

GOLD SALON RETAIL SALES 2018 vs TARGET FEBRUARY YTD

Acc	Storename	Town	Area	Jan	Feb	FEBRUARY 2018 YTD	2018 vs TARGET FEBRUARY YTD	% INCR
152	ALRESFORD BEAUTY	ALRESFORD	34	4,220	4,346	8,566	8,470	1.1%
8240	ANNE ROBERTS HAIR & BEAUTY	BIRKENHEAD	40	1,936	2,540	4,476	5,251	-14.8%
9730	ARDGOWAN HEALTH & BEAUTY	GREENOCK	41	3,234	4,319	7,553	6,360	18.8%
9201	BALM	LEWES	33	1,520	3,900	5,420	8,131	-33.3%
5532	BAMBOO	BAKEWELL	40	2,556	3,572	6,128	6,924	-11.5%
1139	BEAU MONDE	ILKLEY	41	16,917	19,741	36,658	38,640	-5.1%
1069	BEAUTY AND BEYOND	BRIDPORT	34	2,669	2,280	4,949	6,120	-19.1%
852	BEAUTY AT NO 25	GLASGOW	41	5,619	8,729	14,348	14,104	1.7%
672	BEAUTY OASIS	GWENT	34	3,365	4,970	8,335	9,170	-9.1%
7781	BIJOU	ELGIN	41	7,136	7,320	14,456	14,036	3.0%
1318	BLISS BEAUTY SUITE	FIFE	41	3,807	5,453	9,260	10,240	-9.6%
1319	BLISS HAIR & BEAUTY	NEWMARKET	32	2,117	3,120	5,237	5,971	-12.3%
9496	BUSBY'S HAIR & BEAUTY	EALING	37	1,239	1,722	2,961	4,940	-40.1%
1950	CENTRAL PHARMACY	CARDIFF	34	33,560	33,900	67,460	65,760	2.6%
2010	CHARMEUSE BEAUTY SALON	KILMARNOCK	41	2,580	3,803	6,383	6,588	-3.1%
5429	CLAIRE PRICE BEAUTY CLINIC	ABERGAVENNY	34	4,519	4,743	9,262	9,990	-7.3%
2245	CLASSICS	KENILWORTH	38	3,599	4,767	8,366	9,962	-16.0%
2215	CLOUD NINE SALON	WEST BYFLEET	33	4,059	5,416	9,475	6,017	57.5%
2425	COMPLEXIONS	NOTTINGHAM	38	4,470	3,179	7,649	7,332	4.3%
9800	CUTTING COMPANY	LOUGHBOROUGH	38	6,087	9,019	15,106	13,986	8.0%
5550	DEAN AND SMEDLEY	ASHBY DE LA ZOUCH	38	8,008	7,191	15,199	16,894	-10.0%
860	DECORUS OF KILMCOLM	KILMACOLM	41	4,547	5,073	9,620	10,327	-6.8%
2791	DR BOO LTD	LONDON	37	5,834	5,686	11,520	9,582	20.2%
3396	ELYSIUM	LOUTH	38	3,600	4,297	7,897	8,050	-1.9%
3671	ESCAPE (ST ANDREWS)	ST ANDREWS	41	2,655	3,501	6,156	6,977	-11.8%
3632	ESSENCE BEAUTY & RELAXATION	NANTWICH	40	6,300	7,141	13,441	13,303	1.0%
3477	EUPHORIA BOUTIQUE	ONCHAN	40	3,060	2,900	5,960	4,887	22.0%
3681	EXPRESSIONS OF BEAUTY	NR WIGAN	40	10,742	8,631	19,373	17,036	13.7%
3915	FIONA ANN BEAUTY SALON	NEWTOWN ST BOSWELLS	41	3,505	5,187	8,692	9,699	-10.4%
4065	FRIDOLIN'S BEAUTY CLINIC	PINNER	37	8,102	9,502	17,604	18,195	-3.2%
4020	FRONTLINE HAIR & BEAUTY	WELLS	34	8,743	8,294	17,037	15,801	7.8%
4475	GRANTHAM HEALTH & BEAUTY	GRANTHAM	38	4,140	5,274	9,414	9,780	-3.7%
