

DEBENHAMS GROUP

CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2018 vs 2017 - FEBRUARY YTD

CLARINS
FRAGRANCE GROUP

	£	Vs 2017 (%)	MIX OF BUSINESS (%)
ANGEL	304,927	-11.4%	34.2%
AMEN	31,345	0.6%	3.5%
ALIEN	329,482	33.8%	36.9%
AURA MUGLER	125,480		14.1%
LES EXCEPTIONS	-		0.0%
COLOGNE	3,151	-28.9%	0.4%
OTHERS	202	-84.0%	0.0%
TOTAL - MUGLER	794,587	26.7%	
WANTED	71,807	1.1%	8.0%
CHROME PURE	26,019		2.9%
AZZARO OTHERS	-		0.0%
TOTAL - CLARINS FRAGRANCE GROUP	892,413	27.8%	

CLARINS

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ACC	STORE NAME	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL		
		2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2017	2018	%	2018	%	2018	%	2018	%	2017	2018	%
2830	BROWNS CHESTER	4,914	-7.0%	233	-51.3%	4,419	11.9%	663				28				9,741	10,257	5.3%	457	-41.9%	596				10,528	11,310	7.4%
2995	DEBENHAMS ABERDEEN	3,308	-10.5%	240	-2.4%	3,701	10.4%	1,238				31	-53.7%			7,361	8,518	15.7%	665	-24.0%	600				8,236	9,783	18.8%
3206	DEBENHAMS ALTRINGHAM	951	-15.4%			430	46.3%	301								1,491	1,682	12.8%	314	59.4%	58				1,688	2,054	21.7%
3213	DEBENHAMS ASHFORD	543	-50.9%			1,143	91.1%	253								1,817	1,939	6.7%	43	-84.0%	268				2,086	2,250	7.9%
3191	DEBENHAMS AYR	2,373	26.6%	105	-64.2%	2,095	46.2%	812								3,601	5,385	49.5%	113	907.1%	32				3,587	5,530	54.2%
3254	DEBENHAMS BALLYMENA	605	29.0%			368	172.6%	64								721	1,037	43.8%	37	-72.6%					856	1,074	25.5%
2911	DEBENHAMS BANBURY	1,457	-26.2%	108	237.5%	1,728	32.3%	801								3,363	4,094	21.7%	123	-64.2%					3,707	4,217	13.8%
3214	DEBENHAMS BANGOR	1,126	-13.2%	42	-70.8%	2,357	42.2%	798								3,099	4,323	39.5%	377	280.8%	32				3,198	4,732	48.0%
3047	DEBENHAMS BARROW	1,530	9.5%	80	-34.4%	2,384	68.5%	713				59				2,954	4,766	61.3%	276	50.0%	58				3,138	5,100	62.5%
3172	DEBENHAMS BASILDON	4,243	-7.5%	331	-49.4%	6,346	102.6%	1,356				31	3.3%			8,406	12,307	46.4%	1,465	76.3%	421				9,237	14,193	53.7%
3163	DEBENHAMS BASINGSTOKE	1,298	-1.2%	198	112.9%	1,579	77.0%	606								2,299	3,681	60.1%	288	18.5%	180				2,542	4,149	63.2%
3238	DEBENHAMS BATH	1,246	6.9%	252	147.1%	819	2.0%	248								2,071	2,565	23.9%	147	-57.4%	6				2,416	2,718	12.5%
2885	DEBENHAMS BEDFORD	978	-65.7%			1,557	39.1%	401								3,970	2,936	-26.0%	376	10.6%	157				4,310	3,469	-19.5%
3256	DEBENHAMS BELFAST	2,935	-16.2%	276	11.3%	2,939	38.2%	435						48	700.0%	5,887	6,633	12.7%	1,464	36.1%	419				6,963	8,516	22.3%
3264	DEBENHAMS BEVERLEY	566	17.2%	21	-88.6%	545	7.1%	203				31				1,176	1,366	16.2%	431	162.8%	32				1,340	1,829	36.5%
3169	DEBENHAMS BIRMINGHAM	8,718	-1.3%	1,320	21.4%	8,819	40.3%	3,019				62	-75.4%			16,507	21,938	32.9%	1,320	-38.8%	969				18,665	24,227	29.8%
2965	DEBENHAMS BLACKBURN	2,278	49.5%	241		3,474	52.7%	644								3,830	6,693	74.8%	322	23.4%	131				4,091	7,146	74.7%
3219	DEBENHAMS BLACKPOOL	1,574	-0.1%	198		1,439	-26.2%	462						24		3,525	3,697	4.9%	290	-48.0%	126				4,083	4,113	0.7%
3005	DEBENHAMS BOLTON	1,390	54.3%	91		1,125	3.9%	499								1,984	3,105	56.5%	264	514.0%	150				2,027	3,519	73.6%
3031	DEBENHAMS BOREHAMWOOD	846	21.4%			1,350	13.4%									1,887	2,196	16.4%			61				2,035	2,257	10.9%
3030	DEBENHAMS BOURNEMOUTH	1,040	20.1%	98	-44.6%	1,374	15.9%	365								2,254	2,877	27.6%	553	60.3%	204				2,599	3,634	39.8%
3262	DEBENHAMS BRADFORD	1,102	10.3%	301	370.3%	1,202	39.9%	224				31	-50.0%			2,064	2,860	38.6%	430	16.5%	295				2,433	3,585	47.3%
2951	DEBENHAMS BRIGHTON	3,089	12.5%	530	-35.8%	2,451	-5.9%	1,000				59	-53.5%			6,402	7,129	11.4%	776	72.8%	308				6,851	8,213	19.9%
2870	DEBENHAMS BRISTOL	1,098	6.6%	250	27.6%	1,691	143.7%	518				31				1,920	3,588	86.9%	290	391.5%	178				1,979	4,056	105.0%
3135	DEBENHAMS BROMLEY	1,303	-25.6%	406	112.6%	771	-33.7%	706				124	300.0%			3,136	3,310	5.5%	429	775.5%	188				3,185	3,927	23.3%
3237	DEBENHAMS BURY	2,469	52.3%	210	-25.0%	2,448	72.6%	800								3,347	5,927	77.1%	584	326.3%	104				3,484	6,615	89.9%
3229	DEBENHAMS BURY ST EDMUNDS	1,348	-27.9%	48	-77.0%	1,232	22.5%	687				31				3,084	3,346	8.5%	216	-36.7%	32				3,425	3,594	4.9%
2860	DEBENHAMS CAMBRIDGE	1,700	-1.9%	208	82.5%	1,210	44.0%	1,112				62				2,698	4,292	59.1%	299	-29.5%	29				3,122	4,620	48.0%
3040	DEBENHAMS CANTERBURY	746	47.7%			972	41.7%	519								1,409	2,237	58.8%	270	72.0%	83				1,566	2,590	65.4%
2840	DEBENHAMS CARDIFF	3,771	-8.5%	190	-79.1%	2,459	-19.1%	975				31				8,146	7,426	-8.8%	696	-44.8%	184				9,406	8,306	-11.7%
3132	DEBENHAMS CARLISLE	1,337	-49.1%	204	104.0%	1,562	45.3%	329				25				3,800	3,457	-9.0%	343	1917.6%					3,817	3,800	-0.4%
3234	DEBENHAMS CARMARTHEN	687	-37.9%	189	36.0%	843	-31.1%	306								2,470	2,025	-18.0%	321	-9.8%	158				2,826	2,504	-11.4%
3173	DEBENHAMS CHATHAM	860	-30.1%			734	5.3%	352								1,906	1,946	2.1%	218	86.3%	32				2,023	2,196	8.6%
2955	DEBENHAMS CHELMSFORD	2,734	-12.0%	260	150.0%	2,223	51.7%	545				62	121.4%			4,703	5,824	23.8%	377	37.6%	59				4,977	6,260	25.8%
3247	DEBENHAMS CHESTERFIELD	1,258	68.6%	156	47.2%	1,419	18.3%	195								2,052	3,028	47.6%	227	-51.6%	128				2,521	3,383	34.2%
3174	DEBENHAMS CLAPHAM LONDON	1,424	3.6%			1,632	428.2%	288								1,683	3,344	98.7%	740	359.6%	32				1,844	4,116	123.2%
2940	DEBENHAMS COLCHESTER	2,731	-9.4%	546	-15.3%	3,415	13.3%	1,045								6,733	7,737	14.9%	1,121	82.3%	163				7,348	9,021	22.8%
3100	DEBENHAMS COVENTRY	1,337	-12.5%	441	206.3%	1,828	25.8%	78								3,156	3,684	16.7%	772	169.9%	213				3,442	4,669	35.6%
3257	DEBENHAMS CRAIGAVON	946	-12.4%	185	340.5%	743	17.9%	159								1,752	2,033	16.0%	144	-56.5%	269				2,083	2,446	17.4%
2886	DEBENHAMS CRAWLEY	675	3.2%			1,277	34.8%	270				-31				1,601	2,191	36.9%	250	-34.4%	171				1,982	2,612	31.8%
2865	DEBENHAMS CROYDON	1,445	-2.7%	150	1037.5%	1,387	34.9%	682						16		2,497	3,680	47.4%	132	-10.8%	120				2,645	3,932	48.7%
3212	DEBENHAMS DERBY	1,465	109.0%	91	-14.2%	1,196	-6.7%	102				62	121.4%			2,117	2,916	37.7%	385	-35.1%	40				2,710	3,341	23.3%
3194	DEBENHAMS DONCASTER	1,861	7.9%	186	250.9%	2,886	82.1%	398				31		24		3,363	5,386	60.2%	17	-93.6%					3,628	5,403	48.9%
3035	DEBENHAMS DUDLEY	5,340	-4.0%	577	0.7%	4,352	-19.0%	2,006				31	-86.4%			11,733	12,306	4.9%	1,501	45.6%	598				12,764	14,405	12.9%
3246	DEBENHAMS DUMFRIES	1,155	16.8%			638	27.3%	436								1,736	2,229	28.4%	376	16.8%	40				2,058	2,645	28.5%
3154	DEBENHAMS DUNDEE	1,745	-39.0%	50	-85.5%	2,123	-12.2%	215								5,621	4,133	-26.5%	266	-41.5%	101				6,076	4,500	-25.9%

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		2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2017	2018	%	2018	%	2018	%	2018	%	2017	2018	%
3218	DEBENHAMS DUNFIRMLINE	709	-46.2%			1,395	61.1%	467								2,185	2,571	17.7%	380	617.0%	129				2,238	3,080	37.6%
3167	DEBENHAMS EAST KILBRIDE	1,308	-1.9%	90	300.0%	1,238	24.3%	460								2,284	3,096	35.6%	326	0.6%	40				2,608	3,462	32.7%
3051	DEBENHAMS EASTBOURNE	726	83.3%			725	42.4%	249								969	1,700	75.4%	426	108.8%	32				1,173	2,158	84.0%
3075	DEBENHAMS EDINBURGH	1,184	3.9%	277	109.8%	848	-2.8%	334								2,144	2,643	23.3%	218	-39.3%	147				2,503	3,008	20.2%
3158	DEBENHAMS EDINBURGH LEITH	1,367	94.5%	48	-57.9%	445	84.6%									1,151	1,860	61.6%	202	4.1%	32				1,345	2,094	55.7%
3261	DEBENHAMS ELLESMERE PORT	1,678	39.1%	124	-61.6%	2,543	64.3%	527								3,108	4,872	56.8%	514	140.2%	109				3,322	5,495	65.4%
3164	DEBENHAMS ELTHAM	48	-95.1%			198	-77.2%	312								1,814	558	-69.2%	84	-51.4%	32				1,987	674	-66.1%
3211	DEBENHAMS EXETER	1,285	-11.7%	121	-45.2%	1,401	168.4%	632								2,198	3,439	56.5%	146	-5.2%	139				2,352	3,724	58.3%
3243	DEBENHAMS FAREHAM	677	-21.2%			677	-25.2%	504								1,855	1,858	0.2%	142	32.7%	69				1,962	2,069	5.5%
3241	DEBENHAMS FARNBOROUGH	48	-95.5%			34	-94.7%	53								1,778	135	-92.4%			65				1,827	200	-89.1%
3147	DEBENHAMS FOLKSTONE	1,306	-39.6%			1,377	50.8%	835								3,184	3,518	10.5%	253	67.5%	32				3,335	3,803	14.0%
3067	DEBENHAMS GATESHEAD	3,385	2.3%	281	20.6%	4,118	6.9%	2,283				120	155.3%			7,441	10,187	36.9%	1,337	-4.7%	472				8,844	11,996	35.6%
3125	DEBENHAMS GLASGOW	4,589	-9.0%	247	-59.5%	2,995	-4.3%	911								8,781	8,742	-0.4%	950	-20.5%	125				9,976	9,817	-1.6%
3208	DEBENHAMS GLASGOW POLLOCK	3,820	-27.2%	336	-26.6%	4,437	30.3%	1,150				59	-36.6%			9,201	9,802	6.5%	1,097	7.8%	324				10,219	11,223	9.8%
2880	DEBENHAMS GLOUCESTER	1,900	91.7%	258	57.3%	1,513	5.6%	503								2,619	4,174	59.4%	309	83.9%	161				2,787	4,644	66.6%
3000	DEBENHAMS GRAVESEND	951	12.4%			1,363	50.6%	298						12	-50.0%	2,031	2,624	29.2%			32				2,138	2,656	24.2%
3228	DEBENHAMS GREAT YARMOUTH	934	31.2%			1,115	31.6%	340								1,559	2,389	53.2%	210	169.2%	32				1,637	2,631	60.7%
2970	DEBENHAMS GUILDFORD	964	15.0%			1,037	38.3%	329				93				1,620	2,423	49.6%	139	-46.5%	69				1,880	2,631	39.9%
3148	DEBENHAMS HARROGATE	1,155	-7.2%	17	-87.8%	1,414	136.9%	205								1,981	2,791	40.9%	190						1,981	2,981	50.5%
2845	DEBENHAMS HARROW	1,211	-6.6%	96	-84.3%	2,273	43.1%	723								3,494	4,303	23.2%	248	-60.8%	277				4,127	4,828	17.0%
3070	DEBENHAMS HASTINGS	897	-4.6%	32	-36.0%	949	13.8%	758								1,824	2,636	44.5%	181	-55.9%	32				2,234	2,849	27.5%
3252	DEBENHAMS HAVERFORDWEST	353	-42.8%	28		695	95.2%	35								1,001	1,111	11.0%	76	117.1%	98				1,036	1,285	24.0%
3188	DEBENHAMS HEMEL HEMPSTEAD	1,346	-1.5%	98	96.0%	1,502	80.1%	728								2,281	3,674	61.1%	378	110.0%	96				2,461	4,148	68.5%
3253	DEBENHAMS HEREFORD	1,219	11.0%	178	21.9%	1,874	54.5%	96				31				2,457	3,398	38.3%	512	-15.2%	171				3,061	4,081	33.3%
2935	DEBENHAMS HOUNSLOW	260	-54.0%			188	-72.2%	108								1,306	556	-57.4%	223	6.2%	97				1,516	876	-42.2%
3130	DEBENHAMS HULL	1,762	-16.3%	290	94.6%	1,711	27.4%	400								3,626	4,163	14.8%	285	23.4%	164				3,857	4,612	19.6%
3176	DEBENHAMS ILFORD	1,723	45.9%	84	200.0%	1,688	102.2%	421								2,072	3,916	89.0%	240	31.9%	194				2,254	4,350	93.0%
3168	DEBENHAMS INVERNESS	924	109.0%	142	47.9%	1,470	171.7%	504								1,062	3,040	186.3%	347	240.2%	65				1,164	3,452	196.6%
2850	DEBENHAMS IPSWICH	2,749	45.9%	383	-4.3%	3,009	30.3%	757				40	29.0%			4,624	6,938	50.0%	624	15.8%	159				5,163	7,721	49.5%
3033	DEBENHAMS KINGS LYNN	1,039	-30.7%	63	415.0%	745	-29.2%	269								2,533	2,116	-16.5%	29	-91.5%	72				2,873	2,217	-22.8%
3249	DEBENHAMS LEAMINGTON SPA	835	-12.9%			691	-10.4%	326								1,730	1,852	7.1%	290	111.7%	90				1,867	2,232	19.6%
2953	DEBENHAMS LEEDS BRIGGATE	4,450	-16.1%	897	-19.6%	3,647	25.7%	434				124	300.0%			9,380	9,552	1.8%	1,035	-28.6%	402				10,829	10,989	1.5%
2829	DEBENHAMS LEEDS WHITE ROSE	5,579	-12.7%	570	-8.9%	7,108	48.5%	2,004								11,809	15,261	29.2%	323	-64.0%	369				12,706	15,953	25.6%
3105	DEBENHAMS LEICESTER	1,362	7.2%	287		1,854	12.8%	313				67	8.1%			2,976	3,883	30.5%	250	42.0%	32				3,152	4,165	32.1%
3248	DEBENHAMS LICHFIELD	2,490	129.1%	96		1,235	3.9%	790								2,276	4,611	102.6%	231	5.0%					2,496	4,842	94.0%
3143	DEBENHAMS LINCOLN	1,628	-26.3%	257	45.2%	2,092	61.7%	276				28				3,679	4,281	16.4%	288	142.0%	232				3,798	4,801	26.4%
3217	DEBENHAMS LIVERPOOL	5,634	-7.9%	619	56.7%	4,958	-8.9%	1,182				62	-70.2%			12,163	12,455	2.4%	854	18.9%	631				12,881	13,940	8.2%
3223	DEBENHAMS LIVINGSTON	852	-24.5%	139		900	53.6%	388								1,714	2,279	33.0%	241	-8.4%	75				1,977	2,595	31.3%
3199	DEBENHAMS LLANDUDNO	2,704	23.7%	112	489.5%	2,902	70.9%	874								3,934	6,592	67.6%	350	54.2%					4,161	6,942	66.8%
3216	DEBENHAMS LLANELLI	353	75.6%	50	4.2%	1,079	93.4%	328								807	1,810	124.3%	261	102.3%					936	2,071	121.3%
2835	DEBENHAMS LONDON	11,459	-21.9%	1,918	-8.4%	16,805	49.5%	3,757				279	-53.3%			28,599	34,218	19.6%	3,514	-56.9%	2,487				36,761	40,219	9.4%
3258	DEBENHAMS LONDONDERRY	872	-34.1%			689	23.7%	140								1,987	1,701	-14.4%	80	-7.0%					2,073	1,781	-14.1%
2920	DEBENHAMS LUTON	550	-63.4%	221	10.5%	1,515	68.0%	526								2,603	2,812	8.0%	462	46.7%	65				2,918	3,339	14.4%
2930	DEBENHAMS MANCHESTER	4,535	-21.5%	1,024	53.5%	7,423	47.8%	1,847				31	-84.8%			11,670	14,860	27.3%	1,334	-36.0%	701				13,756	16,895	22.8%
2952	DEBENHAMS MANCHESTER TRAFFORD PARK	3,088	-18.4%	696	86.1%	2,859	-15.1%	848				31				7,555	7,522	-0.4%	491	-33.7%	283				8,296	8,296	
2838	DEBENHAMS MANSFIELD	407	-47.1%	191	75.2%	1,276	73.8%	253								1,612	2,127	31.9%	342	45.5%	129				1,847	2,598	40.7%

