

GOLD SALON TRADE SALES YEAR 2018 VS 2017

Acc	Storename	Town	Area	Jan	Feb	2018 FEBRUARY YTD	2017 FEBRUARY YTD	% INCR
	JO MAVIN REGION							
	Sharon Thumwood							
1319	BLISS HAIR & BEAUTY	NEWMARKET	32	1,918	1,804	3,722	4,692	-20.7%
8344	LE MIRAGE	SAFFRON WALDEN	32	1,431	1,343	2,774	3,908	-29.0%
7823	PRETTY WOMAN LTD	EPPING	32	2,107	1,184	3,291	2,782	18.3%
7808	SCARLETT & STONE	DUNMOW	32	4,136	2,977	7,113	4,151	71.4%
695	THE BEAUTY STUDIO	SHENFIELD	32	2,361	975	3,336	4,723	-29.4%
	Total Area 32			11,953	8,283	20,236	20,256	-0.1%
	Kathleen Parsons							
152	ALRESFORD BEAUTY	ALRESFORD	34	1,727	550	2,277	6,514	-65.0%
1069	BEAUTY AND BEYOND	BRIDPORT	34	218	574	792	2,926	-72.9%
672	BEAUTY OASIS	GWENT	34	1,259	2,083	3,342	4,446	-24.8%
1950	CENTRAL PHARMACY	CARDIFF	34	18,593	18,347	36,940	32,526	13.6%
5429	CLAIRE PRICE BEAUTY CLINIC	ABERGAVENNY	34	3,003	4,278	7,281	8,081	-9.9%
4020	FRONTLINE HAIR & BEAUTY	WELLS	34	1,253	3,444	4,697	3,682	27.6%
6830	HEATHER MITCHELL	WINCHESTER	34	545	88	633	2,540	-75.1%
5481	JAKS BEAUTY SHOP	NEWPORT	34	882	1,536	2,418	2,234	8.2%
6690	MARGARET BALFOUR BEAUTY CLINIC	SHERBORNE	34	6,821	6,190	13,011	9,698	34.2%
6691	MATISSE BEAUTY CLINIC	CHRISTCHURCH	34	1,598	2,843	4,441	3,449	28.8%
7081	NEWBURY PHARMACY	SWANSEA	34	3,303	3,019	6,322	3,055	106.9%
7830	REJUVENESCE LTD	MARLBOROUGH	34	3,134	2,026	5,160	3,881	33.0%
817	SIMPLY BEAUTY	RINGWOOD	34	4,650	7,693	12,343	11,426	8.0%
2700	THE BEAUTY CENTRE	WIMBORNE	34	2,562	4,776	7,338	7,228	1.5%
831	THE BEAUTY STUDIO	WARMINSTER	34	2,420	2,057	4,477	5,449	-17.8%
2496	THE COURTYARD	BASINGSTOKE	34	1,625	2,211	3,836	2,925	31.1%
9792	VOGUE BEAUTY CLINIC	HAVERFORD WEST	34	355	2,579	2,934	2,773	5.8%
	Total Area 34			53,948	64,294	118,242	112,833	4.8%
	Total Area 34 Excluding CENTRAL PHARMACY			35,355	45,947	81,302	80,307	1.2%

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	Julia Czersovski							
2245	CLASSICS	KENILWORTH	38	518	1,496	2,014	3,304	-39.0%
2425	COMPLEXIONS	NOTTINGHAM	38	2,993	43	3,036	6,166	-50.8%
9800	CUTTING COMPANY	LOUGHBOROUGH	38	3,288	4,779	8,067	5,513	46.3%
5550	DEAN AND SMEDLEY	ASHBY DE LA ZOUCH	38	4,183	4,917	9,100	6,021	51.1%
3396	ELYSIUM	LOUTH	38	3,017	388	3,405	5,321	-36.0%
4475	GRANTHAM HEALTH & BEAUTY	GRANTHAM	38	2,544	3,139	5,683	4,347	30.7%
6887	MONERA BEAUTY CLINIC	THAME	38	2,781	2,131	4,912	4,483	9.6%
7076	NEWARK BEAUTY ROOMS	NEWARK	38	1,052	310	1,362	4,079	-66.6%
9901	SYNERGY	BINGHAM	38	2,607	702	3,309	4,282	-22.7%
1073	THE BEAUTY BOX	BUCKINGHAM	38	1,059	346	1,405	456	208.1%
4190	THE BEAUTY SPA	WAKEFIELD	38	1,048	3,389	4,437	3,393	30.8%
2715	THE CUTTING COMPANY	WOBURN SANDS	38	2,893	4,001	6,894	5,294	30.2%
7355	THE HOUSE OF BEAUTY	BARNSELY	38	667	4,287	4,954	1,710	189.7%
10066	THE WILLOWS BEAUTY SALON	DONCASTER	38	2,213	1,922	4,135	3,787	9.2%
9407	TOP TO TOE	WISBECH	38	4,565	6,278	10,843	8,615	25.9%
		Total Area 38		35,428	38,128	73,556	66,771	10.2%
	Sharon Bernardo							
8240	ANNE ROBERTS HAIR & BEAUTY	BIRKENHEAD	40	1,268	1,275	2,543	2,812	-9.6%
5532	BAMBOO	BAKEWELL	40	2,130	1,477	3,607	2,895	24.6%
3632	ESSENCE BEAUTY & RELAXATION	NANTWICH	40	2,161	3,373	5,534	4,168	32.8%
3477	EUPHORIA BOUTIQUE	ONCHAN	40	1,990	2,289	4,279	1,571	172.4%
3681	EXPRESSIONS OF BEAUTY	NR WIGAN	40	6,509	3,985	10,494	7,595	38.2%
6735	IAN MCLEOD	SUTTON COLDFIELD	40	1,941	1,117	3,058	1,567	95.1%
7115	NICHOLAS DAVIS HAIR & BEAUTY	TETENHALL	40	1,025	3,020	4,045	2,167	86.7%
9000	REJUVA	RHUDDLAN	40	1,787	2,457	4,244	1,805	135.1%
8995	SKIN DEEP	TARPORLEY	40	2,614	2,526	5,140	4,906	4.8%
9234	SUE SHIELDS HEALTH & BEAUTY	LANCASTER	40	2,213	2,741	4,954	4,507	9.9%
834	THE BEAUTY ROOMS	WALLHEATH	40	2,465	1,797	4,262	4,870	-12.5%
839	THE BEAUTY ROOMS 2	PENN	40	1,567	2,248	3,815	3,302	15.5%
3686	THE FACE & BODY SHOP	SADDLEWORTH	40	3,288	3,655	6,943	3,174	118.7%
		Total Area 40		30,958	31,960	62,918	45,339	38.8%