6830	HEATHER MITCHELL	WINCHESTER	34	2,519	4,298	6,817	7,150	-4.7%
6735	IAN MCLEOD	SUTTON COLDFIELD	40	3,581	3,599	7,180	6,911	3.9%
5436	INCHES OF OXTED	OXTED	33	5,933	7,169	13,102	12,996	0.8%
5481	JAKS BEAUTY SHOP	NEWPORT	34	2,682	2,365	5,047	6,430	-21.5%
6065	LA FEMME	FARNHAM	33	2,350	3,614	5,964	7,440	-19.8%

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8344	LE MIRAGE	SAFFRON WALDEN	32	3,370	3,367	6,737	7,650	-11.9%
6219	LEMON TREE	LONDON	37	1,859	1,993	3,852	5,073	-24.1%
6690	MARGARET BALFOUR BEAUTY CLINIC	SHERBORNE	34	10,236	12,500	22,736	20,630	10.2%
6691	MATISSE BEAUTY CLINIC	CHRISTCHURCH	34	3,600	4,710	8,310	8,060	3.1%
6887	MONERA BEAUTY CLINIC	THAME	38	4,213	4,263	8,476	8,290	2.2%
7076	NEWARK BEAUTY ROOMS	NEWARK	38	1,083	2,237	3,320	2,300	44.3%
7081	NEWBURY PHARMACY	SWANSEA	34	4,080	4,221	8,301	4,940	68.0%
7115	NICHOLAS DAVIS HAIR & BEAUTY	TETTENHALL	40	4,783	3,840	8,623	9,682	-10.9%
7206	ONE HUNDRED & ONE	BEVERLEY	41	3,045	3,188	6,233	8,002	-22.1%
3841	PERFECTIONS	BEXHILL ON SEA	33	3,005	4,811	7,816	5,376	45.4%
7625	PRETTY WOMAN	LEEDS	41	9,846	12,018	21,864	22,702	-3.7%
7823	PRETTY WOMAN LTD	EPPING	32	2,204	2,608	4,812	6,793	-29.2%
7780	PROFILES	HASSOCKS	33	8,073	7,907	15,980	12,067	32.4%
7810	PRUNERS	HAYWARDS HEATH	33	3,648	2,644	6,292	9,342	-32.6%
7860	Q HAIR & BEAUTY	CHICHESTER	33	3,408	2,774	6,182	7,087	-12.8%
7964	REFLECTIONS	CORBRIDGE	41	3,095	3,947	7,042	8,957	-21.4%
9000	REJUVA	RHUDDLAN	40	2,693	3,310	6,003	5,961	0.7%
7830	REJUVENESCE LTD	MARLBOROUGH	34	4,202	6,254	10,456	10,020	4.4%
8135	RICHARD JOHN HAIR & BEAUTY	WORTHING	33	3,498	3,327	6,825	6,223	9.7%
7808	SCARLETT & STONE	DUNMOW	32	5,223	5,976	11,199	10,900	2.7%
817	SIMPLY BEAUTY	RINGWOOD	34	9,192	11,876	21,068	21,240	-0.8%
8861	SITTING PRETTY	SKIPTON	41	4,000	3,300	7,300	6,556	11.3%
8995	SKIN DEEP	TARPORLEY	40	4,400	6,000	10,400	10,223	1.7%
9234	SUE SHIELDS HEALTH & BEAUTY	LANCASTER	40	5,058	4,370	9,428	9,947	-5.2%
9901	SYNERGY	BINGHAM	38	3,276	4,681	7,957	7,837	1.5%
1073	THE BEAUTY BOX	BUCKINGHAM	38	2,042	1,502	3,544	6,100	-41.9%
4630	THE BEAUTY CENTRE	DURHAM	41	2,794	3,024	5,818	5,469	6.4%
2700	THE BEAUTY CENTRE	WIMBORNE	34	6,452	8,556	15,008	12,430	20.7%
834	THE BEAUTY ROOMS	WALLHEATH	40	5,073	5,322	10,395	11,097	-6.3%
839	THE BEAUTY ROOMS 2	PENN	40	3,967	3,440	7,407	8,453	-12.4%