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		ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL			
ACC	STORE NAME	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2017	2018	%	2018	%	2018	%	2018	%	2017	2018	%	
2831	DEBENHAMS MIDDLESBOROUGH	2,745	-24.9%	98	-23.4%	2,062	39.4%	1,538								5,325	6,443	21.0%	1,149	138.4%	155				5,807	7,747	33.4%	
3133	DEBENHAMS MILTON KEYNES	3,285	13.2%	473	-27.1%	3,935	36.9%	889								6,630	8,582	29.4%	268	-57.3%	307				7,258	9,157	26.2%	
3244	DEBENHAMS NEWBURY	554	-23.5%	63	-1.6%	827	45.1%	231								1,358	1,675	23.3%	88	-38.9%	128				1,502	1,891	25.9%	
3236	DEBENHAMS NEWCASTLE	3,595	27.9%	410	72.3%	5,726	89.9%	1,440				62	-33.3%			6,156	11,233	82.5%	1,417	56.2%	395				7,063	13,045	84.7%	
3267	DEBENHAMS NEWPORT	827	-12.9%			720	57.9%	-23								1,433	1,524	6.4%	47	-77.2%	159				1,639	1,730	5.6%	
3259	DEBENHAMS NEWRY	530	-63.6%	32		1,090	259.7%	237								1,791	1,889	5.5%	307	89.5%	130				1,953	2,326	19.1%	
2941	DEBENHAMS NORTHAMPTON	768	3.1%			985	47.5%	264								1,413	2,017	42.7%	566	80.3%	123				1,727	2,706	56.7%	
2875	DEBENHAMS NORWICH	1,047	-55.8%	202	90.6%	1,992	32.4%	565								4,071	3,806	-6.5%	186	48.8%					4,196	3,992	-4.9%	
2925	DEBENHAMS NOTTINGHAM	2,089	21.6%	203	306.0%	2,788	66.7%	877								3,440	5,957	73.2%	466	60.7%	188				3,730	6,611	77.2%	
2907	DEBENHAMS NUNEATON	1,196	-3.2%	336	189.7%	1,096	37.2%	212								2,151	2,840	32.0%	130	-61.4%	61				2,488	3,031	21.8%	
3136	DEBENHAMS OLDHAM	502	5.9%	154	365.5%	655	21.3%	414								956	1,725	80.4%	232	-1.3%	96				1,191	2,053	72.4%	
3091	DEBENHAMS OXFORD	1,682	3.6%	196	62.0%	1,472	94.2%	248								2,508	3,598	43.5%	190	-6.9%	120				2,712	3,908	44.1%	
3161	DEBENHAMS PERTH	658	15.0%	32		385	15.3%									938	1,075	14.6%	58	34.9%					981	1,133	15.5%	
3015	DEBENHAMS PLYMOUTH	2,274	17.3%	358	169.2%	1,857	96.3%	1,204								3,018	5,693	88.6%	233	-15.0%	72				3,292	5,998	82.2%	
3177	DEBENHAMS PORTSMOUTH	3,633	-15.2%	342	-48.2%	4,739	110.7%	1,453				93	-10.6%			7,299	10,260	40.6%	641	0.6%	64				7,936	10,965	38.2%	
3095	DEBENHAMS PRESTON	1,779	24.0%	294	79.3%	1,064	-19.5%	690				31				2,920	3,858	32.1%	213	80.5%	177				3,038	4,248	39.8%	
3151	DEBENHAMS READING	1,258	22.4%	91	33.8%	940	85.4%	493								1,603	2,782	73.5%	175	-59.4%	104				2,034	3,061	50.5%	
3162	DEBENHAMS REDDITCH	1,285	-3.6%	164	164.5%	1,433	70.0%	353								2,258	3,235	43.3%	357	-15.0%					2,678	3,592	34.1%	
2855	DEBENHAMS ROMFORD	4,550	-25.3%	591	206.2%	4,011	72.7%	872				93	-48.9%			8,789	10,117	15.1%	855	-2.5%	281				9,666	11,253	16.4%	
3263	DEBENHAMS RUGBY	706	-20.3%	64	-43.4%	1,366	47.5%	142								2,007	2,278	13.5%	316	-14.1%	97				2,375	2,691	13.3%	
3020	DEBENHAMS SALISBURY	1,196	20.2%			1,336	87.9%	207						24		2,000	2,763	38.2%	239	-15.2%	29				2,282	3,031	32.8%	
2916	DEBENHAMS SCARBOROUGH	1,950	16.3%	194	165.8%	1,742	20.1%	648								3,227	4,534	40.5%	172		104				3,227	4,810	49.1%	
3032	DEBENHAMS SCUNTHORPE	830	-31.1%	158		1,665	70.6%	364								2,212	3,017	36.4%	187	36.5%	61				2,349	3,265	39.0%	
2945	DEBENHAMS SHEFFIELD	669	-14.7%			709	263.6%	142								979	1,520	55.3%	248	36.3%	32				1,161	1,800	55.0%	
3055	DEBENHAMS SHEFFIELD MEADOWHALL	2,894	-10.3%	428	12.3%	3,677	19.8%	1,630				31				6,779	8,660	27.7%	352	-54.3%	293				7,550	9,305	23.2%	
3178	DEBENHAMS SLOUGH	729	5.2%			1,049	177.5%	253								1,194	2,031	70.1%			154				1,474	2,185	48.2%	
2915	DEBENHAMS SOUTHAMPTON	1,373	55.5%	229	815.6%	1,169	87.9%	1,100								1,473	3,871	162.8%	188	-34.5%	96				1,760	4,155	136.1%	
2960	DEBENHAMS SOUTHBEND	3,981	-25.1%	315	-3.7%	4,935	41.5%	1,635				111	79.0%			9,191	10,977	19.4%	1,485	109.7%	378				9,899	12,840	29.7%	
3142	DEBENHAMS SOUTHPORT	1,052	7.0%	21	950.0%	848	72.4%	458								1,477	2,379	61.1%	87	148.6%					1,512	2,466	63.1%	
3166	DEBENHAMS SOUTHSEA	1,019	157.3%			766	40.0%	105								1,067	1,890	77.1%	289	-21.3%	93				1,434	2,272	58.4%	
3189	DEBENHAMS SOUTHSIELDS	564	50.0%	80	185.7%	1,745	102.9%	460								1,264	2,849	125.4%			134				1,666	2,983	79.1%	
2950	DEBENHAMS STAINES	1,025	-36.7%	-32	-134.8%	273	-77.6%	157								2,962	1,423	-52.0%	93	-40.8%	32				3,119	1,548	-50.4%	
3268	DEBENHAMS STEVENAGE	1,573		194		1,939		349				62					4,117		520		134					4,771		
2837	DEBENHAMS STIRLING	1,484	-9.6%	121	47.6%	1,769	96.6%	372								2,654	3,746	41.1%	130	-41.4%					2,876	3,876	34.8%	
2895	DEBENHAMS STOCKPORT	452	-72.6%	116	34.9%	610	-44.1%	85								2,827	1,263	-55.3%	242	82.0%	93				2,960	1,598	-46.0%	
3159	DEBENHAMS STOCKTON-ON-TEES	1,781	44.1%	75	25.0%	1,208	-0.2%	447				31				2,531	3,542	39.9%	82	-40.1%	29				2,668	3,653	36.9%	
2954	DEBENHAMS STOKE ON TRENT	1,073	-21.1%			814	-51.1%	436								3,057	2,323	-24.0%	199	38.2%	336				3,201	2,858	-10.7%	
3087	DEBENHAMS STRATFORD	1,133	4.3%	32	-87.1%	807	41.6%	342								1,905	2,314	21.5%	259	6.6%	65				2,148	2,638	22.8%	
3131	DEBENHAMS SUNDERLAND	4,239	-20.6%	134	-78.0%	4,420	7.3%	2,661				68	15.3%			10,129	11,522	13.8%	1,504	38.4%	278				11,216	13,304	18.6%	
3179	DEBENHAMS SUTTON	933	-17.1%	148	196.0%	1,628	56.4%	406								2,216	3,115	40.6%	352		221				2,216	3,688	66.4%	
2980	DEBENHAMS SWANSEA	1,724	-20.0%	95	-18.8%	1,948	94.0%	923				28	-52.5%			3,334	4,718	41.5%	121	-74.1%	61				3,802	4,900	28.9%	
3080	DEBENHAMS SWINDON	643	-6.5%			857	31.0%	175								1,405	1,675	19.2%	132	-38.6%	179				1,620	1,986	22.6%	
3010	DEBENHAMS TAUNTON	1,033	43.5%			797	262.3%	154								945	1,984	109.9%	268	-17.3%	61				1,269	2,313	82.3%	
2985	DEBENHAMS TELFORD	1,462	11.8%	71	42.0%	1,400	69.7%	930								2,183	3,863	77.0%	173	-25.8%	165				2,416	4,201	73.9%	
3186	DEBENHAMS THANET	848	-6.5%			870	91.6%	328								1,385	2,046	47.7%	288	251.2%	32				1,467	2,366	61.3%	
3060	DEBENHAMS THURROCK	3,393	-13.8%	307	46.2%	4,168	23.2%	405				174	461.3%			7,571	8,447	11.6%	1,823	292.9%					8,035	10,270	27.8%	

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

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ACC	STORE NAME	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL		
		2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2017	2018	%	2018	%	2018	%	2018	%	2017	2018	%
3156	DEBENHAMS TORQUAY	929	-36.9%	60	114.3%	679	196.5%	354								1,741	2,022	16.1%	87	-65.2%	59				1,991	2,168	8.9%
3187	DEBENHAMS TRURO	1,705	-6.0%	210		895	20.9%	702								2,553	3,512	37.6%	95	-6.9%	101				2,655	3,708	39.7%
2956	DEBENHAMS UXBRIDGE	1,336	29.0%	125	-16.1%	1,126	103.2%	469								1,820	3,056	67.9%	305	41.9%	32				2,035	3,393	66.7%
3242	DEBENHAMS WAKEFIELD	1,164	-46.2%			1,597	17.3%	543								3,669	3,304	-9.9%	175	-68.0%	189				4,216	3,668	-13.0%
3120	DEBENHAMS WALSALL	1,038	83.7%			544	-31.6%	295						30		1,360	1,907	40.2%	216	35.0%	108				1,520	2,231	46.8%
3266	DEBENHAMS WANDSWORTH	580	-32.2%			911	40.6%	152								1,649	1,643	-0.4%	165	-20.7%					1,857	1,808	-2.6%
3204	DEBENHAMS WARRINGTON	1,983	38.1%	105	400.0%			939				28				2,242	4,719	110.5%	560	112.9%	204				2,505	5,483	118.9%
3209	DEBENHAMS WELWYN GARDEN CITY	516	-60.6%			764	19.7%	282								1,978	1,562	-21.0%	58	-78.0%					2,242	1,620	-27.7%
3227	DEBENHAMS WESTFIELD WHITE CITY	1,289	3.6%	703	63.5%	2,970	58.7%	240				124	33.3%			3,678	5,326	44.8%	472	1.1%	224				4,145	6,022	45.3%
3153	DEBENHAMS WEYMOUTH	673	-35.7%			1,158	43.0%	548								2,050	2,379	16.0%	245	28.9%	198				2,240	2,822	26.0%
3203	DEBENHAMS WIGAN	1,603	-41.3%	93	-38.0%	1,693	49.3%	771								4,016	4,160	3.6%	159	-7.0%	72				4,187	4,391	4.9%
2832	DEBENHAMS WIMBLEDON	700	-18.9%			839	-5.7%	246								1,871	1,785	-4.6%	190	-8.2%	72				2,078	2,047	-1.5%
3146	DEBENHAMS WINCHESTER	820	-33.3%	64	-33.3%	723	44.0%	264								1,827	1,871	2.4%	146	-33.9%	96				2,048	2,113	3.2%
3233	DEBENHAMS WITNEY	431	-45.0%			641	155.4%	272								1,098	1,344	22.4%	98	-72.0%					1,448	1,442	-0.4%
3183	DEBENHAMS WOKING	1,039	48.2%			740	-5.5%	396								1,544	2,175	40.9%	103	-42.8%	43				1,724	2,321	34.6%
3269	DEBENHAMS WOLVERHAMPTON MANDER CENTRE	1,363		160		1,468		268									3,259		76							3,335	
3086	DEBENHAMS WORCESTER	915	-18.6%	69	-47.7%	835	-15.7%	321								2,298	2,140	-6.9%	183	-64.0%					2,807	2,323	-17.2%
3196	DEBENHAMS WORKINGTON	1,294		75	87.5%	1,556	156.3%	769								1,972	3,694	87.3%	281	-48.9%	423				2,522	4,398	74.4%
3149	DEBENHAMS WORTHING	2,306	24.2%	121	26.0%	1,389	12.7%	574								3,209	4,390	36.8%	188	37.2%	337				3,346	4,915	46.9%
3224	DEBENHAMS WREXHAM	1,006	-10.1%	96	92.0%	1,446	66.8%	310								2,036	2,858	40.4%	312	-9.0%	29				2,379	3,199	34.5%
3239	DEBENHAMS YORK	324	-27.8%			650	18.8%	70								996	1,044	4.8%							1,084	1,044	-3.7%
3134	DEBENHAMS YORK MONKS CROSS	284	-45.5%			592	32.1%	432								1,001	1,308	30.7%			32				1,071	1,340	25.1%
3093	DEBENHAMS.COM SHERBURN	25,881	-35.1%	2,622	-5.1%	19,424	11.7%	28,362				403	-39.9%	24		60,721	76,716	26.3%	8,474	44.7%	724				66,577	85,914	29.0%
3271	DEBENHAMS.COM.IE SHERBURN	1,375	20.2%	341	258.9%			1,385				1,012	-16.0%			2,486	4,113	65.4%	231	-3.3%	33				2,725	4,377	60.6%
3198	DESIRE BY DEBENHAMS BIRMINGHAM FORT	564	117.8%			738	495.2%	212								383	1,514	295.3%	232	105.3%	61				496	1,807	264.3%
3197	DESIRE BY DEBENHAMS FALKIRK	524	-44.7%			818	49.3%	224								1,545	1,566	1.4%	66	34.7%	32				1,594	1,664	4.4%
3231	DESIRE BY DEBENHAMS KIDDERMINSTER	488	-61.0%	193		1,117	83.1%	344								1,862	2,142	15.0%	144	41.2%	91				1,964	2,377	21.0%
3202	DESIRE BY DEBENHAMS KIRCALDY	929	-14.4%	43	-32.8%	1,223	27.8%	168								2,106	2,363	12.2%	58	-73.3%					2,323	2,421	4.2%
3201	DESIRE BY DEBENHAMS MERTHYR TYDFIL	980	-20.6%	194	133.7%	2,022	129.0%	715								2,200	3,911	77.8%	99	-2.9%	61				2,302	4,071	76.8%
3192	DESIRE BY DEBENHAMS ORPINGTON	319	-67.2%			594	-23.7%	175								1,878	1,088	-42.1%	87	-38.3%	29				2,019	1,204	-40.4%
3207	DESIRE BY DEBENHAMS WALTON	693	-15.1%			667	9.0%	102								1,552	1,462	-5.8%	58	34.9%	65				1,595	1,585	-0.6%
TOTAL		304,927	-11.4%	31,345	0.6%	329,482	33.8%	125,480				3,151	-28.9%	202	-84.0%	627,122	794,587	26.7%	71,807	1.1%	26,019				698,129	892,413	27.8%
TOTAL EXCLUDING NORTHERN IRELAND		299,039	-11.0%	30,852	0.8%	323,653	33.4%	124,445				3,151	-28.9%	154	-87.7%	614,984	781,294	27.0%	69,775	0.8%	25,201				684,201	876,270	28.1%
LIKE ON LIKE		301,991	-12.2%	30,991	-0.5%	326,075	32.4%	124,863				3,089	-30.3%	202	-84.0%	627,122	787,211	25.5%	71,211	0.3%	25,885				698,129	884,307	26.7%