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	Debbie Ramage							
9730	ARDGOWAN HEALTH & BEAUTY	GREENOCK	41	2,177	2,288	4,465	4,073	9.6%
1139	BEAU MONDE	ILKLEY	41	10,056	8,418	18,474	14,601	26.5%
852	BEAUTY AT NO 25	GLASGOW	41	3,528	4,396	7,924	6,626	19.6%
7781	BIJOU	ELGIN	41	2,390	4,897	7,287	7,047	3.4%
1318	BLISS BEAUTY SUITE	FIFE	41	1,565	1,125	2,690	2,895	-7.1%
2010	CHARMEUSE BEAUTY SALON	KILMARNOCK	41	1,500	825	2,325	2,385	-2.5%
860	DECORUS OF KILMACOLM	KILMACOLM	41	3,321	749	4,070	7,218	-43.6%
3671	ESCAPE (ST ANDREWS)	ST ANDREWS	41	2,199	1,682	3,881	5,548	-30.0%
3915	FIONA ANN BEAUTY SALON	NEWTOWN ST BOSWELLS	41	1,539	2,420	3,959	4,179	-5.3%
7206	ONE HUNDRED & ONE	BEVERLEY	41	1,403	346	1,749	2,472	-29.2%
7625	PRETTY WOMAN	LEEDS	41	2,460	6,559	9,019	6,887	31.0%
7964	REFLECTIONS	CORBRIDGE	41	909	2,955	3,864	1,770	118.3%
8861	SITTING PRETTY	SKIPTON	41	1,568	2,349	3,917	4,003	-2.1%
4630	THE BEAUTY CENTRE	DURHAM	41	1,060	211	1,271	740	71.8%
1143	THE BEAUTY STUDIO	LEEDS	41	2,001	1,796	3,797	4,484	-15.3%
9497	THE TREATMENT ROOMS	GRANGE-OVER-SANDS	41	1,457	1,748	3,205	2,755	16.3%
		Total Area 41		39,133	42,764	81,897	77,683	5.4%
	Katie Tillman							
9201	BALM	LEWES	33	0	4,081	4,081	3,616	12.9%
2215	CLOUD NINE SALON	WEST BYFLEET	33	1,896	1,812	3,708	4,045	-8.3%
5436	INCHES OF OXTED	OXTED	33	3,908	6,700	10,608	6,943	52.8%
6065	LA FEMME	FARNHAM	33	2,370	1,599	3,969	4,562	-13.0%
3841	PERFECTIONS	BEXHILL ON SEA	33	2,136	2,068	4,204	3,461	21.5%
7780	PROFILES	HASSOCKS	33	5,274	5,228	10,502	7,937	32.3%
7810	PRUNERS	HAYWARDS HEATH	33	3,189	1,713	4,902	3,359	45.9%
7860	Q HAIR & BEAUTY	CHICHESTER	33	1,771	2,216	3,987	5,625	-29.1%
8135	RICHARD JOHN HAIR & BEAUTY	WORTHING	33	2,783	1,828	4,611	2,729	69.0%
2744	THE DAY SALON	ST PETER PORT	33	1,907	1,066	2,973	2,536	17.2%
7958	THE RETREAT	MAIDSTONE	33	1,807	34	1,841	1,981	-7.1%
		Total Area 33		27,041	28,345	55,386	46,794	18.4%
	Valerie Clarke							
9496	BUSBY'S HAIR & BEAUTY	EALING	37	2,291	1,511	3,802	2,758	37.9%
2791	DR BOO LTD	LONDON	37	2,749	3,702	6,451	4,250	51.8%
4065	FRIDOLIN'S BEAUTY CLINIC	PINNER	37	2,275	3,742	6,017	7,317	-17.8%
6219	LEMON TREE	LONDON	37	427	3,316	3,743	5,050	-25.9%
10115	WINCHMORES HEALTH & BEAUTY	LONDON	37	5,704	1,780	7,484	8,904	-15.9%
		Total Area 37		13,446	14,051	27,497	28,279	-2.8%

GRAND TOTAL GOLD SALON		211,907	227,825	439,732	397,955	10.5%
TOTAL GOLD SALON EXCLUDING CENTRAL PHARMACY ACCOUNT		193,314	209,478	402,792	365,429	10.2%