4190	THE BEAUTY SPA	WAKEFIELD	38	4,313	5,979	10,292	10,765	-4.4%
1143	THE BEAUTY STUDIO	LEEDS	41	3,273	5,886	9,159	8,721	5.0%
695	THE BEAUTY STUDIO	SHENFIELD	32	3,068	2,803	5,871	5,100	15.1%
831	THE BEAUTY STUDIO	WARMINSTER	34	3,500	5,085	8,585	8,560	0.3%
2496	THE COURTYARD	BASINGSTOKE	34	3,801	2,515	6,316	7,220	-12.5%
2715	THE CUTTING COMPANY	WOBURN SANDS	38	5,733	7,725	13,458	13,180	2.1%
2744	THE DAY SALON	ST PETER PORT	33	2,240	2,208	4,448	4,500	-1.2%
3686	THE FACE & BODY SHOP	SADDLEWORTH	40	6,598	9,266	15,864	15,485	2.4%
7355	THE HOUSE OF BEAUTY	BARNLEY	38	3,834	5,428	9,262	10,776	-14.0%
7958	THE RETREAT	MAIDSTONE	33	1,624	2,230	3,854	6,750	-42.9%
9497	THE TREATMENT ROOMS	GRANGE-OVER-SANDS	41	4,094	3,732	7,826	7,631	2.6%
10066	THE WILLOWS BEAUTY SALON	DONCASTER	38	3,317	2,542	5,859	5,862	-0.1%
9407	TOP TO TOE	WISBECH	38	10,425	9,717	20,142	18,282	10.2%
9792	VOGUE BEAUTY CLINIC	HAVERFORD WEST	34	4,729	4,044	8,773	9,380	-6.5%
10115	WINCHMORES HEALTH & BEAUTY	LONDON	37	6,742	6,132	12,874	14,396	-10.6%
TOTAL				400,219	453,819	854,038	865,465	-1.3%

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7081	NEWBURY PHARMACY	SWANSEA	34	4,080	4,221	8,301	4,940	68.0%	1
2215	CLOUD NINE SALON	WEST BYFLEET	33	4,059	5,416	9,475	6,017	57.5%	2
3841	PERFECTIONS	BEXHILL ON SEA	33	3,005	4,811	7,816	5,376	45.4%	3
7076	NEWARK BEAUTY ROOMS	NEWARK	38	1,083	2,237	3,320	2,300	44.3%	4
7780	PROFILES	HASSOCKS	33	8,073	7,907	15,980	12,067	32.4%	5
3477	EUPHORIA BOUTIQUE	ONCHAN	40	3,060	2,900	5,960	4,887	22.0%	6
2700	THE BEAUTY CENTRE	WIMBORNE	34	6,452	8,556	15,008	12,430	20.7%	7
2791	DR BOO LTD	LONDON	37	5,834	5,686	11,520	9,582	20.2%	8
9730	ARDGOWAN HEALTH & BEAUTY	GREENOCK	41	3,234	4,319	7,553	6,360	18.8%	9
695	THE BEAUTY STUDIO	SHENFIELD	32	3,068	2,803	5,871	5,100	15.1%	10
3681	EXPRESSIONS OF BEAUTY	NR WIGAN	40	10,742	8,631	19,373	17,036	13.7%	11
8861	SITTING PRETTY	SKIPTON	41	4,000	3,300	7,300	6,556	11.3%	12
6690	MARGARET BALFOUR BEAUTY CLINIC	SHERBORNE	34	10,236	12,500	22,736	20,630	10.2%	13
9407	TOP TO TOE	WISBECH	38	10,425	9,717	20,142	18,282	10.2%	14
8135	RICHARD JOHN HAIR & BEAUTY	WORTHING	33	3,498	3,327	6,825	6,223	9.7%	15
9800	CUTTING COMPANY	LOUGHBOROUGH	38	6,087	9,019	15,106	13,986	8.0%	16
4020	FRONTLINE HAIR & BEAUTY	WELLS	34	8,743	8,294	17,037	15,801	7.8%	17