CLARINS

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		2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2017	2018	%	2018	%	2018	%	2018	%	2017	2018	%
3093	DEBENHAMS.COM SHERBURN	25,881	-35.1%	2,622	-5.1%	19,424	11.7%	28,362				403	-39.9%	24		60,721	76,716	26.3%	8,474	44.7%	724				66,577	85,914	29.0%
2835	DEBENHAMS LONDON	11,459	-21.9%	1,918	-8.4%	16,805	49.5%	3,757				279	-53.3%			28,599	34,218	19.6%	3,514	-56.9%	2,487				36,761	40,219	9.4%
3169	DEBENHAMS BIRMINGHAM	8,718	-1.3%	1,320	21.4%	8,819	40.3%	3,019				62	-75.4%			16,507	21,938	32.9%	1,320	-38.8%	969				18,665	24,227	29.8%
2930	DEBENHAMS MANCHESTER	4,535	-21.5%	1,024	53.5%	7,423	47.8%	1,847				31	-84.8%			11,670	14,860	27.3%	1,334	-36.0%	701				13,756	16,895	22.8%
2829	DEBENHAMS LEEDS WHITE ROSE	5,579	-12.7%	570	-8.9%	7,108	48.5%	2,004								11,809	15,261	29.2%	323	-64.0%	369				12,706	15,953	25.6%
3035	DEBENHAMS DUDLEY	5,340	-4.0%	577	0.7%	4,352	-19.0%	2,006				31	-86.4%			11,733	12,306	4.9%	1,501	45.6%	598				12,764	14,405	12.9%
3172	DEBENHAMS BASILDON	4,243	-7.5%	331	-49.4%	6,346	102.6%	1,356				31	3.3%			8,406	12,307	46.4%	1,465	76.3%	421				9,237	14,193	53.7%
3217	DEBENHAMS LIVERPOOL	5,634	-7.9%	619	56.7%	4,958	-8.9%	1,182				62	-70.2%			12,163	12,455	2.4%	854	18.9%	631				12,881	13,940	8.2%
3131	DEBENHAMS SUNDERLAND	4,239	-20.6%	134	-78.0%	4,420	7.3%	2,661				68	15.3%			10,129	11,522	13.8%	1,504	38.4%	278				11,216	13,304	18.6%
3236	DEBENHAMS NEWCASTLE	3,595	27.9%	410	72.3%	5,726	89.9%	1,440				62	-33.3%			6,156	11,233	82.5%	1,417	56.2%	395				7,063	13,045	84.7%
2960	DEBENHAMS SOUTHEND	3,981	-25.1%	315	-3.7%	4,935	41.5%	1,635				111	79.0%			9,191	10,977	19.4%	1,485	109.7%	378				9,899	12,840	29.7%
3067	DEBENHAMS GATESHEAD	3,385	2.3%	281	20.6%	4,118	6.9%	2,283				120	155.3%			7,441	10,187	36.9%	1,337	-4.7%	472				8,844	11,996	35.6%
2830	BROWNS CHESTER	4,914	-7.0%	233	-51.3%	4,419	11.9%	663				28				9,741	10,257	5.3%	457	-41.9%	596				10,528	11,310	7.4%
2855	DEBENHAMS ROMFORD	4,550	-25.3%	591	206.2%	4,011	72.7%	872				93	-48.9%			8,789	10,117	15.1%	855	-2.5%	281				9,666	11,253	16.4%
3208	DEBENHAMS GLASGOW POLLOCK	3,820	-27.2%	336	-26.6%	4,437	30.3%	1,150				59	-36.6%			9,201	9,802	6.5%	1,097	7.8%	324				10,219	11,223	9.8%
2953	DEBENHAMS LEEDS BRIGGATE	4,450	-16.1%	897	-19.6%	3,647	25.7%	434				124	300.0%			9,380	9,552	1.8%	1,035	-28.6%	402				10,829	10,989	1.5%
3177	DEBENHAMS PORTSMOUTH	3,633	-15.2%	342	-48.2%	4,739	110.7%	1,453				93	-10.6%			7,299	10,260	40.6%	641	0.6%	64				7,936	10,965	38.2%
3060	DEBENHAMS THURROCK	3,393	-13.8%	307	46.2%	4,168	23.2%	405				174	461.3%			7,571	8,447	11.6%	1,823	292.9%					8,035	10,270	27.8%
3125	DEBENHAMS GLASGOW	4,589	-9.0%	247	-59.5%	2,995	-4.3%	911								8,781	8,742	-0.4%	950	-20.5%	125				9,976	9,817	-1.6%
2995	DEBENHAMS ABERDEEN	3,308	-10.5%	240	-2.4%	3,701	10.4%	1,238				31	-53.7%			7,361	8,518	15.7%	665	-24.0%	600				8,236	9,783	18.8%
3055	DEBENHAMS SHEFFIELD MEADOWHALL	2,894	-10.3%	428	12.3%	3,677	19.8%	1,630				31				6,779	8,660	27.7%	352	-54.3%	293				7,550	9,305	23.2%
3133	DEBENHAMS MILTON KEYNES	3,285	13.2%	473	-27.1%	3,935	36.9%	889								6,630	8,582	29.4%	268	-57.3%	307				7,258	9,157	26.2%
2940	DEBENHAMS COLCHESTER	2,731	-9.4%	546	-15.3%	3,415	13.3%	1,045								6,733	7,737	14.9%	1,121	82.3%	163				7,348	9,021	22.8%
3256	DEBENHAMS BELFAST	2,935	-16.2%	276	11.3%	2,939	38.2%	435						48	700.0%	5,887	6,633	12.7%	1,464	36.1%	419				6,963	8,516	22.3%
2840	DEBENHAMS CARDIFF	3,771	-8.5%	190	-79.1%	2,459	-19.1%	975				31				8,146	7,426	-8.8%	696	-44.8%	184				9,406	8,306	-11.7%
2952	DEBENHAMS MANCHESTER TRAFFORD PARK	3,088	-18.4%	696	86.1%	2,859	-15.1%	848				31				7,555	7,522	-0.4%	491	-33.7%	283				8,296	8,296	
2951	DEBENHAMS BRIGHTON	3,089	12.5%	530	-35.8%	2,451	-5.9%	1,000				59	-53.5%			6,402	7,129	11.4%	776	72.8%	308				6,851	8,213	19.9%
2831	DEBENHAMS MIDDLESBOROUGH	2,745	-24.9%	98	-23.4%	2,062	39.4%	1,538								5,325	6,443	21.0%	1,149	138.4%	155				5,807	7,747	33.4%
2850	DEBENHAMS IPSWICH	2,749	45.9%	383	-4.3%	3,009	30.3%	757				40	29.0%			4,624	6,938	50.0%	624	15.8%	159				5,163	7,721	49.5%
2965	DEBENHAMS BLACKBURN	2,278	49.5%	241		3,474	52.7%	644				56	80.6%			3,830	6,693	74.8%	322	23.4%	131				4,091	7,146	74.7%
3199	DEBENHAMS LLANDUDNO	2,704	23.7%	112	489.5%	2,902	70.9%	874								3,934	6,592	67.6%	350	54.2%					4,161	6,942	66.8%
3237	DEBENHAMS BURY	2,469	52.3%	210	-25.0%	2,448	72.6%	800								3,347	5,927	77.1%	584	326.3%	104				3,484	6,615	89.9%
2925	DEBENHAMS NOTTINGHAM	2,089	21.6%	203	306.0%	2,788	66.7%	877								3,440	5,957	73.2%	466	60.7%	188				3,730	6,611	77.2%
2955	DEBENHAMS CHELMSFORD	2,734	-12.0%	260	150.0%	2,223	51.7%	545				62	121.4%			4,703	5,824	23.8%	377	37.6%	59				4,977	6,260	25.8%
3227	DEBENHAMS WESTFIELD WHITE CITY	1,289	3.6%	703	63.5%	2,970	58.7%	240				124	33.3%			3,678	5,326	44.8%	472	1.1%	224				4,145	6,022	45.3%
3015	DEBENHAMS PLYMOUTH	2,274	17.3%	358	169.2%	1,857	96.3%	1,204								3,018	5,693	88.6%	233	-15.0%	72				3,292	5,998	82.2%
3191	DEBENHAMS AYR	2,373	26.6%	105	-64.2%	2,095	46.2%	812								3,601	5,385	49.5%	113	907.1%	32				3,587	5,530	54.2%
3261	DEBENHAMS ELLESMERE PORT	1,678	39.1%	124	-61.6%	2,543	64.3%	527								3,108	4,872	56.8%	514	140.2%	109				3,322	5,495	65.4%
3204	DEBENHAMS WARRINGTON	1,983	38.1%	105	400.0%	1,664	112.0%	939				28				2,242	4,719	110.5%	560	112.9%	204				2,505	5,483	118.9%
3194	DEBENHAMS DONCASTER	1,861	7.9%	186	250.9%	2,886	82.1%	398				31		24		3,363	5,386	60.2%	17	-93.6%					3,628	5,403	48.9%
3047	DEBENHAMS BARRROW	1,530	9.5%	80	-34.4%	2,384	68.5%	713				59				2,954	4,766	61.3%	276	50.0%	58				3,138	5,100	62.5%
3149	DEBENHAMS WORTHING	2,306	24.2%	121	26.0%	1,389	12.7%	574								3,209	4,390	36.8%	188	37.2%	337				3,346	4,915	46.9%
2980	DEBENHAMS SWANSEA	1,724	-20.0%	95	-18.8%	1,948	94.0%	923				28	-52.5%			3,334	4,718	41.5%	121	-74.1%	61				3,802	4,900	28.9%
3248	DEBENHAMS LICHFIELD	2,490	129.1%	96		1,235	3.9%	790								2,276	4,611	102.6%	231	5.0%					2,496	4,842	94.0%
2845	DEBENHAMS HARROW	1,211	-6.6%	96	-84.3%	2,273	43.1%	723								3,494	4,303	23.2%	248	-60.8%	277				4,127	4,828	17.0%
2916	DEBENHAMS SCARBOROUGH	1,950	16.3%	194	165.8%	1,742	20.1%	648								3,227	4,534	40.5%	172		104				3,227	4,810	49.1%

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2018 vs 2017 - FEBRUARY YTD

ACC	STORE NAME	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL		
		2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2017	2018	%	2018	%	2018	%	2018	%	2017	2018	%
3143	DEBENHAMS LINCOLN	1,628	-26.3%	257	45.2%	2,092	61.7%	276				28				3,679	4,281	16.4%	288	142.0%	232				3,798	4,801	26.4%
3268	DEBENHAMS STEVENAGE	1,573		194		1,939		349				62					4,117		520		134					4,771	
3214	DEBENHAMS BANGOR	1,126	-13.2%	42	-70.8%	2,357	42.2%	798								3,099	4,323	39.5%	377	280.8%	32				3,198	4,732	48.0%
3100	DEBENHAMS COVENTRY	1,337	-12.5%	441	206.3%	1,828	25.8%	78								3,156	3,684	16.7%	772	169.9%	213				3,442	4,669	35.6%
2880	DEBENHAMS GLOUCESTER	1,900	91.7%	258	57.3%	1,513	5.6%	503								2,619	4,174	59.4%	309	83.9%	161				2,787	4,644	66.6%
2860	DEBENHAMS CAMBRIDGE	1,700	-1.9%	208	82.5%	1,210	44.0%	1,112				62				2,698	4,292	59.1%	299	-29.5%	29				3,122	4,620	48.0%
3130	DEBENHAMS HULL	1,762	-16.3%	290	94.6%	1,711	27.4%	400								3,626	4,163	14.8%	285	23.4%	164				3,857	4,612	19.6%
3154	DEBENHAMS DUNDEE	1,745	-39.0%	50	-85.5%	2,123	-12.2%	215								5,621	4,133	-26.5%	266	-41.5%	101				6,076	4,500	-25.9%
3196	DEBENHAMS WORKINGTON	1,294		75	87.5%	1,556	156.3%	769								1,972	3,694	87.3%	281	-48.9%	423				2,522	4,398	74.4%
3203	DEBENHAMS WIGAN	1,603	-41.3%	93	-38.0%	1,693	49.3%	771								4,016	4,160	3.6%	159	-7.0%	72				4,187	4,391	4.9%
3271	DEBENHAMS.COM.IE SHERBURN	1,375	20.2%	341	258.9%	1,012	-16.0%	1,385								2,486	4,113	65.4%	231	-3.3%	33				2,725	4,377	60.6%
3176	DEBENHAMS ILFORD	1,723	45.9%	84	200.0%	1,688	102.2%	421								2,072	3,916	89.0%	240	31.9%	194				2,254	4,350	93.0%
3095	DEBENHAMS PRESTON	1,779	24.0%	294	79.3%	1,064	-19.5%	690				31				2,920	3,858	32.1%	213	80.5%	177				3,038	4,248	39.8%
2911	DEBENHAMS BANBURY	1,457	-26.2%	108	237.5%	1,728	32.3%	801								3,363	4,094	21.7%	123	-64.2%					3,707	4,217	13.8%
2985	DEBENHAMS TELFORD	1,462	11.8%	71	42.0%	1,400	69.7%	930								2,183	3,863	77.0%	173	-25.8%	165				2,416	4,201	73.9%
3105	DEBENHAMS LEICESTER	1,362	7.2%	287		1,854	12.8%	313				67	8.1%			2,976	3,883	30.5%	250	42.0%	32				3,152	4,165	32.1%
2915	DEBENHAMS SOUTHAMPTON	1,373	55.5%	229	815.6%	1,169	87.9%	1,100								1,473	3,871	162.8%	188	-34.5%	96				1,760	4,155	136.1%
3163	DEBENHAMS BASINGSTOKE	1,298	-1.2%	198	112.9%	1,579	77.0%	606								2,299	3,681	60.1%	288	18.5%	180				2,542	4,149	63.2%
3188	DEBENHAMS HEMEL HEMPSTEAD	1,346	-1.5%	98	96.0%	1,502	80.1%	728								2,281	3,674	61.1%	378	110.0%	96				2,461	4,148	68.5%
3174	DEBENHAMS CLAPHAM LONDON	1,424	3.6%			1,632	428.2%	288								1,683	3,344	98.7%	740	359.6%	32				1,844	4,116	123.2%
3219	DEBENHAMS BLACKPOOL	1,574	-0.1%	198		1,439	-26.2%	462						24		3,525	3,697	4.9%	290	-48.0%	126				4,083	4,113	0.7%
3253	DEBENHAMS HEREFORD	1,219	11.0%	178	21.9%	1,874	54.5%	96				31				2,457	3,398	38.3%	512	-15.2%	171				3,061	4,081	33.3%
3201	DESIRE BY DEBENHAMS MERTHYR TYDFIL	980	-20.6%	194	133.7%	2,022	129.0%	715								2,200	3,911	77.8%	99	-2.9%	61				2,302	4,071	76.8%
2870	DEBENHAMS BRISTOL	1,098	6.6%	250	27.6%	1,691	143.7%	518				31				1,920	3,588	86.9%	290	391.5%	178				1,979	4,056	105.0%
2875	DEBENHAMS NORWICH	1,047	-55.8%	202	90.6%	1,992	32.4%	565								4,071	3,806	-6.5%	186	48.8%					4,196	3,992	-4.9%
2865	DEBENHAMS CROYDON	1,445	-2.7%	150	1037.5%	1,387	34.9%	682						16		2,497	3,680	47.4%	132	-10.8%	120				2,645	3,932	48.7%
3135	DEBENHAMS BROMLEY	1,303	-25.6%	406	112.6%	771	-33.7%	706				124	300.0%			3,136	3,310	5.5%	429	775.5%	188				3,185	3,927	23.3%
3091	DEBENHAMS OXFORD	1,682	3.6%	196	62.0%	1,472	94.2%	248								2,508	3,598	43.5%	190	-6.9%	120				2,712	3,908	44.1%
2837	DEBENHAMS STIRLING	1,484	-9.6%	121	47.6%	1,769	96.6%	372								2,654	3,746	41.1%	130	-41.4%					2,876	3,876	34.8%
3147	DEBENHAMS FOLKSTONE	1,306	-39.6%			1,377	50.8%	835								3,184	3,518	10.5%	253	67.5%	32				3,335	3,803	14.0%
3132	DEBENHAMS CARLISLE	1,337	-49.1%	204	104.0%	1,562	45.3%	329				25				3,800	3,457	-9.0%	343	1917.6%					3,817	3,800	-0.4%
3211	DEBENHAMS EXETER	1,285	-11.7%	121	-45.2%	1,401	168.4%	632								2,198	3,439	56.5%	146	-5.2%	139				2,352	3,724	58.3%
3187	DEBENHAMS TRURO	1,705	-6.0%	210		895	20.9%	702								2,553	3,512	37.6%	95	-6.9%	101				2,655	3,708	39.7%
3179	DEBENHAMS SUTTON	933	-17.1%	148	196.0%	1,628	56.4%	406								2,216	3,115	40.6%	352		221				2,216	3,688	66.4%
3242	DEBENHAMS WAKEFIELD	1,164	-46.2%			1,597	17.3%	543								3,669	3,304	-9.9%	175	-68.0%	189				4,216	3,668	-13.0%
3159	DEBENHAMS STOCKTON-ON-TEES	1,781	44.1%	75	25.0%	1,208	-0.2%	447				31				2,531	3,542	39.9%	82	-40.1%	29				2,668	3,653	36.9%
3030	DEBENHAMS BOURNEMOUTH	1,040	20.1%	98	-44.6%	1,374	15.9%	365								2,254	2,877	27.6%	553	60.3%	204				2,599	3,634	39.8%
3229	DEBENHAMS BURY ST EDMUNDS	1,348	-27.9%	48	-77.0%	1,232	22.5%	687				31				3,084	3,346	8.5%	216	-36.7%	32				3,425	3,594	4.9%
3162	DEBENHAMS REDDITCH	1,285	-3.6%	164	164.5%	1,433	70.0%	353								2,258	3,235	43.3%	357	-15.0%					2,678	3,592	34.1%
3262	DEBENHAMS BRADFORD	1,102	10.3%	301	370.3%	1,202	39.9%	224				31	-50.0%			2,064	2,860	38.6%	430	16.5%	295				2,433	3,585	47.3%
3005	DEBENHAMS BOLTON	1,390	54.3%	91		1,125	3.9%	499								1,984	3,105	56.5%	264	514.0%	150				2,027	3,519	73.6%
2885	DEBENHAMS BEDFORD	978	-65.7%			1,557	39.1%	401								3,970	2,936	-26.0%	376	10.6%	157				4,310	3,469	-19.5%
3167	DEBENHAMS EAST KILBRIDE	1,308	-1.9%	90	300.0%	1,238	24.3%	460								2,284	3,096	35.6%	326	0.6%	40				2,608	3,462	32.7%
3168	DEBENHAMS INVERNESS	924	109.0%	142	47.9%	1,470	171.7%	504								1,062	3,040	186.3%	347	240.2%	65				1,164	3,452	196.6%
2956	DEBENHAMS UXBRIDGE	1,336	29.0%	125	-16.1%	1,126	103.2%	469								1,820	3,056	67.9%	305	41.9%	32				2,035	3,393	66.7%
3247	DEBENHAMS CHESTERFIELD	1,258	68.6%	156	47.2%	1,419	18.3%	195								2,052	3,028	47.6%	227	-51.6%	128				2,521	3,383	34.2%

CLARINS

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CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2018 vs 2017 - FEBRUARY YTD

