-15.2%	0	NA	20,373	22,389	-9.0%	395	188.3%	20,768	22,526	-7.8%
HOUSE OF FRASER NORWICH	8,341	3.6%	0	NA	10,106	-16.3%	981	19.3%	0	NA	1,874	43.6%	217	-10.7%	0	NA	21,519	22,492	-4.3%	380	-21.6%	21,899	22,977	-4.7%
HOUSE OF FRASER NOTTINGHAM	8,790	6.5%	0	NA	6,081	16.0%	661	-2.2%	0	NA	793	-10.6%	155	-48.5%	0	NA	16,480	15,361	7.3%	442	11.6%	16,922	15,757	7.4%
HOUSE OF FRASER READING	9,484	9.1%	0	NA	7,755	-15.3%	320	-44.6%	0	NA	1,401	34.2%	121	44.0%	0	NA	19,081	19,549	-2.4%	484	NA	19,565	19,568	0.0%
HOUSE OF FRASER SHEFFIELD MEADOWHALL	50,807	1.5%	0	NA	42,055	-0.1%	3,631	-2.4%	0	NA	11,408	-8.9%	589	-44.1%	0	NA	108,490	109,433	-0.9%	557	-88.3%	109,047	114,190	-4.5%
HOUSE OF FRASER THURROCK	33,710	27.3%	0	NA	31,079	2.8%	2,461	86.9%	256	NA	7,390	57.0%	253	25.9%	0	NA	75,149	62,930	19.4%	807	-72.4%	75,956	65,856	15.3%
HOWELLS CARDIFF	7,014	24.6%	0	NA	3,770	-6.9%	297	-59.3%	0	NA	1,179	103.3%	400	124.7%	0	NA	12,660	11,167	13.4%	338	-45.7%	12,998	11,790	10.2%
JENNERS EDINBURGH	34,259	-3.1%	0	NA	20,702	-15.0%	2,208	-20.7%	0	NA	7,509	17.1%	1,779	1.9%	0	NA	66,457	70,656	-5.9%	915	-78.4%	67,372	74,895	-10.0%
JOLLYS BATH	5,278	10.3%	0	NA	2,275	-22.6%	198	1.0%	0	NA	630	30.7%	0	NA	0	NA	8,381	8,509	-1.5%	31	-29.5%	8,412	8,553	-1.6%
TOTAL	809,681	4.2%	0	NA	617,888	-5.9%	58,648	-7.5%	5,584	NA	187,327	10.4%	19,241	-25.2%	0	NA	1,698,369	1,692,129	0.4%	18,925	-73.2%	1,717,294	1,762,854	-2.6%
TOTAL SALES EXCLUDING NORTHERN IRELAND	803,526	4.1%	0	NA	610,086	-6.4%	58,558	-7.2%	5,584	NA	185,995	10.0%	19,143	-25.6%	0	NA	1,682,892	1,681,502	0.1%	18,709	-73.5%	1,701,601	1,752,124	-2.9%
LIKE ON LIKE	803,526	4.1%	0	NA	610,086	-6.4%	58,558	-7.2%	5,584	NA	185,995	10.0%	19,143	-25.6%	0	NA	1,682,892	1,681,502	0.1%	18,709	-73.5%	1,701,601	1,752,124	-2.9%
NUMBER OF DOORS	33																							
NUMBER OF DOORS EXCLUDING NORTHERN IRELAND	31																							

DECEMBER 2015

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

HOUSE OF FRASER GROUP

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
BEATTIES GROUP EXPENSE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
BEATTIES SUTTON COLDFIELD	697	-43.3%	0	NA	1,056	-2.4%	58	222.2%	0	NA	270	409.4%	17	0.0%	0	NA	2,098	2,399	-12.5%	0	NA	2,098	2,466	-14.9%
BEATTIES WOLVERHAMPTON	1,866	-12.6%	0	NA	852	-51.7%	303	-14.4%	0	NA	376	-24.3%	69	NA	0	NA	3,466	4,748	-27.0%	0	NA	3,466	4,776	-27.4%
CAVENDISH HOUSE CHELTENHAM	863	54.1%	0	NA	673	63.7%	0	NA	0	NA	0	NA	0	NA	0	NA	1,536	1,019	50.7%	0	NA	1,536	1,019	50.7%
DICKINS & JONES RICHMOND	689	-1.1%	0	NA	369	125.0%	0	NA	0	NA	79	25.4%	17	NA	0	NA	1,154	924	24.9%	0	NA	1,154	924	24.9%
DINGLES EXETER	882	-4.0%	0	NA	378	39.5%	78	178.6%	0	NA	91	658.3%	0	NA	0	NA	1,429	1,247	14.6%	0	NA	1,429	1,271	12.4%
DINGLES PLYMOUTH	1,307	65.4%	0	NA	892	51.4%	56	100.0%	0	NA	91	152.8%	17	0.0%	0	NA	2,363	1,460	61.8%	0	NA	2,363	1,499	57.6%
FRASERS GLASGOW	913	-80.4%	0	NA	1,111	-67.2%	0	NA	0	NA	377	-57.1%	86	-16.5%	0	NA	2,487	9,119	-72.7%	0	NA	2,487	9,517	-73.9%
HOF HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
HOF HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
HOF.CO.UK MILTON KEYNES	3,714	20.0%	0	NA	3,622	-42.7%	424	-14.5%	0	NA	587	-62.9%	0	NA	0	NA	8,347	11,977	-30.3%	0	NA	8,347	13,347	-37.5%
HOUSE OF FRASER BELFAST	535	NA	0	NA	1,221	NA	0	NA	0	NA	294	NA	52	NA	0	NA	2,102	692	NA	0	NA	2,102	692	NA
HOUSE OF FRASER BIRMINGHAM	743	-67.2%	0	NA	1,256	-65.8%	567	0.2%	0	NA	239	-68.6%	0	NA	0	NA	2,805	7,402	-62.1%	0	NA	2,805	7,645	-63.3%
HOUSE OF FRASER BRISTOL CABOT CIRCUS	1,183	85.7%	0	NA	898	-28.8%	22	-60.7%	0	NA	0	NA	17	NA	0	NA	2,120	2,173	-2.4%	0	NA	2,120	2,197	-3.5%
HOUSE OF FRASER CROYDON	1,917	241.1%	0	NA	1,190	0.2%	215	330.0%	0	NA	153	325.0%	0	NA	0	NA	3,475	1,836	89.3%	0	NA	3,475	1,869	85.9%
HOUSE OF FRASER DARTFORD BLUEWATER	1,882	36.7%	0	NA	1,374	-46.7%	18	-82.0%	0	NA	193	-77.8%	0	NA	0	NA	3,467	5,027	-31.0%	0	NA	3,467	5,476	-36.7%
HOUSE OF FRASER GATESHEAD METROCENTRE	1,728	-46.9%	0	NA	1,883	-25.2%	72	-64.9%	0	NA	316	-80.1%	52	52.9%	0	NA	4,051	7,603	-46.7%	0	NA	4,051	7,898	-48.7%
HOUSE OF FRASER GUILDFORD	892	-28.4%	0	NA	1,050	21.8%	217	371.7%	0	NA	39	NA	0	NA	0	NA	2,198	2,170	1.3%	0	NA	2,198	2,170	1.3%
HOUSE OF FRASER HIGH WYCOMBE	1,235	138.9%	0	NA	901	98.9%	28	0.0%	0	NA	138	29.0%	0	NA	0	NA	2,302	1,105	108.3%	0	NA	2,302	1,119	105.7%
HOUSE OF FRASER LEAMINGTON SPA	917	9.4%	0	NA	879	149.7%	28	55.6%	0	NA	0	NA	17	0.0%	0	NA	1,841	1,344	37.0%	0	NA	1,841	1,344	37.0%
HOUSE OF FRASER LEEDS	2,333	82.8%	0	NA	1,141	7.1%	108	134.8%	0	NA	106	49.3%	17	NA	0	NA	3,705	2,458	50.7%	0	NA	3,705	2,608	42.1%
HOUSE OF FRASER LONDON CITY	1,154	60.3%	0	NA	707	30.2%	62	NA	0	NA	47	-79.6%	0	NA	0	NA	1,970	1,579	24.8%	0	NA	1,970	1,579	24.8%
HOUSE OF FRASER LONDON OXFORD ST	2,000	-18.3%	0	NA	1,627	65.3%	90	NA	0	NA	479	-72.0%	189	455.9%	0	NA	4,385	5,177	-15.3%	0	NA	4,385	5,465	-19.8%
HOUSE OF FRASER LONDON VICTORIA	846	53.5%	0	NA	352	30.9%	28	0.0%	0	NA	94	161.1%	0	NA	0	NA	1,320	884	49.3%	0	NA	1,320	884	49.3%
HOUSE OF FRASER LONDON WHITE CITY WESTFIELD	1,652	263.1%	0	NA	887	119.0%	177	NA	0	NA	711	344.4%	0	NA	0	NA	3,427	1,020	236.0%	0	NA	3,427	1,020	236.0%
HOUSE OF FRASER MAIDSTONE	1,160	26.0%	0	NA	529	-45.5%	139	531.8%	0	NA	63	-16.0%	0	NA	0	NA	1,891	2,006	-5.7%	0	NA	1,891	2,006	-5.7%
HOUSE OF FRASER MANCHESTER	3,054	70.8%	0	NA	2,704	43.4%	256	26.1%	0	NA	1,290	225.8%	138	NA	0	NA	7,442	4,273	74.2%	0	NA	7,442	4,364	70.5%
HOUSE OF FRASER MILTON KEYNES	768	185.5%	0	NA	828	-28.4%	28	-22.2%	0	NA	0	NA	34	-34.6%	0	NA	1,658	1,514	9.5%	0	NA	1,658	1,514	9.5%
HOUSE OF FRASER NORWICH	962	11.5%	0	NA	680	-48.3%	157	67.0%	0	NA	47	-16.1%	52	NA	0	NA	1,898	2,329	-18.5%	0	NA	1,898	2,357	-19.5%
HOUSE OF FRASER NOTTINGHAM	1,021	61.0%	0	NA	725	5.1%	90	80.0%	0	NA	12	NA	17	-50.0%	0	NA	1,865	1,408	32.5%	0	NA	1,865	1,408	32.5%
HOUSE OF FRASER READING	1,110	81.7%	0	NA	264	-58.4%	83	361.1%	0	NA	197	405.1%	0	NA	0	NA	1,654	1,302	27.0%	0	NA	1,654	1,302	27.0%
HOUSE OF FRASER SHEFFIELD MEADOWHALL	2,377	10.0%	0	NA	1,777	-24.4%	263	24.6%	0	NA	347	-58.9%	17	NA	0	NA	4,781	5,566	-14.1%	0	NA	4,781	6,150	-22.3%
HOUSE OF FRASER THURROCK	1,372	-1.2%	0	NA	1,232	-42.2%	83	-25.2%	0	NA	293	15.4%	69	NA	0	NA	3,049	3,887	-21.6%	0	NA	3,049	4,001	-23.8%
HOWELLS CARDIFF	904	49.2%	0	NA	885	81.7%	0	NA	0	NA	94	235.7%	17	NA	0	NA	1,900	1,149	65.4%	0	NA	1,900	1,149	65.4%
JENNERS EDINBURGH	1,425	-25.0%	0	NA	417	-78.8%	114	-43.8%	0	NA	142	-84.9%	189	455.9%	0	NA	2,287	5,040	-54.6%	0	NA	2,287	5,563	-58.9%
JOLLYS BATH	629	349.3%	0	NA	186	97.9%	24	NA	0	NA	23	-41.0%	0	NA	0	NA	862	290	197.2%	0	NA	862	290	197.2%
TOTAL	44,730	6.8%	0	NA	34,546	-21.7%	3,788	20.4%	0	NA	7,188	-38.8%	1,083	-11.2%	0	NA	91,335	102,127	-10.6%	0	NA	91,335	106,889	-14.6%

TOTAL SALES EXCLUDING NORTHERN IRELAND	44,195	6.5%	0	NA	33,325	-24.0%	3,788	20.4%	0	NA	6,894	-41.3%	1,031	-15.4%	0	NA	89,233	101,435	-12.0%	0	NA	89,233	106,197	-16.0%
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LIKE ON LIKE	44,195	6.5%	0	NA	33,325	-24.0%	3,788	20.4%	0	NA	6,894	-41.3%	1,031	-15.4%	0	NA	89,233	101,435	-12.0%	0	NA	89,233	106,197	-16.0%
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NUMBER OF DOORS 33