4630	THE BEAUTY CENTRE	DURHAM	41	2,794	3,024	5,818	5,469	6.4%	18
1143	THE BEAUTY STUDIO	LEEDS	41	3,273	5,886	9,159	8,721	5.0%	19
7830	REJUVENESCE LTD	MARLBOROUGH	34	4,202	6,254	10,456	10,020	4.4%	20
2425	COMPLEXIONS	NOTTINGHAM	38	4,470	3,179	7,649	7,332	4.3%	21
6735	IAN MCLEOD	SUTTON COLDFIELD	40	3,581	3,599	7,180	6,911	3.9%	22
6691	MATISSE BEAUTY CLINIC	CHRISTCHURCH	34	3,600	4,710	8,310	8,060	3.1%	23
7781	BIJOU	ELGIN	41	7,136	7,320	14,456	14,036	3.0%	24
7808	SCARLETT & STONE	DUNMOW	32	5,223	5,976	11,199	10,900	2.7%	25
1950	CENTRAL PHARMACY	CARDIFF	34	33,560	33,900	67,460	65,760	2.6%	26
9497	THE TREATMENT ROOMS	GRANGE-OVER-SANDS	41	4,094	3,732	7,826	7,631	2.6%	27
3686	THE FACE & BODY SHOP	SADDLEWORTH	40	6,598	9,266	15,864	15,485	2.4%	28
6887	MONERA BEAUTY CLINIC	THAME	38	4,213	4,263	8,476	8,290	2.2%	29
2715	THE CUTTING COMPANY	WOBURN SANDS	38	5,733	7,725	13,458	13,180	2.1%	30
8995	SKIN DEEP	TARPORLEY	40	4,400	6,000	10,400	10,223	1.7%	31
852	BEAUTY AT NO 25	GLASGOW	41	5,619	8,729	14,348	14,104	1.7%	32
9901	SYNERGY	BINGHAM	38	3,276	4,681	7,957	7,837	1.5%	33
152	ALRESFORD BEAUTY	ALRESFORD	34	4,220	4,346	8,566	8,470	1.1%	34
3632	ESSENCE BEAUTY & RELAXATION	NANTWICH	40	6,300	7,141	13,441	13,303	1.0%	35
5436	INCHES OF OXTED	OXTED	33	5,933	7,169	13,102	12,996	0.8%	36
9000	REJUVA	RHUDDLAN	40	2,693	3,310	6,003	5,961	0.7%	37
831	THE BEAUTY STUDIO	WARMINSTER	34	3,500	5,085	8,585	8,560	0.3%	38
10066	THE WILLOWS BEAUTY SALON	DONCASTER	38	3,317	2,542	5,859	5,862	-0.1%	39
817	SIMPLY BEAUTY	RINGWOOD	34	9,192	11,876	21,068	21,240	-0.8%	40

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2744	THE DAY SALON	ST PETER PORT	33	2,240	2,208	4,448	4,500	-1.2%	41
3396	ELYSIUM	LOUTH	38	3,600	4,297	7,897	8,050	-1.9%	42
2010	CHARMEUSE BEAUTY SALON	KILMARNOCK	41	2,580	3,803	6,383	6,588	-3.1%	43
4065	FRIDOLIN'S BEAUTY CLINIC	PINNER	37	8,102	9,502	17,604	18,195	-3.2%	44
7625	PRETTY WOMAN	LEEDS	41	9,846	12,018	21,864	22,702	-3.7%	45
4475	GRANTHAM HEALTH & BEAUTY	GRANTHAM	38	4,140	5,274	9,414	9,780	-3.7%	46
4190	THE BEAUTY SPA	WAKEFIELD	38	4,313	5,979	10,292	10,765	-4.4%	47
6830	HEATHER MITCHELL	WINCHESTER	34	2,519	4,298	6,817	7,150	-4.7%	48
1139	BEAU MONDE	ILKLEY	41	16,917	19,741	36,658	38,640	-5.1%	49
9234	SUE SHIELDS HEALTH & BEAUTY	LANCASTER	40	5,058	4,370	9,428	9,947	-5.2%	50