ACC	STORE NAME	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL		
		2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2017	2018	%	2018	%	2018	%	2018	%	2017	2018	%
3212	DEBENHAMS DERBY	1,465	109.0%	91	-14.2%	1,196	-6.7%	102				62	121.4%			2,117	2,916	37.7%	385	-35.1%	40				2,710	3,341	23.3%
2920	DEBENHAMS LUTON	550	-63.4%	221	10.5%	1,515	68.0%	526								2,603	2,812	8.0%	462	46.7%	65				2,918	3,339	14.4%
3269	DEBENHAMS WOLVERHAMPTON MANDER CENTRE	1,363		160		1,468		268									3,259		76							3,335	
3032	DEBENHAMS SCUNTHORPE	830	-31.1%	158		1,665	70.6%	364								2,212	3,017	36.4%	187	36.5%	61				2,349	3,265	39.0%
3224	DEBENHAMS WREXHAM	1,006	-10.1%	96	92.0%	1,446	66.8%	310								2,036	2,858	40.4%	312	-9.0%	29				2,379	3,199	34.5%
3218	DEBENHAMS DUNFIRMLINE	709	-46.2%			1,395	61.1%	467								2,185	2,571	17.7%	380	617.0%	129				2,238	3,080	37.6%
3151	DEBENHAMS READING	1,258	22.4%	91	33.8%	940	85.4%	493								1,603	2,782	73.5%	175	-59.4%	104				2,034	3,061	50.5%
2907	DEBENHAMS NUNEATON	1,196	-3.2%	336	189.7%	1,096	37.2%	212								2,151	2,840	32.0%	130	-61.4%	61				2,488	3,031	21.8%
3020	DEBENHAMS SALISBURY	1,196	20.2%			1,336	87.9%	207						24		2,000	2,763	38.2%	239	-15.2%	29				2,282	3,031	32.8%
3075	DEBENHAMS EDINBURGH	1,184	3.9%	277	109.8%	848	-2.8%	334								2,144	2,643	23.3%	218	-39.3%	147				2,503	3,008	20.2%
3189	DEBENHAMS SOUTHSHIELDS	564	50.0%	80	185.7%	1,745	102.9%	460								1,264	2,849	125.4%			134				1,666	2,983	79.1%
3148	DEBENHAMS HARROGATE	1,155	-7.2%	17	-87.8%	1,414	136.9%	205								1,981	2,791	40.9%	190						1,981	2,981	50.5%
2954	DEBENHAMS STOKE ON TRENT	1,073	-21.1%			814	-51.1%	436								3,057	2,323	-24.0%	199	38.2%	336				3,201	2,858	-10.7%
3070	DEBENHAMS HASTINGS	897	-4.6%	32	-36.0%	949	13.8%	758								1,824	2,636	44.5%	181	-55.9%	32				2,234	2,849	27.5%
3153	DEBENHAMS WEYMOUTH	673	-35.7%			1,158	43.0%	548								2,050	2,379	16.0%	245	28.9%	198				2,240	2,822	26.0%
3238	DEBENHAMS BATH	1,246	6.9%	252	147.1%	819	2.0%	248								2,071	2,565	23.9%	147	-57.4%	6				2,416	2,718	12.5%
2941	DEBENHAMS NORTHAMPTON	768	3.1%			985	47.5%	264								1,413	2,017	42.7%	566	80.3%	123				1,727	2,706	56.7%
3263	DEBENHAMS RUGBY	706	-20.3%	64	-43.4%	1,366	47.5%	142								2,007	2,278	13.5%	316	-14.1%	97				2,375	2,691	13.3%
3000	DEBENHAMS GRAVESEND	951	12.4%			1,363	50.6%	298						12	-50.0%	2,031	2,624	29.2%			32				2,138	2,656	24.2%
3246	DEBENHAMS DUMFRIES	1,155	16.8%			638	27.3%	436								1,736	2,229	28.4%	376	16.8%	40				2,058	2,645	28.5%
3087	DEBENHAMS STRATFORD	1,133	4.3%	32	-87.1%	807	41.6%	342								1,905	2,314	21.5%	259	6.6%	65				2,148	2,638	22.8%
3228	DEBENHAMS GREAT YARMOUTH	934	31.2%			1,115	31.6%	340								1,559	2,389	53.2%	210	169.2%	32				1,637	2,631	60.7%
2970	DEBENHAMS GUILDFORD	964	15.0%			1,037	38.3%	329				93				1,620	2,423	49.6%	139	-46.5%	69				1,880	2,631	39.9%
2886	DEBENHAMS CRAWLEY	675	3.2%			1,277	34.8%	270				-31				1,601	2,191	36.9%	250	-34.4%	171				1,982	2,612	31.8%
2838	DEBENHAMS MANSFIELD	407	-47.1%	191	75.2%	1,276	73.8%	253								1,612	2,127	31.9%	342	45.5%	129				1,847	2,598	40.7%
3223	DEBENHAMS LIVINGSTON	852	-24.5%	139		900	53.6%	388								1,714	2,279	33.0%	241	-8.4%	75				1,977	2,595	31.3%
3040	DEBENHAMS CANTERBURY	746	47.7%			972	41.7%	519								1,409	2,237	58.8%	270	72.0%	83				1,566	2,590	65.4%
3234	DEBENHAMS CARMARTHEN	687	-37.9%	189	36.0%	843	-31.1%	306								2,470	2,025	-18.0%	321	-9.8%	158				2,826	2,504	-11.4%
3142	DEBENHAMS SOUTHPORT	1,052	7.0%	21	950.0%	848	72.4%	458								1,477	2,379	61.1%	87	148.6%					1,512	2,466	63.1%
3257	DEBENHAMS CRAIGAVON	946	-12.4%	185	340.5%	743	17.9%	159								1,752	2,033	16.0%	144	-56.5%	269				2,083	2,446	17.4%
3202	DESIRE BY DEBENHAMS KIRCALDY	929	-14.4%	43	-32.8%	1,223	27.8%	168								2,106	2,363	12.2%	58	-73.3%					2,323	2,421	4.2%
3231	DESIRE BY DEBENHAMS KIDDERMINSTER	488	-61.0%	193		1,117	83.1%	344								1,862	2,142	15.0%	144	41.2%	91				1,964	2,377	21.0%
3186	DEBENHAMS THANET	848	-6.5%			870	91.6%	328								1,385	2,046	47.7%	288	251.2%	32				1,467	2,366	61.3%
3259	DEBENHAMS NEWRY	530	-63.6%	32		1,090	259.7%	237								1,791	1,889	5.5%	307	89.5%	130				1,953	2,326	19.1%
3086	DEBENHAMS WORCESTER	915	-18.6%	69	-47.7%	835	-15.7%	321								2,298	2,140	-6.9%	183	-64.0%					2,807	2,323	-17.2%
3183	DEBENHAMS WOKING	1,039	48.2%			740	-5.5%	396								1,544	2,175	40.9%	103	-42.8%	43				1,724	2,321	34.6%
3010	DEBENHAMS TAUNTON	1,033	43.5%			797	262.3%	154								945	1,984	109.9%	268	-17.3%	61				1,269	2,313	82.3%
3166	DEBENHAMS SOUTHSEA	1,019	157.3%			766	40.0%	105								1,067	1,890	77.1%	289	-21.3%	93				1,434	2,272	58.4%
3031	DEBENHAMS BOREHAMWOOD	846	21.4%			1,350	13.4%									1,887	2,196	16.4%			61				2,035	2,257	10.9%
3213	DEBENHAMS ASHFORD	543	-50.9%			1,143	91.1%	253								1,817	1,939	6.7%	43	-84.0%	268				2,086	2,250	7.9%
3249	DEBENHAMS LEAMINGTON SPA	835	-12.9%			691	-10.4%	326								1,730	1,852	7.1%	290	111.7%	90				1,867	2,232	19.6%
3120	DEBENHAMS WALSALL	1,038	83.7%			544	-31.6%	295						30		1,360	1,907	40.2%	216	35.0%	108				1,520	2,231	46.8%
3033	DEBENHAMS KINGS LYNN	1,039	-30.7%	63	415.0%	745	-29.2%	269								2,533	2,116	-16.5%	29	-91.5%	72				2,873	2,217	-22.8%
3173	DEBENHAMS CHATHAM	860	-30.1%			734	5.3%	352								1,906	1,946	2.1%	218	86.3%	32				2,023	2,196	8.6%
3178	DEBENHAMS SLOUGH	729	5.2%			1,049	177.5%	253								1,194	2,031	70.1%			154				1,474	2,185	48.2%
3156	DEBENHAMS TORQUAY	929	-36.9%	60	114.3%	679	196.5%	354								1,741	2,022	16.1%	87	-65.2%	59				1,991	2,168	8.9%

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2018 vs 2017 - FEBRUARY YTD

ACC	STORE NAME	ANGEL		AMEN		ALIEN		AURA MUGLER		LES EXCEPTIONS		COLOGNE		OTHERS		MUGLER TOTAL			WANTED		CHROME PURE		AZZARO OTHERS		CFG GRAND TOTAL		
		2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2018	%	2017	2018	%	2018	%	2018	%	2018	%	2017	2018	%
3051	DEBENHAMS EASTBOURNE	726	83.3%			725	42.4%	249								969	1,700	75.4%	426	108.8%	32				1,173	2,158	84.0%
3146	DEBENHAMS WINCHESTER	820	-33.3%	64	-33.3%	723	44.0%	264								1,827	1,871	2.4%	146	-33.9%	96				2,048	2,113	3.2%
3158	DEBENHAMS EDINBURGH LEITH	1,367	94.5%	48	-57.9%	445	84.6%									1,151	1,860	61.6%	202	4.1%	32				1,345	2,094	55.7%
3216	DEBENHAMS LLANELLI	353	75.6%	50	4.2%	1,079	93.4%	328								807	1,810	124.3%	261	102.3%					936	2,071	121.3%
3243	DEBENHAMS FAREHAM	677	-21.2%			677	-25.2%	504								1,855	1,858	0.2%	142	32.7%	69				1,962	2,069	5.5%
3206	DEBENHAMS ALTRINGHAM	951	-15.4%			430	46.3%	301								1,491	1,682	12.8%	314	59.4%	58				1,688	2,054	21.7%
3136	DEBENHAMS OLDHAM	502	5.9%	154	365.5%	655	21.3%	414								956	1,725	80.4%	232	-1.3%	96				1,191	2,053	72.4%
2832	DEBENHAMS WIMBLEDON	700	-18.9%			839	-5.7%	246								1,871	1,785	-4.6%	190	-8.2%	72				2,078	2,047	-1.5%
3080	DEBENHAMS SWINDON	643	-6.5%			857	31.0%	175								1,405	1,675	19.2%	132	-38.6%	179				1,620	1,986	22.6%
3244	DEBENHAMS NEWBURY	554	-23.5%	63	-1.6%	827	45.1%	231								1,358	1,675	23.3%	88	-38.9%	128				1,502	1,891	25.9%
3264	DEBENHAMS BEVERLEY	566	17.2%	21	-88.6%	545	7.1%	203				31				1,176	1,366	16.2%	431	162.8%	32				1,340	1,829	36.5%
3266	DEBENHAMS WANDSWORTH	580	-32.2%			911	40.6%	152								1,649	1,643	-0.4%	165	-20.7%					1,857	1,808	-2.6%
3198	DESIRE BY DEBENHAMS BIRMINGHAM FORT	564	117.8%			738	495.2%	212								383	1,514	295.3%	232	105.3%	61				496	1,807	264.3%
2945	DEBENHAMS SHEFFIELD	669	-14.7%			709	263.6%	142								979	1,520	55.3%	248	36.3%	32				1,161	1,800	55.0%
3258	DEBENHAMS LONDONDERRY	872	-34.1%			689	23.7%	140								1,987	1,701	-14.4%	80	-7.0%					2,073	1,781	-14.1%
3267	DEBENHAMS NEWPORT	827	-12.9%			720	57.9%	-23								1,433	1,524	6.4%	47	-77.2%	159				1,639	1,730	5.6%
3197	DESIRE BY DEBENHAMS FALKIRK	524	-44.7%			818	49.3%	224								1,545	1,566	1.4%	66	34.7%	32				1,594	1,664	4.4%
3209	DEBENHAMS WELWYN GARDEN CITY	516	-60.6%			764	19.7%	282								1,978	1,562	-21.0%	58	-78.0%					2,242	1,620	-27.7%
2895	DEBENHAMS STOCKPORT	452	-72.6%	116	34.9%	610	-44.1%	85								2,827	1,263	-55.3%	242	82.0%	93				2,960	1,598	-46.0%
3207	DESIRE BY DEBENHAMS WALTON	693	-15.1%			667	9.0%	102								1,552	1,462	-5.8%	58	34.9%	65				1,595	1,585	-0.6%
2950	DEBENHAMS STAINES	1,025	-36.7%	-32	-134.8%	273	-77.6%	157								2,962	1,423	-52.0%	93	-40.8%	32				3,119	1,548	-50.4%
3233	DEBENHAMS WITNEY	431	-45.0%			641	155.4%	272								1,098	1,344	22.4%	98	-72.0%					1,448	1,442	-0.4%
3134	DEBENHAMS YORK MONKS CROSS	284	-45.5%			592	32.1%	432								1,001	1,308	30.7%			32				1,071	1,340	25.1%
3252	DEBENHAMS HAVERFORDWEST	353	-42.8%	28		695	95.2%	35								1,001	1,111	11.0%	76	117.1%	98				1,036	1,285	24.0%
3192	DESIRE BY DEBENHAMS ORPINGTON	319	-67.2%			594	-23.7%	175								1,878	1,088	-42.1%	87	-38.3%	29				2,019	1,204	-40.4%
3161	DEBENHAMS PERTH	658	15.0%	32		385	15.3%									938	1,075	14.6%	58	34.9%					981	1,133	15.5%
3254	DEBENHAMS BALLYMENA	605	29.0%			368	172.6%	64								721	1,037	43.8%	37	-72.6%					856	1,074	25.5%
3239	DEBENHAMS YORK	324	-27.8%			650	18.8%	70								996	1,044	4.8%							1,084	1,044	-3.7%
2935	DEBENHAMS HOUNSLOW	260	-54.0%			188	-72.2%	108								1,306	556	-57.4%	223	6.2%	97				1,516	876	-42.2%
3164	DEBENHAMS ELTHAM	48	-95.1%			198	-77.2%	312								1,814	558	-69.2%	84	-51.4%	32				1,987	674	-66.1%
3241	DEBENHAMS FARNBOROUGH	48	-95.5%			34	-94.7%	53								1,778	135	-92.4%			65				1,827	200	-89.1%
TOTAL		304,927	-11.4%	31,345	0.6%	329,482	33.8%	125,480				3,151	-28.9%	202	-84.0%	627,122	794,587	26.7%	71,807	1.1%	26,019				698,129	892,413	27.8%
TOTAL EXCLUDING NORTHERN IRELAND		299,039	-11.0%	30,852	0.8%	323,653	33.4%	124,445				3,151	-28.9%	154	-87.7%	614,984	781,294	27.0%	69,775	0.8%	25,201				684,201	876,270	28.1%
LIKE ON LIKE		301,991	-12.2%	30,991	-0.5%	326,075	32.4%	124,863				3,089	-30.3%	202	-84.0%	627,122	787,211	25.5%	71,211	0.3%	25,885				698,129	884,307	26.7%

DEBENHAMS GROUP

CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2017 vs 2016 - FULL YEAR

CLARINS
FRAGRANCE GROUP

	£	Vs 2016 (%)	MIX OF BUSINESS (%)
ANGEL	3,323,122	-11.2%	36.4%
ALIEN	3,559,372	0.2%	39.0%
AURA MUGLER	1,020,458		11.2%
LES EXCEPTIONS	-		0.0%
A*MEN	332,725	-20.9%	3.6%
COLOGNE	34,384	-21.6%	0.4%
OTHER	3,036	-98.4%	0.0%
TOTAL - MUGLER	8,273,097	4.1%	
WANTED	670,303	-19.8%	7.3%
CHROME PURE	180,676		2.0%
TOTAL - CLARINS FRAGRANCE GROUP	9,124,076	3.8%	

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2017 vs 2016 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A* MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2016	2017	%	2017	%	2017	%	2016	2017	%
2830	BROWNS CHESTER	48,312	-16.7%	45,406	1.0%	14,280				4,989	-27.8%	842	16.6%			113,425	113,829	0.4%	9,369	-17.0%	4,491		124,717	127,689	2.4%
2995	DEBENHAMS ABERDEEN	35,551	-14.5%	40,002	3.6%	13,577				3,255	-43.6%	616	-30.4%			88,367	93,001	5.2%	7,534	-11.6%	3,627		96,893	104,162	7.5%
3206	DEBENHAMS ALTRINGHAM	9,273	11.8%	5,665	-0.6%	1,037				242	-70.7%					15,043	16,217	7.8%	581	8.2%	145		15,580	16,943	8.7%
3213	DEBENHAMS ASHFORD	9,547	-16.0%	9,157	-8.6%	2,741				330	-39.3%					22,210	21,775	-2.0%	1,328	-19.9%	675		23,868	23,778	-0.4%
3191	DEBENHAMS AYR	22,377	-5.8%	22,199	10.5%	6,966				1,519	-33.0%	115	32.2%			46,835	53,176	13.5%	1,508	-45.4%	811		49,596	55,495	11.9%
3254	DEBENHAMS BALLYMENA	4,248	-22.3%	5,903	10.5%	1,637				247	-37.0%			100	13.6%	11,315	12,135	7.2%	1,133	-54.1%	540		13,781	13,808	0.2%
2911	DEBENHAMS BANBURY	15,055	-11.5%	14,799	13.3%	2,452				728	-39.1%			52	-93.3%	32,143	33,086	2.9%	1,878	-26.6%	482		34,702	35,446	2.1%
3214	DEBENHAMS BANGOR	13,338	-8.7%	24,647	8.6%	2,974				744	15.3%	121				38,380	41,824	9.0%	1,954	-40.8%	250		41,683	44,028	5.6%
3047	DEBENHAMS BARROW	15,168	-16.6%	20,474	1.2%	3,785				774	-35.7%	31	-79.2%	20	-97.9%	40,736	40,252	-1.2%	2,311	-36.5%	746		44,377	43,309	-2.4%
3172	DEBENHAMS BASILDON	46,957	-6.9%	46,246	12.2%	19,126				4,187	-30.8%	359	-23.0%			100,468	116,875	16.3%	14,785	-1.5%	4,231		115,478	135,891	17.7%
3163	DEBENHAMS BASINGSTOKE	16,222	-5.7%	15,797	-8.3%	5,435				1,694	25.9%	207	15.0%	24	-96.2%	36,599	39,379	7.6%	3,500	-2.7%	1,364		40,197	44,243	10.1%
3238	DEBENHAMS BATH	11,947	-6.8%	10,873	-10.1%	2,841				1,239	19.0%					26,726	26,900	0.7%	1,790	-33.6%	611		29,423	29,301	-0.4%
2885	DEBENHAMS BEDFORD	16,030	-8.9%	11,722	-1.4%	1,925				275	-72.7%					31,150	29,952	-3.8%	1,947	45.8%	595		32,485	32,494	0.0%
3256	DEBENHAMS BELFAST	38,689	-3.5%	41,111	5.2%	12,672				3,207	-30.3%	312	-38.6%	16	-99.5%	87,573	96,007	9.6%	11,360	-13.5%	4,421		100,712	111,788	11.0%
3264	DEBENHAMS BEVERLEY	6,237	-5.5%	8,490	33.3%	1,775				772	26.6%	59	-36.6%			13,923	17,333	24.5%	1,145	-18.6%	473		15,330	18,951	23.6%
3169	DEBENHAMS BIRMINGHAM	65,688	-23.9%	74,960	-22.2%	27,417				10,197	-39.8%	1,199	2.3%	281	-95.5%	207,040	179,742	-13.2%	22,090	-0.9%	2,126		229,337	203,958	-11.1%
2965	DEBENHAMS BLACKBURN	19,371	-3.1%	22,176	-2.5%	7,345				2,467	90.9%	243	333.9%			44,979	51,602	14.7%	3,012	-20.8%	1,460		48,782	56,074	14.9%
3219	DEBENHAMS BLACKPOOL	17,509	-10.5%	24,146	2.2%	6,072				1,160	-10.9%	87	180.6%			45,550	48,974	7.5%	3,081	-30.5%	352		49,980	52,407	4.9%
3005	DEBENHAMS BOLTON	14,239	-11.1%	13,536	3.5%	5,315				1,419	2.7%	62	-59.2%			31,710	34,571	9.0%	1,096	-65.2%	895		34,856	36,562	4.9%
3031	DEBENHAMS BOREHAMWOOD	7,382	-23.5%	9,520	-7.5%	1,970				109	-82.2%					20,794	18,981	-8.7%	1,318	-26.9%	449		22,598	20,748	-8.2%
3030	DEBENHAMS BOURNEMOUTH	14,856	-3.9%	16,795	8.4%	3,917				1,026	-28.2%			25	-96.9%	33,489	36,619	9.3%	3,357	33.4%	261		36,005	40,237	11.8%
3262	DEBENHAMS BRADFORD	11,005	-3.9%	15,062	-3.5%	3,520				1,446	-0.8%	279	-47.7%	80	-89.1%	29,775	31,392	5.4%	2,932	-44.4%	443		35,050	34,767	-0.8%
2951	DEBENHAMS BRIGHTON	25,128	-26.1%	31,054	-11.6%	7,059				4,708	-22.7%	581	-10.3%	128	-95.8%	78,889	68,658	-13.0%	6,005	-6.5%	1,875		85,309	76,538	-10.3%
2870	DEBENHAMS BRISTOL	12,765	-6.7%	13,805	11.7%	3,161				1,167	-16.9%	204	-13.6%			28,453	31,102	9.3%	1,400	-35.2%	639		30,614	33,141	8.3%
3135	DEBENHAMS BROMLEY	18,307	-8.0%	15,988	14.7%	3,461				3,306	-1.6%	462	-8.2%			38,588	41,524	7.6%	3,107	-22.3%	1,025		42,586	45,656	7.2%
3237	DEBENHAMS BURY	18,509	-23.7%	21,963	-0.2%	7,972				2,867	25.3%	262	48.0%			50,013	51,573	3.1%	4,142	-5.3%	730		54,386	56,445	3.8%
3229	DEBENHAMS BURY ST EDMUNDS	20,295	-11.7%	17,426	-12.8%	3,643				1,286	-19.5%	119	-35.0%	24	-97.4%	45,655	42,793	-6.3%	1,337	-55.7%	409		48,674	44,539	-8.5%
2860	DEBENHAMS CAMBRIDGE	15,600	-27.3%	14,080	-13.0%	2,904				1,377	-27.6%	349	17.5%	11	-98.9%	40,892	34,321	-16.1%	2,323	-22.6%	505		43,893	37,149	-15.4%
3040	DEBENHAMS CANTERBURY	7,660	-24.9%	10,707	9.7%	2,003				327	-68.9%					21,193	20,697	-2.3%	1,112	-43.9%	1,115		23,175	22,924	-1.1%
2840	DEBENHAMS CARDIFF	44,621	-22.9%	44,835	-8.0%	10,063				5,949	-29.2%	803	25.1%	76	-97.0%	118,156	106,347	-10.0%	8,163	-53.2%	1,150		135,580	115,660	-14.7%
3132	DEBENHAMS CARLISLE	17,285	7.5%	18,237	13.6%	6,493				1,719	37.3%	183	245.3%			34,298	43,917	28.0%	2,699	-21.0%	1,299		37,713	47,915	27.1%
3234	DEBENHAMS CARMARTHEN	10,493	4.4%	14,192	2.6%	2,581				919	-6.3%	17	-71.2%			25,293	28,202	11.5%	2,758	-3.1%	528		28,139	31,488	11.9%
3173	DEBENHAMS CHATHAM	9,604	-21.1%	8,935	-2.4%	2,435				193	-75.2%			28	-87.2%	22,357	21,195	-5.2%	900	-43.3%	646		23,943	22,741	-5.0%
2955	DEBENHAMS CHELMSFORD	26,898	-5.0%	20,905	-16.7%	5,189				2,219	-5.9%	227	24.0%			56,929	55,438	-2.6%	1,675	-56.0%	459		60,738	57,572	-5.2%
3090	DEBENHAMS CHELTENHAM															943							943		
3247	DEBENHAMS CHESTERFIELD	11,062	-2.8%	14,922	2.9%	4,408				979	-11.7%			24	-93.6%	27,407	31,395	14.6%	2,747	21.9%	706		29,661	34,848	17.5%
3174	DEBENHAMS CLAPHAM LONDON	13,479	12.3%	10,147	16.8%	2,245				158	-75.6%					21,577	26,029	20.6%	2,257	-13.0%	531		24,171	28,817	19.2%
2940	DEBENHAMS COLCHESTER	30,523	-14.9%	36,112	-1.4%	7,677				4,741	-11.2%	734	22.3%			80,010	79,787	-0.3%	11,100	-3.5%			91,514	90,887	-0.7%
3100	DEBENHAMS COVENTRY	14,957	-14.7%	19,451	10.5%	3,467				1,619	-18.2%	186	-31.9%			38,294	39,680	3.6%	5,400	-12.0%	1,433		44,433	46,513	4.7%
3257	DEBENHAMS CRAIGAVON	13,513	-14.4%	13,669	-3.6%	4,102				631	-33.1%					32,153	31,915	-0.7%	4,496	-17.6%	1,572		37,609	37,983	1.0%
2886	DEBENHAMS CRAWLEY	8,303	-20.4%	9,372	-15.8%	2,381				140	-84.3%			24	-93.4%	22,820	20,220	-11.4%	2,519	-39.0%	1,112		26,949	23,851	-11.5%
2865	DEBENHAMS CROYDON	16,247	10.4%	10,467	-9.6%	2,066				1,957	-42.9%					30,355	30,737	1.3%	1,408	-17.8%	468		32,067	32,613	1.7%
3212	DEBENHAMS DERBY	14,205	-1.9%	16,803	33.8%	3,900				1,855	81.0%	291	-23.8%			29,298	37,054	26.5%	2,967	28.7%	941		31,603	40,962	29.6%
3194	DEBENHAMS DONCASTER	24,249	-19.1%	23,890	-10.1%	6,798				3,029	36.7%	152	-7.9%			60,408	58,118	-3.8%	3,956	-29.2%	1,391		65,997	63,465	-3.8%