NUMBER OF DOORS EXCLUDING NORTHERN IRELAND 31

HOUSE OF FRASER GROUP

MONTH - RETAIL
2015 vs 2014

NUMBER OF DOORS

NUMBER OF DOORS EXCLUDING NORTHERN IRELAND

DECEMBER 2015 YTD

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

INDEPENDENT GROUP

YEAR TO DATE - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
AUSTINS DEPARTMENT STORE LONDONDERRY	428	NA	0	NA	204	NA	0	NA	0	NA	0	NA	0	NA	0	NA	632	394	NA	14	NA	646	394	NA
BANBURY'S DEPT STORE BARNSTABLE	5,346	-13.3%	0	NA	3,075	-26.8%	0	NA	0	NA	259	362.5%	52	NA	0	NA	8,732	10,424	-16.2%	0	NA	8,732	10,660	-18.1%
BARKERS NORTH ALLERTON (OPENED 16/10/13)	4,250	-20.6%	0	NA	3,900	4.3%	28	-57.6%	0	NA	390	-21.5%	0	NA	0	NA	8,568	9,687	-11.6%	0	NA	8,568	9,736	-12.0%
BROWNS BEVERLEY	7,405	18.4%	0	NA	5,125	-5.6%	18	-86.6%	0	NA	352	40.8%	34	-50.0%	0	NA	12,934	12,134	6.6%	0	NA	12,934	12,207	6.0%
BROWNS GAINSBOROUGH	6,183	44.8%	0	NA	6,101	48.3%	168	663.6%	0	NA	550	168.3%	0	NA	0	NA	13,002	8,612	51.0%	0	NA	13,002	8,759	48.4%
BROWNS YORK	5,058	20.5%	0	NA	4,250	0.2%	0	NA	0	NA	585	47.4%	154	49.5%	0	NA	10,047	8,903	12.8%	207	7.3%	10,254	9,096	12.7%
CAMERONS BALLYMENA	2,460	NA	0	NA	1,527	NA	543	NA	0	NA	432	NA	0	NA	0	NA	4,962	1,992	NA	0	NA	4,962	1,992	NA
CAMPBELLS CHEMIST LONDON CHISWICK	2,813	-10.4%	0	NA	2,141	34.0%	0	NA	0	NA	1,166	144.4%	17	-50.0%	0	NA	6,137	5,250	16.9%	0	NA	6,137	5,483	11.9%
CENTRAL PHARMACY CARDIFF	8,043	-76.5%	0	NA	9,084	-84.0%	603	-76.7%	533	-16.7%	2,462	-58.0%	499	-87.9%	0	NA	21,224	104,190	-79.6%	98	-83.2%	21,322	104,772	-79.6%
CENTRAL PHARMACY INTERNET CARDIFF	40,595	-6.9%	0	NA	46,042	-49.4%	1,812	33.9%	266	-16.9%	6,442	121.5%	4,580	51.1%	0	NA	99,737	142,218	-29.9%	139	-90.8%	99,876	143,733	-30.5%
COOTES PHARMACY LONDON	1,439	-25.4%	0	NA	1,244	-37.1%	0	NA	0	NA	655	239.4%	0	NA	0	NA	3,338	4,164	-19.8%	0	NA	3,338	4,237	-21.2%
CHAVE & JACKSON HEREFORD	1,868	-44.2%	0	NA	2,150	-28.2%	28	NA	0	NA	150	10.3%	0	NA	0	NA	4,196	6,478	-35.2%	0	NA	4,196	6,502	-35.5%
DE GRUCHY JERSEY	6,590	-24.0%	0	NA	5,945	5.3%	0	NA	0	NA	728	14.3%	0	NA	0	NA	13,263	15,022	-11.7%	0	NA	13,263	15,095	-12.1%
DEAN AND SMEDLEY ASHBY DE LA ZOUCH	2,053	-11.0%	0	NA	1,840	-44.9%	158	113.5%	0	NA	133	NA	0	NA	0	NA	4,184	5,718	-26.8%	0	NA	4,184	5,718	-26.8%
DOWNTOWN SUPERSTORE GRANTHAM	7,312	11.2%	0	NA	5,254	8.3%	121	51.3%	0	NA	844	50.2%	34	-60.5%	0	NA	13,565	12,152	11.6%	0	NA	13,565	12,299	10.3%
ERINS PERFUMES ABERYSTWTH	(85)	NA	0	NA	(262)	NA	(292)	NA	0	NA	(252)	NA	0	NA	0	NA	(891)	2,249	NA	(72)	NA	(963)	2,249	NA
HARRODS HEAD OFFICE ACCOUNT	(38,063)	NA	0	NA	(18,093)	NA	(17,753)	NA	0	NA	(13,411)	NA	0	NA	(9,031)	NA	(96,351)	(146,571)	NA	0	NA	(96,351)	(169,253)	NA
HARRODS LONDON	70,893	-55.5%	0	NA	93,792	-11.0%	50,728	218.1%	51,278	290.1%	99,701	111.2%	1,712	-18.9%	0	NA	368,104	343,112	7.3%	382	-97.3%	368,486	357,239	3.1%
HARRODS.COM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
HARVEYS OF HALIFAX HALIFAX (OPENED 09/06/15)	3,289	NA	0	NA	3,392	NA	239	NA	0	NA	394	NA	86	NA	0	NA	7,400	0	NA	0	NA	7,400	0	NA
HILLS SPALDING (OPENED 11/06/13)	3,640	-20.2%	0	NA	3,556	-2.9%	117	41.0%	0	NA	506	9.1%	0	NA	0	NA	7,819	8,785	-11.0%	0	NA	7,819	9,450	-17.3%
HOOPERS HARROGATE	3,329	26.7%	0	NA	2,498	-12.5%	31	NA	0	NA	207	-9.2%	0	NA	0	NA	6,065	5,710	6.2%	0	NA	6,065	5,710	6.2%
HOOPERS WILMSLOW	1,366	-6.0%	0	NA	1,487	-4.4%	0	NA	0	NA	291	59.9%	0	NA	0	NA	3,144	3,190	-1.4%	0	NA	3,144	3,190	-1.4%
HURST CHEMIST RIPLEY (OPENED 01/05/15)	3,249	NA	0	NA	3,515	NA	722	NA	0	NA	93	NA	17	NA	0	NA	7,596	0	NA	0	NA	7,596	0	NA
J P PHARMACY CAMDEN TOWN	1,975	NA	0	NA	2,418	NA	136	NA	0	NA	705	NA	68	NA	0	NA	5,302	0	NA	0	NA	5,302	0	NA
J R TAYLOR ST ANNES (CLOSED 26/03/15)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	4,151	NA	0	NA	0	4,151	NA
J T LLOYDS BURNLEY	3,702	-41.9%	0	NA	7,189	-27.5%	399	-13.4%	320	NA	340	58.9%	17	NA	0	NA	11,967	16,956	-29.4%	14	-71.4%	11,981	17,005	-29.5%
JAMES LEIGH BARKING	3,259	-42.6%	0	NA	3,824	-9.2%	158	79.5%	0	NA	1,355	-30.1%	34	NA	0	NA	8,630	11,917	-27.6%	57	-89.2%	8,687	12,445	-30.2%
JARROLDS NORWICH	6,060	-4.8%	0	NA	4,586	50.9%	106	NA	0	NA	245	120.7%	0	NA	0	NA	10,997	9,518	15.5%	0	NA	10,997	9,591	14.7%
LANDYS CHEMIST LONDON TEMPLE FORTUNE	6,328	14.8%	0	NA	8,509	-43.7%	74	-54.0%	0	NA	763	-31.6%	930	58.4%	0	NA	16,604	22,497	-26.2%	0	NA	16,604	22,599	-26.5%
MISTRY'S MARKET HARBOROUGH (OPENED 20/01/14)	767	-77.9%	0	NA	380	-86.7%	(129)	NA	0	NA	75	-72.9%	(34)	NA	0	NA	1,059	6,879	-84.6%	0	NA	1,059	6,879	-84.6%
OLDRIDS BOSTON	8,114	-1.9%	0	NA	8,675	-17.4%	107	-44.3%	0	NA	767	14.5%	52	-62.0%	0	NA	17,715	19,774	-10.4%	49	-82.7%	17,764	20,058	-11.4%
OTHERS	2,316	454.1%	0	NA	3,108	376.0%	226	707.1%	0	NA	603	577.5%	120	16.5%	0	NA	6,373	1,291	393.6%	27	-15.6%	6,400	1,323	383.7%
R C AUSTINS NEWTON ABBOT	2,407	-2.6%	0	NA	1,509	-10.7%	56	NA	0	NA	297	63.2%	0	NA	0	NA	4,269	4,445	-4.0%	0	NA	4,269	4,445	-4.0%
SCENT BOSTON	1,559	38.7%	0	NA	4,355	27.3%	12	-33.3%	0	NA	261	131.0%	0	NA	0	NA	6,187	4,677	32.3%	0	NA	6,187	4,782	29.4%
SCENTSATIONS OF TROON TROON	2,335	1.3%	0	NA	1,129	9.4%	104	-3.7%	0	NA	107	57.4%	0	NA	0	NA	3,675	3,514	4.6%	0	NA	3,675	3,514	4.6%
THE PERFUMERY AT LYMINGTON LYMINGTON (OPENED 11/02/14)	1,730	-34.0%	0	NA	1,203	-59.7%	30	NA	0	NA	93	-83.2%	0	NA	0	NA	3,056	6,163	-50.4%	0	NA	3,056	6,163	-50.4%
THE ROYAL PERFUMERY WIGAN	3,407	84.4%	0	NA	6,396	74.7%	350	321.7%	0	NA	460	-5.3%	155	198.1%	0	NA	10,768	6,131	75.6%	0	NA	10,768	6,131	75.6%
TOTNES PERFUMERY DEVON	1,353	55.3%	0	NA	1,319	394.0%	0	NA	0	NA	46	NA	0	NA	0	NA	2,718	1,316	106.5%	0	NA	2,718	1,664	63.3%
MUGLER STORE.COM	90,587	21.4%	21,072	8.5%	82,173	18.3%	12,988	3.1%	0	NA	41,649	-39.9%	9,470	-18.5%	9,904	-29.6%	267,843	271,118	-1.2%	0	NA	267,843	271,118	-1.2%
VITALTONE PHARMACY CATERHAM	1,799	16.0%	0	NA	2,455	111.3%	89	23.6%	0	NA	80	NA	0	NA	0	NA	4,423	2,802	57.9%	0	NA	4,423	2,898	52.6%
TOTAL	287,159	-20.6%	21,072	8.5%	326,995	-22.1%	51,977	NA	52,397	271.5%	150,523	18.8%	17,997	-19.3%	873	-92.7%	908,993	956,962	-5.0%	915	NA	909,908	954,034	-4.6%
TOTAL SALES EXCLUDING NORTHERN IRELAND	284,271	-21.1%	21,072	8.5%	325,264	-22.4%	51,434	NA	52,397	271.5%	150,091	18.5%	17,997	-19.3%	873	-92.7%	903,399	954,576	-5.4%	901	NA	904,300	951,648	-5.0%
LIKE ON LIKE	275,236	-21.8%	21,072	8.5%	316,774	-22.9%	50,572	NA	52,397	271.5%	149,436	18.8%	17,928	-19.4%	873	-92.7%	884,288	937,383	-5.7%	901	NA	885,189	934,455	-5.3%

NUMBER OF DOORS

35

NUMBER OF DOORS EXCLUDING NORTHERN IRELAND

33

INDEPENDENT GROUP

YEAR TO DATE - RETAIL
2015 vs 2014

NUMBER OF DOORS	35
NUMBER OF DOORS EXCLUDING NORTHERN IRELAND	34

INDEPENDENT GROUP

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A* MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
AUSTINS DEPARTMENT STORE LONDON/DERRY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
BANBURY'S DEPT STORE BARNSTABLE	869	29.3%	0	NA	243	NA	0	NA	0	NA	56	NA	0	NA	0	NA	1,168	1,453	-19.6%	0	NA	1,168	1,453	-19.6%
BARKERS NORTH ALLERTON (OPENED 16/10/13)	1,151	-5.6%	0	NA	969	NA	0	NA	0	NA	0	NA	0	NA	0	NA	2,120	2,056	3.1%	0	NA	2,120	2,056	3.1%
BROWNS BEVERLEY	717	-46.3%	0	NA	360	NA	0	NA	0	NA	0	NA	0	NA	0	NA	1,077	2,143	-49.7%	0	NA	1,077	2,143	-49.7%
BROWNS GAINSBOROUGH	765	203.6%	0	NA	572	NA	56	NA	0	NA	0	NA	0	NA	0	NA	1,393	645	116.0%	0	NA	1,393	645	116.0%
BROWNS YORK	217	126.0%	0	NA	0	NA	0	NA	0	NA	0	NA	34	NA	0	NA	251	527	-52.4%	0	NA	251	527	-52.4%
CAMERONS BALLYMENA	487	NA	0	NA	408	NA	208	NA	0	NA	93	NA	0	NA	0	NA	1,196	858	NA	0	NA	1,196	858	NA
CAMPBELLS CHEMIST LONDON CHISWICK	0	NA	0	NA	334	NA	0	NA	0	NA	47	NA	0	NA	0	NA	381	0	NA	0	NA	381	0	NA
CENTRAL PHARMACY CARDIFF	838	-30.5%	0	NA	520	-72.6%	252	21.2%	0	NA	167	56.1%	0	NA	0	NA	1,777	3,740	-52.5%	0	NA	1,777	3,871	-54.1%
CENTRAL PHARMACY INTERNET CARDIFF	10,371	-17.5%	0	NA	21,267	-38.3%	675	316.7%	0	NA	648	51.8%	482	NA	0	NA	33,443	47,655	-29.8%	0	NA	33,443	48,923	-31.6%
COOTES PHARMACY LONDON	555	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	555	0	NA	0	NA	555	0	NA
CHAVE & JACKSON HEREFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	539	NA	0	NA	0	539	NA
DE GRUCHY JERSEY	109	NA	0	NA	581	NA	0	NA	0	NA	0	NA	0	NA	0	NA	690	(491)	NA	0	NA	690	(491)	NA
DEAN AND SMEDLEY ASHBY DE LA ZOUCH	649	14.9%	0	NA	499	-29.7%	0	NA	0	NA	0	NA	0	NA	0	NA	1,148	1,275	-10.0%	0	NA	1,148	1,275	-10.0%
DOWNTOWN SUPERSTORE GRANTHAM	794	63.0%	0	NA	813	42.6%	0	NA	0	NA	71	NA	0	NA	0	NA	1,678	1,057	58.8%	0	NA	1,678	1,057	58.8%
ERINS PERFUMES ABERYSTWITH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	482	NA	0	NA	0	482	NA
HARRODS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	(19,123)	NA	0	NA	0	(25,277)	NA
HARRODS LONDON	4,042	-95.1%	0	NA	7,087	-87.4%	114	-99.2%	99	-90.5%	512	-98.0%	224	55.6%	0	NA	12,078	179,264	-93.3%	0	NA	12,078	171,376	-93.0%
HARRODS.COM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
HARVEYS OF HALIFAX HALIFAX (OPENED 09/06/15)	1,322	NA	0	NA	1,247	NA	0	NA	0	NA	71	NA	0	NA	0	NA	2,640	0	NA	0	NA	2,640	0	NA
HILLS SPALDING (OPENED 11/06/13)	415	-30.5%	0	NA	225	-35.3%	83	NA	0	NA	0	NA	0	NA	0	NA	723	962	-24.8%	0	NA	723	962	-24.8%
HOOPERS HARROGATE	486	58.3%	0	NA	467	47.3%	0	NA	0	NA	0	NA	0	NA	0	NA	953	624	52.7%	0	NA	953	624	52.7%
HOOPERS WILMSLOW	39	NA	0	NA	292	NA	0	NA	0	NA	0	NA	0	NA	0	NA	331	0	NA	0	NA	331	0	NA
HURST CHEMIST RIPLEY (OPENED 01/05/15)	154	NA	0	NA	306	NA	60	NA	0	NA	0	NA	0	NA	0	NA	520	0	NA	0	NA	520	0	NA
J P PHARMACY CAMDEN TOWN	266	NA	0	NA	118	NA	56	NA	0	NA	118	NA	34	NA	0	NA	592	0	NA	0	NA	592	0	NA
J R TAYLOR ST ANNES (CLOSED 26/03/15)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
J T LLOYDS BURNLEY	0	NA	0	NA	695	-8.2%	0	NA	0	NA	0	NA	0	NA	0	NA	695	1,774	-60.8%	0	NA	695	1,774	-60.8%
JAMES LEIGH BARKING	277	-68.5%	0	NA	249	-32.0%	0	NA	0	NA	0	NA	0	NA	0	NA	526	1,609	-67.3%	0	NA	526	1,609	-67.3%
JARROLDS NORWICH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	919	NA	0	NA	0	919	NA
LANDY'S CHEMIST LONDON TEMPLE FORTUNE	1,675	369.2%	0	NA	1,234	-66.5%	0	NA	0	NA	47	NA	121	-12.3%	0	NA	3,077	4,196	-26.7%	0	NA	3,077	4,196	-26.7%
MISTRY'S MARKET HARBOROUGH (OPENED 20/01/14)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	936	NA	0	NA	0	936	NA
OLDRIDS BOSTON	1,901	234.7%	0	NA	732	149.8%	0	NA	0	NA	154	NA	0	NA	0	NA	2,787	842	231.0%	0	NA	2,787	930	199.7%
OTHERS	1,545	NA	0	NA	2,435	10	140	NA	0	NA	210	4	65	3	0	NA	4,395	411	10	0	NA	4,395	411	10
R C AUSTINS NEWTON ABBOT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SCENT BOSTON	73	305.6%	0	NA	775	-18.2%	0	NA	0	NA	0	NA	0	NA	0	NA	848	965	-12.1%	0	NA	848	1,022	-17.0%
SCENTSACTIONS OF TROON TROON	806	-1.9%	0	NA	544	14.0%	36	28.6%	0	NA	0	NA	54	0	NA	NA	1,386	1,327	4.4%	0	NA	1,386	1,327	4.4%
THE PERFUMERY AT LYMINGTON LYMINGTON (OPENED 11/02/14)	127	-11.2%	0	NA	493	86.7%	0	NA	0	NA	0	NA	0	NA	0	NA	620	407	52.3%	0	NA	620	407	52.3%
THE ROYAL PERFUMERY WIGAN	1,362	13.8%	0	NA	2,742	37.4%	175	NA	0	NA	257	-5.9%	0	NA	0	NA	4,536	3,465	30.9%	0	NA	4,536	3,465	30.9%
TOTNES PERFUMERY DEVON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
MUGLER STORE.COM	14,640	45.6%	4,151	5.9%	16,202	30.7%	1,493	176.5%	0	NA	5,145	-53.8%	1,156	-55.7%	758	-78.7%	43,545	44,220	-1.5%	0	NA	43,545	44,220	-1.5%
VITALTONE PHARMACY CATERHAM	280	-32.5%	0	NA	423	540.9%	0	NA	0	NA	0	NA	0	NA	0	NA	703	509	38.1%	0	NA	703	509	38.1%
TOTAL	46,932	-53.9%	4,151	5.9%	62,832	-47.8%	3,348	-77.8%	99	-92.7%	7,596	-80.0%	2,116	-29.7%	758	-50.1%	127,832	285,246	-55.2%	0	NA	127,832	272,748	-53.1%
TOTAL SALES EXCLUDING NORTHERN IRELAND	46,445	-54.2%	4,151	5.9%	62,424	-48.1%	3,140	-79.0%	99	-92.7%	7,503	-80.2%	2,116	-29.7%	758	-50.1%	126,636	284,388	-55.5%	0	NA	126,636	271,890	-53.4%
LIKE ON LIKE	44,842	-55.5%	4,151	5.9%	60,378	-49.5%	3,080	-79.4%	99	-92.7%	7,432	-80.4%	2,116	-29.7%	758	-50.1%	122,856	283,045	-56.6%	0	NA	122,856	270,547	-54.6%
NUMBER OF DOORS	35																							
NUMBER OF DOORS EXCLUDING NORTHERN IRELAND	34																							