834	THE BEAUTY ROOMS	WALLHEATH	40	5,073	5,322	10,395	11,097	-6.3%	51
9792	VOGUE BEAUTY CLINIC	HAVERFORD WEST	34	4,729	4,044	8,773	9,380	-6.5%	52
860	DECORUS OF KILMACOLM	KILMACOLM	41	4,547	5,073	9,620	10,327	-6.8%	53
5429	CLAIRE PRICE BEAUTY CLINIC	ABERGAVENNY	34	4,519	4,743	9,262	9,990	-7.3%	54
672	BEAUTY OASIS	GWENT	34	3,365	4,970	8,335	9,170	-9.1%	55
1318	BLISS BEAUTY SUITE	FIFE	41	3,807	5,453	9,260	10,240	-9.6%	56
5550	DEAN AND SMEDLEY	ASHBY DE LA ZOUCH	38	8,008	7,191	15,199	16,894	-10.0%	57
3915	FIONA ANN BEAUTY SALON	NEWTOWN ST BOSWELLS	41	3,505	5,187	8,692	9,699	-10.4%	58
10115	WINCHMORES HEALTH & BEAUTY	LONDON	37	6,742	6,132	12,874	14,396	-10.6%	59
7115	NICHOLAS DAVIS HAIR & BEAUTY	TETENHALL	40	4,783	3,840	8,623	9,682	-10.9%	60
5532	BAMBOO	BAKEWELL	40	2,556	3,572	6,128	6,924	-11.5%	61
3671	ESCAPE (ST ANDREWS)	ST ANDREWS	41	2,655	3,501	6,156	6,977	-11.8%	62
8344	LE MIRAGE	SAFFRON WALDEN	32	3,370	3,367	6,737	7,650	-11.9%	63
1319	BLISS HAIR & BEAUTY	NEWMARKET	32	2,117	3,120	5,237	5,971	-12.3%	64
839	THE BEAUTY ROOMS 2	PENN	40	3,967	3,440	7,407	8,453	-12.4%	65
2496	THE COURTYARD	BASINGSTOKE	34	3,801	2,515	6,316	7,220	-12.5%	66
7860	Q HAIR & BEAUTY	CHICHESTER	33	3,408	2,774	6,182	7,087	-12.8%	67
7355	THE HOUSE OF BEAUTY	BARNSELY	38	3,834	5,428	9,262	10,776	-14.0%	68
8240	ANNE ROBERTS HAIR & BEAUTY	BIRKENHEAD	40	1,936	2,540	4,476	5,251	-14.8%	69
2245	CLASSICS	KENILWORTH	38	3,599	4,767	8,366	9,962	-16.0%	70
1069	BEAUTY AND BEYOND	BRIDPORT	34	2,669	2,280	4,949	6,120	-19.1%	71
6065	LA FEMME	FARNHAM	33	2,350	3,614	5,964	7,440	-19.8%	72
7964	REFLECTIONS	CORBRIDGE	41	3,095	3,947	7,042	8,957	-21.4%	73
5481	JAKS BEAUTY SHOP	NEWPORT	34	2,682	2,365	5,047	6,430	-21.5%	74
7206	ONE HUNDRED & ONE	BEVERLEY	41	3,045	3,188	6,233	8,002	-22.1%	75
6219	LEMON TREE	LONDON	37	1,859	1,993	3,852	5,073	-24.1%	76
7823	PRETTY WOMAN LTD	EPPING	32	2,204	2,608	4,812	6,793	-29.2%	77
7810	PRUNERS	HAYWARDS HEATH	33	3,648	2,644	6,292	9,342	-32.6%	78
9201	BALM	LEWES	33	1,520	3,900	5,420	8,131	-33.3%	79
9496	BUSBY'S HAIR & BEAUTY	EALING	37	1,239	1,722	2,961	4,940	-40.1%	80
1073	THE BEAUTY BOX	BUCKINGHAM	38	2,042	1,502	3,544	6,100	-41.9%	81
7958	THE RETREAT	MAIDSTONE	33	1,624	2,230	3,854	6,750	-42.9%	82
TOTAL				400,219	453,819	854,038	865,465	-1.3%	