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2017 vs 2016 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A*MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2016	2017	%	2017	%	2017	%	2016	2017	%
3035	DEBENHAMS DUDLEY	53,284	-14.5%	66,529	-5.8%	24,598				5,503	-40.4%	669	23.7%			146,922	150,583	2.5%	16,344	6.4%	3,726		162,283	170,653	5.2%
3246	DEBENHAMS DUMFRIES	7,364	-20.6%	8,099	19.9%	3,002				466	13.9%			60	-73.5%	16,694	18,991	13.8%	2,084	27.2%	961		18,332	22,036	20.2%
3154	DEBENHAMS DUNDEE	29,873	-19.0%	30,203	-2.4%	10,080				2,047	-43.5%	410	9.0%			73,378	72,613	-1.0%	4,554	-29.5%	1,115		79,840	78,282	-2.0%
3218	DEBENHAMS DUNFIRMLINE	14,641	-8.5%	12,539	16.8%	4,858				183	-77.5%					27,575	32,221	16.8%	1,580	-18.4%	642		29,512	34,443	16.7%
3167	DEBENHAMS EAST KILBRIDE	18,819	-4.1%	16,094	23.3%	5,258				1,097	-8.0%	93	-55.3%			36,835	41,361	12.3%	3,081	19.7%	1,761		39,410	46,203	17.2%
3051	DEBENHAMS EASTBOURNE	7,005	-15.9%	6,191	23.9%	1,427				174	-78.4%					14,367	14,797	3.0%	902	-9.6%	493		15,365	16,192	5.4%
3075	DEBENHAMS EDINBURGH	11,340	-26.1%	10,652	-0.9%	3,197				1,312	2.4%					27,989	26,501	-5.3%	1,498	-36.4%	650		30,344	28,649	-5.6%
3158	DEBENHAMS EDINBURGH LEITH	8,661	-18.7%	5,497	-14.0%	1,969				825	2.0%	245	-31.9%	24	-96.1%	18,825	17,221	-8.5%	688	-51.7%	360		20,249	18,269	-9.8%
3261	DEBENHAMS ELLESMERE PORT	15,617	-8.0%	21,560	-7.9%	6,346				1,990	23.6%	386	-7.9%			43,093	45,899	6.5%	2,556	-23.6%	1,140		46,437	49,595	6.8%
3164	DEBENHAMS ELTHAM	10,386	-27.6%	7,715	-20.9%	1,818				115	-88.8%			76	-44.5%	25,294	20,110	-20.5%	732	-25.0%	-7		26,270	20,835	-20.7%
3211	DEBENHAMS EXETER	13,441	-15.4%	13,406	9.4%	2,187				1,350	-1.0%					30,223	30,384	0.5%	2,102	20.0%	547		31,974	33,033	3.3%
3243	DEBENHAMS FAREHAM	7,605	-20.1%	8,344	3.3%	2,487				182	-83.2%			28	115.4%	18,729	18,646	-0.4%	1,195	-48.8%	412		21,062	20,253	-3.8%
3241	DEBENHAMS FARNBOROUGH	9,100	0.1%	7,444	-7.4%	1,398				226	-32.5%			24	-14.3%	17,609	18,192	3.3%	464	61.1%	231		17,897	18,887	5.5%
3147	DEBENHAMS FOLKSTONE	16,573	7.6%	15,169	-0.7%	2,655				954	-2.2%					32,492	35,351	8.8%	487	-74.3%	363		34,386	36,201	5.3%
3067	DEBENHAMS GATESHEAD	49,736	-19.5%	59,475	-10.0%	23,218				4,663	-47.1%	408	-61.1%	6	-99.8%	141,569	137,506	-2.9%	18,964	-40.3%	5,574		173,330	162,044	-6.5%
3125	DEBENHAMS GLASGOW	60,894	-17.7%	46,646	-8.6%	16,720				5,895	-26.7%	603	-55.4%			137,709	130,758	-5.0%	11,932	-28.7%	4,188		154,451	146,878	-4.9%
3208	DEBENHAMS GLASGOW POLLOCK	49,138	-14.5%	47,972	5.1%	14,823				4,382	-15.1%	604	-38.7%			112,290	116,919	4.1%	11,988	-14.7%	5,024		126,337	133,931	6.0%
2880	DEBENHAMS GLOUCESTER	12,628	-17.0%	15,153	22.6%	4,341				1,662	11.9%	192	519.4%			29,729	33,976	14.3%	1,763	-41.8%	352		32,758	36,091	10.2%
3000	DEBENHAMS GRAVESEND	10,908	-11.6%	13,226	14.1%	2,937				1,126	41.5%			24	-95.5%	25,258	28,221	11.7%	1,211	-48.5%	304		27,610	29,736	7.7%
3228	DEBENHAMS GREAT YARMOUTH	10,354	-14.6%	11,840	4.8%	3,978				182	-82.3%					24,559	26,354	7.3%	573	-49.8%	156		25,700	27,083	5.4%
2970	DEBENHAMS GUILDFORD	8,608	-2.0%	8,260	10.5%	1,302				169	-81.4%					17,781	18,339	3.1%	1,386	-27.0%	39		19,679	19,764	0.4%
3148	DEBENHAMS HARROGATE	12,028	-2.4%	6,576	5.4%	1,301				465	-50.8%					19,801	20,370	2.9%	858	31.6%	-43		20,453	21,185	3.6%
2845	DEBENHAMS HARROW	15,208	26.2%	14,841	0.1%	2,787				2,792	-23.4%	80	-35.5%	48	-95.2%	31,642	35,756	13.0%	5,992	16.9%	1,285		36,768	43,033	17.0%
3070	DEBENHAMS HASTINGS	8,257	-25.0%	9,997	-3.0%	1,837				126	-81.4%					22,011	20,217	-8.2%	1,079	-28.0%	396		23,509	21,692	-7.7%
3252	DEBENHAMS HAVERFORDWEST	7,753	4.3%	8,158	-0.2%	1,460				390	-44.9%					16,342	17,761	8.7%	1,213	-33.3%	319		18,161	19,293	6.2%
3188	DEBENHAMS HEMEL HEMPSTEAD	12,313	-4.3%	12,133	-5.2%	3,087				968	-18.4%	31	-50.0%			30,132	28,532	-5.3%	2,989	23.9%	334		32,545	31,855	-2.1%
3253	DEBENHAMS HEREFORD	11,112	6.1%	18,495	-6.8%	3,441				982	-8.9%	82	-5.7%			32,072	34,112	6.4%	4,896	15.7%	1,161		36,302	40,169	10.7%
2935	DEBENHAMS HOUNSLOW	4,890	-29.4%	5,990	12.1%	1,027				216	-52.6%			24	-51.0%	12,797	12,147	-5.1%	2,232	26.4%	916		14,563	15,295	5.0%
3130	DEBENHAMS HULL	27,762	1.5%	27,351	3.5%	7,662				2,848	58.8%	113	29.9%			56,668	65,736	16.0%	2,978	-29.9%	590		60,915	69,304	13.8%
3176	DEBENHAMS ILFORD	8,982	-30.2%	8,705	-2.7%	3,092				146	-89.0%	28	-75.0%	38	-93.8%	23,870	20,991	-12.1%	1,356	-50.7%	293		26,618	22,640	-14.9%
3168	DEBENHAMS INVERNESS	13,356	-16.7%	13,559	2.3%	2,230				1,166	25.0%			-17	-102.3%	31,145	30,294	-2.7%	2,332	7.4%	359		33,316	32,985	-1.0%
2850	DEBENHAMS IPSWICH	24,942	-17.9%	29,524	-3.3%	4,660				2,930	-33.1%	344	-35.9%	32	-97.9%	67,381	62,432	-7.3%	4,143	0.2%	740		71,515	67,315	-5.9%
3033	DEBENHAMS KINGS LYNN	10,941	-0.9%	10,101	-16.1%	2,825				94	-85.2%					24,106	23,961	-0.6%	1,624	29.3%	446		25,362	26,031	2.6%
3249	DEBENHAMS LEAMINGTON SPA	7,362	0.0%	7,539	-0.7%	1,554				74	-89.6%					15,873	16,529	4.1%	1,083	-35.0%	423		17,540	18,035	2.8%
2953	DEBENHAMS LEEDS BRIGGATE	44,965	-15.5%	44,742	-10.4%	11,743				7,127	2.9%	469	-7.7%	24	-99.0%	113,087	109,070	-3.6%	11,414	-20.7%	1,356		127,482	121,840	-4.4%
2829	DEBENHAMS LEEDS WHITE ROSE	54,418	-9.6%	64,371	1.9%	19,424				5,022	-37.1%	887	88.7%	11	-99.5%	134,247	144,133	7.4%	6,996	-6.3%	1,995		141,712	153,124	8.1%
3105	DEBENHAMS LEICESTER	14,270	-0.7%	21,873	-2.7%	4,052				2,302	10.3%	271	-19.1%			40,096	42,768	6.7%	2,072	-35.4%	448		43,303	45,288	4.6%
3248	DEBENHAMS LICHFIELD	16,372	-14.6%	14,327	-1.3%	5,076				1,061	-16.6%					36,097	36,836	2.0%	2,512	-10.7%	799		38,911	40,147	3.2%
3143	DEBENHAMS LINCOLN	19,578	-9.8%	20,101	-1.9%	5,331				1,823	-0.4%	62	-58.4%			44,857	46,895	4.5%	2,899	14.7%	804		47,384	50,598	6.8%
3217	DEBENHAMS LIVERPOOL	58,865	-24.4%	70,644	-12.3%	22,190				5,055	-49.2%	970	-41.1%			179,595	157,724	-12.2%	9,627	-60.7%	2,331		204,097	169,682	-16.9%
3223	DEBENHAMS LIVINGSTON	14,251	-3.4%	13,487	-8.7%	4,845				1,416	29.1%					31,591	33,999	7.6%	3,833	19.1%	714		34,810	38,546	10.7%
3199	DEBENHAMS LLANDUDNO	22,256	-14.4%	32,143	8.2%	7,518				2,080	3.4%	183	59.1%			58,753	64,180	9.2%	2,561	-55.5%	318		64,511	67,059	3.9%
3216	DEBENHAMS LLANELLI	6,474	-10.5%	8,864	-2.1%	1,011				312	-24.1%					16,853	16,661	-1.1%	777	-34.9%	125		18,047	17,563	-2.7%
2835	DEBENHAMS LONDON	101,240	-12.9%	85,561	-3.5%	27,360				22,689	-21.5%	3,340	8.4%	68	-99.1%	244,653	240,258	-1.8%	36,161	-34.1%	13,852		299,502	290,271	-3.1%