DECEMBER 2015

CLARINS FRAGRANCE GROUP STORE GROUP REPORT

INDEPENDENT GROUP

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
AUSTINS DEPARTMENT STORE LONDONDERRY	285	NA	0	NA	173	NA	0	NA	0	NA	0	NA	0	NA	0	NA	458	1,739	NA	0	NA	458	2,172	NA
BANBURY'S DEPT STORE BARNSTABLE	1,666	1.2%	0	NA	2,094	25.9%	109	-24.3%	0	NA	164	0.0%	13	30.0%	0	NA	4,046	3,627	11.6%	0	NA	4,046	3,795	6.6%
BARKERS NORTH ALLERTON (OPENED 16/10/13)	1,772	-16.4%	0	NA	2,228	4.2%	116	-37.3%	0	NA	174	-17.5%	14	16.7%	0	NA	4,304	4,666	-7.8%	0	NA	4,304	4,882	-11.8%
BROWNS BEVERLEY	1,424	-11.2%	0	NA	1,788	10.4%	92	-34.8%	0	NA	140	-12.5%	12	33.3%	0	NA	3,456	3,534	-2.2%	0	NA	3,456	3,698	-6.5%
BROWNS GAINSBOROUGH	2,007	-1.5%	0	NA	2,524	22.6%	131	-26.4%	0	NA	197	-3.0%	17	30.8%	0	NA	4,876	4,490	8.6%	0	NA	4,876	4,698	3.8%
BROWNS YORK	1,507	3.4%	0	NA	1,894	28.5%	98	-23.4%	0	NA	149	2.1%	11	57.1%	0	NA	3,659	3,213	13.9%	0	NA	3,659	3,362	8.8%
CAMERONS BALLYMENA	941	NA	0	NA	742	NA	145	NA	0	NA	92	NA	0	NA	0	NA	1,920	2,076	NA	0	NA	1,920	2,076	NA
CAMPBELLS CHEMIST LONDON CHISWICK	1,115	83.1%	0	NA	1,401	127.8%	73	37.7%	0	NA	110	80.3%	9	200.0%	0	NA	2,708	1,341	101.9%	0	NA	2,708	1,403	93.0%
CENTRAL PHARMACY CARDIFF	1,926	-19.7%	0	NA	2,421	10.2%	126	-33.7%	0	NA	190	-12.4%	15	15.4%	0	NA	4,678	5,015	-6.7%	0	NA	4,678	5,015	-6.7%
CENTRAL PHARMACY INTERNET CARDIFF	19,207	-32.0%	0	NA	24,140	-6.8%	1,254	-44.0%	0	NA	1,892	-26.0%	156	-1.9%	0	NA	46,649	59,115	-21.1%	0	NA	46,649	59,325	-21.4%
COOTES PHARMACY LONDON	258	-68.5%	0	NA	150	-40.0%	26	-56.7%	0	NA	0	NA	0	NA	0	NA	434	1,280	-66.1%	0	NA	434	1,380	-68.6%
CHAVE & JACKSON HEREFORD	781	-19.6%	0	NA	982	0.1%	51	-40.0%	0	NA	77	-20.6%	7	40.0%	0	NA	1,898	2,139	-11.3%	0	NA	1,898	2,238	-15.2%
DE GRUCHY JERSEY	1,864	-5.4%	0	NA	2,343	17.7%	122	-29.1%	0	NA	184	-6.1%	15	25.0%	0	NA	4,528	4,340	4.3%	0	NA	4,528	4,541	-0.3%
DEAN AND SMEDLEY ASHBY DE LA ZOUCH	1,091	7.3%	0	NA	1,371	33.4%	71	-20.2%	0	NA	107	5.9%	9	50.0%	0	NA	2,649	2,241	18.2%	0	NA	2,649	2,345	13.0%
DOWNTOWN SUPERSTORE GRANTHAM	2,477	17.1%	0	NA	3,113	45.7%	162	-12.4%	0	NA	244	15.1%	19	58.3%	0	NA	6,015	4,662	29.0%	0	NA	6,015	4,878	23.3%
ERINS PERFUMES ABERYSTWTH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,351	NA	0	NA	0	1,413	NA
HARRODS HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
HARRODS LONDON	36,314	-58.1%	0	NA	22,843	-63.5%	3,535	-32.3%	7,991	NA	14,509	-51.0%	496	45.5%	0	NA	85,688	184,899	-53.7%	211	-59.8%	85,899	185,424	-53.7%
HARRODS.COM	3,007	464.2%	0	NA	2,642	365.1%	450	155.7%	240	NA	2,708	551.0%	31	0.0%	0	NA	9,078	1,724	426.6%	0	NA	9,078	1,724	426.6%
HARVEYS OF HALIFAX HALIFAX (OPENED 09/06/15)	1,393	NA	0	NA	1,751	NA	91	NA	0	NA	137	NA	11	NA	0	NA	3,383	0	NA	0	NA	3,383	0	NA
HILLS SPALDING (OPENED 11/06/13)	1,991	-25.1%	0	NA	2,503	-6.7%	129	-44.4%	0	NA	196	-26.0%	16	-5.9%	0	NA	4,835	5,856	-17.4%	0	NA	4,835	6,126	-21.1%
HOOPERS HARROGATE	1,132	10.1%	0	NA	1,424	37.1%	74	-17.8%	0	NA	111	8.8%	8	33.3%	0	NA	2,749	2,265	21.4%	0	NA	2,749	2,370	16.0%
HOOPERS WILMSLOW	1,042	10.1%	0	NA	1,308	36.8%	68	-18.1%	0	NA	102	8.5%	9	28.6%	0	NA	2,529	2,086	21.2%	0	NA	2,529	2,182	15.9%
HURST CHEMIST RIPLEY (OPENED 01/05/15)	813	NA	0	NA	1,022	NA	53	NA	0	NA	80	NA	7	NA	0	NA	1,975	0	NA	0	NA	1,975	0	NA
J P PHARMACY CAMDEN TOWN	1,116	NA	0	NA	812	NA	120	NA	0	NA	140	NA	0	NA	0	NA	2,188	0	NA	0	NA	2,188	0	NA
J R TAYLOR ST ANNES (CLOSED 26/03/15)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
J T LLOYDS BURNLEY	3,110	-29.4%	0	NA	3,909	-12.2%	203	-47.4%	0	NA	306	-30.5%	26	4.0%	0	NA	7,554	9,711	-22.2%	0	NA	7,554	10,160	-25.6%
JAMES LEIGH BARKING	2,800	3.7%	0	NA	2,500	4.2%	0	NA	0	NA	1,150	27.8%	0	NA	0	NA	6,450	6,450	0.0%	0	NA	6,450	6,940	-7.1%
JARROLDS NORWICH	2,170	48.5%	0	NA	2,728	84.8%	142	10.9%	0	NA	214	46.6%	17	88.9%	0	NA	5,271	3,220	63.7%	0	NA	5,271	3,369	56.5%
LANDYS CHEMIST LONDON TEMPLE FORTUNE	2,100	-12.0%	0	NA	2,639	9.5%	137	-34.1%	0	NA	207	-13.0%	17	13.3%	0	NA	5,100	5,257	-3.0%	0	NA	5,100	5,500	-7.3%
MISTRY'S MARKET HARBOROUGH (OPENED 20/01/14)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	3,872	NA	0	NA	0	4,051	NA
OLDRIDS BOSTON	3,315	-24.8%	0	NA	4,166	-6.4%	216	-43.9%	0	NA	326	-25.7%	27	-3.6%	0	NA	8,050	9,708	-17.1%	0	NA	8,050	10,156	-20.7%
OTHERS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
R C AUSTINS NEWTON ABBOT	780	75.7%	0	NA	980	118.8%	51	30.8%	0	NA	77	75.0%	6	100.0%	0	NA	1,894	978	93.7%	0	NA	1,894	1,023	85.1%
SCENT BOSTON	1,220	7.2%	0	NA	1,533	33.5%	80	-18.4%	0	NA	120	7.1%	10	11.1%	0	NA	2,963	2,505	18.3%	0	NA	2,963	2,621	13.0%
SCENTSATIONS OF TROON TROON	863	26.0%	0	NA	1,085	56.8%	56	-6.7%	0	NA	85	25.0%	7	40.0%	0	NA	2,096	1,510	38.8%	0	NA	2,096	1,580	32.7%
THE PERFUMERY AT LYMINGTON LYMINGTON (OPENED 11/02/14)	765	-15.2%	0	NA	961	5.5%	50	-36.7%	0	NA	75	-16.7%	6	20.0%	0	NA	1,857	1,987	-6.5%	0	NA	1,857	2,079	-10.7%
THE ROYAL PERFUMERY WIGAN	4,033	33.1%	0	NA	5,069	65.7%	263	-0.8%	0	NA	397	31.5%	34	78.9%	0	NA	9,796	6,676	46.7%	0	NA	9,796	6,984	40.3%
TOTNES PERFUMERY DEVON	262	0.8%	0	NA	329	25.6%	17	-26.1%	0	NA	26	0.0%	2	0.0%	0	NA	636	573	11.0%	0	NA	636	599	6.2%
MUGLER STORE.COM	17,568	45.6%	4,981	5.9%	19,442	30.7%	1,792	176.5%	0	NA	6,174	-53.8%	1,387	-55.7%	910	-78.7%	52,254	53,065	-1.5%	0	NA	52,254	53,065	-1.5%
VITALTONE PHARMACY CATERHAM	1,050	32.1%	0	NA	750	48.5%	89	-15.2%	0	NA	0	NA	0	NA	0	NA	1,889	1,444	30.8%	0	NA	1,889	1,639	15.3%
TOTAL	125,165	-29.6%	4,981	5.9%	127,760	-16.5%	10,192	-21.1%	8,231	NA	30,860	-40.1%	2,414	-38.5%	910	-78.7%	310,513	408,615	-24.0%	211	-96.6%	310,724	414,813	-25.1%
TOTAL SALES EXCLUDING NORTHERN IRELAND	123,939	-29.6%	4,981	5.9%	126,845	-16.2%	10,047	-21.1%	8,231	NA	30,768	-40.2%	2,414	-38.5%	910	-78.7%	308,135	404,800	-23.9%	211	-96.3%	308,346	410,565	-24.9%
LIKE ON LIKE	120,968	-30.2%	4,981	5.9%	123,111	-17.2%	9,853	-21.2%	8,231	NA	30,476	-40.4%	2,390	-38.9%	910	-78.7%	300,920	398,941	-24.6%	211	-96.2%	301,131	404,435	-25.5%