CLARINS

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		2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2016	2017	%	2017	%	2017	%	2016	2017	%
3258	DEBENHAMS LONDONDERRY	9,405	-4.7%	12,945	9.8%	2,439				341	-55.8%			20	-88.1%	22,628	25,150	11.1%	2,306	-46.5%	934		26,938	28,390	5.4%
2920	DEBENHAMS LUTON	11,880	-15.6%	10,792	-19.0%	1,990				1,702	-11.3%					30,018	26,364	-12.2%	2,856	-6.1%	600		33,061	29,820	-9.8%
2930	DEBENHAMS MANCHESTER	54,177	-12.8%	58,979	-10.5%	21,081				7,193	-43.1%	1,335	30.5%			146,158	142,765	-2.3%	16,198	-22.6%	2,240		167,086	161,203	-3.5%
2952	DEBENHAMS MANCHESTER TRAFFORD PARK	36,221	-22.1%	45,787	-13.8%	13,025				5,072	-33.7%	800	18.2%			111,215	100,905	-9.3%	8,717	-47.9%	2,076		127,945	111,698	-12.7%
2838	DEBENHAMS MANSFIELD	11,585	1.9%	13,073	-11.1%	3,097				1,246	12.6%					27,557	29,001	5.2%	1,402	-48.4%	534		30,275	30,937	2.2%
2831	DEBENHAMS MIDDLESBOROUGH	29,688	-29.9%	26,428	14.1%	12,976				3,360	-20.2%	338	-6.4%			71,974	72,790	1.1%	6,555	-14.7%	3,457		79,658	82,802	3.9%
3133	DEBENHAMS MILTON KEYNES	35,012	-17.4%	43,386	7.2%	12,594				5,085	-19.1%	354	9.9%	203	-87.4%	91,111	96,634	6.1%	10,465	8.0%	3,573		100,804	110,672	9.8%
3244	DEBENHAMS NEWBURY	7,854	-23.7%	6,467	-15.9%	1,488				60	-91.4%			72	-86.8%	19,254	15,941	-17.2%	937	-41.5%	299		20,857	17,177	-17.6%
3236	DEBENHAMS NEWCASTLE	34,403	-20.3%	38,765	6.3%	19,481				4,534	-15.0%	827	11.6%			87,786	98,010	11.6%	11,005	-19.1%	2,945		101,385	111,960	10.4%
3267	DEBENHAMS NEWPORT	8,457	15.5%	9,037	7.5%	2,130				282	-55.0%					16,796	19,906	18.5%	1,528	-23.6%	954		18,795	22,388	19.1%
3259	DEBENHAMS NEWRY	9,918	-5.6%	12,882	6.3%	1,616				237	-77.9%			28	-91.0%	24,043	24,681	2.7%	2,449	-21.2%	811		27,150	27,941	2.9%
2941	DEBENHAMS NORTHAMPTON	7,509	-1.3%	8,855	31.5%	3,196				118	-79.2%	31				14,993	19,709	31.5%	2,529	-21.8%	505		18,225	22,743	24.8%
2875	DEBENHAMS NORWICH	22,474	-6.0%	19,972	3.0%	7,607				1,769	-22.1%	237	282.3%			46,324	52,059	12.4%	2,354	-32.3%	920		49,800	55,333	11.1%
2925	DEBENHAMS NOTTINGHAM	20,866	0.6%	19,808	10.0%	4,070				2,523	78.4%	250	4.6%			41,155	47,517	15.5%	4,532	88.8%	1,313		43,555	53,362	22.5%
2907	DEBENHAMS NUNEATON	9,683	-15.4%	10,947	5.7%	3,117				791	4.8%			40	-92.0%	23,087	24,578	6.5%	1,611	-38.4%	258		25,702	26,447	2.9%
3136	DEBENHAMS OLDHAM	7,438	-23.1%	8,559	-11.3%	2,709				519	-60.5%	31	-47.5%			21,416	19,256	-10.1%	2,377	49.6%	210		23,005	21,843	-5.1%
3091	DEBENHAMS OXFORD	13,607	-16.7%	10,131	-5.3%	2,053				1,231	-9.9%	73	-59.4%	5	-98.8%	29,006	27,100	-6.6%	2,238	-13.2%	685		31,584	30,023	-4.9%
3161	DEBENHAMS PERTH	6,625	-28.4%	6,072	20.0%	2,546				131	-81.1%					15,007	15,374	2.4%	855	-48.7%	115		16,675	16,344	-2.0%
3015	DEBENHAMS PLYMOUTH	19,481	-6.7%	13,981	8.5%	3,076				1,422	-1.6%	168	42.4%	24	-97.9%	36,484	38,152	4.6%	1,654	-49.3%	531		39,749	40,337	1.5%
3177	DEBENHAMS PORTSMOUTH	39,119	-14.4%	47,805	-2.8%	12,169				4,111	-29.7%	517	26.1%	54	-98.0%	103,869	103,775	-0.1%	8,509	-29.6%	2,224		115,963	114,508	-1.3%
3095	DEBENHAMS PRESTON	15,757	-19.3%	20,368	11.8%	3,813				2,649	64.9%	228	12.9%			40,526	42,815	5.6%	3,744	-35.4%	997		46,325	47,556	2.7%
3151	DEBENHAMS READING	11,856	-16.2%	10,536	-19.7%	4,407				1,057	-18.7%					29,116	27,856	-4.3%	2,593	-8.3%	1,099		31,944	31,548	-1.2%
3162	DEBENHAMS REDDITCH	13,594	-17.9%	12,047	-18.0%	2,422				1,400	15.1%			20	-98.1%	33,559	29,483	-12.1%	2,313	7.6%	749		35,708	32,545	-8.9%
2855	DEBENHAMS ROMFORD	65,802	-5.3%	34,216	-7.5%	7,506				3,131	-42.4%	360	-31.4%	178	-85.1%	113,627	111,193	-2.1%	9,900	18.0%	1,164		122,017	122,257	0.2%
3263	DEBENHAMS RUGBY	8,730	24.7%	9,967	7.3%	2,723				751	-8.2%	113	-24.2%	325	24.0%	17,518	22,609	29.1%	2,161	20.5%	338		19,311	25,108	30.0%
3020	DEBENHAMS SALISBURY	11,782	-7.0%	12,262	7.5%	2,405				560	-28.0%			48	-68.0%	24,995	27,057	8.2%	1,833	-6.2%	239		26,950	29,129	8.1%
2916	DEBENHAMS SCARBOROUGH	17,555	-11.1%	20,059	10.6%	4,430				1,647	23.3%	175	464.5%			40,033	43,866	9.6%	1,359	-65.6%	937		43,986	46,162	4.9%
3032	DEBENHAMS SCUNTHORPE	13,502	2.6%	16,216	4.4%	2,651				818	0.2%	31				29,970	33,218	10.8%	2,919	-25.8%	503		33,903	36,640	8.1%
2945	DEBENHAMS SHEFFIELD	7,851	-2.1%	6,624	0.0%	1,701				80	-92.1%					15,820	16,256	2.8%	795	-22.7%	88		16,848	17,139	1.7%
3055	DEBENHAMS SHEFFIELD MEADOWHALL	40,749	-18.5%	44,967	-13.5%	14,309				4,414	-33.4%	545	-61.1%	73	-97.4%	112,823	105,057	-6.9%	8,873	-23.8%	2,911		124,466	116,841	-6.1%
3178	DEBENHAMS SLOUGH	5,852	15.6%	5,632	18.2%	623				277	-48.7%					10,401	12,384	19.1%	1,223	-36.5%	245		12,328	13,852	12.4%
2915	DEBENHAMS SOUTHAMPTON	11,496	-26.0%	14,096	7.4%	2,805				1,329	-10.2%	31	-50.0%			31,068	29,757	-4.2%	1,891	-5.5%	939		33,069	32,587	-1.5%
2960	DEBENHAMS SOUTHEND	44,071	-13.0%	38,750	-2.5%	7,458				3,311	-27.8%	415	-43.5%			98,102	94,005	-4.2%	10,724	-27.5%	1,864		112,899	106,593	-5.6%
3142	DEBENHAMS SOUTHPORT	11,920	-19.1%	9,703	6.3%	2,163				175	-77.7%					24,731	23,961	-3.1%	948	38.6%	381		25,415	25,290	-0.5%
3166	DEBENHAMS SOUTHSEA	6,984	-8.6%	6,853	-3.6%	2,069				204	-46.6%	62	100.0%			15,276	16,172	5.9%	2,226	180.7%	564		16,069	18,962	18.0%
3189	DEBENHAMS SOUTHSHIELDS	13,405	-29.9%	14,671	-4.0%	7,467				564	-41.4%	3	-97.1%			36,497	36,110	-1.1%	2,104	-34.0%	411		39,686	38,625	-2.7%
2950	DEBENHAMS STAINES	9,883	5.2%	8,731	20.4%	1,707				229	-77.3%	63				17,845	20,613	15.5%	794	-17.1%	267		18,803	21,674	15.3%
3268	DEBENHAMS STEVENAGE	10,181		13,048		5,029				1,038		112					29,408		2,127		455			31,990	
2837	DEBENHAMS STIRLING	20,146	-6.6%	18,866	14.2%	4,059				1,254	-19.8%	186	-11.0%			40,525	44,511	9.8%	1,798	-50.0%	405		44,122	46,714	5.9%
2895	DEBENHAMS STOCKPORT	14,833	-5.4%	11,375	-5.0%	2,845				1,087	28.3%					29,502	30,140	2.2%	2,094	-16.6%	204		32,013	32,438	1.3%
3159	DEBENHAMS STOCKTON-ON-TEES	17,127	-10.8%	20,824	-7.2%	4,373				1,059	-44.6%	26	-89.3%	60	-93.1%	44,656	43,469	-2.7%	1,388	0.7%	187		46,034	45,044	-2.2%
2954	DEBENHAMS STOKE ON TRENT	16,611	-7.0%	19,622	-14.5%	6,227				2,088	84.9%	201	-15.9%	15	-98.4%	43,118	44,764	3.8%	4,493	10.1%	1,369		47,197	50,626	7.3%
3087	DEBENHAMS STRATFORD	10,001	-16.9%	8,307	-3.4%	1,351				323	-71.0%					21,853	19,982	-8.6%	1,316	-43.6%	414		24,186	21,712	-10.2%
3131	DEBENHAMS SUNDERLAND	57,451	-22.0%	59,901	9.1%	22,861				4,999	-17.3%	591	52.7%			138,615	145,803	5.2%	13,044	-25.1%	3,678		156,039	162,525	4.2%

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2017 vs 2016 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A* MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2016	2017	%	2017	%	2017	%	2016	2017	%
3179	DEBENHAMS SUTTON	11,634	-0.5%	12,224	-10.3%	2,656				816	-22.6%					27,080	27,330	0.9%	2,422	105.1%	500		28,261	30,252	7.0%
2980	DEBENHAMS SWANSEA	20,800	-11.5%	24,036	5.4%	4,225				1,769	-29.7%	236	-44.1%			50,341	51,066	1.4%	2,236	-12.3%	456		52,890	53,758	1.6%
3080	DEBENHAMS SWINDON	7,031	-17.4%	7,325	13.7%	2,043				178	-70.2%					15,733	16,577	5.4%	2,800	43.4%	893		17,685	20,270	14.6%
3010	DEBENHAMS TAUNTON	7,972	-14.9%	7,630	-4.8%	1,731				74	-91.1%			5	-98.3%	18,509	17,412	-5.9%	4,646	139.5%	654		20,449	22,712	11.1%
2985	DEBENHAMS TELFORD	17,068	-7.2%	21,731	26.8%	3,393				1,681	27.0%	150				37,573	44,023	17.2%	4,217	65.6%	1,184		40,120	49,424	23.2%
3186	DEBENHAMS THANET	11,936	-2.2%	9,869	-1.2%	2,011				148	-86.0%			72	-76.2%	23,555	24,036	2.0%	1,046	-65.4%	86		26,579	25,168	-5.3%
3060	DEBENHAMS THURROCK	41,756	-14.5%	44,637	-5.1%	10,636				4,571	-26.3%	636	9.8%	11	-99.6%	105,242	102,247	-2.8%	10,918	-27.5%	463		120,304	113,628	-5.5%
3156	DEBENHAMS TORQUAY	11,859	-13.2%	6,275	2.6%	1,391				112	-88.5%			11	-96.6%	21,105	19,648	-6.9%	1,526	-34.4%	200		23,431	21,374	-8.8%
3187	DEBENHAMS TRURO	18,101	-9.8%	12,690	24.2%	3,231				1,018	-2.1%					32,079	35,040	9.2%	848	-42.5%	157		33,554	36,045	7.4%
2956	DEBENHAMS UXBRIDGE	9,769	-10.9%	11,357	0.1%	2,137				1,636	50.2%	96	-18.6%	50	-90.0%	24,010	25,045	4.3%	1,568	29.2%	125		25,224	26,738	6.0%
3242	DEBENHAMS WAKEFIELD	17,337	5.4%	18,141	-3.7%	6,222				1,672	62.0%	180	-53.2%	24	-96.9%	37,492	43,576	16.2%	4,037	-21.7%	861		42,650	48,474	13.7%
3120	DEBENHAMS WALSALL	8,645	-5.8%	9,235	4.8%	1,819				143	-84.0%					18,884	19,842	5.1%	1,172	-42.1%	326		20,907	21,340	2.1%
3266	DEBENHAMS WANDSWORTH	5,235	-23.4%	4,766	-8.7%	1,006				586	-32.2%			40	-91.2%	13,529	11,633	-14.0%	1,468	170.8%	110		14,071	13,211	-6.1%
3204	DEBENHAMS WARRINGTON	17,942	2.3%	19,810	15.1%	4,104				1,945	63.3%	183	3.4%			37,019	43,984	18.8%	4,944	84.2%	1,180		39,703	50,108	26.2%
3209	DEBENHAMS WELWYN GARDEN CITY	8,028	-23.4%	9,673	3.6%	1,065				154	-68.7%					20,334	18,920	-7.0%	734	-39.9%	245		21,556	19,899	-7.7%
3227	DEBENHAMS WESTFIELD WHITE CITY	13,570	-6.7%	19,011	15.7%	3,437				3,061	22.4%	475	-3.1%	40	-96.6%	35,169	39,594	12.6%	3,639	-27.4%	731		40,184	43,964	9.4%
3153	DEBENHAMS WEYMOUTH	12,053	6.3%	8,209	-21.1%	3,652				477	-20.9%			40	-79.4%	22,532	24,431	8.4%	2,783	-32.6%	1,357		26,660	28,571	7.2%
3203	DEBENHAMS WIGAN	17,902	-15.1%	18,540	-5.7%	9,361				1,861	21.9%	310	49.0%			43,473	47,974	10.4%	2,242	-55.1%	824		48,462	51,040	5.3%
2832	DEBENHAMS WIMBLEDON	6,717	-31.3%	5,075	-32.3%	1,301				315	-49.1%			46	-79.5%	18,144	13,454	-25.8%	1,449	20.0%	719		19,351	15,622	-19.3%
3146	DEBENHAMS WINCHESTER	9,243	-13.2%	6,037	-10.2%	1,242				548	-43.9%					18,535	17,070	-7.9%	1,668	1.9%	177		20,172	18,915	-6.2%
3233	DEBENHAMS WITNEY	4,562	-41.6%	3,850	-12.1%	572				153	-54.7%					12,652	9,137	-27.8%	1,012	-12.3%	225		13,806	10,374	-24.9%
3183	DEBENHAMS WOKING	5,955	-40.2%	10,032	-16.5%	1,283				270	-72.6%			24		23,045	17,564	-23.8%	1,995	-0.4%	458		25,048	20,017	-20.1%
3269	DEBENHAMS WOLVERHAMPTON MANDER CENTRE	5,121		8,420		2,806				777						17,124			757		274		18,155		
3086	DEBENHAMS WORCESTER	9,917	-33.0%	11,270	-4.4%	2,383				1,036	-19.5%			52	-89.5%	28,394	24,658	-13.2%	1,890	-2.7%	371		30,337	26,919	-11.3%
3196	DEBENHAMS WORKINGTON	13,056	-12.2%	14,005	-5.1%	8,254				677	-5.6%	59	-4.8%			30,948	36,051	16.5%	5,127	-37.0%	701		39,081	41,879	7.2%
3149	DEBENHAMS WORTHING	17,582	-10.6%	17,469	6.2%	3,676				1,426	-0.7%	59	-50.0%	25	-96.7%	38,436	40,237	4.7%	3,282	4.0%	742		41,591	44,261	6.4%
3224	DEBENHAMS WREXHAM	11,291	-4.9%	13,659	14.8%	4,690				912	-14.6%			24	-94.6%	25,341	30,576	20.7%	1,989	-42.4%	265		28,793	32,830	14.0%
3239	DEBENHAMS YORK	7,231	-7.2%	8,448	-11.6%	2,160				71	-91.1%					18,149	17,910	-1.3%	794	-52.3%	349		19,815	19,053	-3.8%
3134	DEBENHAMS YORK MONKS CROSS	6,370	4.9%	8,474	14.6%	1,404				243	-58.9%					14,131	16,491	16.7%	976	4.3%	125		15,067	17,592	16.8%
3093	DEBENHAMS.COM SHERBURN	271,165	6.8%	384,729	9.0%	133,065				44,241	11.5%	4,304	-38.7%	24	-99.9%	674,613	837,528	24.1%	46,117	9.7%	11,704		716,651	895,349	24.9%
3198	DESIRE BY DEBENHAMS BIRMINGHAM FORT	2,693	14.5%	3,120	1.7%	230				92	-76.5%					5,867	6,135	4.6%	485	-48.0%	170		6,800	6,790	-0.1%
3197	DESIRE BY DEBENHAMS FALKIRK	7,311	-11.1%	7,894	23.7%	1,253				403	-32.3%					15,279	16,861	10.4%	646	16.2%	78		15,835	17,585	11.1%
3231	DESIRE BY DEBENHAMS KIDDERMINSTER	14,281	-5.1%	14,104	13.3%	2,888				507	-53.5%	-36	-216.1%			29,303	31,744	8.3%	2,782	-19.0%	1,099		32,738	35,625	8.8%
3202	DESIRE BY DEBENHAMS KIRCALDY	13,939	7.2%	11,690	3.7%	3,809				855	-31.4%					26,245	30,293	15.4%	975	-31.1%	199		27,661	31,467	13.8%
3201	DESIRE BY DEBENHAMS MERTHYR TYDFIL	12,125	8.9%	22,636	0.9%	5,111				1,516	74.1%	26	-67.9%			35,778	41,414	15.8%	1,189	-57.0%	846		38,541	43,449	12.7%
3192	DESIRE BY DEBENHAMS ORPINGTON	8,899	-13.2%	8,258	-9.1%	2,600				414	-57.5%	31	234.8%			20,316	20,202	-0.6%	737	-63.7%	256		22,345	21,195	-5.1%
3207	DESIRE BY DEBENHAMS WALTON	8,211	-8.4%	5,989	-18.2%	848				437	-15.1%					16,806	15,485	-7.9%	259	-35.3%			17,206	15,744	-8.5%
TOTAL		3,323,122	-11.2%	3,559,372	0.2%	1,020,458				332,725	-20.9%	34,384	-21.6%	3,036	-98.4%	7,950,498	8,273,097	4.1%	670,303	-19.8%	180,676		8,786,737	9,124,076	3.8%
TOTAL EXCLUDING NORTHERN IRELAND		3,247,349	-11.3%	3,472,862	0.1%	997,992				328,062	-20.6%	34,072	-21.0%	2,872	-98.4%	7,772,786	8,083,209	4.0%	648,559	-19.7%	172,398		8,580,547	8,904,166	3.8%
LIKE ON LIKE		3,307,820	-11.6%	3,537,904	-0.4%	1,012,623				330,910	-21.4%	34,272	-21.8%	3,036	-98.4%	7,949,555	8,226,565	3.5%	667,419	-20.2%	179,947		8,785,794	9,073,931	3.3%