NUMBER OF DOORS

35

NUMBER OF DOORS EXCLUDING NORTHERN IRELAND

34

DECEMBER 2015 YTD

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

JOHN LEWIS PARTNERSHIP

YEAR TO DATE - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
JLP HEAD OFFICE ACCOUNT	(2,003)	NA	0	NA	(129)	NA	0	NA	0	NA	(690)	NA	0	NA	0	NA	(2,822)	(2,364)	NA	0	NA	(2,822)	(8,374)	NA
JLP HEAD OFFICE ACCOUNT DC	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
JOHN LEWIS ABERDEEN	2,892	-30.4%	0	NA	1,515	-65.4%	0	NA	0	NA	254	70.5%	0	NA	0	NA	4,661	8,680	-46.3%	0	NA	4,661	8,680	-46.3%
JOHN LEWIS BIRMINGHAM (OPENED 11/05/15)	3,574	NA	0	NA	2,897	NA	217	NA	0	NA	277	NA	0	NA	0	NA	6,965	0	NA	0	NA	6,965	0	NA
JOHN LEWIS BRISTOL	4,251	-29.8%	0	NA	3,436	-49.6%	48	-81.9%	0	NA	443	207.6%	0	NA	0	NA	8,178	13,284	-38.4%	0	NA	8,178	13,284	-38.4%
JOHN LEWIS CAMBRIDGE	8,670	1.4%	0	NA	9,295	-20.1%	0	NA	0	NA	675	-3.7%	0	NA	0	NA	18,640	20,887	-10.8%	0	NA	18,640	20,887	-10.8%
JOHN LEWIS CARDIFF	3,955	-41.3%	0	NA	4,578	-31.3%	244	-26.7%	0	NA	301	-56.0%	0	NA	0	NA	9,078	14,419	-37.0%	0	NA	9,078	14,419	-37.0%
JOHN LEWIS CHEADLE	15,271	-11.6%	0	NA	11,470	-25.8%	789	-35.1%	0	NA	786	-2.1%	0	NA	0	NA	28,316	34,760	-18.5%	0	NA	28,316	34,737	-18.5%
JOHN LEWIS DARTFORD BLUEWATER	7,884	-9.5%	0	NA	10,730	-4.0%	440	-38.8%	0	NA	872	182.2%	0	NA	0	NA	19,926	20,914	-4.7%	0	NA	19,926	20,914	-4.7%
JOHN LEWIS EDINBURGH	4,674	-38.5%	0	NA	5,076	-25.2%	384	-30.6%	0	NA	693	8.3%	0	NA	0	NA	10,827	15,585	-30.5%	0	NA	10,827	15,585	-30.5%
JOHN LEWIS EXETER	2,135	-8.5%	0	NA	2,155	12.0%	122	28.4%	0	NA	310	355.9%	0	NA	0	NA	4,722	4,421	6.8%	0	NA	4,722	4,421	6.8%
JOHN LEWIS GLASGOW	6,339	-15.6%	0	NA	4,268	-35.6%	0	NA	0	NA	759	105.1%	0	NA	0	NA	11,366	14,507	-21.7%	0	NA	11,366	14,507	-21.7%
JOHN LEWIS HIGH WYCOMBE	6,919	57.5%	0	NA	5,542	-18.6%	288	-22.2%	0	NA	520	143.0%	0	NA	0	NA	13,269	11,788	12.6%	0	NA	13,269	11,757	12.9%
JOHN LEWIS KINGSTON	6,723	-26.7%	0	NA	8,792	-5.8%	202	-22.0%	0	NA	690	17.1%	0	NA	0	NA	16,407	19,358	-15.2%	0	NA	16,407	19,358	-15.2%
JOHN LEWIS LEICESTER	4,580	17.4%	0	NA	4,608	3.9%	176	-56.9%	0	NA	481	98.8%	0	NA	0	NA	9,845	8,987	9.5%	0	NA	9,845	8,987	9.5%
JOHN LEWIS LIVERPOOL	33,635	-22.9%	0	NA	32,356	-37.1%	1,883	-44.8%	0	NA	5,300	58.4%	0	NA	0	NA	73,174	101,732	-28.1%	0	NA	73,174	101,685	-28.0%
JOHN LEWIS LONDON	30,346	-14.8%	0	NA	30,620	-31.2%	1,781	-21.7%	0	NA	10,184	36.1%	0	NA	0	NA	72,931	89,887	-18.9%	0	NA	72,931	89,887	-18.9%
JOHN LEWIS LONDON BRENT CROSS	12,423	-27.6%	0	NA	11,683	-41.9%	591	-36.7%	0	NA	2,266	-34.9%	0	NA	0	NA	26,963	41,697	-35.3%	0	NA	26,963	41,697	-35.3%
JOHN LEWIS LONDON STRATFORD WESTFIELD	6,928	-15.3%	0	NA	7,707	-25.2%	634	68.6%	0	NA	1,349	39.2%	0	NA	0	NA	16,618	19,821	-16.2%	0	NA	16,618	19,821	-16.2%
JOHN LEWIS MANCHESTER TRAFFORD PARK	3,790	-41.0%	0	NA	5,815	-29.1%	0	NA	0	NA	385	-23.9%	0	NA	0	NA	9,990	15,129	-34.0%	0	NA	9,990	15,129	-34.0%
JOHN LEWIS MILTON KEYNES	9,422	-0.1%	0	NA	8,015	7.4%	409	-31.6%	0	NA	1,593	131.5%	0	NA	0	NA	19,439	18,178	6.9%	0	NA	19,439	18,178	6.9%
JOHN LEWIS NEWCASTLE	5,922	-39.1%	0	NA	3,814	-50.8%	448	-35.8%	0	NA	528	162.7%	0	NA	0	NA	10,712	18,383	-41.7%	0	NA	10,712	18,383	-41.7%
JOHN LEWIS NORWICH	2,621	15.1%	0	NA	2,121	-20.1%	0	NA	0	NA	148	604.8%	0	NA	0	NA	4,890	4,955	-1.3%	0	NA	4,890	4,955	-1.3%
JOHN LEWIS NOTTINGHAM	7,736	-25.8%	0	NA	4,285	-43.6%	367	52.3%	0	NA	585	-23.6%	0	NA	0	NA	12,973	19,034	-31.8%	0	NA	12,973	19,034	-31.8%
JOHN LEWIS PETERBOROUGH	6,308	-38.9%	0	NA	6,156	-22.1%	316	-32.6%	0	NA	816	105.0%	0	NA	0	NA	13,596	19,096	-28.8%	0	NA	13,596	19,096	-28.8%
JOHN LEWIS READING	7,827	-12.2%	0	NA	5,486	-31.5%	102	-75.9%	0	NA	573	52.8%	0	NA	0	NA	13,988	17,725	-21.1%	0	NA	13,988	17,725	-21.1%
JOHN LEWIS SHEFFIELD	5,107	-37.9%	0	NA	4,386	-21.9%	0	NA	0	NA	597	141.7%	0	NA	0	NA	10,090	14,089	-28.4%	0	NA	10,090	14,089	-28.4%
JOHN LEWIS SOLIHULL	5,625	-27.2%	0	NA	4,982	-18.9%	451	-40.0%	0	NA	635	248.9%	0	NA	0	NA	11,693	14,803	-21.0%	0	NA	11,693	14,803	-21.0%
JOHN LEWIS SOUTHAMPTON	9,837	-33.7%	0	NA	9,195	-30.1%	185	-59.8%	0	NA	972	100.0%	0	NA	0	NA	20,189	28,943	-30.2%	0	NA	20,189	28,920	-30.2%
JOHN LEWIS WATFORD	9,306	-16.1%	0	NA	8,272	-10.8%	0	NA	0	NA	729	31.6%	0	NA	0	NA	18,307	20,916	-12.5%	0	NA	18,307	20,902	-12.4%
JOHN LEWIS WELWYN GARDEN CITY	10,454	-16.8%	0	NA	8,665	-30.2%	0	NA	0	NA	675	9.9%	0	NA	0	NA	19,794	25,585	-22.6%	0	NA	19,794	25,585	-22.6%
JOHN LEWIS YORK (OPENED 11/02/14)	3,460	-33.7%	0	NA	4,018	-36.6%	542	8.8%	0	NA	443	28.4%	0	NA	0	NA	8,463	12,395	-31.7%	0	NA	8,463	12,395	-31.7%
JOHN LEWIS.COM ERDINGTON	93,220	0.9%	0	NA	91,384	-17.8%	6,056	16.2%	0	NA	19,831	27.3%	0	NA	0	NA	210,491	224,317	-6.2%	0	NA	210,491	224,317	-6.2%
PETER JONES LONDON	6,732	-1.9%	0	NA	4,392	-26.2%	175	8.7%	0	NA	636	-8.0%	0	NA	0	NA	11,935	13,664	-12.7%	0	NA	11,935	13,664	-12.7%
TOTAL	346,563	-14.6%	0	NA	327,585	-25.2%	16,850	-18.3%	0	NA	54,616	31.6%	0	NA	0	NA	745,614	905,575	-17.7%	0	NA	745,614	899,427	-17.1%
LIKE ON LIKE	339,529	-15.2%	0	NA	320,670	-25.7%	16,091	-20.1%	0	NA	53,896	30.9%	0	NA	0	NA	730,186	893,180	-18.2%	0	NA	730,186	887,032	-17.7%

NUMBER OF DOORS

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DECEMBER 2015 YTD

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

JOHN LEWIS PARTNERSHIP

YEAR TO DATE - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
JLP HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
JLP HEAD OFFICE ACCOUNT DC	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
JOHN LEWIS ABERDEEN	6,660	-14.7%	0	NA	4,810	-20.5%	0	NA	0	NA	311	-27.7%	0	NA	0	NA	11,781	14,332	-17.8%	0	NA	11,781	14,332	-17.8%
JOHN LEWIS BIRMINGHAM (OPENED 11/05/15)	4,301	NA	0	NA	4,425	NA	299	NA	0	NA	490	NA	0	NA	0	NA	9,515	0	NA	0	NA	9,515	0	NA
JOHN LEWIS BRISTOL	10,012	-10.5%	0	NA	7,410	-26.4%	168	-59.4%	0	NA	541	-53.2%	25	19.0%	0	NA	18,156	22,838	-20.5%	0	NA	18,156	22,918	-20.8%
JOHN LEWIS CAMBRIDGE	16,587	-6.7%	0	NA	17,137	-16.9%	0	NA	0	NA	1,359	3.6%	0	NA	0	NA	35,083	39,860	-12.0%	6	-96.1%	35,089	40,012	-12.3%
JOHN LEWIS CARDIFF	10,153	-16.6%	0	NA	9,946	-5.7%	448	-0.2%	0	NA	968	-14.3%	0	NA	0	NA	21,515	24,301	-11.5%	0	NA	21,515	24,464	-12.1%
JOHN LEWIS CHEADLE	30,932	-11.6%	0	NA	24,266	-9.9%	1,534	-22.1%	0	NA	2,035	-3.7%	0	NA	0	NA	58,767	65,988	-10.9%	0	NA	58,767	66,598	-11.8%
JOHN LEWIS DARTFORD BLUEWATER	14,783	-13.1%	0	NA	20,058	0.1%	783	-32.7%	0	NA	1,457	70.0%	0	NA	0	NA	37,081	39,067	-5.1%	0	NA	37,081	39,478	-6.1%
JOHN LEWIS EDINBURGH	11,257	-16.8%	0	NA	10,892	-10.1%	749	-20.1%	0	NA	1,532	-13.7%	0	NA	0	NA	24,430	28,355	-13.8%	0	NA	24,430	28,585	-14.5%
JOHN LEWIS EXETER	3,486	-27.9%	0	NA	3,889	-25.7%	202	-58.1%	0	NA	862	5.6%	0	NA	0	NA	8,439	11,368	-25.8%	0	NA	8,439	11,368	-25.8%
JOHN LEWIS GLASGOW	12,166	-10.6%	0	NA	7,251	-21.9%	0	NA	0	NA	1,279	30.1%	0	NA	0	NA	20,696	23,924	-13.5%	0	NA	20,696	23,933	-13.5%
JOHN LEWIS HIGH WYCOMBE	11,756	9.5%	0	NA	12,217	11.5%	594	24.8%	0	NA	698	-38.4%	0	NA	0	NA	25,265	23,303	8.4%	0	NA	25,265	23,303	8.4%
JOHN LEWIS KINGSTON	14,048	-25.4%	0	NA	16,366	11.6%	613	-29.9%	0	NA	1,208	-34.0%	0	NA	0	NA	32,235	36,269	-11.1%	0	NA	32,235	36,773	-12.3%
JOHN LEWIS LEICESTER	7,467	-6.5%	0	NA	8,472	-8.5%	428	-26.8%	0	NA	880	-11.0%	0	NA	0	NA	17,247	18,820	-8.4%	0	NA	17,247	19,125	-9.8%
JOHN LEWIS LIVERPOOL	66,502	-16.3%	0	NA	65,626	-31.2%	3,500	-44.2%	0	NA	10,026	8.9%	0	NA	0	NA	145,654	190,257	-23.4%	0	NA	145,654	190,966	-23.7%
JOHN LEWIS LONDON	59,639	-16.6%	0	NA	62,210	-15.7%	2,898	-35.7%	0	NA	16,370	-4.7%	0	NA	0	NA	141,117	167,131	-15.6%	12	-99.5%	141,129	169,526	-16.8%
JOHN LEWIS LONDON BRENT CROSS	24,811	-23.2%	0	NA	23,474	-29.4%	1,476	-8.9%	0	NA	5,284	-28.2%	0	NA	0	NA	55,045	74,521	-26.1%	0	NA	55,045	75,282	-26.9%
JOHN LEWIS LONDON STRATFORD WESTFIELD	12,431	-14.3%	0	NA	14,055	-21.3%	890	-13.3%	0	NA	2,755	16.3%	0	NA	0	NA	30,131	35,756	-15.7%	0	NA	30,131	35,849	-16.0%
JOHN LEWIS MANCHESTER TRAFFORD PARK	9,235	-14.6%	0	NA	12,811	-13.0%	26	-81.8%	0	NA	963	6.4%	0	NA	0	NA	23,035	26,599	-13.4%	0	NA	23,035	26,674	-13.6%
JOHN LEWIS MILTON KEYNES	17,160	-13.2%	0	NA	16,024	4.7%	794	-32.4%	0	NA	2,649	42.8%	0	NA	0	NA	36,627	38,096	-3.9%	0	NA	36,627	38,136	-4.0%
JOHN LEWIS NEWCASTLE	14,676	-21.7%	0	NA	10,367	-17.8%	711	-53.7%	0	NA	1,374	24.0%	26	73.3%	0	NA	27,154	34,008	-20.2%	0	NA	27,154	34,151	-20.5%
JOHN LEWIS NORWICH	5,124	-12.2%	0	NA	4,822	-4.5%	0	NA	0	NA	327	44.1%	0	NA	0	NA	10,273	11,302	-9.1%	15	-90.4%	10,288	11,458	-10.2%
JOHN LEWIS NOTTINGHAM	14,856	-19.9%	0	NA	11,690	-13.3%	740	-17.6%	0	NA	1,451	-12.7%	0	NA	0	NA	28,737	34,584	-16.9%	15	-96.1%	28,752	34,973	-17.8%
JOHN LEWIS PETERBOROUGH	13,748	-23.1%	0	NA	13,187	-5.4%	745	-41.3%	0	NA	1,553	-7.2%	105	238.7%	0	NA	29,338	34,792	-15.7%	30	-72.2%	29,368	34,900	-15.9%
JOHN LEWIS READING	16,633	-8.4%	0	NA	12,715	-6.7%	398	-43.5%	0	NA	1,205	17.2%	0	NA	0	NA	30,951	33,516	-7.7%	0	NA	30,951	33,833	-8.5%
JOHN LEWIS SHEFFIELD	12,998	-10.3%	0	NA	8,195	-4.1%	0	NA	0	NA	1,287	96.5%	25	NA	0	NA	22,505	23,682	-5.0%	25	-94.7%	22,530	24,157	-6.7%
JOHN LEWIS SOLIHULL	12,613	-11.7%	0	NA	9,951	-4.8%	734	-48.0%	0	NA	1,193	22.9%	0	NA	0	NA	24,491	27,123	-9.7%	0	NA	24,491	27,214	-10.0%
JOHN LEWIS SOUTHAMPTON	20,973	-17.3%	0	NA	20,081	-11.5%	645	-27.1%	0	NA	1,989	63.8%	0	NA	0	NA	43,688	50,148	-12.9%	0	NA	43,688	50,563	-13.6%
JOHN LEWIS WATFORD	17,262	-8.2%	0	NA	14,329	-18.3%	0	NA	0	NA	1,502	59.6%	25	NA	0	NA	33,118	37,279	-11.2%	0	NA	33,118	37,329	-11.3%
JOHN LEWIS WELWYN GARDEN CITY	19,649	-9.3%	0	NA	17,598	-10.8%	0	NA	0	NA	1,809	92.7%	0	NA	0	NA	39,056	42,365	-7.8%	0	NA	39,056	42,380	-7.8%
JOHN LEWIS YORK (OPENED 11/02/14)	8,284	31.8%	0	NA	9,551	8.3%	901	13.5%	0	NA	902	47.9%	0	NA	0	NA	19,638	16,511	18.9%	0	NA	19,638	16,511	18.9%
JOHN LEWIS.COM ERDINGTON	115,432	6.3%	0	NA	130,331	-2.9%	10,635	22.1%	0	NA	19,328	29.9%	0	NA	0	NA	275,726	266,378	3.5%	0	NA	275,726	267,179	3.2%
PETER JONES LONDON	14,595	-5.1%	0	NA	9,206	-2.4%	405	-23.4%	0	NA	1,608	-9.3%	25	0.0%	0	NA	25,839	27,141	-4.8%	33	-71.3%	25,872	27,256	-5.1%
TOTAL	630,229	-10.3%	0	NA	613,362	-11.9%	31,316	-20.0%	0	NA	87,195	7.5%	231	-26.4%	0	NA	1,362,333	1,519,614	-10.4%	136	-98.6%	1,362,469	1,529,226	-10.9%
LIKE ON LIKE	617,644	-11.3%	0	NA	599,386	-12.8%	30,116	-21.5%	0	NA	85,803	6.6%	231	-26.4%	0	NA	1,333,180	1,503,103	-11.3%	136	-98.6%	1,333,316	1,512,715	-11.9%

NUMBER OF DOORS

31

DECEMBER 2015

**CLARINS FRAGRANCE GROUP
STORE GROUP REPORT**

JOHN LEWIS PARTNERSHIP

**MONTH - TRADE
2015 vs 2014**

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
JLP HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
JLP HEAD OFFICE ACCOUNT DC	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
JOHN LEWIS ABERDEEN	69	-88.0%	0	NA	189	-68.1%	0	NA	0	NA	0	NA	0	NA	0	NA	258	1,218	-78.8%	0	NA	258	1,218	-78.8%
JOHN LEWIS BIRMINGHAM (OPENED 11/05/15)	395	NA	0	NA	133	NA	0	NA	0	NA	0	NA	0	NA	0	NA	528	0	NA	0	NA	528	0	NA
JOHN LEWIS BRISTOL	897	-56.2%	0	NA	582	-74.0%	27	-66.3%	0	NA	87	8.7%	0	NA	0	NA	1,593	4,441	-64.1%	0	NA	1,593	4,441	-64.1%
JOHN LEWIS CAMBRIDGE	1,666	-14.4%	0	NA	2,361	7.3%	0	NA	0	NA	53	-33.8%	0	NA	0	NA	4,080	4,228	-3.5%	0	NA	4,080	4,228	-3.5%
JOHN LEWIS CARDIFF	806	-58.5%	0	NA	838	-70.4%	0	NA	0	NA	0	NA	0	NA	0	NA	1,644	5,193	-68.3%	0	NA	1,644	5,193	-68.3%
JOHN LEWIS CHEADLE	1,530	-17.8%	0	NA	2,259	-39.4%	240	200.0%	0	NA	0	NA	0	NA	0	NA	4,029	5,778	-30.3%	0	NA	4,029	5,778	-30.3%
JOHN LEWIS DARTFORD BLUEWATER	796	-63.9%	0	NA	2,108	-13.3%	27	-87.3%	0	NA	175	414.7%	0	NA	0	NA	3,106	4,883	-36.4%	0	NA	3,106	4,883	-36.4%
JOHN LEWIS EDINBURGH	526	-68.1%	0	NA	1,426	11.5%	0	NA	0	NA	0	NA	0	NA	0	NA	1,952	3,115	-37.3%	0	NA	1,952	3,115	-37.3%
JOHN LEWIS EXETER	259	-54.4%	0	NA	358	-11.8%	0	NA	0	NA	0	NA	0	NA	0	NA	617	974	-36.7%	0	NA	617	974	-36.7%
JOHN LEWIS GLASGOW	1,352	-23.0%	0	NA	1,282	-45.4%	0	NA	0	NA	0	NA	0	NA	0	NA	2,634	4,209	-37.4%	0	NA	2,634	4,209	-37.4%
JOHN LEWIS HIGH WYCOMBE	561	18.1%	0	NA	1,047	-35.8%	0	NA	0	NA	80	31.1%	0	NA	0	NA	1,688	2,289	-26.3%	0	NA	1,688	2,289	-26.3%
JOHN LEWIS KINGSTON	1,038	-55.1%	0	NA	1,433	-20.0%	48	NA	0	NA	107	-44.8%	0	NA	0	NA	2,626	4,296	-38.9%	0	NA	2,626	4,296	-38.9%
JOHN LEWIS LEICESTER	345	-57.1%	0	NA	660	-35.0%	27	NA	0	NA	80	NA	0	NA	0	NA	1,112	1,819	-38.9%	0	NA	1,112	1,819	-38.9%
JOHN LEWIS LIVERPOOL	4,628	-41.8%	0	NA	8,923	-28.0%	213	-69.6%	0	NA	137	57.5%	0	NA	0	NA	13,901	21,146	-34.3%	0	NA	13,901	21,146	-34.3%
JOHN LEWIS LONDON	4,190	1.4%	0	NA	5,589	-3.7%	267	-5.3%	0	NA	2,056	208.7%	0	NA	0	NA	12,102	10,882	11.2%	0	NA	12,102	10,882	11.2%
JOHN LEWIS LONDON BRENT CROSS	1,225	-52.9%	0	NA	1,728	-50.1%	0	NA	0	NA	0	NA	0	NA	0	NA	2,953	6,593	-55.2%	0	NA	2,953	6,593	-55.2%
JOHN LEWIS LONDON STRATFORD WESTFIELD	848	-56.4%	0	NA	690	-79.6%	80	66.7%	0	NA	167	-10.7%	0	NA	0	NA	1,785	5,567	-67.9%	0	NA	1,785	5,567	-67.9%
JOHN LEWIS MANCHESTER TRAFFORD PARK	835	-56.6%	0	NA	1,358	-29.9%	0	NA	0	NA	0	NA	0	NA	0	NA	2,193	3,911	-43.9%	0	NA	2,193	3,911	-43.9%
JOHN LEWIS MILTON KEYNES	636	-62.7%	0	NA	1,083	-56.8%	0	NA	0	NA	270	900.0%	0	NA	0	NA	1,989	4,346	-54.2%	0	NA	1,989	4,346	-54.2%
JOHN LEWIS NEWCASTLE	791	-71.1%	0	NA	945	-62.3%	48	-79.9%	0	NA	27	-79.7%	0	NA	0	NA	1,811	5,617	-67.8%	0	NA	1,811	5,617	-67.8%
JOHN LEWIS NORWICH	235	-11.3%	0	NA	261	-71.4%	0	NA	0	NA	0	NA	0	NA	0	NA	496	1,179	-57.9%	0	NA	496	1,179	-57.9%
JOHN LEWIS NOTTINGHAM	1,611	10.8%	0	NA	1,050	-60.4%	0	NA	0	NA	68	-21.8%	0	NA	0	NA	2,729	4,219	-35.3%	0	NA	2,729	4,219	-35.3%
JOHN LEWIS PETERBOROUGH	138	-94.9%	0	NA	423	-84.6%	0	NA	0	NA	0	NA	0	NA	0	NA	561	5,710	-90.2%	0	NA	561	5,710	-90.2%
JOHN LEWIS READING	528	-70.3%	0	NA	995	-60.9%	48	-9.4%	0	NA	0	NA	0	NA	0	NA	1,571	4,515	-65.2%	0	NA	1,571	4,515	-65.2%
JOHN LEWIS SHEFFIELD	619	6.4%	0	NA	1,240	17.2%	0	NA	0	NA	27	-66.3%	0	NA	0	NA	1,886	1,720	9.7%	0	NA	1,886	1,720	9.7%
JOHN LEWIS SOLIHULL	516	-80.5%	0	NA	730	-71.2%	53	-80.1%	0	NA	0	NA	0	NA	0	NA	1,299	5,576	-76.7%	0	NA	1,299	5,576	-76.7%
JOHN LEWIS SOUTHAMPTON	1,086	-62.3%	0	NA	2,221	-48.8%	21	-73.8%	0	NA	0	NA	0	NA	0	NA	3,328	7,295	-54.4%	0	NA	3,328	7,295	-54.4%
JOHN LEWIS WATFORD	1,041	-40.0%	0	NA	1,203	-44.2%	0	NA	0	NA	0	NA	0	NA	0	NA	2,244	3,946	-43.1%	0	NA	2,244	3,946	-43.1%
JOHN LEWIS WELWYN GARDEN CITY	1,260	-16.2%	0	NA	1,996	16.3%	0	NA	0	NA	80	-62.4%	0	NA	0	NA	3,336	3,433	-2.8%	0	NA	3,336	3,433	-2.8%
JOHN LEWIS YORK (OPENED 11/02/14)	394	129.1%	0	NA	315	-60.2%	149	115.9%	0	NA	0	NA	0	NA	0	NA	858	1,032	-16.9%	0	NA	858	1,032	-16.9%
JOHN LEWIS.COM ERDINGTON	18,231	50.0%	0	NA	23,355	-12.3%	1,223	9.9%	0	NA	2,246	76.2%	0	NA	0	NA	45,055	41,172	9.4%	0	NA	45,055	41,172	9.4%
PETER JONES LONDON	621	-64.8%	0	NA	315	-75.1%	0	NA	0	NA	0	NA	0	NA	0	NA	936	3,293	-71.6%	0	NA	936	3,293	-71.6%
TOTAL	49,673	-29.8%	0	NA	69,096	-33.5%	2,471	-36.8%	0	NA	5,660	11.4%	0	NA	0	NA	126,900	183,595	-30.9%	0	NA	126,900	183,595	-30.9%
LIKE ON LIKE	48,884	-30.7%	0	NA	68,648	-33.4%	2,322	-39.6%	0	NA	5,660	11.4%	0	NA	0	NA	125,514	182,563	-31.2%	0	NA	125,514	182,563	-31.2%

NUMBER OF DOORS

31

DECEMBER 2015

CLARINS FRAGRANCE GROUP

STORE GROUP REPORT

JOHN LEWIS PARTNERSHIP

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
JLP HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
JLP HEAD OFFICE ACCOUNT DC	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
JOHN LEWIS ABERDEEN	2,469	-17.8%	0	NA	1,680	-21.8%	0	NA	0	NA	129	43.3%	0	NA	0	NA	4,278	5,242	-18.4%	0	NA	4,278	5,242	-18.4%
JOHN LEWIS BIRMINGHAM (OPENED 11/05/15)	2,171	NA	0	NA	3,001	NA	133	NA	0	NA	304	NA	0	NA	0	NA	5,609	0	NA	0	NA	5,609	0	NA
JOHN LEWIS BRISTOL	3,941	9.0%	0	NA	1,994	-34.8%	90	-50.3%	0	NA	98	-82.1%	0	NA	0	NA	6,123	7,403	-17.3%	0	NA	6,123	7,403	-17.3%
JOHN LEWIS CAMBRIDGE	4,103	-14.2%	0	NA	4,657	-24.2%	0	NA	0	NA	276	19.5%	0	NA	0	NA	9,036	11,247	-19.7%	0	NA	9,036	11,222	-19.5%
JOHN LEWIS CARDIFF	2,794	-24.2%	0	NA	3,733	9.4%	100	-56.5%	0	NA	171	-41.2%	0	NA	0	NA	6,798	7,620	-10.8%	0	NA	6,798	7,620	-10.8%
JOHN LEWIS CHEADLE	7,161	-14.5%	0	NA	5,956	-6.7%	526	101.5%	0	NA	395	-36.4%	0	NA	0	NA	14,038	15,642	-10.3%	0	NA	14,038	15,642	-10.3%
JOHN LEWIS DARTFORD BLUEWATER	3,418	-29.9%	0	NA	5,737	6.6%	190	-45.2%	0	NA	314	63.5%	0	NA	0	NA	9,659	10,797	-10.5%	0	NA	9,659	10,797	-10.5%
JOHN LEWIS EDINBURGH	2,943	-22.2%	0	NA	3,619	1.7%	171	-20.1%	0	NA	333	-44.2%	0	NA	0	NA	7,066	8,153	-13.3%	0	NA	7,066	8,153	-13.3%
JOHN LEWIS EXETER	1,197	-5.2%	0	NA	1,530	-19.4%	45	-57.1%	0	NA	142	47.9%	0	NA	0	NA	2,914	3,362	-13.3%	0	NA	2,914	3,362	-13.3%
JOHN LEWIS GLASGOW	3,237	-3.4%	0	NA	2,098	-15.3%	0	NA	0	NA	296	73.1%	0	NA	0	NA	5,631	6,000	-6.2%	0	NA	5,631	6,000	-6.2%
JOHN LEWIS HIGH WYCOMBE	2,611	-8.5%	0	NA	3,484	30.2%	90	80.0%	0	NA	128	-59.2%	0	NA	0	NA	6,313	5,894	7.1%	0	NA	6,313	5,894	7.1%
JOHN LEWIS KINGSTON	3,110	-31.5%	0	NA	4,264	-3.1%	275	281.9%	0	NA	167	-73.9%	0	NA	0	NA	8,016	9,944	-19.4%	0	NA	8,016	9,944	-19.4%
JOHN LEWIS LEICESTER	2,171	-12.2%	0	NA	2,754	8.1%	126	-29.2%	0	NA	183	-17.2%	0	NA	0	NA	5,234	5,419	-3.4%	0	NA	5,234	5,419	-3.4%
JOHN LEWIS LIVERPOOL	16,214	-18.7%	0	NA	17,383	-27.3%	897	-39.2%	0	NA	1,777	-29.1%	0	NA	0	NA	36,271	47,808	-24.1%	0	NA	36,271	47,808	-24.1%
JOHN LEWIS LONDON	13,660	-1.5%	0	NA	13,947	2.7%	459	-44.4%	0	NA	2,919	-2.9%	0	NA	0	NA	30,985	31,285	-1.0%	12	NA	30,997	31,285	-0.9%
JOHN LEWIS LONDON BRENT CROSS	5,830	-22.8%	0	NA	4,945	-43.7%	379	17.7%	0	NA	926	-31.0%	0	NA	0	NA	12,080	17,995	-32.9%	0	NA	12,080	17,995	-32.9%
JOHN LEWIS LONDON STRATFORD WESTFIELD	3,453	-9.9%	0	NA	3,005	-32.3%	136	-60.0%	0	NA	393	-9.7%	0	NA	0	NA	6,987	9,044	-22.7%	0	NA	6,987	9,044	-22.7%
JOHN LEWIS MANCHESTER TRAFFORD PARK	2,443	-22.8%	0	NA	3,519	-19.3%	45	73.1%	0	NA	204	151.9%	0	NA	0	NA	6,211	7,632	-18.6%	0	NA	6,211	7,632	-18.6%
JOHN LEWIS MILTON KEYNES	4,380	-20.8%	0	NA	4,226	-5.6%	67	-79.9%	0	NA	547	1.9%	0	NA	0	NA	9,220	10,877	-15.2%	0	NA	9,220	10,877	-15.2%
JOHN LEWIS NEWCASTLE	3,755	-18.3%	0	NA	3,294	1.5%	104	-75.2%	0	NA	297	13.8%	0	NA	0	NA	7,450	8,521	-12.6%	0	NA	7,450	8,547	-12.8%
JOHN LEWIS NORWICH	1,429	-6.0%	0	NA	1,307	-15.3%	0	NA	0	NA	85	-22.7%	0	NA	0	NA	2,821	3,174	-11.1%	0	NA	2,821	3,174	-11.1%
JOHN LEWIS NOTTINGHAM	3,391	-22.8%	0	NA	3,594	-3.4%	129	-5.1%	0	NA	496	65.9%	0	NA	0	NA	7,610	8,550	-11.0%	0	NA	7,610	8,550	-11.0%
JOHN LEWIS PETERBOROUGH	3,664	-30.3%	0	NA	3,473	-22.4%	90	-68.4%	0	NA	419	13.6%	0	NA	0	NA	7,646	10,385	-26.4%	0	NA	7,646	10,415	-26.6%
JOHN LEWIS READING	3,841	-15.8%	0	NA	3,342	8.0%	140	81.8%	0	NA	404	-8.2%	0	NA	0	NA	7,727	8,174	-5.5%	0	NA	7,727	8,174	-5.5%
JOHN LEWIS SHEFFIELD	3,791	54.4%	0	NA	2,840	25.0%	0	NA	0	NA	306	38.5%	0	NA	0	NA	6,937	4,949	40.2%	0	NA	6,937	4,949	40.2%
JOHN LEWIS SOLIHULL	3,736	-13.8%	0	NA	3,239	-21.1%	172	-72.9%	0	NA	219	-31.3%	0	NA	0	NA	7,366	9,390	-21.6%	0	NA	7,366	9,390	-21.6%
JOHN LEWIS SOUTHAMPTON	5,582	-14.2%	0	NA	5,736	-12.4%	274	58.4%	0	NA	393	1.6%	0	NA	0	NA	11,985	13,612	-12.0%	0	NA	11,985	13,612	-12.0%
JOHN LEWIS WATFORD	3,507	-16.7%	0	NA	4,192	-22.9%	0	NA	0	NA	582	487.9%	0	NA	0	NA	8,281	9,749	-15.1%	0	NA	8,281	9,749	-15.1%
JOHN LEWIS WELWYN GARDEN CITY	4,678	-9.6%	0	NA	5,258	-2.1%	0	NA	0	NA	835	200.4%	0	NA	0	NA	10,771	10,822	-0.5%	0	NA	10,771	10,822	-0.5%
JOHN LEWIS YORK (OPENED 11/02/14)	1,803	-0.1%	0	NA	2,198	-23.0%	311	26.4%	0	NA	187	17.6%	0	NA	0	NA	4,499	5,065	-11.2%	0	NA	4,499	5,065	-11.2%
JOHN LEWIS.COM ERDINGTON	45,334	7.0%	0	NA	51,574	-3.1%	3,294	20.4%	0	NA	6,310	27.4%	0	NA	0	NA	106,512	103,290	3.1%	0	NA	106,512	103,290	3.1%
PETER JONES LONDON	3,301	-21.4%	0	NA	2,442	9.6%	50	-49.5%	0	NA	327	-10.9%	0	NA	0	NA	6,120	6,897	-11.3%	0	NA	6,120	6,897	-11.3%
TOTAL	175,318	-8.8%	0	NA	184,021	-8.8%	8,293	-15.8%	0	NA	20,562	1.9%	0	NA	0	NA	388,194	423,942	-8.4%	12	-61.3%	388,206	423,973	-8.4%
LIKE ON LIKE	171,344	-10.0%	0	NA	178,822	-10.1%	7,849	-18.3%	0	NA	20,071	0.2%	0	NA	0	NA	378,086	418,877	-9.7%	12	-61.3%	378,098	418,908	-9.7%