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		2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2016	2017	%	2017	%	2017	%	2016	2017	%
3093	DEBENHAMS.COM SHERBURN	271,165	6.8%	384,729	9.0%	133,065				44,241	11.5%	4,304	-38.7%	24	-99.9%	674,613	837,528	24.1%	46,117	9.7%	11,704		716,651	895,349	24.9%
2835	DEBENHAMS LONDON	101,240	-12.9%	85,561	-3.5%	27,360				22,689	-21.5%	3,340	8.4%	68	-99.1%	244,653	240,258	-1.8%	36,161	-34.1%	13,852		299,502	290,271	-3.1%
3169	DEBENHAMS BIRMINGHAM	65,688	-23.9%	74,960	-22.2%	27,417				10,197	-39.8%	1,199	2.3%	281	-95.5%	207,040	179,742	-13.2%	22,090	-0.9%	2,126		229,337	203,958	-11.1%
3035	DEBENHAMS DUDLEY	53,284	-14.5%	66,529	-5.8%	24,598				5,503	-40.4%	669	23.7%			146,922	150,583	2.5%	16,344	6.4%	3,726		162,283	170,653	5.2%
3217	DEBENHAMS LIVERPOOL	58,865	-24.4%	70,644	-12.3%	22,190				5,055	-49.2%	970	-41.1%			179,595	157,724	-12.2%	9,627	-60.7%	2,331		204,097	169,682	-16.9%
3131	DEBENHAMS SUNDERLAND	57,451	-22.0%	59,901	9.1%	22,861				4,999	-17.3%	591	52.7%			138,615	145,803	5.2%	13,044	-25.1%	3,678		156,039	162,525	4.2%
3067	DEBENHAMS GATESHEAD	49,736	-19.5%	59,475	-10.0%	23,218				4,663	-47.1%	408	-61.1%	6	-99.8%	141,569	137,506	-2.9%	18,964	-40.3%	5,574		173,330	162,044	-6.5%
2930	DEBENHAMS MANCHESTER	54,177	-12.8%	58,979	-10.5%	21,081				7,193	-43.1%	1,335	30.5%			146,158	142,765	-2.3%	16,198	-22.6%	2,240		167,086	161,203	-3.5%
2829	DEBENHAMS LEEDS WHITE ROSE	54,418	-9.6%	64,371	1.9%	19,424				5,022	-37.1%	887	88.7%	11	-99.5%	134,247	144,133	7.4%	6,996	-6.3%	1,995		141,712	153,124	8.1%
3125	DEBENHAMS GLASGOW	60,894	-17.7%	46,646	-8.6%	16,720				5,895	-26.7%	603	-55.4%			137,709	130,758	-5.0%	11,932	-28.7%	4,188		154,451	146,878	-4.9%
3172	DEBENHAMS BASILDON	46,957	-6.9%	46,246	12.2%	19,126				4,187	-30.8%	359	-23.0%			100,468	116,875	16.3%	14,785	-1.5%	4,231		115,478	135,891	17.7%
3208	DEBENHAMS GLASGOW POLLOCK	49,138	-14.5%	47,972	5.1%	14,823				4,382	-15.1%	604	-38.7%			112,290	116,919	4.1%	11,988	-14.7%	5,024		126,337	133,931	6.0%
2830	BROWNS CHESTER	48,312	-16.7%	45,406	1.0%	14,280				4,989	-27.8%	842	16.6%			113,425	113,829	0.4%	9,369	-17.0%	4,491		124,717	127,689	2.4%
2855	DEBENHAMS ROMFORD	65,802	-5.3%	34,216	-7.5%	7,506				3,131	-42.4%	360	-31.4%	178	-85.1%	113,627	111,193	-2.1%	9,900	18.0%	1,164		122,017	122,257	0.2%
2953	DEBENHAMS LEEDS BRIGGATE	44,965	-15.5%	44,742	-10.4%	11,743				7,127	2.9%	469	-7.7%	24	-99.0%	113,087	109,070	-3.6%	11,414	-20.7%	1,356		127,482	121,840	-4.4%
3055	DEBENHAMS SHEFFIELD MEADOWHALL	40,749	-18.5%	44,967	-13.5%	14,309				4,414	-33.4%	545	-61.1%	73	-97.4%	112,823	105,057	-6.9%	8,873	-23.8%	2,911		124,466	116,841	-6.1%
2840	DEBENHAMS CARDIFF	44,621	-22.9%	44,835	-8.0%	10,063				5,949	-29.2%	803	25.1%	76	-97.0%	118,156	106,347	-10.0%	8,163	-53.2%	1,150		135,580	115,660	-14.7%
3177	DEBENHAMS PORTSMOUTH	39,119	-14.4%	47,805	-2.8%	12,169				4,111	-29.7%	517	26.1%	54	-98.0%	103,869	103,775	-0.1%	8,509	-29.6%	2,224		115,963	114,508	-1.3%
3060	DEBENHAMS THURROCK	41,756	-14.5%	44,637	-5.1%	10,636				4,571	-26.3%	636	9.8%	11	-99.6%	105,242	102,247	-2.8%	10,918	-27.5%	463		120,304	113,628	-5.5%
3236	DEBENHAMS NEWCASTLE	34,403	-20.3%	38,765	6.3%	19,481				4,534	-15.0%	827	11.6%			87,786	98,010	11.6%	11,005	-19.1%	2,945		101,385	111,960	10.4%
3256	DEBENHAMS BELFAST	38,689	-3.5%	41,111	5.2%	12,672				3,207	-30.3%	312	-38.6%	16	-99.5%	87,573	96,007	9.6%	11,360	-13.5%	4,421		100,712	111,788	11.0%
2952	DEBENHAMS MANCHESTER TRAFFORD PARK	36,221	-22.1%	45,787	-13.8%	13,025				5,072	-33.7%	800	18.2%			111,215	100,905	-9.3%	8,717	-47.9%	2,076		127,945	111,698	-12.7%
3133	DEBENHAMS MILTON KEYNES	35,012	-17.4%	43,386	7.2%	12,594				5,085	-19.1%	354	9.9%	203	-87.4%	91,111	96,634	6.1%	10,465	8.0%	3,573		100,804	110,672	9.8%
2960	DEBENHAMS SOUTHEND	44,071	-13.0%	38,750	-2.5%	7,458				3,311	-27.8%	415	-43.5%			98,102	94,005	-4.2%	10,724	-27.5%	1,864		112,899	106,593	-5.6%
2995	DEBENHAMS ABERDEEN	35,551	-14.5%	40,002	3.6%	13,577				3,255	-43.6%	616	-30.4%			88,367	93,001	5.2%	7,534	-11.6%	3,627		96,893	104,162	7.5%
2940	DEBENHAMS COLCHESTER	30,523	-14.9%	36,112	-1.4%	7,677				4,741	-11.2%	734	22.3%			80,010	79,787	-0.3%	11,100	-3.5%			91,514	90,887	-0.7%
2831	DEBENHAMS MIDDLESBOROUGH	29,688	-29.9%	26,428	14.1%	12,976				3,360	-20.2%	338	-6.4%			71,974	72,790	1.1%	6,555	-14.7%	3,457		79,658	82,802	3.9%
3154	DEBENHAMS DUNDEE	29,873	-19.0%	30,203	-2.4%	10,080				2,047	-43.5%	410	9.0%			73,378	72,613	-1.0%	4,554	-29.5%	1,115		79,840	78,282	-2.0%
2951	DEBENHAMS BRIGHTON	25,128	-26.1%	31,054	-11.6%	7,059				4,708	-22.7%	581	-10.3%	128	-95.8%	78,889	68,658	-13.0%	6,005	-6.5%	1,875		85,309	76,538	-10.3%
3130	DEBENHAMS HULL	27,762	1.5%	27,351	3.5%	7,662				2,848	58.8%	113	29.9%			56,668	65,736	16.0%	2,978	-29.9%	590		60,915	69,304	13.8%
2850	DEBENHAMS IPSWICH	24,942	-17.9%	29,524	-3.3%	4,660				2,930	-33.1%	344	-35.9%	32	-97.9%	67,381	62,432	-7.3%	4,143	0.2%	740		71,515	67,315	-5.9%
3199	DEBENHAMS LLANDUDNO	22,256	-14.4%	32,143	8.2%	7,518				2,080	3.4%	183	59.1%			58,753	64,180	9.2%	2,561	-55.5%	318		64,511	67,059	3.9%
3194	DEBENHAMS DONCASTER	24,249	-19.1%	23,890	-10.1%	6,798				3,029	36.7%	152	-7.9%			60,408	58,118	-3.8%	3,956	-29.2%	1,391		65,997	63,465	-3.8%
2955	DEBENHAMS CHELMSFORD	26,898	-5.0%	20,905	-16.7%	5,189				2,219	-5.9%	227	24.0%			56,929	55,438	-2.6%	1,675	-56.0%	459		60,738	57,572	-5.2%
3237	DEBENHAMS BURY	18,509	-23.7%	21,963	-0.2%	7,972				2,867	25.3%	262	48.0%			50,013	51,573	3.1%	4,142	-5.3%	730		54,386	56,445	3.8%
2965	DEBENHAMS BLACKBURN	19,371	-3.1%	22,176	-2.5%	7,345				2,467	90.9%	243	333.9%			44,979	51,602	14.7%	3,012	-20.8%	1,460		48,782	56,074	14.9%
3191	DEBENHAMS AYR	22,377	-5.8%	22,199	10.5%	6,966				1,519	-33.0%	115	32.2%			46,835	53,176	13.5%	1,508	-45.4%	811		49,596	55,495	11.9%
2875	DEBENHAMS NORWICH	22,474	-6.0%	19,972	3.0%	7,607				1,769	-22.1%	237	282.3%			46,324	52,059	12.4%	2,354	-32.3%	920		49,800	55,333	11.1%
2980	DEBENHAMS SWANSEA	20,800	-11.5%	24,036	5.4%	4,225				1,769	-29.7%	236	-44.1%			50,341	51,066	1.4%	2,236	-12.3%	456		52,890	53,758	1.6%
2925	DEBENHAMS NOTTINGHAM	20,866	0.6%	19,808	10.0%	4,070				2,523	78.4%	250	4.6%			41,155	47,517	15.5%	4,532	88.8%	1,313		43,555	53,362	22.5%
3219	DEBENHAMS BLACKPOOL	17,509	-10.5%	24,146	2.2%	6,072				1,160	-10.9%	87	180.6%			45,550	48,974	7.5%	3,081	-30.5%	352		49,980	52,407	4.9%
3203	DEBENHAMS WIGAN	17,902	-15.1%	18,540	-5.7%	9,361				1,861	21.9%	310	49.0%			43,473	47,974	10.4%	2,242	-55.1%	824		48,462	51,040	5.3%
2954	DEBENHAMS STOKE ON TRENT	16,611	-7.0%	19,622	-14.5%	6,227				2,088	84.9%	201	-15.9%	15	-98.4%	43,118	44,764	3.8%	4,493	10.1%	1,369		47,197	50,626	7.3%
3143	DEBENHAMS LINCOLN	19,578	-9.8%	20,101	-1.9%	5,331				1,823	-0.4%	62	-58.4%			44,857	46,895	4.5%	2,899	14.7%	804		47,384	50,598	6.8%

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2017 vs 2016 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A* MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2016	2017	%	2017	%	2017	%	2016	2017	%
3204	DEBENHAMS WARRINGTON	17,942	2.3%	19,810	15.1%	4,104				1,945	63.3%	183	3.4%			37,019	43,984	18.8%	4,944	84.2%	1,180		39,703	50,108	26.2%
3261	DEBENHAMS ELLESMERE PORT	15,617	-8.0%	21,560	-7.9%	6,346				1,990	23.6%	386	-7.9%			43,093	45,899	6.5%	2,556	-23.6%	1,140		46,437	49,595	6.8%
2985	DEBENHAMS TELFORD	17,068	-7.2%	21,731	26.8%	3,393				1,681	27.0%	150				37,573	44,023	17.2%	4,217	65.6%	1,184		40,120	49,424	23.2%
3242	DEBENHAMS WAKEFIELD	17,337	5.4%	18,141	-3.7%	6,222				1,672	62.0%	180	-53.2%	24	-96.9%	37,492	43,576	16.2%	4,037	-21.7%	861		42,650	48,474	13.7%
3132	DEBENHAMS CARLISLE	17,285	7.5%	18,237	13.6%	6,493				1,719	37.3%	183	245.3%			34,298	43,917	28.0%	2,699	-21.0%	1,299		37,713	47,915	27.1%
3095	DEBENHAMS PRESTON	15,757	-19.3%	20,368	11.8%	3,813				2,649	64.9%	228	12.9%			40,526	42,815	5.6%	3,744	-35.4%	997		46,325	47,556	2.7%
2837	DEBENHAMS STIRLING	20,146	-6.6%	18,866	14.2%	4,059				1,254	-19.8%	186	-11.0%			40,525	44,511	9.8%	1,798	-50.0%	405		44,122	46,714	5.9%
3100	DEBENHAMS COVENTRY	14,957	-14.7%	19,451	10.5%	3,467				1,619	-18.2%	186	-11.0%			38,294	39,680	3.6%	5,400	-12.0%	1,433		44,433	46,513	4.7%
3167	DEBENHAMS EAST KILBRIDE	18,819	-4.1%	16,094	23.3%	5,258				1,097	-8.0%	93	-55.3%			36,835	41,361	12.3%	3,081	19.7%	1,761		39,410	46,203	17.2%
2916	DEBENHAMS SCARBOROUGH	17,555	-11.1%	20,059	10.6%	4,430				1,647	23.3%	175	464.5%			40,033	43,866	9.6%	1,359	-65.6%	937		43,986	46,162	4.9%
3135	DEBENHAMS BROMLEY	18,307	-8.0%	15,988	14.7%	3,461				3,306	-1.6%	462	-8.2%			38,588	41,524	7.6%	3,107	-22.3%	1,025		42,586	45,656	7.2%
3105	DEBENHAMS LEICESTER	14,270	-0.7%	21,873	-2.7%	4,052				2,302	10.3%	271	-19.1%			40,096	42,768	6.7%	2,072	-35.4%	448		43,303	45,288	4.6%
3159	DEBENHAMS STOCKTON-ON-TEES	17,127	-10.8%	20,824	-7.2%	4,373				1,059	-44.6%	26	-89.3%	60	-93.1%	44,656	43,469	-2.7%	1,388	0.7%	187		46,034	45,044	-2.2%
3229	DEBENHAMS BURY ST EDMUNDS	20,295	-11.7%	17,426	-12.8%	3,643				1,286	-19.5%	119	-35.0%	24	-97.4%	45,655	42,793	-6.3%	1,337	-55.7%	409		48,674	44,539	-8.5%
3149	DEBENHAMS WORTHING	17,582	-10.6%	17,469	6.2%	3,676				1,426	-0.7%	59	-50.0%	25	-96.7%	38,436	40,237	4.7%	3,282	4.0%	742		41,591	44,261	6.4%
3163	DEBENHAMS BASINGSTOKE	16,222	-5.7%	15,797	-8.3%	5,435				1,694	25.9%	207	15.0%	24	-96.2%	36,599	39,379	7.6%	3,500	-2.7%	1,364		40,197	44,243	10.1%
3214	DEBENHAMS BANGOR	13,338	-8.7%	24,647	8.6%	2,974				744	15.3%	121				38,380	41,824	9.0%	1,954	-40.8%	250		41,683	44,028	5.6%
3227	DEBENHAMS WESTFIELD WHITE CITY	13,570	-6.7%	19,011	15.7%	3,437				3,061	22.4%	475	-3.1%	40	-96.6%	35,169	39,594	12.6%	3,639	-27.4%	731		40,184	43,964	9.4%
3201	DESIRE BY DEBENHAMS MERTHYR TYDFIL	12,125	8.9%	22,636	0.9%	5,111				1,516	74.1%	26	-67.9%			35,778	41,414	15.8%	1,189	-57.0%	846		38,541	43,449	12.7%
3047	DEBENHAMS BARROW	15,168	-16.6%	20,474	1.2%	3,785				774	-35.7%	31	-79.2%	20	-97.9%	40,736	40,252	-1.2%	2,311	-36.5%	746		44,377	43,309	-2.4%
2845	DEBENHAMS HARROW	15,208	26.2%	14,841	0.1%	2,787				2,792	-23.4%	80	-35.5%	48	-95.2%	31,642	35,756	13.0%	5,992	16.9%	1,285		36,768	43,033	17.0%
3196	DEBENHAMS WORKINGTON	13,056	-12.2%	14,005	-5.1%	8,254				677	-5.6%	59	-4.8%			30,948	36,051	16.5%	5,127	-37.0%	701		39,081	41,879	7.2%
3212	DEBENHAMS DERBY	14,205	-1.9%	16,803	33.8%	3,900				1,855	81.0%	291	-23.8%			29,298	37,054	26.5%	2,967	28.7%	941		31,603	40,962	29.6%
3015	DEBENHAMS PLYMOUTH	19,481	-6.7%	13,981	8.5%	3,076				1,422	-1.6%	168	42.4%	24	-97.9%	36,484	38,152	4.6%	1,654	-49.3%	531		39,749	40,337	1.5%
3030	DEBENHAMS BOURNEMOUTH	14,856	-3.9%	16,795	8.4%	3,917				1,026	-28.2%			25	-96.9%	33,489	36,619	9.3%	3,357	33.4%	261		36,005	40,237	11.8%
3253	DEBENHAMS HEREFORD	11,112	6.1%	18,495	-6.8%	3,441				982	-8.9%	82	-5.7%			32,072	34,112	6.4%	4,896	15.7%	1,161		36,302	40,169	10.7%
3248	DEBENHAMS LICHFIELD	16,372	-14.6%	14,327	-1.3%	5,076				1,061	-16.6%					36,097	36,836	2.0%	2,512	-10.7%	799		38,911	40,147	3.2%
3189	DEBENHAMS SOUTHSHIELDS	13,405	-29.9%	14,671	-4.0%	7,467				564	-41.4%	3	-97.1%			36,497	36,110	-1.1%	2,104	-34.0%	411		39,686	38,625	-2.7%
3223	DEBENHAMS LIVINGSTON	14,251	-3.4%	13,487	-8.7%	4,845				1,416	29.1%					31,591	33,999	7.6%	3,833	19.1%	714		34,810	38,546	10.7%
3257	DEBENHAMS CRAIGAVON	13,513	-14.4%	13,669	-3.6%	4,102				631	-33.1%					32,153	31,915	-0.7%	4,496	-17.6%	1,572		37,609	37,983	1.0%
2860	DEBENHAMS CAMBRIDGE	15,600	-27.3%	14,080	-13.0%	2,904				1,377	-27.6%	349	17.5%	11	-98.9%	40,892	34,321	-16.1%	2,323	-22.6%	505		43,893	37,149	-15.4%
3032	DEBENHAMS SCUNTHORPE	13,502	2.6%	16,216	4.4%	2,651				818	0.2%	31				29,970	33,218	10.8%	2,919	-25.8%	503		33,903	36,640	8.1%
3005	DEBENHAMS BOLTON	14,239	-11.1%	13,536	3.5%	5,315				1,419	2.7%	62	-59.2%			31,710	34,571	9.0%	1,096	-65.2%	895		34,856	36,562	4.9%
3147	DEBENHAMS FOLKSTONE	16,573	7.6%	15,169	-0.7%	2,655				954	-2.2%					32,492	35,351	8.8%	487	-74.3%	363		34,386	36,201	5.3%
2880	DEBENHAMS GLOUCESTER	12,628	-17.0%	15,153	22.6%	4,341				1,662	11.9%	192	519.4%			29,729	33,976	14.3%	1,763	-41.8%	352		32,758	36,091	10.2%
3187	DEBENHAMS TRURO	18,101	-9.8%	12,690	24.2%	3,231				1,018	-2.1%					32,079	35,040	9.2%	848	-42.5%	157		33,554	36,045	7.4%
3231	DESIRE BY DEBENHAMS KIDDERMINSTER	14,281	-5.1%	14,104	13.3%	2,888				507	-53.5%	-36	-216.1%			29,303	31,744	8.3%	2,782	-19.0%	1,099		32,738	35,625	8.8%
2911	DEBENHAMS BANBURY	15,055	-11.5%	14,799	13.3%	2,452				728	-39.1%			52	-93.3%	32,143	33,086	2.9%	1,878	-26.6%	482		34,702	35,446	2.1%
3247	DEBENHAMS CHESTERFIELD	11,062	-2.8%	14,922	2.9%	4,408				979	-11.7%			24	-93.6%	27,407	31,395	14.6%	2,747	21.9%	706		29,661	34,848	17.5%
3262	DEBENHAMS BRADFORD	11,005	-3.9%	15,062	-3.5%	3,520				1,446	-0.8%	279	-47.7%	80	-89.1%	29,775	31,392	5.4%	2,932	-44.4%	443		35,050	34,767	-0.8%
3218	DEBENHAMS DUNFIRMLINE	14,641	-8.5%	12,539	16.8%	4,858				183	-77.5%					27,575	32,221	16.8%	1,580	-18.4%	642		29,512	34,443	16.7%
2870	DEBENHAMS BRISTOL	12,765	-6.7%	13,805	11.7%	3,161				1,167	-16.9%	204	-13.6%			28,453	31,102	9.3%	1,400	-35.2%	639		30,614	33,141	8.3%
3211	DEBENHAMS EXETER	13,441	-15.4%	13,406	9.4%	2,187				1,350	-1.0%					30,223	30,384	0.5%	2,102	20.0%	547		31,974	33,033	3.3%
3168	DEBENHAMS INVERNESS	13,356	-16.7%	13,559	2.3%	2,230				1,166	25.0%			-17	-102.3%	31,145	30,294	-2.7%	2,332	7.4%	359		33,316	32,985	-1.0%