NUMBER OF DOORS

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DECEMBER 2015 YTD

**CLARINS FRAGRANCE GROUP
STORE GROUP REPORT**

MORLEYS GROUP

**YEAR TO DATE - TRADE
2015 vs 2014**

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
CAMP HOPSON NEWBURY	2,128	17.3%	0	NA	2,030	-3.6%	0	NA	0	NA	560	NA	0	NA	0	NA	4,718	3,920	20.4%	0	NA	4,718	3,920	20.4%
ELYS LONDON WIMBLEDON (OPENED 30/09/13)	3,630	-0.4%	0	NA	4,025	-1.9%	96	-58.8%	0	NA	763	-6.6%	0	NA	0	NA	8,514	8,797	-3.2%	0	NA	8,514	8,944	-4.8%
JAMES SELBY LONDON (OPENED 30/09/14)	4,072	135.9%	0	NA	3,671	139.6%	100	-24.8%	0	NA	1,297	188.9%	0	NA	0	NA	9,140	3,840	138.0%	0	NA	9,140	3,840	138.0%
MORLEYS LONDON BRIXTON	6,728	5.1%	0	NA	5,227	-24.3%	111	-35.1%	0	NA	1,971	1.5%	0	NA	0	NA	14,037	15,418	-9.0%	0	NA	14,037	15,749	-10.9%
PEARSONS ENFIELD	8,464	32.1%	0	NA	11,354	15.7%	164	-5.2%	0	NA	1,761	131.1%	0	NA	0	NA	21,743	17,155	26.7%	0	NA	21,743	17,234	26.2%
ROOMES UPMINSTER (OPENED 30/09/14)	2,582	54.5%	0	NA	2,974	61.6%	56	-69.7%	0	NA	828	74.7%	0	NA	0	NA	6,440	4,170	54.4%	0	NA	6,440	4,170	54.4%
TOTAL	27,604	27.4%	0	NA	29,281	11.3%	527	-41.1%	0	NA	7,180	61.6%	0	NA	0	NA	64,592	53,300	21.2%	0	NA	64,592	53,857	19.9%
LIKE ON LIKE	20,950	14.7%	0	NA	22,636	-1.3%	371	-35.7%	0	NA	5,055	43.6%	0	NA	0	NA	49,012	45,290	8.2%	0	NA	49,012	45,847	6.9%

**YEAR TO DATE - RETAIL
2015 vs 2014**

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
CAMP HOPSON NEWBURY	3,483	8.7%	0	NA	4,378	79.3%	228	24.6%	0	NA	342	153.3%	27	170.0%	0	NA	8,458	5,975	41.6%	24	-96.6%	8,482	6,690	26.8%
ELYS LONDON WIMBLEDON (OPENED 30/09/13)	5,136	-32.8%	0	NA	6,455	43.5%	334	-14.4%	0	NA	506	13.5%	42	68.0%	0	NA	12,473	13,003	-4.1%	56	-87.6%	12,529	13,456	-6.9%
JAMES SELBY LONDON (OPENED 30/09/14)	4,882	186.8%	0	NA	6,133	256.6%	319	114.1%	0	NA	480	184.0%	37	270.0%	0	NA	11,851	3,750	216.0%	44	-74.7%	11,895	3,924	203.1%
MORLEYS LONDON BRIXTON	11,117	-27.4%	0	NA	13,970	74.7%	725	4.6%	0	NA	1,097	37.8%	83	88.6%	0	NA	26,992	24,835	8.7%	109	-86.5%	27,101	25,640	5.7%
PEARSONS ENFIELD	12,872	-30.6%	0	NA	16,180	47.1%	839	-11.9%	0	NA	1,269	15.9%	103	68.9%	0	NA	31,263	31,649	-1.2%	120	-89.2%	31,383	32,757	-4.2%
ROOMES UPMINSTER (OPENED 30/09/14)	3,235	87.8%	0	NA	4,062	133.4%	210	39.1%	0	NA	319	85.5%	27	170.0%	0	NA	7,853	3,796	106.9%	32	-81.7%	7,885	3,971	98.6%
TOTAL	40,725	-15.4%	0	NA	51,178	74.1%	2,655	5.4%	0	NA	4,013	42.7%	319	99.4%	0	NA	98,890	83,008	19.1%	385	-88.8%	99,275	86,438	14.9%
LIKE ON LIKE	32,608	-27.0%	0	NA	40,983	58.0%	2,126	-4.1%	0	NA	3,214	30.0%	255	82.1%	0	NA	79,186	75,462	4.9%	309	-90.0%	79,495	78,543	1.2%

NUMBER OF DOORS

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DECEMBER 2015

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

MORLEYS GROUP

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
CAMP HOPSON NEWBURY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	1,763	NA	0	NA	0	1,763	NA
ELYS LONDON WIMBLEDON (OPENED 30/09/13)	0	NA	0	NA	295	NA	0	NA	0	NA	0	NA	0	NA	0	NA	295	0	NA	0	NA	295	0	NA
JAMES SELBY LONDON (OPENED 30/09/14)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
MORLEYS LONDON BRIXTON	500	-60.9%	0	NA	593	-66.0%	99	-30.8%	0	NA	162	-75.5%	0	NA	0	NA	1,354	3,827	-64.6%	0	NA	1,354	3,827	-64.6%
PEARSONS ENFIELD	2,719	114.8%	0	NA	4,149	69.0%	99	NA	0	NA	111	NA	0	NA	0	NA	7,078	3,721	90.2%	0	NA	7,078	3,721	90.2%
ROOMES UPMINSTER (OPENED 30/09/14)	355	582.7%	0	NA	377	63.2%	28	55.6%	0	NA	0	NA	0	NA	0	NA	760	369	106.0%	0	NA	760	369	106.0%
TOTAL	3,574	0.8%	0	NA	5,414	3.2%	226	40.4%	0	NA	273	-62.6%	0	NA	0	NA	9,487	9,680	-2.0%	0	NA	9,487	9,680	-2.0%
LIKE ON LIKE	3,219	-7.8%	0	NA	5,037	0.5%	198	38.5%	0	NA	273	-58.7%	0	NA	0	NA	8,727	9,311	-6.3%	0	NA	8,727	9,311	-6.3%

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
CAMP HOPSON NEWBURY	1,054	147.4%	0	NA	1,325	208.1%	69	86.5%	0	NA	104	147.6%	8	166.7%	0	NA	2,560	938	172.9%	0	NA	2,560	981	161.0%
ELYS LONDON WIMBLEDON (OPENED 30/09/13)	1,419	12.9%	0	NA	1,784	40.6%	93	-15.5%	0	NA	140	12.0%	11	37.5%	0	NA	3,447	2,769	24.5%	0	NA	3,447	2,897	19.0%
JAMES SELBY LONDON (OPENED 30/09/14)	993	-11.9%	0	NA	1,248	9.6%	65	-34.3%	0	NA	98	-12.5%	7	0.0%	0	NA	2,411	2,484	-2.9%	0	NA	2,411	2,599	-7.2%
MORLEYS LONDON BRIXTON	2,748	45.9%	0	NA	3,453	81.5%	179	8.5%	0	NA	271	44.1%	22	83.3%	0	NA	6,673	4,150	60.8%	0	NA	6,673	4,342	53.7%
PEARSONS ENFIELD	4,368	15.0%	0	NA	5,490	43.1%	285	-14.2%	0	NA	430	13.5%	36	50.0%	0	NA	10,609	8,369	26.8%	0	NA	10,609	8,756	21.2%
ROOMES UPMINSTER (OPENED 30/09/14)	1,158	15.2%	0	NA	1,455	43.3%	76	-13.6%	0	NA	114	14.0%	9	50.0%	0	NA	2,812	2,214	27.0%	0	NA	2,812	2,316	21.4%
TOTAL	11,740	23.6%	0	NA	14,755	53.8%	767	-7.7%	0	NA	1,157	22.3%	93	55.0%	0	NA	28,512	20,924	36.3%	0	NA	28,512	21,891	30.2%
LIKE ON LIKE	9,589	30.2%	0	NA	12,052	62.1%	626	-2.8%	0	NA	945	28.7%	77	63.8%	0	NA	23,289	16,226	43.5%	0	NA	23,289	16,976	37.2%

NUMBER OF DOORS

SALON GROUP

YEAR TO DATE - TRADE
2015 vs 2014

NUMBER OF DOORS

SALON GROUP

YEAR TO DATE - RETAIL
2015 vs 2014

NUMBER OF DOORS

SALON GROUP

MONTH - TRADE
2015 vs 2014

[illegible]

SALON GROUP

MONTH - RETAIL
2015 vs 2014

[illegible]

DECEMBER 2015 YTD

CLARINS FRAGRANCE GROUP STORE GROUP REPORT

SELFRIDGES GROUP

YEAR TO DATE - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
SELFRIDGES BIRMINGHAM	9,734	21.4%	0	NA	15,448	9.0%	708	-13.9%	0	NA	7,454	23.2%	404	100.0%	0	NA	33,748	30,465	10.8%	111	-77.2%	33,859	30,952	9.4%
SELFRIDGES LONDON	43,926	-42.6%	0	NA	45,435	-31.6%	2,825	-23.7%	5,760	-56.8%	20,329	-18.6%	2,280	-47.1%	0	NA	120,555	189,243	-36.3%	269	-93.9%	120,824	193,647	-37.6%
SELFRIDGES MANCHESTER EXCHANGE SQUARE	4,355	-62.2%	0	NA	9,357	-42.3%	532	-49.8%	288	-85.7%	6,129	37.1%	156	-33.3%	0	NA	20,817	35,527	-41.4%	331	-53.8%	21,148	36,244	-41.7%
SELFRIDGES MANCHESTER TRAFFORD PARK	17,696	-20.4%	0	NA	24,697	-47.7%	2,607	2.1%	1,367	216.4%	14,855	45.3%	389	-13.6%	0	NA	61,611	83,109	-25.9%	59	-94.6%	61,670	84,204	-26.8%
SELFRIDGES HEAD OFFICE ACCOUNT	(502)	NA	0	NA	(114)	NA	0	NA	0	NA	(359)	NA	0	NA	0	NA	(975)	(3,870)	NA	(4,237)	NA	(5,212)	(6,268)	NA
SELFRIDGES.COM BIRMINGHAM	9,735	-6.7%	0	NA	8,554	6.0%	323	20.1%	240	66.7%	3,642	19.3%	124	-58.0%	0	NA	22,618	22,265	1.6%	103	-78.2%	22,721	22,737	-0.1%
TOTAL	84,944	-32.4%	0	NA	103,377	-31.8%	6,995	-13.2%	7,655	-55.3%	52,050	6.8%	3,353	-38.9%	0	NA	258,374	356,739	-27.6%	(3,364)	NA	255,010	361,516	-29.5%
LIKE ON LIKE	84,944	-32.4%	0	NA	103,377	-31.8%	6,995	-13.2%	7,655	-55.3%	52,050	6.8%	3,353	-38.9%	0	NA	258,374	356,739	-27.6%	(3,364)	NA	255,010	361,516	-29.5%

YEAR TO DATE - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
SELFRIDGES BIRMINGHAM	24,819	3.0%	0	NA	33,703	14.8%	1,948	-5.6%	384	-73.3%	12,306	47.5%	583	4.7%	0	NA	73,743	65,875	11.9%	979	-30.6%	74,722	67,286	11.1%
SELFRIDGES LONDON	99,036	-8.9%	0	NA	88,544	-24.1%	7,036	-8.3%	16,192	-34.5%	39,989	-17.3%	5,312	-27.9%	0	NA	256,109	313,535	-18.3%	5,513	-56.6%	261,622	326,239	-19.8%
SELFRIDGES MANCHESTER EXCHANGE SQUARE	12,974	-31.5%	0	NA	19,861	-37.7%	1,027	-49.3%	1,440	-58.9%	6,609	1.8%	284	-58.0%	0	NA	42,195	63,513	-33.6%	597	-75.5%	42,792	65,952	-35.1%
SELFRIDGES MANCHESTER TRAFFORD PARK	45,998	-12.5%	0	NA	71,475	-12.6%	5,200	1.4%	2,841	151.0%	25,691	31.7%	1,038	-6.1%	0	NA	152,243	161,274	-5.6%	1,092	-68.4%	153,335	164,730	-6.9%
SELFRIDGES HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SELFRIDGES.COM BIRMINGHAM	14,570	1.8%	0	NA	18,308	186.4%	950	72.1%	30	NA	1,435	128.1%	110	161.9%	0	NA	35,403	21,932	61.4%	93	-89.1%	35,496	22,785	55.8%
TOTAL	197,397	-9.7%	0	NA	231,891	-12.9%	16,161	-7.3%	20,887	-32.1%	86,030	3.2%	7,327	-24.8%	0	NA	559,693	626,129	-10.6%	8,274	-60.3%	567,967	646,992	-12.2%
LIKE ON LIKE	197,397	-9.7%	0	NA	231,891	-12.9%	16,161	-7.3%	20,887	-32.1%	86,030	3.2%	7,327	-24.8%	0	NA	559,693	626,129	-10.6%	8,274	-60.3%	567,967	646,992	-12.2%

NUMBER OF DOORS

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DECEMBER 2015

CLARINS FRAGRANCE GROUP STORE GROUP REPORT

SELFRIDGES GROUP

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
SELFRIDGES BIRMINGHAM	1,181	251.5%	0	NA	3,387	-18.3%	99	-57.1%	0	NA	898	-14.4%	93	200.0%	0	NA	5,658	6,175	-8.4%	0	NA	5,658	6,175	-8.4%
SELFRIDGES LONDON	5,570	-41.1%	0	NA	6,196	-46.6%	377	-68.0%	48	-98.0%	1,552	-68.7%	171	-86.2%	0	NA	13,914	30,837	-54.9%	0	NA	13,914	30,955	-55.1%
SELFRIDGES MANCHESTER EXCHANGE SQUARE	173	-87.9%	0	NA	814	-79.4%	75	-75.3%	0	NA	288	-63.5%	47	-39.7%	0	NA	1,397	7,083	-80.3%	0	NA	1,397	7,249	-80.7%
SELFRIDGES MANCHESTER TRAFFORD PARK	3,035	-1.1%	0	NA	3,436	-27.6%	32	-95.6%	192	33.3%	449	22.7%	31	-80.0%	0	NA	7,175	9,204	-22.0%	0	NA	7,175	9,451	-24.1%
SELFRIDGES HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SELFRIDGES.COM BIRMINGHAM	1,546	-70.4%	0	NA	1,965	-34.5%	100	11.1%	0	NA	385	-47.0%	31	NA	0	NA	4,027	9,173	-56.1%	0	NA	4,027	9,416	-57.2%
TOTAL	11,505	-41.0%	0	NA	15,798	-42.5%	683	-73.0%	240	-93.3%	3,572	-54.7%	373	-75.2%	0	NA	32,171	62,472	-48.5%	0	NA	32,171	63,246	-49.1%
LIKE ON LIKE	11,505	-41.0%	0	NA	15,798	-42.5%	683	-73.0%	240	-93.3%	3,572	-54.7%	373	-75.2%	0	NA	32,171	62,472	-48.5%	0	NA	32,171	63,246	-49.1%

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
SELFRIDGES BIRMINGHAM	8,431	-19.9%	0	NA	8,847	16.1%	459	-31.9%	0	NA	1,856	-30.2%	31	-75.0%	0	NA	19,624	21,983	-10.7%	0	NA	19,624	22,145	-11.4%
SELFRIDGES LONDON	19,217	14.7%	0	NA	12,759	-13.6%	550	-29.3%	1,046	-15.5%	4,644	-26.6%	372	-74.8%	0	NA	38,588	41,350	-6.7%	0	NA	38,588	42,284	-8.7%
SELFRIDGES MANCHESTER EXCHANGE SQUARE	3,181	-25.9%	0	NA	4,529	-37.4%	279	-36.4%	96	-78.1%	732	-61.4%	31	-80.0%	0	NA	8,848	14,448	-38.8%	0	NA	8,848	14,607	-39.4%
SELFRIDGES MANCHESTER TRAFFORD PARK	10,624	-11.1%	0	NA	13,764	-15.8%	810	-30.9%	576	200.0%	2,547	-22.1%	62	100.0%	0	NA	28,383	32,967	-13.9%	0	NA	28,383	33,959	-16.4%
SELFRIDGES HEAD OFFICE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SELFRIDGES.COM BIRMINGHAM	5,884	86.8%	0	NA	7,395	132.7%	384	40.1%	0	NA	580	85.3%	48	140.0%	0	NA	14,291	6,935	106.1%	0	NA	14,291	7,255	97.0%
TOTAL	47,337	1.4%	0	NA	47,294	-3.8%	2,482	-25.6%	1,718	-23.7%	10,359	-28.4%	544	-69.9%	0	NA	109,734	117,683	-6.8%	0	NA	109,734	120,250	-8.7%
LIKE ON LIKE	47,337	1.4%	0	NA	47,294	-3.8%	2,482	-25.6%	1,718	-23.7%	10,359	-28.4%	544	-69.9%	0	NA	109,734	117,683	-6.8%	0	NA	109,734	120,250	-8.7%

NUMBER OF DOORS

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DECEMBER 2015 YTD

CLARINS FRAGRANCE GROUP STORE GROUP REPORT

SWAROVSKI GROUP

YEAR TO DATE - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
SWAROVSKI ABERDEEN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI BIRMINGHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	249	NA
SWAROVSKI BOLTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI BRENT CROSS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	446	NA
SWAROVSKI BRIGHTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	463	NA
SWAROVSKI BRISTOL CABOT CIRCUS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	120	NA
SWAROVSKI BRISTOL CRIBBS CAUSEWAY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	160	NA
SWAROVSKI BROMLEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	494	NA
SWAROVSKI BURY ST EDMUNDS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI CAMBRIDGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	123	NA
SWAROVSKI CANTERBURY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI CARDIFF	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	357	NA
SWAROVSKI CHICHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	173	NA
SWAROVSKI UK LTD (H/O) CHISWICK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	13,536	NA	13,536	0	NA
SWAROVSKI CROYDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	243	NA
SWAROVSKI DARTFORD BLUEWATER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	469	NA
SWAROVSKI DERBY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI DONCASTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI DUDLEY MERRY HILL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI DUNDEE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI EDINBURGH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	80	NA
SWAROVSKI EXETER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI GATESHEAD METROCENTRE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	267	NA
SWAROVSKI GLASGOW BRAEHEAD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	841	NA
SWAROVSKI GLASGOW BUCHANAN ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	500	NA
SWAROVSKI GLASGOW SILVERBURN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	357	NA
SWAROVSKI GLASGOW FORT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	540	NA
SWAROVSKI KINGSTON UPON THAMES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	197	NA
SWAROVSKI LEEDS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LEICESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	355	NA
SWAROVSKI LIVERPOOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	147	-93.1%	147	2,127	-93.1%
SWAROVSKI LIVERPOOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LIVINGSTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	414	NA
SWAROVSKI LONDON COVENT GDN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON CRYSTALISED LOUNGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON KNIGHTSBRIDGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	337	NA
SWAROVSKI LONDON NEW CHANGE ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON OXFORD ST WEST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON OXFORD ST EAST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON OXFORD ST CENTRAL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	878	NA
SWAROVSKI LONDON REGENT ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	143	NA
SWAROVSKI LONDON WHITE CITY WESTFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	189	NA
SWAROVSKI MANCHESTER TRAFFORD PARK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	502	NA
SWAROVSKI MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	237	NA
SWAROVSKI MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI MILTON KEYNES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI NEWCASTLE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	323	NA
SWAROVSKI NORWICH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI NOTTINGHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	200	NA
SWAROVSKI OXFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	297	NA
SWAROVSKI READING	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	261	NA
SWAROVSKI ROMFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI SALFORDS (OPENED 04/12/14)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	37,804	NA
SWAROVSKI SHEFFIELD MEADOWHALL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	120	NA
SWAROVSKI SOLIHULL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	120	NA
SWAROVSKI SOUTHAMPTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	353	NA
SWAROVSKI ST HELIER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,127	NA
SWAROVSKI STRATFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	666	NA
SWAROVSKI THURROCK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	274	-79.5%	274	1,334	-79.5%

DECEMBER 2015 YTD

SWAROVSKI GROUP

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

YEAR TO DATE - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
SWAROVSKI UXBRIDGE (OPENED 16/10/13)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI WARRINGTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI WATFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI WIMBLEDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TOTAL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	13,957	-74.1%	13,957	53,866	-74.1%
LIKE ON LIKE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	13,957	-13.1%	13,957	16,062	-13.1%

NUMBER OF DOORS63

NOVEMBER 2015 YTD

CLARINS FRAGRANCE GROUP

STORE GROUP REPORT

SWAROVSKI GROUP

YEAR TO DATE - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
SWAROVSKI ABERDEEN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	367	734.1%	367	44	734.1%
SWAROVSKI BIRMINGHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,450	-63.2%	1,450	3,935	-63.2%
SWAROVSKI BOLTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	44	NA
SWAROVSKI BRENT CROSS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,602	-49.7%	1,602	3,186	-49.7%
SWAROVSKI BRIGHTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,257	-28.9%	1,257	1,768	-28.9%
SWAROVSKI BRISTOL CABOT CIRCUS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	991	-2.9%	991	1,021	-2.9%
SWAROVSKI BRISTOL CRIBBS CAUSEWAY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,324	-55.1%	1,324	2,947	-55.1%
SWAROVSKI BROMLEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,134	-29.1%	1,134	1,600	-29.1%
SWAROVSKI BURY ST EDMUNDS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	413	-16.6%	413	495	-16.6%
SWAROVSKI CAMBRIDGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	671	-50.1%	671	1,344	-50.1%
SWAROVSKI CANTERBURY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	524	297.0%	524	132	297.0%
SWAROVSKI CARDIFF	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	767	-58.8%	767	1,863	-58.8%
SWAROVSKI CHICHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	573	-81.1%	573	3,029	-81.1%
SWAROVSKI UK LTD (H/O) CHISWICK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI CROYDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,304	-27.1%	1,304	1,789	-27.1%
SWAROVSKI DARTFORD BLUEWATER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,273	-52.0%	1,273	2,653	-52.0%
SWAROVSKI DERBY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	472	-51.1%	472	966	-51.1%
SWAROVSKI DONCASTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI DUDLEY MERRY HILL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,514	31.0%	1,514	1,156	31.0%
SWAROVSKI DUNDEE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	652	43.0%	652	456	43.0%
SWAROVSKI EDINBURGH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,167	-51.9%	1,167	2,427	-51.9%
SWAROVSKI EXETER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	967	-19.4%	967	1,200	-19.4%
SWAROVSKI GATESHEAD METROCENTRE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,306	-26.8%	1,306	1,783	-26.8%
SWAROVSKI GLASGOW BRAEHEAD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	2,259	-34.8%	2,259	3,465	-34.8%
SWAROVSKI GLASGOW BUCHANAN ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	614	-83.1%	614	3,624	-83.1%
SWAROVSKI GLASGOW SILVERBURN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	2,032	-7.4%	2,032	2,195	-7.4%
SWAROVSKI GLASGOW FORT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	3,899	34.5%	3,899	2,899	34.5%
SWAROVSKI KINGSTON UPON THAMES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,416	-38.1%	1,416	2,289	-38.1%
SWAROVSKI LEEDS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	44	NA
SWAROVSKI LEICESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,824	-58.1%	1,824	4,357	-58.1%
SWAROVSKI LIVERPOOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LIVERPOOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LIVINGSTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,125	-30.9%	1,125	1,627	-30.9%
SWAROVSKI LONDON COVENT GDN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,128	NA
SWAROVSKI LONDON CRYSTALLISED LOUNGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON KNIGHTSBRIDGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,905	-1.2%	1,905	1,929	-1.2%
SWAROVSKI LONDON NEW CHANGE ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	690	6.6%	690	647	6.6%
SWAROVSKI LONDON OXFORD ST WEST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	641	-84.4%	641	4,106	-84.4%
SWAROVSKI LONDON OXFORD ST EAST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	915	4.6%	915	875	4.6%
SWAROVSKI LONDON OXFORD ST CENTRAL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	3,069	-28.6%	3,069	4,300	-28.6%
SWAROVSKI LONDON REGENT ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	2,410	-38.7%	2,410	3,930	-38.7%
SWAROVSKI LONDON WHITE CITY WESTFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,544	-64.4%	1,544	4,339	-64.4%
SWAROVSKI MANCHESTER TRAFFORD PARK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	2,951	-38.8%	2,951	4,825	-38.8%
SWAROVSKI MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,825	-45.1%	1,825	3,326	-45.1%
SWAROVSKI MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	634	331.3%	634	147	331.3%
SWAROVSKI MILTON KEYNES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	927	-15.4%	927	1,096	-15.4%
SWAROVSKI NEWCASTLE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,280	-32.1%	1,280	1,884	-32.1%
SWAROVSKI NORWICH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	469	-17.9%	469	571	-17.9%
SWAROVSKI NOTTINGHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	2,400	-15.0%	2,400	2,822	-15.0%
SWAROVSKI OXFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,614	NA
SWAROVSKI READING	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,328	-21.1%	1,328	1,683	-21.1%
SWAROVSKI ROMFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	655	-3.5%	655	679	-3.5%
SWAROVSKI SALFORDS (OPENED 04/12/14)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI SHEFFIELD MEADOWHALL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,863	-52.0%	1,863	3,885	-52.0%
SWAROVSKI SOLIHULL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,354	-61.8%	1,354	3,546	-61.8%
SWAROVSKI SOUTHAMPTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	795	-74.0%	795	3,062	-74.0%
SWAROVSKI ST HELIER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,329	NA
SWAROVSKI STRATFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	1,259	-15.3%	1,259	1,487	-15.3%
SWAROVSKI THURROCK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	88	NA

NOVEMBER 2015 YTD

SWAROVSKI GROUP

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

YEAR TO DATE - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
SWAROVSKI UXBRIDGE (OPENED 16/10/13)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI WARRINGTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	412	NA	412	0	NA
SWAROVSKI WATFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	548	NA
SWAROVSKI WIMBLEDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	369	102.7%	369	182	102.7%
TOTAL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	62,592	-42.2%	62,592	108,366	-42.2%
LIKE ON LIKE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	62,592	-42.2%	62,592	108,366	-42.2%

NUMBER OF DOORS

63

DECEMBER 2015

CLARINS FRAGRANCE GROUP STORE GROUP REPORT

SWAROVSKI GROUP

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
SWAROVSKI ABERDEEN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI BIRMINGHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI BOLTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI BRENT CROSS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI BRIGHTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI BRISTOL CABOT CIRCUS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI BRISTOL CRIBBS CAUSEWAY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI BROMLEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI BURY ST EDMUNDS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI CAMBRIDGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI CANTERBURY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI CARDIFF	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI CHICHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI UK LTD (H/O) CHISWICK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI CROYDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI DARTFORD BLUEWATER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI DERBY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI DONCASTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI DUDLEY MERRY HILL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI DUNDEE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI EDINBURGH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI EXETER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI GATESHEAD METROCENTRE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI GLASGOW BRAEHEAD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI GLASGOW BUCHANAN ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI GLASGOW SILVERBURN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI GLASGOW FORT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI KINGSTON UPON THAMES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LEEDS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LEICESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LIVERPOOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	941	NA
SWAROVSKI LIVERPOOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LIVINGSTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON COVENT GDN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON CRYSTALLISED LOUNGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON KNIGHTSBRIDGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON NEW CHANGE ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON OXFORD ST WEST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON OXFORD ST EAST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON OXFORD ST CENTRAL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON REGENT ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON WHITE CITY WESTFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI MANCHESTER TRAFFORD PARK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI MILTON KEYNES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI NEWCASTLE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI NORWICH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI NOTTINGHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI OXFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI READING	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI ROMFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI SALFORDS (OPENED 04/12/14)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	37,804	NA
SWAROVSKI SHEFFIELD MEADOWHALL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI SOLIHULL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI SOUTHAMPTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI ST HELIER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	103	NA
SWAROVSKI STRATFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI THURROCK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA

DECEMBER 2015

SWAROVSKI GROUP

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
SWAROVSKI UXBRIDGE (OPENED 16/10/13)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI WARRINGTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI WATFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI WIMBLEDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TOTAL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	38,848	NA
LIKE ON LIKE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,044	NA