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CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2017 vs 2016 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A*MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2016	2017	%	2017	%	2017	%	2016	2017	%
3224	DEBENHAMS WREXHAM	11,291	-4.9%	13,659	14.8%	4,690				912	-14.6%			24	-94.6%	25,341	30,576	20.7%	1,989	-42.4%	265		28,793	32,830	14.0%
2865	DEBENHAMS CROYDON	16,247	10.4%	10,467	-9.6%	2,066				1,957	-42.9%					30,355	30,737	1.3%	1,408	-17.8%	468		32,067	32,613	1.7%
2915	DEBENHAMS SOUTHAMPTON	11,496	-26.0%	14,096	7.4%	2,805				1,329	-10.2%	31	-50.0%			31,068	29,757	-4.2%	1,891	-5.5%	939		33,069	32,587	-1.5%
3162	DEBENHAMS REDDITCH	13,594	-17.9%	12,047	-18.0%	2,422				1,400	15.1%			20	-98.1%	33,559	29,483	-12.1%	2,313	7.6%	749		35,708	32,545	-8.9%
2885	DEBENHAMS BEDFORD	16,030	-8.9%	11,722	-1.4%	1,925				275	-72.7%					31,150	29,952	-3.8%	1,947	45.8%	595		32,485	32,494	0.0%
2895	DEBENHAMS STOCKPORT	14,833	-5.4%	11,375	-5.0%	2,845				1,087	28.3%					29,502	30,140	2.2%	2,094	-16.6%	204		32,013	32,438	1.3%
3268	DEBENHAMS STEVENAGE	10,181		13,048		5,029				1,038		112					29,408		2,127		455			31,990	
3188	DEBENHAMS HEMEL HEMPSTEAD	12,313	-4.3%	12,133	-5.2%	3,087				968	-18.4%	31	-50.0%			30,132	28,532	-5.3%	2,989	23.9%	334		32,545	31,855	-2.1%
3151	DEBENHAMS READING	11,856	-16.2%	10,536	-19.7%	4,407				1,057	-18.7%					29,116	27,856	-4.3%	2,593	-8.3%	1,099		31,944	31,548	-1.2%
3234	DEBENHAMS CARMARTHEN	10,493	4.4%	14,192	2.6%	2,581				919	-6.3%	17	-71.2%			25,293	28,202	11.5%	2,758	-3.1%	528		28,139	31,488	11.9%
3202	DESIRE BY DEBENHAMS KIRCALDY	13,939	7.2%	11,690	3.7%	3,809				855	-31.4%					26,245	30,293	15.4%	975	-31.1%	199		27,661	31,467	13.8%
2838	DEBENHAMS MANSFIELD	11,585	1.9%	13,073	-11.1%	3,097				1,246	12.6%					27,557	29,001	5.2%	1,402	-48.4%	534		30,275	30,937	2.2%
3179	DEBENHAMS SUTTON	11,634	-0.5%	12,224	-10.3%	2,656				816	-22.6%					27,080	27,330	0.9%	2,422	105.1%	500		28,261	30,252	7.0%
3091	DEBENHAMS OXFORD	13,607	-16.7%	10,131	-5.3%	2,053				1,231	-9.9%	73	-59.4%	5	-98.8%	29,006	27,100	-6.6%	2,238	-13.2%	685		31,584	30,023	-4.9%
2920	DEBENHAMS LUTON	11,880	-15.6%	10,792	-19.0%	1,990				1,702	-11.3%					30,018	26,364	-12.2%	2,856	-6.1%	600		33,061	29,820	-9.8%
3000	DEBENHAMS GRAVESEND	10,908	-11.6%	13,226	14.1%	2,937				1,126	41.5%			24	-95.5%	25,258	28,221	11.7%	1,211	-48.5%	304		27,610	29,736	7.7%
3238	DEBENHAMS BATH	11,947	-6.8%	10,873	-10.1%	2,841				1,239	19.0%					26,726	26,900	0.7%	1,790	-33.6%	611		29,423	29,301	-0.4%
3020	DEBENHAMS SALISBURY	11,782	-7.0%	12,262	7.5%	2,405				560	-28.0%			48	-68.0%	24,995	27,057	8.2%	1,833	-6.2%	239		26,950	29,129	8.1%
3174	DEBENHAMS CLAPHAM LONDON	13,479	12.3%	10,147	16.8%	2,245				158	-75.6%					21,577	26,029	20.6%	2,257	-13.0%	531		24,171	28,817	19.2%
3075	DEBENHAMS EDINBURGH	11,340	-26.1%	10,652	-0.9%	3,197				1,312	2.4%					27,989	26,501	-5.3%	1,498	-36.4%	650		30,344	28,649	-5.6%
3153	DEBENHAMS WEYMOUTH	12,053	6.3%	8,209	-21.1%	3,652				477	-20.9%			40	-79.4%	22,532	24,431	8.4%	2,783	-32.6%	1,357		26,660	28,571	7.2%
3258	DEBENHAMS LONDONDERY	9,405	-4.7%	12,945	9.8%	2,439				341	-55.8%			20	-88.1%	22,628	25,150	11.1%	2,306	-46.5%	934		26,938	28,390	5.4%
3259	DEBENHAMS NEWRY	9,918	-5.6%	12,882	6.3%	1,616				237	-77.9%			28	-91.0%	24,043	24,681	2.7%	2,449	-21.2%	811		27,150	27,941	2.9%
3228	DEBENHAMS GREAT YARMOUTH	10,354	-14.6%	11,840	4.8%	3,978				182	-82.3%					24,559	26,354	7.3%	573	-49.8%	156		25,700	27,083	5.4%
3086	DEBENHAMS WORCESTER	9,917	-33.0%	11,270	-4.4%	2,383				1,036	-19.5%			52	-89.5%	28,394	24,658	-13.2%	1,890	-2.7%	371		30,337	26,919	-11.3%
2956	DEBENHAMS UXBRIDGE	9,769	-10.9%	11,357	0.1%	2,137				1,636	50.2%	96	-18.6%	50	-90.0%	24,010	25,045	4.3%	1,568	29.2%	125		25,224	26,738	6.0%
2907	DEBENHAMS NUNEATON	9,683	-15.4%	10,947	5.7%	3,117				791	4.8%			40	-92.0%	23,087	24,578	6.5%	1,611	-38.4%	258		25,702	26,447	2.9%
3033	DEBENHAMS KINGS LYNN	10,941	-0.9%	10,101	-16.1%	2,825				94	-85.2%					24,106	23,961	-0.6%	1,624	29.3%	446		25,362	26,031	2.6%
3142	DEBENHAMS SOUTHPORT	11,920	-19.1%	9,703	6.3%	2,163				175	-77.7%					24,731	23,961	-3.1%	948	38.6%	381		25,415	25,290	-0.5%
3186	DEBENHAMS THANET	11,936	-2.2%	9,869	-1.2%	2,011				148	-86.0%			72	-76.2%	23,555	24,036	2.0%	1,046	-65.4%	86		26,579	25,168	-5.3%
3263	DEBENHAMS RUGBY	8,730	24.7%	9,967	7.3%	2,723				751	-8.2%	113	-24.2%	325	24.0%	17,518	22,609	29.1%	2,161	20.5%	338		19,311	25,108	30.0%
2886	DEBENHAMS CRAWLEY	8,303	-20.4%	9,372	-15.8%	2,381				140	-84.3%			24	-93.4%	22,820	20,220	-11.4%	2,519	-39.0%	1,112		26,949	23,851	-11.5%
3213	DEBENHAMS ASHFORD	9,547	-16.0%	9,157	-8.6%	2,741				330	-39.3%					22,210	21,775	-2.0%	1,328	-19.9%	675		23,868	23,778	-0.4%
3040	DEBENHAMS CANTERBURY	7,660	-24.9%	10,707	9.7%	2,003				327	-68.9%					21,193	20,697	-2.3%	1,112	-43.9%	1,115		23,175	22,924	-1.1%
2941	DEBENHAMS NORTHAMPTON	7,509	-1.3%	8,855	31.5%	3,196				118	-79.2%	31				14,993	19,709	31.5%	2,529	-21.8%	505		18,225	22,743	24.8%
3173	DEBENHAMS CHATHAM	9,604	-21.1%	8,935	-2.4%	2,435				193	-75.2%			28	-87.2%	22,357	21,195	-5.2%	900	-43.3%	646		23,943	22,741	-5.0%
3010	DEBENHAMS TAUNTON	7,972	-14.9%	7,630	-4.8%	1,731				74	-91.1%			5	-98.3%	18,509	17,412	-5.9%	4,646	139.5%	654		20,449	22,712	11.1%
3176	DEBENHAMS ILFORD	8,982	-30.2%	8,705	-2.7%	3,092				146	-89.0%	28	-75.0%	38	-93.8%	23,870	20,991	-12.1%	1,356	-50.7%	293		26,618	22,640	-14.9%
3267	DEBENHAMS NEWPORT	8,457	15.5%	9,037	7.5%	2,130				282	-55.0%					16,796	19,906	18.5%	1,528	-23.6%	954		18,795	22,388	19.1%
3246	DEBENHAMS DUMFRIES	7,364	-20.6%	8,099	19.9%	3,002				466	13.9%			60	-73.5%	16,694	18,991	13.8%	2,084	27.2%	961		18,332	22,036	20.2%
3136	DEBENHAMS OLDHAM	7,438	-23.1%	8,559	-11.3%	2,709				519	-60.5%	31	-47.5%			21,416	19,256	-10.1%	2,377	49.6%	210		23,005	21,843	-5.1%
3087	DEBENHAMS STRATFORD	10,001	-16.9%	8,307	-3.4%	1,351				323	-71.0%					21,853	19,982	-8.6%	1,316	-43.6%	414		24,186	21,712	-10.2%
3070	DEBENHAMS HASTINGS	8,257	-25.0%	9,997	-3.0%	1,837				126	-81.4%					22,011	20,217	-8.2%	1,079	-28.0%	396		23,509	21,692	-7.7%
2950	DEBENHAMS STAINES	9,883	5.2%	8,731	20.4%	1,707				229	-77.3%	63				17,845	20,613	15.5%	794	-17.1%	267		18,803	21,674	15.3%

CLARINS

FRAGRANCE GROUP

DEBENHAMS GROUP

CLARINS YEAR RETAIL SALES (JANUARY - DECEMBER)

2017 vs 2016 - FULL YEAR

ACC	STORE NAME	ANGEL		ALIEN		AURA MUGLER		LES EXCEPTIONS		A*MEN		COLOGNE		OTHER		MUGLER TOTAL			WANTED		CHROME PURE		CFG GRAND TOTAL		
		2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2017	%	2016	2017	%	2017	%	2017	%	2016	2017	%
3156	DEBENHAMS TORQUAY	11,859	-13.2%	6,275	2.6%	1,391				112	-88.5%			11	-96.6%	21,105	19,648	-6.9%	1,526	-34.4%	200		23,431	21,374	-8.8%
3120	DEBENHAMS WALSALL	8,645	-5.8%	9,235	4.8%	1,819				143	-84.0%					18,884	19,842	5.1%	1,172	-42.1%	326		20,907	21,340	2.1%
3192	DESIRE BY DEBENHAMS ORPINGTON	8,899	-13.2%	8,258	-9.1%	2,600				414	-57.5%	31	234.8%			20,316	20,202	-0.6%	737	-63.7%	256		22,345	21,195	-5.1%
3148	DEBENHAMS HARROGATE	12,028	-2.4%	6,576	5.4%	1,301				465	-50.8%					19,801	20,370	2.9%	858	31.6%	-43		20,453	21,185	3.6%
3164	DEBENHAMS ELTHAM	10,386	-27.6%	7,715	-20.9%	1,818				115	-88.8%			76	-44.5%	25,294	20,110	-20.5%	732	-25.0%	-7		26,270	20,835	-20.7%
3031	DEBENHAMS BOREHAMWOOD	7,382	-23.5%	9,520	-7.5%	1,970				109	-82.2%					20,794	18,981	-8.7%	1,318	-26.9%	449		22,598	20,748	-8.2%
3080	DEBENHAMS SWINDON	7,031	-17.4%	7,325	13.7%	2,043				178	-70.2%					15,733	16,577	5.4%	2,800	43.4%	893		17,685	20,270	14.6%
3243	DEBENHAMS FAREHAM	7,605	-20.1%	8,344	3.3%	2,487				182	-83.2%			28	115.4%	18,729	18,646	-0.4%	1,195	-48.8%	412		21,062	20,253	-3.8%
3183	DEBENHAMS WOKING	5,955	-40.2%	10,032	-16.5%	1,283				270	-72.6%			24		23,045	17,564	-23.8%	1,995	-0.4%	458		25,048	20,017	-20.1%
3209	DEBENHAMS WELWYN GARDEN CITY	8,028	-23.4%	9,673	3.6%	1,065				154	-68.7%					20,334	18,920	-7.0%	734	-39.9%	245		21,556	19,899	-7.7%
2970	DEBENHAMS GUILDFORD	8,608	-2.0%	8,260	10.5%	1,302				169	-81.4%					17,781	18,339	3.1%	1,386	-27.0%	39		19,679	19,764	0.4%
3252	DEBENHAMS HAVERFORDWEST	7,753	4.3%	8,158	-0.2%	1,460				390	-44.9%					16,342	17,761	8.7%	1,213	-33.3%	319		18,161	19,293	6.2%
3239	DEBENHAMS YORK	7,231	-7.2%	8,448	-11.6%	2,160				71	-91.1%					18,149	17,910	-1.3%	794	-52.3%	349		19,815	19,053	-3.8%
3166	DEBENHAMS SOUTHSEA	6,984	-8.6%	6,853	-3.6%	2,069				204	-46.6%	62	100.0%			15,276	16,172	5.9%	2,226	180.7%	564		16,069	18,962	18.0%
3264	DEBENHAMS BEVERLEY	6,237	-5.5%	8,490	33.3%	1,775				772	26.6%	59	-36.6%			13,923	17,333	24.5%	1,145	-18.6%	473		15,330	18,951	23.6%
3146	DEBENHAMS WINCHESTER	9,243	-13.2%	6,037	-10.2%	1,242				548	-43.9%					18,535	17,070	-7.9%	1,668	1.9%	177		20,172	18,915	-6.2%
3241	DEBENHAMS FARNBOROUGH	9,100	0.1%	7,444	-7.4%	1,398				226	-32.5%			24	-14.3%	17,609	18,192	3.3%	464	61.1%	231		17,897	18,887	5.5%
3158	DEBENHAMS EDINBURGH LEITH	8,661	-18.7%	5,497	-14.0%	1,969				825	2.0%	245	-31.9%	24	-96.1%	18,825	17,221	-8.5%	688	-51.7%	360		20,249	18,269	-9.8%
3269	DEBENHAMS WOLVERHAMPTON MANDER CENTRE	5,121		8,420		2,806				777						17,124			757		274		18,155		
3249	DEBENHAMS LEAMINGTON SPA	7,362	0.0%	7,539	-0.7%	1,554				74	-89.6%					15,873	16,529	4.1%	1,083	-35.0%	423		17,540	18,035	2.8%
3134	DEBENHAMS YORK MONKS CROSS	6,370	4.9%	8,474	14.6%	1,404				243	-58.9%					14,131	16,491	16.7%	976	4.3%	125		15,067	17,592	16.8%
3197	DESIRE BY DEBENHAMS FALKIRK	7,311	-11.1%	7,894	23.7%	1,253				403	-32.3%					15,279	16,861	10.4%	646	16.2%	78		15,835	17,585	11.1%
3216	DEBENHAMS LLANELLI	6,474	-10.5%	8,864	-2.1%	1,011				312	-24.1%					16,853	16,661	-1.1%	777	-34.9%	125		18,047	17,563	-2.7%
3244	DEBENHAMS NEWBURY	7,854	-23.7%	6,467	-15.9%	1,488				60	-91.4%			72	-86.8%	19,254	15,941	-17.2%	937	-41.5%	299		20,857	17,177	-17.6%
2945	DEBENHAMS SHEFFIELD	7,851	-2.1%	6,624	0.0%	1,701				80	-92.1%					15,820	16,256	2.8%	795	-22.7%	88		16,848	17,139	1.7%
3206	DEBENHAMS ALTRINGHAM	9,273	11.8%	5,665	-0.6%	1,037				242	-70.7%					15,043	16,217	7.8%	581	8.2%	145		15,580	16,943	8.7%
3161	DEBENHAMS PERTH	6,625	-28.4%	6,072	20.0%	2,546				131	-81.1%					15,007	15,374	2.4%	855	-48.7%	115		16,675	16,344	-2.0%
3051	DEBENHAMS EASTBOURNE	7,005	-15.9%	6,191	23.9%	1,427				174	-78.4%					14,367	14,797	3.0%	902	-9.6%	493		15,365	16,192	5.4%
3207	DESIRE BY DEBENHAMS WALTON	8,211	-8.4%	5,989	-18.2%	848				437	-15.1%					16,806	15,485	-7.9%	259	-35.3%			17,206	15,744	-8.5%
2832	DEBENHAMS WIMBLEDON	6,717	-31.3%	5,075	-32.3%	1,301				315	-49.1%			46	-79.5%	18,144	13,454	-25.8%	1,449	20.0%	719		19,351	15,622	-19.3%
2935	DEBENHAMS HOUNSLOW	4,890	-29.4%	5,990	12.1%	1,027				216	-52.6%			24	-51.0%	12,797	12,147	-5.1%	2,232	26.4%	916		14,563	15,295	5.0%
3178	DEBENHAMS SLOUGH	5,852	15.6%	5,632	18.2%	623				277	-48.7%					10,401	12,384	19.1%	1,223	-36.5%	245		12,328	13,852	12.4%
3254	DEBENHAMS BALLYMENA	4,248	-22.3%	5,903	10.5%	1,637				247	-37.0%			100	13.6%	11,315	12,135	7.2%	1,133	-54.1%	540		13,781	13,808	0.2%
3266	DEBENHAMS WANDSWORTH	5,235	-23.4%	4,766	-8.7%	1,006				586	-32.2%			40	-91.2%	13,529	11,633	-14.0%	1,468	170.8%	110		14,071	13,211	-6.1%
3233	DEBENHAMS WITNEY	4,562	-41.6%	3,850	-12.1%	572				153	-54.7%					12,652	9,137	-27.8%	1,012	-12.3%	225		13,806	10,374	-24.9%
3198	DESIRE BY DEBENHAMS BIRMINGHAM FORT	2,693	14.5%	3,120	1.7%	230				92	-76.5%					5,867	6,135	4.6%	485	-48.0%	170		6,800	6,790	-0.1%
3090	DEBENHAMS CHELTENHAM															943							943		
TOTAL		3,323,122	-11.2%	3,559,372	0.2%	1,020,458				332,725	-20.9%	34,384	-21.6%	3,036	-98.4%	7,950,498	8,273,097	4.1%	670,303	-19.8%	180,676		8,786,737	9,124,076	3.8%
TOTAL EXCLUDING NORTHERN IRELAND		3,247,349	-11.3%	3,472,862	0.1%	997,992				328,062	-20.6%	34,072	-21.0%	2,872	-98.4%	7,772,786	8,083,209	4.0%	648,559	-19.7%	172,398		8,580,547	8,904,166	3.8%
LIKE ON LIKE		3,307,820	-11.6%	3,537,904	-0.4%	1,012,623				330,910	-21.4%	34,272	-21.8%	3,036	-98.4%	7,949,555	8,226,565	3.5%	667,419	-20.2%	179,947		8,785,794	9,073,931	3.3%