NUMBER OF DOORS

63

DECEMBER 2015

CLARINS FRAGRANCE GROUP

STORE GROUP REPORT

SWAROVSKI GROUP

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
SWAROVSKI ABERDEEN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	44	NA
SWAROVSKI BIRMINGHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,412	NA
SWAROVSKI BOLTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI BRENT CROSS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	469	NA
SWAROVSKI BRIGHTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	402	NA
SWAROVSKI BRISTOL CABOT CIRCUS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	39	NA
SWAROVSKI BRISTOL CRIBS CAUSEWAY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,217	NA
SWAROVSKI BROMLEY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	416	NA
SWAROVSKI BURY ST EDMUNDS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	308	NA
SWAROVSKI CAMBRIDGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	198	NA
SWAROVSKI CANTERBURY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	88	NA
SWAROVSKI CARDIFF	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,014	NA
SWAROVSKI CHICHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	640	NA
SWAROVSKI UK LTD (H/O) CHISWICK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI CROYDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	642	NA
SWAROVSKI DARTFORD BLUEWATER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	443	NA
SWAROVSKI DERBY	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	269	NA
SWAROVSKI DONCASTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI DUDLEY MERRY HILL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	412	-5.5%	412	436	-5.5%
SWAROVSKI DUNDEE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	236	NA
SWAROVSKI EDINBURGH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	815	NA
SWAROVSKI EXETER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	493	NA
SWAROVSKI GATESHEAD METROCENTRE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	758	NA
SWAROVSKI GLASGOW BRAEHEAD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,135	NA
SWAROVSKI GLASGOW BUCHANAN ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	641	NA
SWAROVSKI GLASGOW SILVERBURN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	725	NA
SWAROVSKI GLASGOW FORT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	615	NA
SWAROVSKI KINGSTON UPON THAMES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	888	NA
SWAROVSKI LEEDS	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LEICESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,453	NA
SWAROVSKI LIVERPOOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LIVERPOOL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LIVINGSTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	259	NA
SWAROVSKI LONDON COVENT GDN	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON CRYSTALLISED LOUNGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI LONDON KNIGHTSBRIDGE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	127	NA
SWAROVSKI LONDON NEW CHANGE ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	88	NA
SWAROVSKI LONDON OXFORD ST WEST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	655	NA
SWAROVSKI LONDON OXFORD ST EAST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	221	NA
SWAROVSKI LONDON OXFORD ST CENTRAL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	701	NA
SWAROVSKI LONDON REGENT ST	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	48	-96.6%	48	1,399	-96.6%
SWAROVSKI LONDON WHITE CITY WESTFIELD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,291	NA
SWAROVSKI MANCHESTER TRAFFORD PARK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,505	NA
SWAROVSKI MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	961	NA
SWAROVSKI MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI MILTON KEYNES	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	221	NA
SWAROVSKI NEWCASTLE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	638	NA
SWAROVSKI NORWICH	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	171	NA
SWAROVSKI NOTTINGHAM	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	799	NA
SWAROVSKI OXFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	326	NA
SWAROVSKI READING	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	307	NA
SWAROVSKI ROMFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	503	NA
SWAROVSKI SALFORDS (OPENED 04/12/14)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI SHEFFIELD MEADOWHALL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,436	NA
SWAROVSKI SOLIHULL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	1,027	NA
SWAROVSKI SOUTHAMPTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	806	NA
SWAROVSKI ST HELIER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI STRATFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	342	NA
SWAROVSKI THURROCK	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA

DECEMBER 2015

CLARINS FRAGRANCE GROUP
STORE GROUP REPORT

SWAROVSKI GROUP

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
SWAROVSKI UXBRIDGE (OPENED 16/10/13)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI WARRINGTON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI WATFORD	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
SWAROVSKI WIMBLEDON	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	127	NA
TOTAL	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	460	-98.5%	460	29,706	-98.5%
LIKE ON LIKE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	460	-98.5%	460	29,706	-98.5%

NUMBER OF DOORS

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DECEMBER 2015 YTD

THE FRAGRANCE SHOP

CLARINS FRAGRANCE REPORT STORE GROUP REPORT

YEAR TO DATE - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
TFS BUYING LTD (H/O) MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE FRAGRANCE SHOP MANCHESTER	873,653	23.3%	0	NA	1,438,538	7.7%	0	NA	0	NA	77,536	-2.5%	0	NA	0	NA	2,389,727	2,142,663	11.5%	0	NA	2,389,727	2,147,593	11.3%
THE FRAGRANCE SHOP MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TFS BUYING EXPENSE ACCOUNT (H/O)	(51,330)	NA	0	NA	(8,213)	NA	0	NA	0	NA	(977)	NA	0	NA	0	NA	(60,520)	(67,019)	NA	(5,838)	NA	(66,358)	(67,019)	NA
TOTAL	822,323	27.2%	0	NA	1,430,325	7.4%	0	NA	0	NA	76,559	-2.6%	0	NA	0	NA	2,329,207	2,075,644	12.2%	(5,838)	NA	2,323,369	2,080,574	11.7%
LIKE ON LIKE	822,323	27.2%	0	NA	1,430,325	7.4%	0	NA	0	NA	76,559	-2.6%	0	NA	0	NA	2,329,207	2,075,644	12.2%	(5,838)	NA	2,323,369	2,080,574	11.7%

YEAR TO DATE - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
TFS BUYING LTD (H/O) MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE FRAGRANCE SHOP MANCHESTER	1,552,850	20.9%	38	-77.8%	2,644,287	18.9%	4,927	-91.7%	0	NA	131,838	-8.6%	0	NA	0	NA	4,333,940	3,711,838	16.8%	13,066	-63.4%	4,347,006	3,747,533	16.0%
THE FRAGRANCE SHOP MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TFS BUYING EXPENSE ACCOUNT (H/O)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TOTAL	1,552,850	20.9%	38	-77.8%	2,644,287	18.9%	4,927	-91.7%	0	NA	131,838	-8.6%	0	NA	0	NA	4,333,940	3,711,838	16.8%	13,066	-63.4%	4,347,006	3,747,533	16.0%
LIKE ON LIKE	1,552,850	20.9%	38	-77.8%	2,644,287	18.9%	4,927	-91.7%	0	NA	131,838	-8.6%	0	NA	0	NA	4,333,940	3,711,838	16.8%	13,066	-63.4%	4,347,006	3,747,533	16.0%

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DECEMBER 2015

THE FRAGRANCE SHOP

CLARINS FRAGRANCE REPORT STORE GROUP REPORT

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
TFS BUYING LTD (H/O) MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE FRAGRANCE SHOP MANCHESTER	112,134	221.9%	0	NA	173,103	25.3%	0	NA	0	NA	12,185	699.5%	0	NA	0	NA	297,422	174,483	70.5%	0	NA	297,422	174,483	70.5%
THE FRAGRANCE SHOP MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TFS BUYING EXPENSE ACCOUNT (H/O)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	(4,286)	NA	0	NA	0	(4,286)	NA
TOTAL	112,134	267.1%	0	NA	173,103	25.3%	0	NA	0	NA	12,185	699.5%	0	NA	0	NA	297,422	170,197	74.8%	0	NA	297,422	170,197	74.8%
LIKE ON LIKE	112,134	267.1%	0	NA	173,103	25.3%	0	NA	0	NA	12,185	699.5%	0	NA	0	NA	297,422	170,197	74.8%	0	NA	297,422	170,197	74.8%

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
TFS BUYING LTD (H/O) MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE FRAGRANCE SHOP MANCHESTER	505,563	24.2%	0	NA	840,345	32.1%	239	-97.2%	0	NA	25,697	-22.0%	0	NA	0	NA	1,371,844	1,085,017	26.4%	1,075	-84.5%	1,372,919	1,091,967	25.7%
THE FRAGRANCE SHOP MANCHESTER	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TFS BUYING EXPENSE ACCOUNT (H/O)	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TOTAL	505,563	24.2%	0	NA	840,345	32.1%	239	-97.2%	0	NA	25,697	-22.0%	0	NA	0	NA	1,371,844	1,085,017	26.4%	1,075	-84.5%	1,372,919	1,091,967	25.7%
LIKE ON LIKE	505,563	24.2%	0	NA	840,345	32.1%	239	-97.2%	0	NA	25,697	-22.0%	0	NA	0	NA	1,371,844	1,085,017	26.4%	1,075	-84.5%	1,372,919	1,091,967	25.7%

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CLARINS FRAGRANCE REPORT STORE GROUP REPORT

THE PERFUME SHOP

YEAR TO DATE - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
PERFUME SHOP DUNSTABLE	2,331,317	-6.4%	0	NA	3,353,934	0.2%	110,993	-0.4%	0	NA	237,853	24.1%	0	NA	0	NA	6,034,097	6,141,231	-1.7%	0	NA	6,034,097	6,338,169	-4.8%
PERFUME SHOP HIGH WYCOMBE	(51,955)	NA	0	NA	(17,188)	NA	(214)	NA	0	NA	(161)	NA	0	NA	0	NA	(69,518)	(42,140)	NA	0	NA	(69,518)	(42,140)	NA
PERFUME SHOP (GIFT SETS) HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE PERFUME SHOP	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE PERFUME SHOP EXPENSE ACCOUNT	(255,453)	NA	0	NA	(20,049)	NA	0	NA	0	NA	(6,359)	NA	0	NA	0	NA	(281,861)	(335,132)	NA	(41,133)	NA	(322,994)	(415,494)	NA
THE PERFUME SHOP NI	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TOTAL	2,023,909	-6.2%	0	NA	3,316,697	0.2%	110,779	3.1%	0	NA	231,333	22.5%	0	NA	0	NA	5,682,718	5,763,959	-1.4%	(41,133)	NA	5,641,585	5,880,535	-4.1%
TOTAL EXCLUDING NORTHERN IRELAND	2,023,909	-6.2%	0	NA	3,316,697	0.2%	110,779	3.1%	0	NA	231,333	22.5%	0	NA	0	NA	5,682,718	5,763,959	-1.4%	(41,133)	NA	5,641,585	5,880,535	-4.1%
LIKE ON LIKE	2,023,909	-6.2%	0	NA	3,316,697	0.2%	110,779	3.1%	0	NA	231,333	22.5%	0	NA	0	NA	5,682,718	5,763,959	-1.4%	(41,133)	NA	5,641,585	5,880,535	-4.1%

YEAR TO DATE - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
PERFUME SHOP DUNSTABLE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
PERFUME SHOP HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
PERFUME SHOP (GIFT SETS) HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE PERFUME SHOP	3,983,826	-1.9%	0	NA	5,609,775	-1.9%	182,013	-11.1%	0	NA	352,861	-1.2%	0	NA	0	NA	10,128,475	10,342,252	-2.1%	86,688	-65.8%	10,215,163	10,596,003	-3.6%
THE PERFUME SHOP EXPENSE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE PERFUME SHOP NI	211,487	NA	0	NA	326,377	NA	15,985	NA	0	NA	7,790	NA	0	NA	0	NA	561,639	368,320	NA	1,373	NA	563,012	370,411	NA
TOTAL	4,195,313	0.2%	0	NA	5,936,152	-0.2%	197,998	-7.7%	0	NA	360,651	-0.4%	0	NA	0	NA	10,690,114	10,710,572	-0.2%	88,061	-65.6%	10,778,175	10,966,414	-1.7%
TOTAL EXCLUDING NORTHERN IRELAND	3,983,826	-1.9%	0	NA	5,609,775	-1.9%	182,013	-11.1%	0	NA	352,861	-1.2%	0	NA	0	NA	10,128,475	10,342,252	-2.1%	86,688	-65.8%	10,215,163	10,596,003	-3.6%
LIKE ON LIKE	3,983,826	-1.9%	0	NA	5,609,775	-1.9%	182,013	-11.1%	0	NA	352,861	-1.2%	0	NA	0	NA	10,128,475	10,342,252	-2.1%	86,688	-65.8%	10,215,163	10,596,003	-3.6%

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DECEMBER 2015

CLARINS FRAGRANCE REPORT STORE GROUP REPORT

THE PERFUME SHOP

MONTH - TRADE
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
PERFUME SHOP DUNSTABLE	509,060	-6.4%	0	NA	570,474	10.5%	16,318	38.7%	0	NA	33,383	18.9%	0	NA	0	NA	1,129,235	1,100,169	2.6%	0	NA	1,129,235	1,174,593	-3.9%
PERFUME SHOP HIGH WYCOMBE	(391)	NA	0	NA	(1,683)	NA	(32)	NA	0	NA	(49)	NA	0	NA	0	NA	(2,155)	0	NA	0	NA	(2,155)	0	NA
PERFUME SHOP (GIFT SETS) HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE PERFUME SHOP	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE PERFUME SHOP EXPENSE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE PERFUME SHOP NI	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
TOTAL	508,669	-6.5%	0	NA	568,791	10.2%	16,286	38.4%	0	NA	33,334	18.7%	0	NA	0	NA	1,127,080	1,100,169	2.4%	0	NA	1,127,080	1,174,593	-4.0%
TOTAL EXCLUDING NORTHERN IRELAND	508,669	-6.5%	0	NA	568,791	10.2%	16,286	38.4%	0	NA	33,334	18.7%	0	NA	0	NA	1,127,080	1,100,169	2.4%	0	NA	1,127,080	1,174,593	-4.0%
LIKE ON LIKE	508,669	-6.5%	0	NA	568,791	10.2%	16,286	38.4%	0	NA	33,334	18.7%	0	NA	0	NA	1,127,080	1,100,169	2.4%	0	NA	1,127,080	1,174,593	-4.0%

MONTH - RETAIL
2015 vs 2014

STORE:	ANGEL		INNOCENT		ALIEN		WOMANITY		MIRROR		A*MEN		COLOGNE		MINIATURES		TMP TOTAL			SW TOTAL		CFG TOTAL		
	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	%	2015	2014	%	2015	%	2015	2014	%
PERFUME SHOP DUNSTABLE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
PERFUME SHOP HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
PERFUME SHOP (GIFT SETS) HIGH WYCOMBE	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE PERFUME SHOP	1,398,480	-1.2%	0	NA	2,272,076	4.9%	47,804	-9.5%	0	NA	92,080	-0.1%	0	NA	0	NA	3,810,440	3,727,709	2.2%	0	NA	3,810,440	3,758,534	1.4%
THE PERFUME SHOP EXPENSE ACCOUNT	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	NA	0	0	NA	0	NA	0	0	NA
THE PERFUME SHOP NI	78,820	NA	0	NA	154,802	NA	4,483	NA	0	NA	2,915	NA	0	NA	0	NA	241,020	242,521	NA	0	NA	241,020	243,449	NA
TOTAL	1,477,300	-1.2%	0	NA	2,426,878	4.5%	52,287	-10.8%	0	NA	94,995	0.4%	0	NA	0	NA	4,051,460	3,970,230	2.0%	0	NA	4,051,460	4,001,983	1.2%
TOTAL EXCLUDING NORTHERN IRELAND	1,398,480	-1.2%	0	NA	2,272,076	4.9%	47,804	-9.5%	0	NA	92,080	-0.1%	0	NA	0	NA	3,810,440	3,727,709	2.2%	0	NA	3,810,440	3,758,534	1.4%
LIKE ON LIKE	1,398,480	-1.2%	0	NA	2,272,076	4.9%	47,804	-9.5%	0	NA	92,080	-0.1%	0	NA	0	NA	3,810,440	3,727,709	2.2%	0	NA	3,810,440	3,758,534	1.4%

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